

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 8-K**

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**CURRENT REPORT**  
Pursuant to Section 13 OR 15(d)  
of The Securities Exchange Act of 1934

**Date of Report (Date of earliest event reported) October 26, 2016**

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**HUNTINGTON BANCSHARES INCORPORATED**  
(Exact name of registrant as specified in its charter)

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**Maryland**  
(State or other jurisdiction  
of incorporation)

**1-34073**  
(Commission  
File Number)

**31-0724920**  
(IRS Employer  
Identification No.)

**Huntington Center**  
**41 South High Street**  
**Columbus, Ohio**  
(Address of principal executive offices)

**43287**  
(Zip Code)

**Registrant's telephone number, including area code (614) 480-8300**

**Not Applicable**  
(Former name or former address, if changed since last report.)

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Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
  - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
  - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
  - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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**Item 2.02. Results of Operations and Financial Condition.**

On October 26, 2016, Huntington Bancshares Incorporated (“Huntington”) issued a news release announcing its earnings for the quarter ended September 30, 2016. Also on October 26, 2016, Huntington made a Quarterly Financial Supplement available on the Investor Relations section of its web site, [www.huntington-ir.com](http://www.huntington-ir.com). Copies of Huntington's news release and quarterly financial supplement are attached hereto as Exhibit 99.1 and Exhibit 99.2, respectively, and are incorporated by reference in this Item 2.02.

Huntington’s senior management will host an earnings conference call on October 26, 2016, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington’s web site, [www.huntington-ir.com](http://www.huntington-ir.com) or through a dial-in telephone number at (844) 318-8148; Conference ID 84440833. Slides will be available in the Investor Relations section of Huntington’s web site, [www.huntington-ir.com](http://www.huntington-ir.com) about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington’s web site, [www.huntington-ir.com](http://www.huntington-ir.com). A telephone replay will be available approximately two hours after the completion of the call through November 3, 2016 at (855) 859-2056 or (404) 537-3406; conference ID 84440833.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our “Fair Play” banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; the possibility that the anticipated benefits of the merger with FirstMerit Corporation are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in the areas where we do business; diversion of management’s attention from ongoing business operations and opportunities; potential adverse reactions or changes to business or employee relationships, including those resulting from the completion of the merger with FirstMerit Corporation; our ability to complete the integration of FirstMerit Corporation successfully; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our Annual Report on Form 10-K for the year ended December 31, 2015 and our subsequent Quarterly Reports on Form 10-Q, including for the quarters ended March 31, 2016 and June 30, 2016, each of which is on file with the Securities and Exchange Commission (the “SEC”) and available in the “Investor Relations” section of our website, <http://www.huntington.com>, under the heading “Publications and Filings” and in other documents we file with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as “furnished” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

**Item 9.01. Financial Statements and Exhibits.**

The exhibits referenced below shall be treated as “furnished” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

(d) Exhibits.

Exhibit 99.1 – News release of Huntington Bancshares Incorporated, dated October 26, 2016.

Exhibit 99.2 – Quarterly Financial Supplement, September 2016.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

Date: October 26, 2016

By: /s/ Howell D. McCullough III

Howell D. McCullough III

Chief Financial Officer

## EXHIBIT INDEX

<b>Exhibit No.</b>	<b>Description</b>
Exhibit 99.1	News release of Huntington Bancshares Incorporated, dated October 26, 2016
Exhibit 99.2	Quarterly Financial Supplement, September 2016



**FOR IMMEDIATE RELEASE**  
**October 26, 2016**

**Analysts:** Mark Muth (mark.muth@huntington.com), 614.480.4720

**Media:** Brent Wilder (brent.wilder@huntington.com), 614.480.5875

## **HUNTINGTON BANCSHARES INCORPORATED REPORTS 2016 THIRD QUARTER EARNINGS**

### ***Completion of Transformational FirstMerit Acquisition Highlights Quarter***

COLUMBUS, Ohio – Huntington Bancshares Incorporated (NASDAQ: HBAN; www.huntington.com) reported net income for the 2016 third quarter of \$127 million, a \$26 million, or 17%, decrease from the year-ago quarter, impacted by FirstMerit acquisition-related expenses. Earnings per common share for the 2016 third quarter were \$0.11, down \$0.07, or 39%, from the year-ago quarter. FirstMerit acquisition-related expenses totaled \$159 million pretax, or \$0.11 per common share. Total revenue increased 24% over the year-ago quarter.

"We are very excited about the third-quarter acquisition of FirstMerit, which has strengthened the return profile of the company," said Steve Steinour, chairman, president and CEO. "We delivered solid core fundamental performance for the quarter. Acquisition-related expenses continue to be in line with our expectations and guidance. Auto and mortgage lending were among the significant drivers of organic loan growth during the quarter, complemented by acquisition-related growth. We are entering a new era for Huntington, as we introduce our customer-centric strategies and operating model to new geographies and improve our operating efficiency due to increased scale."

"Integration execution is proceeding on schedule as we move closer to operating as one expanded company with each passing day," Steinour said. "We have completed workforce onboarding and initial training, and we are laser-focused on customer experience and retention. In addition, we remain confident we will complete the majority of system conversions during the first quarter of 2017, swiftly moving toward our target of realizing \$255 million of annualized cost savings."

"We continue to implement revenue synergies that were not included in the original FirstMerit financial model," Steinour said. "For example, as we look forward to further deploying Huntington's Small Business Administration lending expertise within our expanded customer base and geographies, we are again pleased to rank as the second-highest SBA 7(a) lender nationwide in terms of number of loans. Within our combined geography of Ohio, Indiana, Kentucky, Michigan, Pennsylvania and West Virginia, Huntington was ranked first in number of SBA 7(a) loans and total dollars lent. We look forward to an even stronger SBA fiscal year in 2017 as we add lending capabilities in Chicago and Wisconsin."

"Finally, Huntington is honored today to have been recognized in MONEY Magazine's Best Banks in America for 2016-2017, as the Best Regional Bank: Great Lakes," Steinour said. "We are humbled that MONEY has chosen to recognize our commitment to value, transparency, fairness, service and convenience for our customers, including Huntington as a Best Bank for four out of the past six years."

### **Specific 2016 Third Quarter Highlights:**

- Closing of the acquisition of FirstMerit Corporation (FirstMerit), which added approximately \$26.8 billion of total assets, \$15.5 billion of total loans and leases, and \$21.2 billion of total deposits
- FirstMerit integration proceeding as planned; branch conversion scheduled for 2017 first quarter, and required branch divestiture expected to be completed during 2016 fourth quarter
- Estimated FirstMerit annualized cost savings of \$255 million are specifically identified and expected to be fully implemented within one year; potential revenue enhancements also identified and execution already begun

- Continued balance sheet optimization strategy following completion of FirstMerit acquisition, resulting in movement of \$2.6 billion of loans to Loans Held-For-Sale
- Recently announced 14% increase in quarterly cash dividend to \$0.08 per share
- \$182 million, or 24%, year-over-year increase in fully-taxable equivalent revenue, comprised of a \$132 million, or 26%, increase in fully-taxable equivalent net interest income and a \$49 million, or 19%, increase in noninterest income
- Net interest margin of 3.18%, an increase of 2 basis points from the year-ago quarter
- \$186 million, or 35%, year-over-year increase in noninterest expense, including \$159 million of FirstMerit acquisition-related expense during the 2016 third quarter compared to \$43 million of Significant Items during the year-ago quarter
- \$11.7 billion, or 24%, year-over-year increase in average loans and leases, primarily driven by a \$5.2 billion, or 26%, increase in commercial and industrial (C&I) loans and a \$2.5 billion, or 28%, increase in automobile loans
- \$4.4 billion, or 32%, year-over-year increase in average securities, including a net increase of \$0.8 billion of direct purchase municipal instruments in our Commercial Banking segment
- \$11.1 billion, or 22%, year-over-year increase in average core deposits, driven by a \$5.8 billion, or 87%, increase in interest-bearing demand deposits and a \$3.0 billion, or 18%, increase in noninterest-bearing demand deposits
- \$0.40, or 6%, year-over-year decrease in tangible book value per common share (TBVPS) to \$6.48

**Table 1 – Earnings Performance Summary**

(\$ in millions, except per share data)	2016			2015	
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter
Net Income	\$ 127	\$ 175	\$ 171	\$ 178	\$ 153
Diluted earnings per common share	0.11	0.19	0.20	0.21	0.18
Return on average assets	0.58%	0.96%	0.96%	1.00%	0.87%
Return on average common equity	5.4	9.6	10.4	10.8	9.3
Return on average tangible common equity	7.0	11.0	11.9	12.4	10.7
Net interest margin	3.18	3.06	3.11	3.09	3.16
Efficiency ratio	75.0	66.1	64.6	63.7	69.1
Tangible book value per common share	\$ 6.48	\$ 7.29	\$ 7.12	\$ 6.91	\$ 6.88
Cash dividends declared per common share	0.07	0.07	0.07	0.07	0.06
Average diluted shares outstanding (000's)	952,081	810,371	808,349	810,143	814,326
Average earning assets	\$ 79,687	\$ 67,863	\$ 66,234	\$ 64,961	\$ 63,323
Average loans and leases (1)	60,722	51,932	50,618	49,827	49,046
Average core deposits	62,022	51,895	51,363	51,585	50,891
Tangible common equity / tangible assets ratio	7.14%	7.96%	7.89%	7.82%	7.89%
Common equity Tier 1 risk-based capital ratio	9.09	9.80	9.73	9.79	9.72
NCOs as a % of average loans and leases	0.26%	0.13%	0.07%	0.18%	0.13%
NAL ratio	0.61	0.88	0.97	0.74	0.72
ACL as a % of total loans and leases	1.06	1.33	1.34	1.33	1.32

(1) Excludes loans held for sale

Table 2 lists certain items that we believe are significant in understanding corporate performance and trends (see Basis of Presentation). There was one Significant Item in the 2016 third quarter: \$159 million of FirstMerit acquisition-related expense.

**Table 2 – Significant Items Influencing Earnings**

Three Months Ended <i>(\$ in millions, except per share)</i>	Pre-Tax Impact	After-Tax Impact	
	Amount	Amount (1)	EPS (2)
<b>September 30, 2016 – net income</b>		<b>\$ 127</b>	<b>\$ 0.11</b>
• Merger and acquisition-related net expenses	\$ (159)	(107)	(0.11)
<b>June 30, 2016 – net income</b>		<b>\$ 175</b>	<b>\$ 0.19</b>
• Merger and acquisition-related net expenses	\$ (21)	(14)	(0.02)
<b>March 31, 2016 – net income</b>		<b>\$ 171</b>	<b>\$ 0.20</b>
• Merger and acquisition-related net expenses	\$ (6)	(4)	(0.01)
<b>December 31, 2015 - net income</b>		<b>\$ 178</b>	<b>\$ 0.21</b>
• Franchise repositioning-related expense	\$ (8)	(5)	(0.01)
• Merger and acquisition-related net gains (3)	—	—	—
<b>September 30, 2015 – net income</b>		<b>\$ 153</b>	<b>\$ 0.18</b>
• Addition to litigation reserves	\$ (38)	(25)	(0.03)
• Merger and acquisition-related net expenses	(5)	(3)	—

(1) Favorable (unfavorable) impact on net income.

(2) EPS reflected on a fully diluted basis.

(3) Noninterest income and noninterest expense was recorded related to the integration of Huntington Technology Finance (HTF) and the sale of Huntington Asset Advisors (HAA), Huntington Asset Services (HASI), and Unified Financial Securities (Unified), resulting in a net gain less than \$1 million.

### **FirstMerit Corporation Acquisition**

On August 16, 2016, Huntington closed the previously announced acquisition of FirstMerit Corporation and its subsidiary FirstMerit Bank. The acquisition added approximately \$26.8 billion of total assets, \$15.5 billion of total loans and leases, \$21.2 billion of total deposits, and 340 branches. 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

**Table 3 – Summary Balance Sheet of FirstMerit at Acquisition**



(\$ in billions)

As of August 16, 2016 (1)

Assets		Liabilities	
Commercial and industrial	\$ 7.3	Demand deposits - noninterest-bearing	\$ 6.3
Commercial real estate	1.8	Demand deposits - interest-bearing	3.6
<b>Total commercial</b>	<b>9.1</b>	<b>Total demand deposits</b>	<b>9.9</b>
Automobile	1.6	Money market deposits	1.5
Home equity	1.4	Savings and other domestic deposits	7.2
Residential mortgage	1.1	Core certificates of deposit	1.1
RV and marine finance	1.8	<b>Total core deposits</b>	<b>19.7</b>
Other consumer	0.5	Other domestic deposits of \$250,000 or more	—
<b>Total consumer</b>	<b>6.4</b>	Brokered deposits and negotiable CDs	1.5
Total loans and leases	15.5	Deposits in foreign offices	—
<b>Total securities</b>	<b>7.4</b>	<b>Total deposits</b>	<b>\$ 21.2</b>
Held-for-sale and other earning assets	0.8		
<b>Total earning assets</b>	<b>\$ 23.7</b>	Short-term borrowings	\$ 1.2
		Long-term debt	0.5
		<b>Total debt</b>	<b>\$ 1.7</b>

(1) Assets acquired and liabilities assumed were recorded at estimated fair value on the acquisition date.

Immediately following completion of the acquisition, FirstMerit Bank was merged into The Huntington National Bank. In addition, the management and organization structure was updated to reflect the combined organization. On-boarding of former FirstMerit colleagues and their initial training is complete. Certain of Huntington's products and services are being introduced across the legacy FirstMerit customer base, and customer-facing colleagues are focused on both growing and retaining customers. Technology conversions have commenced and are scheduled to be substantially complete by the middle of the 2017 first quarter. The branch conversion and 102 branch consolidations are scheduled to be completed during the 2017 first quarter.

As part of the FirstMerit transaction, Huntington entered into an agreement to divest thirteen branches in the Canton, Ohio and Ashtabula, Ohio markets, including approximately \$0.7 billion of total deposits and \$0.1 billion of total loans and leases, to First Commonwealth Financial Corporation. This transaction is expected to close during the 2016 fourth quarter.

### **Net Interest Income, Net Interest Margin, and Average Balance Sheet**

**Table 4 – Net Interest Income and Net Interest Margin Performance Summary – FirstMerit Drives Linked Quarter and Year-over-Year NIM Expansion**

(\$ in millions)	2016			2015		Change (%)	
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	LQ	YOY
Net interest income	\$ 625	\$ 506	\$ 503	\$ 497	\$ 495	24%	26%
FTE adjustment	11	10	9	8	8	10	38
Net interest income - FTE	636	516	512	505	504	23	26
Noninterest income	302	271	242	272	253	11	19
<b>Total revenue - FTE</b>	<b>\$ 938</b>	<b>\$ 787</b>	<b>\$ 754</b>	<b>\$ 778</b>	<b>\$ 757</b>	<b>19%</b>	<b>24%</b>

Yield / Cost						Change bp	
						LQ	YOY
Total earning assets	3.52%	3.41%	3.44%	3.37%	3.42%	11	10
Total loans and leases	3.81	3.63	3.67	3.59	3.65	18	16
Total securities	2.47	2.56	2.56	2.58	2.59	(9)	(12)
Total interest-bearing liabilities	0.49	0.50	0.46	0.41	0.39	(1)	10
Total interest-bearing deposits	0.22	0.23	0.24	0.23	0.22	(1)	—
Net interest rate spread	3.03	2.91	2.98	2.96	3.03	12	—
Impact of noninterest-bearing funds on margin	0.15	0.15	0.13	0.13	0.13	—	2
Net interest margin	<u>3.18%</u>	<u>3.06%</u>	<u>3.11%</u>	<u>3.09%</u>	<u>3.16%</u>	<u>12</u>	<u>2</u>

See Pages 8-10 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Fully-taxable equivalent (FTE) net interest income for the 2016 third quarter increased \$132 million, or 26%, from the 2015 third quarter. This reflected the benefit from the \$16.4 billion, or 26%, increase in average earning assets coupled with a 2 basis point improvement in the FTE net interest margin (NIM) to 3.18%. Average earning asset growth included an \$11.7 billion, or 24%, increase in average loans and leases, impacted by the mid-quarter FirstMerit acquisition, and a \$4.4 billion, or 32%, increase in average securities, impacted by the mid-quarter FirstMerit acquisition. The NIM expansion reflected a 10 basis point increase in earning asset yields and a 2 basis point increase in the benefit from noninterest-bearing funds, partially offset by a 10 basis point increase in funding costs. The 2016 third quarter NIM included 11 basis points of purchase accounting favorable impact.

Compared to the 2016 second quarter, FTE net interest income increased \$120 million, or 23%. Average earning assets increased \$11.8 billion, or 17%, sequentially, and the NIM increased 12 basis points. The increase in the NIM reflected an 11 basis point increase in earning asset yields and a 1 basis point decrease in the cost of interest-bearing liabilities.

**Table 5 – Average Earning Assets – Earning Asset Mix Remains Consistent Following FirstMerit Acquisition**

(\$ in billions)	2016			2015		Change (%)	
	Third	Second	First	Fourth	Third	LQ	YOY
	Quarter	Quarter	Quarter	Quarter	Quarter		
Commercial and industrial	\$ 25.0	\$ 21.3	\$ 20.6	\$ 20.2	\$ 19.8	17%	26%
Commercial real estate	6.4	5.2	5.2	5.3	5.3	22	20
Total commercial	31.3	26.6	25.9	25.5	25.1	18	25
Automobile	11.4	10.1	9.7	9.3	8.9	12	28
Home equity	9.3	8.4	8.4	8.5	8.5	10	9
Residential mortgage	7.0	6.2	6.0	6.1	6.0	13	16
RV and marine finance	0.9	—	—	—	—	NM	NM
Other consumer	0.8	0.6	0.6	0.5	0.5	34	65
Total consumer	29.4	25.4	24.8	24.4	23.9	16	23
Total loans and leases	60.7	51.9	50.6	49.8	49.0	17	24
Total securities	18.2	15.3	15.1	14.5	13.7	19	32
Held-for-sale and other earning assets	0.8	0.7	0.5	0.6	0.6	14	33
Total earning assets	<u>\$ 79.7</u>	<u>\$ 67.9</u>	<u>\$ 66.2</u>	<u>\$ 65.0</u>	<u>\$ 63.3</u>	<u>17%</u>	<u>26%</u>

See Page 8 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Average earning assets for the 2016 third quarter increased \$16.4 billion, or 26%, from the year-ago quarter. The increase was driven by:

- \$5.2 billion, or 26%, increase in average C&I loans and leases, impacted by the mid-quarter FirstMerit acquisition. This increase also reflects organic growth in equipment finance leases, automobile dealer floorplan lending, and corporate banking.
- \$4.4 billion, or 32%, increase in average securities, impacted by the mid-quarter FirstMerit acquisition, the reinvestment of cash flows and additional investment in Liquidity Coverage Ratio (LCR) Level 1 qualifying securities, and a \$0.8 billion increase in direct purchase municipal instruments in our Commercial Banking segment, offset by sales of certain securities following the closing of the FirstMerit acquisition.
- \$2.5 billion, or 28%, increase in average automobile loans, impacted by the mid-quarter FirstMerit acquisition. The 2016 third quarter represented the eleventh consecutive quarter of greater than \$1.0 billion in automobile loan originations, while maintaining our underwriting consistency and discipline.
- \$1.1 billion, or 20%, increase in average commercial real estate (CRE) loans, impacted by the mid-quarter FirstMerit acquisition.
- \$1.0 billion, or 16%, increase in average residential mortgage loans, impacted by the mid-quarter FirstMerit acquisition as well as increased demand for residential mortgage loans across our footprint.
- \$0.9 billion increase in RV and marine finance loans, reflecting the acquisition of the product offering in the FirstMerit transaction.
- \$0.7 billion, or 9%, increase in average home equity loans, impacted by the mid-quarter FirstMerit acquisition.

Compared to the 2016 second quarter, average earning assets increased \$11.8 billion, or 17%. On a reported basis, average loans and leases increased \$8.8 billion, or 17%, primarily reflecting a \$3.6 billion increase in average C&I loans, a \$1.1 billion increase in average CRE loans, a \$1.3 billion increase in average automobile loans, a \$0.8 billion increase in home equity loans, and a \$0.8 billion increase in residential mortgage loans, as well as the addition of \$0.9 billion in RV & marine finance loans. Average securities increased \$2.9 billion, or 19%. These increases primarily reflected the FirstMerit acquisition.

While not affecting quarterly average balances, approximately \$2.6 billion of total loans and leases, comprised of \$1.5 billion of automobile loans, \$1.0 billion of predominantly non-relationship C&I loans and leases, and \$0.1 billion of predominantly non-relationship CRE loans were moved to loans held-for-sale at the end of the 2016 third quarter as part of a continued balance sheet optimization strategy following the closing of the FirstMerit acquisition. As shown on Page 5 of the Quarterly Financial Supplement, total originated loans and leases were \$51.8 billion at the end of the 2016 third quarter, a \$0.7 billion decrease from the end of the prior quarter. This decrease reflects the previously mentioned movement of loans to loans held-for-sale partially offset by organic loan growth across all categories except other consumer loans.

**Table 6 – Average Liabilities – Strong Core Deposit Growth Complemented by FirstMerit Acquisition**

(\$ in billions)	2016			2015		Change (%)	
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	LQ	YOY
Demand deposits - noninterest-bearing	\$ 20.0	\$ 16.5	\$ 16.3	\$ 17.2	\$ 17.0	21%	18%
Demand deposits - interest-bearing	12.4	8.4	7.8	6.9	6.6	46	87
Total demand deposits	32.4	24.9	24.1	24.1	23.6	30	37
Money market deposits	18.5	19.5	19.7	19.8	19.5	(6)	(5)
Savings and other domestic deposits	8.9	5.4	5.3	5.2	5.2	65	70
Core certificates of deposit	2.3	2.0	2.3	2.4	2.5	14	(10)
Total core deposits	62.0	51.8	51.4	51.5	50.9	20	22
Other domestic deposits of \$250,000 or more	0.4	0.4	0.5	0.4	0.2	(5)	76
Brokered deposits and negotiable CDs	3.9	2.9	2.9	2.9	2.8	34	40
Deposits in foreign offices	0.2	0.2	0.3	0.4	0.5	(7)	(61)
Total deposits	\$ 66.5	\$ 55.3	\$ 55.1	\$ 55.2	\$ 54.4	20%	22%
Short-term borrowings	\$ 1.3	\$ 1.0	\$ 1.1	\$ 0.5	\$ 0.8	26%	55%
Long-term debt	8.5	7.9	7.2	6.8	6.0	7	40
Total debt	\$ 9.8	\$ 8.9	\$ 8.3	\$ 7.3	\$ 6.8	10%	42%
Total interest-bearing liabilities	\$ 56.3	\$ 47.8	\$ 47.0	\$ 45.5	\$ 44.3	18%	27%

See Page 8 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Average total deposits for the 2016 third quarter increased \$12.1 billion, or 22%, from the year-ago quarter, impacted by the mid-quarter FirstMerit acquisition, while average total core deposits increased \$11.1 billion, or 22%, impacted by the mid-quarter FirstMerit acquisition. Average total interest-bearing liabilities increased \$12.0 billion, or 27%, from the year-ago quarter, impacted by the mid-quarter FirstMerit acquisition. Year-over-year changes in total liabilities reflected:

- \$8.8 billion, or 37%, increase in average demand deposits, impacted by the mid-quarter FirstMerit acquisition. Average interest-bearing demand deposits increased \$5.8 billion, or 87%, and average noninterest-bearing demand deposits increased \$3.0 billion, or 18%. The increase in average total demand deposits was comprised of a \$6.1 billion, or 39%, increase in average commercial demand deposits and a \$2.7 billion, or 33%, increase in average consumer demand deposits.
- \$3.7 billion, or 70%, increase in savings and other domestic deposits, impacted by the mid-quarter FirstMerit acquisition.
- \$2.9 billion, or 42%, increase in average total debt, primarily reflecting the issuance of \$3.3 billion of senior debt over the past five quarters.
- \$1.1 billion, or 40%, increase in brokered deposits and negotiable CDs, impacted by the mid-quarter FirstMerit acquisition.

Partially offset by:

- \$1.1 billion, or 5%, decrease in average money market deposits. During the 2016 third quarter, changes to commercial accounts resulted in the reclassification of \$2.8 billion of deposits from money market into interest bearing demand deposits. This decrease was partially offset by the impact of the mid-quarter FirstMerit acquisition.

Compared to the 2016 second quarter, average total core deposits increased \$10.1 billion, or 20%. The increase primarily reflected a \$3.9 billion, or 46%, increase in average interest-bearing demand deposits, a \$3.5 billion, or 21%, increase in average noninterest-bearing demand deposits, and a \$3.5 billion, or 65%, increase in savings and other domestic deposits, partially offset by a \$1.1 billion, or 6%, decrease in money market deposits. These increases primarily reflected the mid-quarter FirstMerit acquisition. Average total debt increased \$0.9 billion, or 10%, reflecting the \$1.0 billion senior debt issuance during the 2016 third quarter.

**Noninterest Income** (see Basis of Presentation)**Table 7 – Noninterest Income (GAAP) – Robust Mortgage Banking Performance Highlights Fee Income**

(\$ in millions)	2016			2015		Change (%)	
	Third	Second	First	Fourth	Third	LQ	YOY
	Quarter	Quarter	Quarter	Quarter	Quarter		
Service charges on deposit accounts	\$ 87	\$ 76	\$ 70	\$ 73	\$ 75	15%	16%
Cards and payment processing income	44	39	36	38	37	13	21
Mortgage banking income	41	32	19	31	19	29	114
Trust services	29	22	23	25	25	29	16
Insurance income	16	16	16	16	16	(1)	(2)
Brokerage income	15	15	16	14	15	1	(2)
Capital markets fees	15	13	13	14	13	13	16
Bank owned life insurance income	14	13	14	13	13	15	14
Gain on sale of loans	8	9	5	10	6	(19)	28
Securities gains (losses)	1	1	—	—	—	57	NM
Other income	33	36	30	37	35	(8)	(3)
Total noninterest income	<u>\$ 302</u>	<u>\$ 271</u>	<u>\$ 242</u>	<u>\$ 272</u>	<u>\$ 253</u>	<u>12%</u>	<u>19%</u>

**Table 8 - Impact of Significant Items**

(\$ in millions)	2016			2015	
	Third	Second	First	Fourth	Third
	Quarter	Quarter	Quarter	Quarter	Quarter
Service charges on deposit accounts	\$ —	\$ —	\$ —	\$ —	\$ —
Cards and payment processing income	—	—	—	—	—
Mortgage banking income	—	—	—	—	—
Trust services	—	—	—	—	—
Insurance income	—	—	—	—	—
Brokerage income	—	—	—	—	—
Capital markets fees	—	—	—	—	—
Bank owned life insurance income	—	—	—	—	—
Gain on sale of loans	—	—	—	—	—
Securities gains (losses)	—	—	—	—	—
Other income	—	—	—	3	—
Total noninterest income	<u>\$ —</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 3</u>	<u>\$ —</u>

**Table 9 - Adjusted Noninterest Income (Non-GAAP)**

(\$ in millions)	2016			2015		Change (%)	
	Third	Second	First	Fourth	Third	LQ	YOY
	Quarter	Quarter	Quarter	Quarter	Quarter		
Service charges on deposit accounts	\$ 87	\$ 76	\$ 70	\$ 73	\$ 75	15%	16%
Cards and payment processing income	44	39	36	38	37	13	21
Mortgage banking income	41	32	19	31	19	29	114
Trust services	29	22	23	25	25	29	16
Insurance income	16	16	16	16	16	(1)	(2)
Brokerage income	15	15	16	14	15	1	(2)
Capital markets fees	15	13	13	14	13	13	16
Bank owned life insurance income	14	13	14	13	13	15	14
Gain on sale of loans	8	9	5	10	6	(19)	28
Securities gains (losses)	1	1	—	—	—	57	NM
Other income	33	36	30	41	35	(8)	(3)
Total noninterest income	\$ 302	\$ 271	\$ 242	\$ 275	\$ 253	12%	19%

See Pages 11-12 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Noninterest income for the 2016 third quarter increased \$49 million, or 19%, from the year-ago quarter. The year-over-year increase primarily reflected:

- \$22 million, or 114%, increase in mortgage banking income, reflecting a 39% increase in mortgage origination volume and a \$10 million impact from net MSR activity.
- \$12 million, or 16%, increase in service charges on deposit accounts, reflecting the benefit of continued new customer acquisition. Of the increase, \$8 million was attributable to consumer deposit accounts, while \$4 million was attributable to commercial deposit accounts.
- \$8 million, or 21%, increase in cards and payment processing income, due to higher credit and debit card related income and underlying customer growth.

Compared to the 2016 second quarter, total noninterest income increased \$31 million, or 12%. Service charges on deposit accounts increased \$11 million, or 15%, primarily reflecting the benefit of continued new customer acquisition. Of the increase, \$7 million was attributable to consumer deposit accounts, while \$4 million was attributable to commercial deposit accounts. Mortgage banking income increased \$9 million, or 29%, primarily driven by a 9% increase in mortgage origination volume and a \$3 million impact from net MSR activity.

**Noninterest Expense** (see Basis of Presentation)

**Table 10 – Noninterest Expense (GAAP) – Personnel Expense Continues to Drive Growth in Noninterest Expense**

(\$ in millions)	2016			2015		Change (%)	
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	LQ	YOY
Personnel costs	\$ 405	\$ 299	\$ 285	\$ 289	\$ 286	35%	41%
Outside data processing and other services	91	63	62	64	59	45	56
Equipment	41	32	33	32	31	28	30
Net occupancy	41	31	31	33	29	35	43
Marketing	14	15	12	12	12	(2)	19
Professional services	47	21	14	13	12	119	294
Deposit and other insurance expense	15	12	11	11	12	23	29
Amortization of intangibles	9	4	4	4	4	151	131
Other expense	48	47	39	42	82	3	(41)
Total noninterest expense	\$ 712	\$ 524	\$ 491	\$ 499	\$ 527	36%	35%
<i>(in thousands)</i>							
Number of employees (Average full-time equivalent)	14.5	12.4	12.4	12.4	12.4	17%	17%

**Table 11 - Impacts of Significant Items**

(\$ in millions)	2016			2015	
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter
Personnel costs	\$ 76	\$ 5	\$ —	\$ 2	\$ 3
Outside data processing and other services	28	3	—	2	2
Equipment	5	—	—	—	—
Net occupancy	7	—	—	5	—
Marketing	1	—	—	—	—
Professional services	34	11	4	1	1
Other expense	8	2	1	—	38
Total noninterest expense	\$ 159	\$ 21	\$ 5	\$ 10	\$ 43

**Table 12 - Adjusted Noninterest Expense (Non-GAAP)**

(\$ in millions)	2016			2015		Change (%)	
	Third Quarter	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	LQ	YOY
Personnel costs	\$ 329	\$ 294	\$ 285	\$ 287	\$ 283	12%	16%
Outside data processing and other services	63	60	62	62	57	5	11
Equipment	36	32	33	32	31	13	16
Net occupancy	34	30	31	28	29	13	17
Marketing	14	15	12	12	12	(7)	17
Professional services	13	11	9	12	12	18	8
Deposit and other insurance expense	15	12	11	11	12	23	29
Amortization of intangibles	9	4	4	4	4	151	131
Other expense	40	46	38	41	43	(13)	(7)
Total noninterest expense	\$ 553	\$ 503	\$ 485	\$ 488	\$ 483	10%	14%

See Page 11 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Reported noninterest expense for the 2016 third quarter increased \$186 million, or 35%, from the year-ago quarter. Changes in reported noninterest expense primarily reflect:

- \$119 million, or 41%, increase in personnel costs, primarily reflecting \$76 million of acquisition-related personnel expense and a 17% increase in average full-time equivalent employees largely related to the in-store branch expansion and the addition of former FirstMerit colleagues.
- \$35 million, or 294%, increase in professional expense, reflecting \$34 million of legal and consulting expense related to the FirstMerit acquisition.
- \$33 million, or 56%, increase in outside data processing and other services expense, reflecting \$28 million of Significant Items related to the FirstMerit acquisition as well as ongoing technology investments.

Partially offset by:

- \$33 million, or 41%, decrease in other expense, primarily reflecting litigation reserve adjustments in the year-ago quarter.

Reported noninterest expense increased \$189 million, or 36%, from the 2016 second quarter. Personnel costs increased \$106 million, or 35%, primarily related to \$76 million of Significant Items in the 2016 third quarter compared to \$5 million of Significant Items in the prior quarter as well as a 17% increase in average full-time equivalent employees related to FirstMerit. Outside data processing and other services increased \$28 million, or 45%, primarily reflecting the \$28 million of Significant Items in the 2016 third quarter compared to \$3 million of Significant Items in the prior quarter. Professional services expense increased \$26 million, or 119%, primarily reflecting \$34 million of Significant Items in the 2016 third quarter compared to \$11 million of Significant Items in the prior quarter.

### **Credit Quality**

**Table 13 – Credit Quality Metrics – NALs and NPAs Decrease Sequentially, while NCOs Remain Better Than Long-Term Expectations**

(\$ in millions)	2016			2015	
	September 30,	June 30,	March 31,	Dec. 31,	Sept. 30,
Total nonaccrual loans and leases	\$ 404	\$ 461	\$ 499	\$ 372	\$ 356
Total other real estate, net	71	29	26	27	25
Other NPAs (1)	—	—	—	—	—
Total nonperforming assets	475	490	525	399	381
Accruing loans and leases past due 90 days or more	135	99	106	106	106
NPAs + accruing loans and lease past due 90 days or more	\$ 610	\$ 589	\$ 631	\$ 505	\$ 487
NAL ratio (2)	0.61%	0.88%	0.97%	0.74%	0.72%
NPA ratio (3) (4)	0.72	0.93	1.02	0.79	0.77
(NPAs+90 days)/(Loans+OREO)	0.92	1.12	1.22	1.00	0.98
Provision for credit losses	\$ 64	\$ 25	\$ 28	\$ 36	\$ 22
Net charge-offs	40	17	9	22	16
Net charge-offs / Average total loans	0.26%	0.13%	0.07%	0.18%	0.13%
Allowance for loans and lease losses	\$ 617	\$ 623	\$ 614	\$ 598	\$ 592
Allowance for unfunded loan commitments and letters of credit	88	74	75	72	64
Allowance for credit losses (ACL) (5)	\$ 705	\$ 697	\$ 689	\$ 670	\$ 656
ACL as a % of:					
Total loans and leases	1.06%	1.33%	1.34%	1.33%	1.32%
NALs	174	151	138	180	184
NPAs	148	142	131	168	172

(1) Other nonperforming assets include certain impaired investment securities.

(2) Total NALs as a % of total loans and leases.



- (3) Total NPAs as a % of sum of loans and leases and net other real estate.  
(4) Excludes nonaccruing troubled debt restructured home equity loans previously transferred to held-for-sale for the quarters ending September 30, 2015 through June 30, 2016.  
(5) Includes \$693 million related to Originated loans and \$12 million related to Acquired loans as of September 30, 2016.  
See Pages 13-18 of Quarterly Financial Supplement for additional detail.

Overall asset quality remains strong, with modest volatility, including the impact of the FirstMerit loan portfolio. The FirstMerit portfolio quality, composition, and geographic distribution was similar to the legacy Huntington portfolio. The only new loan classification is the RV/marine portfolio, which we are planning to continue offering. Nonaccrual loans and leases (NALs) increased \$48 million, or 13%, from the year-ago quarter to \$404 million, or 0.61% of total loans and leases. The year-over-year increase was exclusively centered in the Commercial portfolio and was primarily associated with a small number of energy sector loan relationships which were added to NALs during the 2016 first quarter. Nonperforming assets (NPAs) increased \$94 million, or 25%, from the year-ago quarter to \$475 million, or 0.72% of total loans and leases and net OREO. NALs decreased \$56 million, or 12%, from the prior quarter, while NPAs decreased \$14 million, or 3%, from the prior quarter. The linked-quarter decreases primarily resulted from significant pay-downs, offset by an increase in OREO balances from the FirstMerit acquisition. While the energy sector was a primary driver of the NAL activity over the last two quarters, the oil and gas exploration and production (E&P) portfolio continues to represent less than 1% of total loans outstanding at quarter end.

The provision for credit losses increased \$41 million, or 184%, year-over-year to \$64 million in the 2016 third quarter. Net charge-offs (NCOs) increased \$24 million, or 148%, to \$40 million. NCOs represented an annualized 0.26% of average loans and leases in the current quarter, up from 0.13% in the prior quarter and 0.13% in the year-ago quarter. The linked-quarter increase was centered in the C&I portfolio and normal seasonal changes in the consumer portfolios. The year-over-year change was a function of material commercial recoveries in the year ago quarter combined with higher automobile and other consumer losses based on portfolio growth. We continue to be pleased with the net charge-off performance within each portfolio and in total.

Commercial charge-offs were positively impacted by continued recoveries in the CRE portfolio and broader continued successful workout strategies, while consumer charge-offs remained within our expected range. Overall consumer credit metrics, led by the residential mortgage and home equity portfolios, continued to show an improving trend, while the commercial portfolios continued to experience some quarter-to-quarter volatility based on the absolute low level of problem loans.

The period-end allowance for credit losses (ACL) as a percentage of total loans and leases decreased to 1.06% from 1.32% a year ago, while the ACL as a percentage of period-end total NALs decreased to 174% from 184%. We believe the level of the ACL is appropriate given the improvement in the credit quality metrics and the current composition of the overall loan and lease portfolio. The decline in the coverage ratios is a function of the purchase accounting impact associated with FirstMerit.

## Capital

**Table 14 – Capital Ratios – FirstMerit Acquisition Effectively Deploys Capital**

(\$ in millions)	2016			2015	
	Sept. 30,	June 30,	March 31,	Dec. 31,	Sept. 30,
Tangible common equity / tangible assets ratio	7.14%	7.96%	7.89%	7.82%	7.89%
Common equity tier 1 risk-based capital ratio (1)	9.09%	9.80%	9.73%	9.79%	9.72%
Regulatory Tier 1 risk-based capital ratio (1)	10.40%	11.37%	10.99%	10.53%	10.49%
Regulatory Total risk-based capital ratio (1)	12.57%	13.49%	13.17%	12.64%	12.70%
Total risk-weighted assets (1)	\$ 80,473	\$ 60,717	\$ 59,798	\$ 58,420	\$ 57,839

- (1) Figures are estimated and are presented on a Basel III basis, including the standardized approach for calculating risk-weighted assets.

See Pages 19-20 of Quarterly Financial Supplement for additional detail.

The tangible common equity to tangible assets ratio was 7.14% at September 30, 2016, down 75 basis points from a year ago. Common Equity Tier 1 (CET1) risk-based capital ratio was 9.09% at September 30, 2016, down from 9.72% a year ago. The regulatory Tier 1 risk-based capital ratio was 10.40% compared to 10.49% at September 30, 2015. All capital ratios were impacted by the \$1.3 billion of goodwill created and the issuance of

\$2.8 billion of common stock as part of the FirstMerit acquisition, as well as to a lesser extent the repurchase of 2.5 million common shares during the 2015 fourth quarter under the repurchase authorization included in the 2015 CCAR capital plan. The regulatory Tier 1 risk-based and total risk-based capital ratios benefited from the issuance of \$400 million and \$200 million of Class D preferred equity during the 2016 first and second quarters, respectively, and the issuance of \$100 million of Class C preferred equity during the 2016 third quarter in exchange for FirstMerit preferred equity in conjunction with the acquisition. The total risk-based capital ratio was impacted by the repurchase of \$25 million of trust preferred securities during the 2016 third quarter.

### **Income Taxes**

The provision for income taxes in the 2016 third quarter was \$25 million, compared to \$47 million in the 2015 third quarter. The effective tax rates for the 2016 third quarter and 2015 third quarter were 16.3% and 23.5%, respectively. The variance between the 2016 third quarter and 2015 third quarter provision for income taxes and effective tax rates relates primarily to the Significant Items.

At September 30, 2016, we had a net federal deferred tax asset of \$172 million and a net state deferred tax asset of \$43 million.

### **Expectations**

“Our priority for the remainder of the year and for 2017 is the successful integration of FirstMerit,” Steinour said. “We anticipate improving U.S. economic conditions in the fourth quarter. Guidance from the Federal Reserve also makes an interest rate increase appear likely in the near term, which would be incrementally helpful to our bottom line. We will remain diligent in the execution of our strategies, sensibly balancing investment and risk to stay on course for long-term growth. Our balance sheet optimization strategy will help rebuild our capital ratios more quickly, providing greater flexibility in our capital planning for 2017.”

Excluding Significant Items, we expect total revenues for the full year 2016 to increase 16%-18%, while we expect noninterest expenses to increase 13%-15%. We expect to deliver positive operating leverage for the fourth consecutive year. We expect the effective tax rate for the full year 2016 to be in the 24%-25% range, excluding Significant Items which are taxed at an approximate 35% rate.

Overall, asset quality metrics are expected to remain near current levels, with moderate quarterly volatility. We anticipate NCOs for the full year 2016 will remain below our long-term normalized range of 35 to 55 basis points.

### **Conference Call / Webcast Information**

Huntington's senior management will host an earnings conference call on October 26, 2016, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, [www.huntington.com](http://www.huntington.com), or through a dial-in telephone number at (844) 318-8148; Conference ID #84440833. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through November 3, 2016 at (855) 859-2056 or (404) 537-3406; conference ID #84440833.

*Please see the 2016 Third Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on Huntington's Investor Relations website, [www.huntington-ir.com](http://www.huntington-ir.com).*

### **Caution regarding Forward-Looking Statements**

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or

services implementing our “Fair Play” banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; the possibility that the anticipated benefits of the merger with FirstMerit Corporation are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in the areas where we do business; diversion of management’s attention from ongoing business operations and opportunities; potential adverse reactions or changes to business or employee relationships, including those resulting from the completion of the merger with FirstMerit Corporation; our ability to complete the integration of FirstMerit Corporation successfully; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our Annual Report on Form 10-K for the year ended December 31, 2015 and our subsequent Quarterly Reports on Form 10-Q, including for the quarters ended March 31, 2016 and June 30, 2016, each of which is on file with the Securities and Exchange Commission (the “SEC”) and available in the “Investor Relations” section of our website, <http://www.huntington.com>, under the heading “Publications and Filings” and in other documents we file with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

## **Basis of Presentation**

### **Use of Non-GAAP Financial Measures**

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington’s results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found on Huntington’s website at [www.huntington-ir.com](http://www.huntington-ir.com).

### **Annualized Data**

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an “annualized” basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

### **Fully-Taxable Equivalent Interest Income and Net Interest Margin**

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

### **Earnings per Share Equivalent Data**

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company’s financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

### **Rounding**

Please note that columns of data in this document may not add due to rounding.

### **Significant Items**

From time to time, revenue, expenses, or taxes are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be infrequent or short term in nature. We refer to such items as “Significant Items”. Most often, these Significant Items result from factors originating outside the company – e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, litigation actions, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business – e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation write-downs, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of “Significant Items”, when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company’s performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing “Significant Items” in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, Forms 10-Q and 10-K).

“Significant Items” for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those described in Huntington’s 2015 Annual Report on Form 10-K and other factors described from time to time in Huntington’s other filings with the Securities and Exchange Commission.

### **About Huntington**

Huntington Bancshares Incorporated is a regional bank holding company headquartered in Columbus, Ohio, with \$101 billion of assets and a network of 1,103 branches and 1,979 ATMs across eight Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides auto dealer, equipment finance, national settlement and capital market services that extend beyond its core states. Visit [huntington.com](http://huntington.com) for more information.

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**HUNTINGTON BANCSHARES INCORPORATED**  
**Quarterly Financial Supplement**  
**September 30, 2016**

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**Notes:**

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

**Fully-Taxable Equivalent Basis**

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 35 percent.

**Non-Regulatory Capital Ratios**

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.

Huntington Bancshares Incorporated  
Quarterly Key Statistics(1)  
(Unaudited)

<i>(dollar amounts in thousands, except as noted)</i>	Three months ended			Percent Changes vs.	
	September 30,	June 30,	September 30,	2Q16	3Q15
	2016	2016	2015		
Net interest income (3)	\$ 635,988	\$ 515,972	\$ 503,623	23 %	26 %
FTE adjustment	(10,598)	(10,091)	(8,168)	5	30
Net interest income	625,390	505,881	495,455	24	26
Provision for credit losses	63,805	24,509	22,476	160	184
Noninterest income	302,415	271,112	253,119	12	19
Noninterest expense	712,247	523,661	526,508	36	35
Income before income taxes	151,753	228,823	199,590	(34)	(24)
Provision for income taxes	24,749	54,283	47,002	(54)	(47)
Net income	127,004	174,540	152,588	(27)	(17)
Dividends on preferred shares	18,537	19,874	7,968	(7)	133
Net income applicable to common shares	\$ 108,467	\$ 154,666	\$ 144,620	(30)%	(25)%
Net income per common share - diluted	\$ 0.11	\$ 0.19	\$ 0.18	(42)%	(39)%
Cash dividends declared per common share	0.07	0.07	0.06	—	17
Tangible book value per common share at end of period	6.48	7.29	6.88	(11)	(6)
Number of common shares repurchased	—	—	6,764	—	—
Average common shares - basic	938,578	798,167	800,883	18	17
Average common shares - diluted	952,081	810,371	814,326	17	17
Ending common shares outstanding	1,084,783	799,154	796,659	36	36
Return on average assets	0.58%	0.96%	0.87%		
Return on average common shareholders' equity	5.4	9.6	9.3		
Return on average tangible common shareholders' equity(2)	7.0	11.0	10.7		
Net interest margin(3)	3.18	3.06	3.16		
Efficiency ratio(4)	75.0	66.1	69.1		
Effective tax rate	16.3	23.7	23.5		
Average total assets (millions)	\$ 86,898	\$ 73,123	\$ 69,281	19	25
Average earning assets (millions)	79,687	67,863	63,323	17	26
Average loans and leases (millions)	60,722	51,932	49,046	17	24
Average loans and leases - linked quarter annualized growth rate	67.7%	10.4%	9.6%		
Average total deposits (millions)	\$ 66,502	\$ 55,414	\$ 54,379	20	22
Average core deposits(5) (millions)	62,022	51,895	50,891	20	22
Average core deposits - linked quarter annualized growth rate	78.1%	4.1%	13.8%		
Average shareholders' equity (millions)	\$ 8,994	\$ 7,362	\$ 6,573	22	37
Average common total shareholders' equity (millions)	7,972	6,465	6,186	23	29
Average tangible common shareholders' equity (millions)	6,509	5,756	5,469	13	19
Total assets at end of period (millions)	100,765	73,954	70,186	36	44
Total shareholders' equity at end of period (millions)	10,387	7,507	6,583	38	58
NCOs as a % of average loans and leases	0.26%	0.13%	0.13%		
NAL ratio	0.61	0.88	0.72		
NPA ratio(6)	0.72	0.93	0.77		
Allowance for loan and lease losses (ALLL) as a % of total loans and leases at the end of period	0.93	1.19	1.19		
ALLL plus allowance for unfunded loan commitments and letters of credit (ACL) as a % of total loans and leases at the end of period	1.06	1.33	1.32		
ACL as a % of NALs	174	151	184		
ACL as a % of NPAs	148	142	172		
Common equity tier 1 risk-based capital ratio(7)	9.09	9.80	9.72		
Tangible common equity / tangible asset ratio(8)	7.14	7.96	7.89		

See Notes to the Year to Date and Quarterly Key Statistics.

Huntington Bancshares Incorporated  
Year to Date Key Statistics(1)  
(Unaudited)

	Nine Months Ended September 30,		Change	
	2016	2015	Amount	Percent
<i>(dollar amounts in thousands, except as noted)</i>				
Net interest income(3)	\$ 1,664,185	\$ 1,477,516	\$ 186,669	13 %
FTE adjustment	(29,848)	(23,690)	(6,158)	26
Net interest income	1,634,337	1,453,826	180,511	12
Provision for credit losses	115,896	63,486	52,410	83
Noninterest income	815,394	766,515	48,879	6
Noninterest expense	1,726,988	1,477,142	249,846	17
Income before income taxes	606,847	679,713	(72,866)	(11)
Provision for income taxes	133,989	165,065	(31,076)	(19)
Net Income	472,858	514,648	(41,790)	(8)
Dividends on preferred shares	46,409	23,901	22,508	94
Net income applicable to common shares	\$ 426,449	\$ 490,747	\$ (64,298)	(13)%
Net income per common share - diluted	\$ 0.50	\$ 0.60	\$ (0.10)	(17)%
Cash dividends declared per common share	0.21	0.18	0.03	17
Average common shares - basic	844,167	805,851	38,316	5
Average common shares - diluted	856,934	819,458	37,476	5
Return on average assets	0.82%	1.01%		
Return on average common shareholders' equity	8.2	10.7		
Return on average tangible common shareholders' equity(2)	9.8	12.4		
Net interest margin(3)	3.12	3.17		
Efficiency ratio(4)	69.0	64.8		
Effective tax rate	22.1	24.3		
Average total assets (millions)	\$ 77,241	\$ 67,805	\$ 9,436	14
Average earning assets (millions)	71,292	62,369	8,923	14
Average loans and leases (millions)	54,447	48,245	6,202	13
Average total deposits (millions)	58,993	53,057	5,936	11
Average core deposits(5) (millions)	55,119	49,627	5,492	11
Average shareholders' equity (millions)	7,708	6,502	1,206	19
Average common total shareholders' equity (millions)	6,924	6,116	808	13
Average tangible common shareholders' equity (millions)	5,961	5,446	515	9
NCOs as a % of average loans and leases	0.16%	0.18%		
NAL ratio	0.61	0.72		
NPA ratio(6)	0.72	0.77		

See Notes to the Year to Date and Quarterly Key Statistics.



### Key Statistics Footnotes

- (1) Comparisons for all presented periods are impacted by a number of factors. Refer to Significant Items.
- (2) Net income applicable to common shares excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (3) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.
- (4) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
- (5) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
- (6) NPAs include other real estate owned.
- (7) September 30, 2016, figures are estimated.
- (8) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

Huntington Bancshares Incorporated  
Consolidated Balance Sheets

	September 30, 2016 <i>(Unaudited)</i>	December 31, 2015	Percent Changes
<i>(dollar amounts in thousands, except number of shares)</i>			
<b>Assets</b>			
Cash and due from banks	\$ 1,661,939	\$ 847,156	96%
Interest-bearing deposits in banks	51,113	51,838	(1)
Trading account securities	36,071	36,997	(3)
Loans held for sale	3,414,497	474,621	619
Available-for-sale and other securities	16,470,374	8,775,441	88
Held-to-maturity securities	5,301,387	6,159,590	(14)
Loans and leases(1)	66,304,466	50,341,099	32
Allowance for loan and lease losses	(616,898)	(597,843)	3
Net loans and leases	65,687,568	49,743,256	32
Bank owned life insurance	2,422,692	1,757,668	38
Premises and equipment	828,440	620,540	34
Goodwill	2,004,348	676,869	196
Other intangible assets	428,774	54,978	680
Servicing rights	180,938	189,237	(4)
Accrued income and other assets	2,277,271	1,630,110	40
<b>Total assets</b>	<b>\$ 100,765,412</b>	<b>\$ 71,018,301</b>	<b>42%</b>
<b>Liabilities and shareholders' equity</b>			
<b>Liabilities</b>			
Deposits(2)	\$ 77,405,096	\$ 55,294,979	40%
Short-term borrowings	2,148,118	615,279	249
Long-term debt	8,998,571	7,041,364	28
Accrued expenses and other liabilities	1,826,862	1,472,073	24
<b>Total liabilities</b>	<b>90,378,647</b>	<b>64,423,695</b>	<b>40</b>
<b>Shareholders' equity</b>			
Preferred stock	1,071,227	386,291	177
Common stock	10,877	7,970	36
Capital surplus	9,863,149	7,038,502	40
Less treasury shares, at cost	(26,933)	(17,932)	50
Accumulated other comprehensive loss	(172,175)	(226,158)	(24)
Retained (deficit) earnings	(359,380)	(594,067)	(40)
<b>Total shareholders' equity</b>	<b>10,386,765</b>	<b>6,594,606</b>	<b>58</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 100,765,412</b>	<b>\$ 71,018,301</b>	<b>42%</b>
Common shares authorized (par value of \$0.01)	1,500,000,000	1,500,000,000	
Common shares issued	1,087,731,489	796,969,694	
Common shares outstanding	1,084,782,727	794,928,886	
Treasury shares outstanding	2,948,762	2,040,808	
Preferred stock, authorized shares	6,617,808	6,617,808	
Preferred shares issued	2,702,571	1,967,071	
Preferred shares outstanding	1,098,006	398,006	

(1) See pages 5-6 for detail of loans and leases.

(2) See page 7 for detail of deposits.

Huntington Bancshares Incorporated  
Loans and Leases Composition  
(Unaudited)

	September 30,		June 30,		March 31,		December 31,		September 30,	
<i>(dollar amounts in millions)</i>	2016		2016		2016		2015		2015	
Ending Balances by Type:										
Originated loans										
Commercial:										
Commercial and industrial	\$ 21,025	41%	\$ 21,372	41%	\$ 21,254	41%	\$ 20,560	41%	\$ 20,040	40%
Commercial real estate:										
Construction	934	2	856	2	939	2	1,031	2	1,110	2
Commercial	4,569	8	4,466	7	4,343	8	4,237	8	4,294	9
Commercial real estate	5,503	10	5,322	9	5,282	10	5,268	10	5,404	11
Total commercial	26,528	51	26,694	50	26,536	51	25,828	51	25,444	51
Consumer:										
Automobile	9,283	18	10,381	20	9,920	19	9,481	19	9,160	19
Home equity	8,626	17	8,447	17	8,422	17	8,471	17	8,461	17
Residential mortgage	6,591	13	6,377	12	6,082	12	5,998	12	6,071	12
RV and marine finance	78	—	—	—	—	—	—	—	—	—
Other consumer	718	1	644	1	579	1	563	1	520	1
Total consumer	25,296	49	25,849	50	25,003	49	24,513	49	24,212	49
Total originated loans and leases	\$ 51,824	100%	\$ 52,543	100%	\$ 51,539	100%	\$ 50,341	100%	\$ 49,656	100%
Acquired loans (1)										
Commercial:										
Commercial and industrial	\$ 6,643	46%								
Commercial real estate:										
Construction	480	3								
Commercial	1,273	10								
Commercial real estate	1,753	13								
Total commercial	8,396	59								
Consumer:										
Automobile	1,508	10								
Home equity	1,494	10								
Residential mortgage	1,074	7								
RV and marine finance	1,762	12								
Other consumer	246	2								
Total consumer	6,084	41								
Total acquired loans and leases	\$ 14,480	100%								
Total loans										
Commercial:										
Commercial and industrial	\$ 27,668	42%	\$ 21,372	41%	\$ 21,254	41%	\$ 20,560	41%	\$ 20,040	40%
Commercial real estate:										
Construction	1,414	2	856	2	939	2	1,031	2	1,110	2
Commercial	5,842	9	4,466	7	4,343	8	4,237	8	4,294	9
Commercial real estate	7,256	11	5,322	9	5,282	10	5,268	10	5,404	11
Total commercial	34,924	53	26,694	50	26,536	51	25,828	51	25,444	51
Consumer:										
Automobile	10,791	16	10,381	20	9,920	19	9,481	19	9,160	19
Home equity	10,120	15	8,447	17	8,422	17	8,471	17	8,461	17
Residential mortgage	7,665	12	6,377	12	6,082	12	5,998	12	6,071	12
RV and marine finance	1,840	3	—	—	—	—	—	—	—	—
Other consumer	964	1	644	1	579	1	563	1	520	1
Total consumer	31,380	47	25,849	50	25,003	49	24,513	49	24,212	49
Total loans and leases	\$ 66,304	100%	\$ 52,543	100%	\$ 51,539	100%	\$ 50,341	100%	\$ 49,656	100%

(1) Represents loans from FirstMerit acquisition.

Huntington Bancshares Incorporated  
Loans and Leases Composition  
(Unaudited)

	September 30, 2016		June 30, 2016		March 31, 2016		December 31, 2015		September 30, 2015	
<b>Ending Balances by Business Segment:</b>										
Retail and Business Banking	\$ 17,658	27%	\$ 13,811	26%	\$ 13,637	26%	\$ 13,681	27%	\$ 13,648	28%
Commercial Banking	19,151	29	14,202	27	14,073	27	13,409	27	13,144	26
AFCRE	22,043	33	17,800	34	17,412	34	16,864	33	16,411	33
RBHPCG	4,618	7	4,024	8	3,876	8	3,021	6	2,992	6
Home Lending	2,768	4	2,659	5	2,552	5	3,366	7	3,437	7
Treasury / Other	66	—	47	—	(11)	—	—	—	24	—
<b>Total loans and leases</b>	<b>\$ 66,304</b>	<b>100%</b>	<b>\$ 52,543</b>	<b>100%</b>	<b>\$ 51,539</b>	<b>100%</b>	<b>\$ 50,341</b>	<b>100%</b>	<b>\$ 49,656</b>	<b>100%</b>
<b>Average Balances by Business Segment:</b>										
Retail and Business Banking	\$ 15,731	26%	\$ 13,730	26%	\$ 13,619	27%	\$ 13,686	28%	\$ 13,704	28%
Commercial Banking	17,159	28	14,033	27	13,499	27	13,132	26	12,937	26
AFCRE	20,699	34	17,554	34	17,023	34	16,494	33	15,895	33
RBHPCG	4,318	8	3,934	8	3,852	7	2,990	6	2,979	6
Home Lending	2,702	4	2,583	5	2,533	5	3,434	7	3,438	7
Treasury / Other	113	—	98	—	92	—	91	—	93	—
<b>Total loans and leases</b>	<b>\$ 60,722</b>	<b>100%</b>	<b>\$ 51,932</b>	<b>100%</b>	<b>\$ 50,618</b>	<b>100%</b>	<b>\$ 49,827</b>	<b>100%</b>	<b>\$ 49,046</b>	<b>100%</b>

Huntington Bancshares Incorporated  
Deposits Composition  
(Unaudited)

	September 30, 2016		June 30, 2016		March 31, 2016		December 31, 2015		September 30, 2015	
<i>(dollar amounts in millions)</i>										
Ending Balances by Type:										
Demand deposits - noninterest-bearing	\$ 23,426	30%	\$ 16,324	30%	\$ 16,571	30%	\$ 16,480	30%	\$ 16,935	31%
Demand deposits - interest-bearing	15,730	20	8,412	15	8,174	15	7,682	14	6,574	12
Money market deposits	18,604	24	19,480	34	19,844	35	19,792	36	19,494	36
Savings and other domestic deposits	12,418	16	5,341	10	5,423	10	5,246	9	5,189	10
Core certificates of deposit	2,724	4	1,866	4	2,123	4	2,382	4	2,483	5
Total core deposits	72,902	94	51,423	93	52,135	94	51,582	93	50,675	94
Other domestic deposits of \$250,000 or more	391	1	380	1	424	1	501	1	263	—
Brokered deposits and negotiable CDs	3,972	5	3,017	6	2,890	5	2,944	5	2,904	5
Deposits in foreign offices	140	—	223	—	180	—	268	1	403	1
Total deposits	\$ 77,405	100%	\$ 55,043	100%	\$ 55,629	100%	\$ 55,295	100%	\$ 54,245	100%
Total core deposits:										
Commercial	\$ 32,936	45%	\$ 24,308	47%	\$ 24,543	47%	\$ 24,474	47%	\$ 24,886	49%
Consumer	39,966	55	27,115	53	27,592	53	27,108	53	25,789	51
Total core deposits	\$ 72,902	100%	\$ 51,423	100%	\$ 52,135	100%	\$ 51,582	100%	\$ 50,675	100%
Ending Balances by Business Segment:										
Retail and Business Banking	\$ 45,082	58%	\$ 31,287	57%	\$ 31,502	57%	\$ 30,964	56%	\$ 30,055	55%
Commercial Banking	16,434	21	10,353	19	11,258	20	11,499	21	11,898	22
AFCRE	1,772	2	1,693	3	1,608	3	1,649	3	1,524	3
RBHPCG	8,705	11	7,970	14	7,690	14	7,530	14	7,227	13
Home Lending	500	1	335	1	334	1	362	—	305	1
Treasury / Other(1)	4,912	7	3,405	6	3,237	5	3,291	6	3,236	6
Total deposits	\$ 77,405	100%	\$ 55,043	100%	\$ 55,629	100%	\$ 55,295	100%	\$ 54,245	100%
Average Balances by Business Segment:										
Retail and Business Banking	\$ 38,076	57%	\$ 31,484	57%	\$ 30,985	56%	\$ 30,622	55%	\$ 30,213	56%
Commercial Banking	13,664	21	10,769	19	11,375	20	11,831	21	11,647	21
AFCRE	1,704	3	1,656	3	1,629	3	1,629	3	1,495	3
RBHPCG	8,326	13	7,876	14	7,480	14	7,706	14	7,550	14
Home Lending	447	1	386	1	316	1	349	1	342	1
Treasury / Other(1)	4,285	5	3,243	6	3,194	6	3,201	6	3,132	5
Total deposits	\$ 66,502	100%	\$ 55,414	100%	\$ 54,979	100%	\$ 55,338	100%	\$ 54,379	100%

(1) Comprised primarily of national market deposits.

Huntington Bancshares Incorporated  
Consolidated Quarterly Average Balance Sheets  
(Unaudited)

	Quarterly Average Balances (2)					Percent Changes vs.	
	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	2Q16	3Q15
<i>(dollar amounts in millions)</i>							
<b>Assets</b>							
Interest-bearing deposits in banks	\$ 95	\$ 99	\$ 98	\$ 89	\$ 89	(4)%	7%
Loans held for sale	695	571	433	502	464	22	50
Securities:							
Available-for-sale and other securities:							
Taxable	9,785	6,904	6,633	8,099	8,310	42	18
Tax-exempt	2,854	2,510	2,358	2,257	2,136	14	34
Total available-for-sale and other securities	12,639	9,414	8,991	10,356	10,446	34	21
Trading account securities	49	41	40	39	52	20	(6)
Held-to-maturity securities - taxable	5,487	5,806	6,054	4,148	3,226	(5)	70
Total securities	18,175	15,261	15,085	14,543	13,724	19	32
Loans and leases:(1)							
Commercial:							
Commercial and industrial	24,957	21,344	20,649	20,186	19,802	17	26
Commercial real estate:							
Construction	1,132	881	923	1,108	1,101	28	3
Commercial	5,227	4,345	4,283	4,158	4,193	20	25
Commercial real estate	6,359	5,226	5,206	5,266	5,294	22	20
Total commercial	31,316	26,570	25,855	25,452	25,096	18	25
Consumer:							
Automobile	11,402	10,146	9,730	9,286	8,879	12	28
Home equity	9,260	8,416	8,441	8,463	8,526	10	9
Residential mortgage	7,008	6,187	6,018	6,079	6,048	13	16
RV and marine finance	915	—	—	—	—	N.R.	N.R.
Other consumer	821	613	574	547	497	34	65
Total consumer	29,406	25,362	24,763	24,375	23,950	16	23
Total loans and leases	60,722	51,932	50,618	49,827	49,046	17	24
Allowance for loan and lease losses	(623)	(616)	(604)	(595)	(609)	1	2
Net loans and leases	60,099	51,316	50,014	49,232	48,437	17	24
Total earning assets	79,687	67,863	66,234	64,961	63,323	17	26
Cash and due from banks	1,325	1,001	1,013	1,468	1,555	32	(15)
Intangible assets	1,547	726	730	734	739	113	109
All other assets	4,962	4,149	4,223	4,233	4,273	20	16
Total assets	\$ 86,898	\$ 73,123	\$ 71,596	\$ 70,801	\$ 69,281	19 %	25%
<b>Liabilities and shareholders' equity</b>							
Deposits:							
Demand deposits - noninterest-bearing	\$ 20,033	\$ 16,507	\$ 16,334	\$ 17,174	\$ 17,017	21 %	18%
Demand deposits - interest-bearing	12,362	8,445	7,776	6,923	6,604	46	87
Total demand deposits	32,395	24,952	24,110	24,097	23,621	30	37
Money market deposits	18,453	19,534	19,682	19,843	19,512	(6)	(5)
Savings and other domestic deposits	8,889	5,402	5,306	5,215	5,224	65	70
Core certificates of deposit	2,285	2,007	2,265	2,430	2,534	14	(10)
Total core deposits	62,022	51,895	51,363	51,585	50,891	20	22
Other domestic deposits of \$250,000 or more	382	402	455	426	217	(5)	76
Brokered deposits and negotiable CDs	3,904	2,909	2,897	2,929	2,779	34	40
Deposits in foreign offices	194	208	264	398	492	(7)	(61)
Total deposits	66,502	55,414	54,979	55,338	54,379	20	22
Short-term borrowings	1,306	1,032	1,145	524	844	27	55
Long-term debt	8,488	7,899	7,202	6,788	6,043	7	40
Total interest-bearing liabilities	56,263	47,838	46,992	45,476	44,249	18	27
All other liabilities	1,608	1,416	1,515	1,515	1,442	14	12
Shareholders' equity	8,994	7,362	6,755	6,636	6,573	22	37
Total liabilities and shareholders' equity	\$ 86,898	\$ 73,123	\$ 71,596	\$ 70,801	\$ 69,281	19 %	25%

N.R. Not relevant.

(1) Includes nonaccrual loans.

(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

Huntington Bancshares Incorporated  
Consolidated Quarterly Net Interest Margin - Interest Income / Expense(1)(2)  
(Unaudited)

	Quarterly Interest Income / Expense				
	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
<i>(dollar amounts in thousands)</i>					
<b>Assets</b>					
Interest-bearing deposits in banks	\$ 152	\$ 63	\$ 51	\$ 17	\$ 13
Loans held for sale	6,135	5,546	4,322	5,324	4,422
<b>Securities:</b>					
<b>Available-for-sale and other securities:</b>					
Taxable	57,572	40,992	39,614	50,582	52,141
Tax-exempt	21,474	21,223	20,030	17,803	16,671
Total available-for-sale and other securities	79,046	62,215	59,644	68,385	68,812
Trading account securities	71	101	50	106	128
Held-to-maturity securities - taxable	33,098	35,420	36,789	25,394	19,812
Total securities	112,215	97,736	96,483	93,885	88,752
<b>Loans and leases:</b>					
<b>Commercial:</b>					
Commercial and industrial	234,853	188,375	183,930	179,233	180,997
<b>Commercial real estate:</b>					
Construction	10,866	8,231	8,198	9,752	9,917
Commercial	47,353	36,763	38,820	35,215	36,785
Commercial real estate	58,219	44,994	47,018	44,967	46,702
Total commercial	293,072	233,369	230,948	224,200	227,699
<b>Consumer:</b>					
Automobile	96,585	79,574	76,717	75,323	72,341
Home equity	98,014	87,279	88,072	85,491	86,254
Residential mortgage	63,217	56,509	55,510	55,702	56,048
RV and marine finance	13,102	—	—	—	—
Other consumer	22,452	15,673	14,307	12,636	11,116
Total consumer	293,370	239,035	234,606	229,152	225,759
Total loans and leases	586,442	472,404	465,554	453,352	453,458
Total earning assets	\$ 704,944	\$ 575,749	\$ 566,410	\$ 552,578	\$ 546,645
<b>Liabilities</b>					
<b>Deposits:</b>					
Demand deposits - noninterest-bearing	\$ —	\$ —	\$ —	\$ —	\$ —
Demand deposits - interest-bearing	3,430	1,939	1,679	1,390	1,211
Total demand deposits	3,430	1,939	1,679	1,390	1,211
Money market deposits	10,945	11,676	11,768	11,545	11,200
Savings and other domestic deposits	4,604	1,442	1,660	1,811	1,840
Core certificates of deposit	2,469	3,938	4,623	5,068	5,135
Total core deposits	21,448	18,995	19,730	19,814	19,386
Other domestic deposits of \$250,000 or more	386	399	460	433	237
Brokered deposits and negotiable CDs	4,336	2,861	2,742	1,399	1,178
Deposits in foreign offices	63	68	86	132	163
Total deposits	26,233	22,323	23,018	21,778	20,964
Short-term borrowings	959	913	898	119	192
Long-term debt	41,764	36,541	30,269	25,345	21,866
Total interest bearing liabilities	68,956	59,777	54,185	47,242	43,022
Net interest income	\$ 635,988	\$ 515,972	\$ 512,225	\$ 505,336	\$ 503,623

- (1) Fully-taxable equivalent (FTE) income and expense calculated assuming a 35% tax rate. See page 11 for the FTE adjustment.  
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

Huntington Bancshares Incorporated  
Consolidated Quarterly Net Interest Margin - Yield  
(Unaudited)

Fully-taxable equivalent basis(1)	Quarterly Average Rates(2)				
	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
<b>Assets</b>					
Interest-bearing deposits in banks	0.64%	0.25%	0.21%	0.08%	0.06%
Loans held for sale	3.53	3.89	3.99	4.24	3.81
<b>Securities:</b>					
Available-for-sale and other securities:					
Taxable	2.35	2.37	2.39	2.50	2.51
Tax-exempt	3.01	3.38	3.40	3.15	3.12
Total available-for-sale and other securities	2.50	2.64	2.65	2.64	2.63
Trading account securities	0.58	0.98	0.50	1.09	0.97
Held-to-maturity securities - taxable	2.41	2.44	2.43	2.45	2.46
Total securities	2.47	2.56	2.56	2.58	2.59
<b>Loans and leases:(3)</b>					
<b>Commercial:</b>					
Commercial and industrial	3.68	3.49	3.52	3.47	3.58
<b>Commercial real estate:</b>					
Construction	3.76	3.70	3.51	3.45	3.52
Commercial	3.54	3.35	3.59	3.31	3.43
Commercial real estate	3.58	3.41	3.57	3.34	3.45
Total commercial	3.66	3.47	3.53	3.45	3.55
<b>Consumer:</b>					
Automobile	3.37	3.15	3.17	3.22	3.23
Home equity	4.21	4.17	4.20	4.01	4.01
Residential mortgage	3.61	3.65	3.69	3.67	3.71
RV and marine finance	5.70	—	—	—	—
Other consumer	10.89	10.28	10.02	9.17	8.88
Total consumer	3.97	3.79	3.81	3.74	3.75
Total loans and leases	3.81	3.63	3.67	3.59	3.65
Total earning assets	3.52	3.41	3.44	3.37	3.42
<b>Liabilities</b>					
<b>Deposits:</b>					
Demand deposits - noninterest-bearing	—	—	—	—	—
Demand deposits - interest-bearing	0.11	0.09	0.09	0.08	0.07
Total demand deposits	0.04	0.03	0.03	0.02	0.02
Money market deposits	0.24	0.24	0.24	0.23	0.23
Savings and other domestic deposits	0.21	0.11	0.13	0.14	0.14
Core certificates of deposit	0.43	0.79	0.82	0.83	0.80
Total core deposits	0.20	0.22	0.23	0.23	0.23
Other domestic deposits of \$250,000 or more	0.40	0.40	0.41	0.40	0.43
Brokered deposits and negotiable CDs	0.44	0.40	0.38	0.19	0.17
Deposits in foreign offices	0.13	0.13	0.13	0.13	0.13
Total deposits	0.22	0.23	0.24	0.23	0.22
Short-term borrowings	0.29	0.36	0.32	0.09	0.09
Long-term debt	1.97	1.85	1.68	1.49	1.45
Total interest-bearing liabilities	0.49	0.50	0.46	0.41	0.39
Net interest rate spread	3.03	2.91	2.98	2.96	3.03
Impact of noninterest-bearing funds on margin	0.15	0.15	0.13	0.13	0.13
Net interest margin	3.18%	3.06%	3.11%	3.09%	3.16%

Commercial Loan Derivative Impact  
(Unaudited)

Fully-taxable equivalent basis(1)	Average Rates				
	2016 Third	2016 Second	2016 First	2015 Fourth	2015 Third
Commercial loans(2)(3)	3.62%	3.40%	3.44%	3.27%	3.36%
Impact of commercial loan derivatives	0.04	0.07	0.09	0.18	0.19
Total commercial - as reported	3.66%	3.47%	3.53%	3.45%	3.55%
Average 30 day LIBOR	0.51%	0.44%	0.43%	0.25%	0.20%

(1) Fully-taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 11 for the FTE adjustment.

(2) Yield/rates include the effects of hedge and risk management activities associated with the respective asset and liability categories.

(3) Includes the impact of nonaccrual loans.



Huntington Bancshares Incorporated  
Selected Quarterly Income Statement Data(1)  
(Unaudited)

	Three months ended				
	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
<i>(dollar amounts in thousands, except per share amounts)</i>					
Interest income	\$ 694,346	\$ 565,658	\$ 557,251	\$ 544,153	\$ 538,477
Interest expense	68,956	59,777	54,185	47,242	43,022
Net interest income	625,390	505,881	503,066	496,911	495,455
Provision for credit losses	63,805	24,509	27,582	36,468	22,476
Net interest income after provision for credit losses	561,585	481,372	475,484	460,443	472,979
Service charges on deposit accounts	86,847	75,613	70,262	72,854	75,157
Cards and payment processing income	44,320	39,184	36,447	37,594	36,664
Mortgage banking income	40,603	31,591	18,543	31,418	18,956
Trust services	28,923	22,497	22,838	25,272	24,972
Insurance income	15,865	15,947	16,225	15,528	16,204
Brokerage income	14,719	14,599	15,502	14,462	15,059
Capital markets fees	14,750	13,037	13,010	13,778	12,741
Bank owned life insurance income	14,452	12,536	13,513	13,441	12,719
Gain on sale of loans	7,506	9,265	5,395	10,122	5,873
Securities gains (losses)	1,031	656	—	474	188
Other income	33,399	36,187	30,132	37,272	34,586
Total noninterest income	302,415	271,112	241,867	272,215	253,119
Personnel costs	405,024	298,949	285,397	288,861	286,270
Outside data processing and other services	91,133	63,037	61,878	63,775	58,535
Equipment	40,792	31,805	32,576	31,711	31,303
Net occupancy	41,460	30,704	31,476	32,939	29,061
Marketing	14,438	14,773	12,268	12,035	12,179
Professional services	47,075	21,488	13,538	13,010	11,961
Deposit and other insurance expense	14,940	12,187	11,208	11,105	11,550
Amortization of intangibles	9,046	3,600	3,712	3,788	3,913
Other expense	48,339	47,118	39,027	41,542	81,736
Total noninterest expense	712,247	523,661	491,080	498,766	526,508
Income before income taxes	151,753	228,823	226,271	233,892	199,590
Provision for income taxes	24,749	54,283	54,957	55,583	47,002
Net income	127,004	174,540	171,314	178,309	152,588
Dividends on preferred shares	18,537	19,874	7,998	7,972	7,968
Net income applicable to common shares	\$ 108,467	\$ 154,666	\$ 163,316	\$ 170,337	\$ 144,620
Average common shares - basic	938,578	798,167	795,755	796,095	800,883
Average common shares - diluted	952,081	810,371	808,349	810,143	814,326
Per common share					
Net income - basic	\$ 0.12	\$ 0.19	\$ 0.21	\$ 0.21	\$ 0.18
Net income - diluted	0.11	0.19	0.20	0.21	0.18
Cash dividends declared	0.07	0.07	0.07	0.07	0.06
Revenue - fully-taxable equivalent (FTE)					
Net interest income	\$ 625,390	\$ 505,881	\$ 503,066	\$ 496,911	\$ 495,455
FTE adjustment	10,598	10,091	9,159	8,425	8,168
Net interest income(2)	635,988	515,972	512,225	505,336	503,623
Noninterest income	302,415	271,112	241,867	272,215	253,119
Total revenue(2)	\$ 938,403	\$ 787,084	\$ 754,092	\$ 777,551	\$ 756,742

(1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.

(2) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.

Huntington Bancshares Incorporated  
Quarterly Mortgage Banking Income  
(Unaudited)

	Three months ended					Percent Changes vs	
	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	2Q16	3Q15
<i>(dollar amounts in thousands, except as noted)</i>							
Mortgage banking income							
Origination and secondary marketing	\$ 32,741	\$ 26,862	\$ 18,533	\$ 23,885	\$ 20,005	22%	64%
Servicing fees	11,656	11,010	11,137	11,060	10,763	6	8
Amortization of capitalized servicing	(7,681)	(6,673)	(6,405)	(6,655)	(6,080)	15	26
Other mortgage banking income	2,790	2,323	1,672	2,271	2,691	20	4
Subtotal	39,506	33,522	24,937	30,561	27,379	18	44
MSR valuation adjustment(1)	2,505	(8,300)	(18,329)	5,144	(14,113)	N.R.	N.R.
Net trading gains (losses) related to MSR hedging	(1,408)	6,369	11,935	(4,287)	5,690	N.R.	N.R.
Total mortgage banking income	\$ 40,603	\$ 31,591	\$ 18,543	\$ 31,418	\$ 18,956	29	114
Mortgage originations <i>(in millions)</i>	\$ 1,744	\$ 1,600	\$ 936	\$ 1,012	\$ 1,259	9	39
Capitalized mortgage servicing rights(2)	156,820	134,397	142,094	160,718	153,532	17	2
Total mortgages serviced for others <i>(in millions)</i> (2)	18,631	16,211	16,239	16,168	15,941	15	17
MSR % of investor servicing portfolio(2)	0.84%	0.83%	0.88%	0.99%	0.96%	1	(13)
Net impact of MSR hedging							
MSR valuation adjustment(1)	\$ 2,505	\$ (8,300)	\$ (18,329)	\$ 5,144	\$ (14,113)	N.R.	N.R.
Net trading gains (losses) related to MSR hedging	(1,408)	6,369	11,935	(4,287)	5,690	N.R.	N.R.
Net gain (loss) of MSR hedging	\$ 1,097	\$ (1,931)	\$ (6,394)	\$ 857	\$ (8,423)	N.R.	N.R.

N.R. Not relevant.

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

(2) At period end.

Huntington Bancshares Incorporated  
Quarterly Credit Reserves Analysis  
(Unaudited)

	Three months ended				
	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
<i>(dollar amounts in thousands)</i>					
Allowance for loan and lease losses, beginning of period	\$ 623,064	\$ 613,719	\$ 597,843	\$ 591,938	\$ 599,542
Loan and lease losses	(59,268)	(43,545)	(59,692)	(54,961)	(60,875)
Recoveries of loans previously charged off	19,203	26,790	51,140	33,138	44,712
Net loan and lease losses	(40,065)	(16,755)	(8,552)	(21,823)	(16,163)
Provision for loan and lease losses	53,523	26,086	24,338	28,610	13,624
Allowance of assets sold or transferred to loans held for sale	(19,624)	14	90	(882)	(5,065)
Allowance for loan and lease losses, end of period	616,898	623,064	613,719	597,843	591,938
Allowance for unfunded loan commitments and letters of credit, beginning of period	73,748	75,325	72,081	64,223	55,371
Provision for (reduction in) unfunded loan commitments and letters of credit losses	10,282	(1,577)	3,244	7,858	8,852
Fair value of acquired AULC	4,403	—	—	—	—
Allowance for unfunded loan commitments and letters of credit, end of period	88,433	73,748	75,325	72,081	64,223
Total allowance for credit losses, end of period	\$ 705,331	\$ 696,812	\$ 689,044	\$ 669,924	\$ 656,161
Allowance for loan and lease losses (ALLL) as % of:					
Total loans and leases	0.93%	1.19%	1.19%	1.19%	1.19%
Nonaccrual loans and leases (NALs)	153	135	123	161	166
Nonperforming assets (NPAs)	130	127	117	150	155
Total allowance for credit losses (ACL) as % of:					
Total loans and leases	1.06%	1.33%	1.34%	1.33%	1.32%
Nonaccrual loans and leases	174	151	138	180	184
Nonperforming assets	148	142	131	168	172

Huntington Bancshares Incorporated  
Quarterly Net Charge-Off Analysis  
(Unaudited)

	Three months ended				
	September 30, 2016 (2)	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
<i>(dollar amounts in thousands)</i>					
Net charge-offs (recoveries) by loan and lease type:					
Originated loans					
Commercial:					
Commercial and industrial	\$ 18,889	\$ 3,702	\$ 6,514	\$ 2,252	\$ 9,858
Commercial real estate:					
Construction	(271)	(377)	(104)	(296)	(309)
Commercial	(2,475)	(296)	(17,372)	(3,939)	(13,512)
Commercial real estate	(2,746)	(673)	(17,476)	(4,235)	(13,821)
Total commercial	16,143	3,029	(10,962)	(1,983)	(3,963)
Consumer:					
Automobile	6,589	4,320	6,770	7,693	4,908
Home equity	2,141	1,078	3,681	4,706	5,869
Residential mortgage	1,726	776	1,647	3,158	2,010
RV and marine finance	—	—	—	—	—
Other consumer	11,265	7,552	7,416	8,249	7,339
Total consumer	21,721	13,726	19,514	23,806	20,126
Total originated net charge-offs	\$ 37,864	\$ 16,755	\$ 8,552	\$ 21,823	\$ 16,163
Acquired loans (1)					
Commercial:					
Commercial and industrial	\$ 336				
Commercial real estate:					
Construction	—				
Commercial	48				
Commercial real estate	48				
Total commercial	384				
Consumer:					
Automobile	1,180				
Home equity	483				
Residential mortgage	2				
RV and marine finance	106				
Other consumer	46				
Total consumer	1,817				
Total acquired net charge-offs	\$ 2,201				
Total Loans					
Commercial:					
Commercial and industrial	\$ 19,225	\$ 3,702	\$ 6,514	\$ 2,252	\$ 9,858
Commercial real estate:					
Construction	(271)	(377)	(104)	(296)	(309)
Commercial	(2,427)	(296)	(17,372)	(3,939)	(13,512)
Commercial real estate	(2,698)	(673)	(17,476)	(4,235)	(13,821)
Total commercial	16,527	3,029	(10,962)	(1,983)	(3,963)
Consumer:					
Automobile	7,769	4,320	6,770	7,693	4,908
Home equity	2,624	1,078	3,681	4,706	5,869
Residential mortgage	1,728	776	1,647	3,158	2,010
RV and marine finance	106	—	—	—	—
Other consumer	11,311	7,552	7,416	8,249	7,339
Total consumer	23,538	13,726	19,514	23,806	20,126
Total net charge-offs	\$ 40,065	\$ 16,755	\$ 8,552	\$ 21,823	\$ 16,163

	Three months ended				
	September 30, 2016 (2)	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
Net charge-offs (recoveries)—annualized percentages:					
Commercial:					
Commercial and industrial	0.31%	0.07%	0.13%	0.04%	0.20%
Commercial real estate:					
Construction	(0.10)	(0.17)	(0.05)	(0.11)	(0.11)
Commercial	(0.19)	(0.03)	(1.62)	(0.38)	(1.29)
Commercial real estate	(0.17)	(0.05)	(1.34)	(0.32)	(1.04)
Total commercial	0.21	0.05	(0.17)	(0.03)	(0.06)
Consumer:					
Automobile	0.27	0.17	0.28	0.33	0.22
Home equity	0.11	0.05	0.17	0.22	0.28
Residential mortgage	0.10	0.05	0.11	0.21	0.13
RV and marine finance	0.05	—	—	—	—
Other consumer	5.52	4.93	5.17	6.03	5.91
Total consumer	0.32	0.22	0.32	0.39	0.34
Net charge-offs as a % of average loans	0.26%	0.13%	0.07%	0.18%	0.13%

(1) Represents loans from FirstMerit acquisition.

(2) Amounts presented above exclude write-downs of loans transferred to loans held-for-sale.

Huntington Bancshares Incorporated  
Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)  
(Unaudited)

	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
<i>(dollar amounts in thousands)</i>					
<b>Nonaccrual loans and leases (NALs): (1)</b>					
Originated NALs					
Commercial and industrial	\$ 211,669	\$ 289,811	\$ 307,824	\$ 175,195	\$ 157,902
Commercial real estate	19,322	23,663	30,801	28,984	27,516
Automobile	4,578	5,049	7,598	6,564	5,551
Residential mortgage	83,916	85,174	90,303	94,560	98,908
RV and marine finance	—	—	—	—	—
Home equity	62,457	56,845	62,208	66,278	66,446
Other consumer	—	5	—	—	154
Total nonaccrual loans and leases	381,942	460,547	498,734	371,581	356,477
Other real estate, net:					
Residential	25,912	26,653	23,175	24,194	21,637
Commercial	3,549	2,248	2,957	3,148	3,273
Total other real estate, net	29,461	28,901	26,132	27,342	24,910
Other NPAs (2)	—	376	—	—	—
Total nonperforming assets	\$ 411,403	\$ 489,824	\$ 524,866	\$ 398,923	\$ 381,387
Acquired NALs (5)					
Commercial and industrial	\$ 9,193				
Commercial real estate	1,978				
Automobile	199				
Residential mortgage	4,239				
RV and marine finance	96				
Home equity	6,587				
Other consumer	—				
Total nonaccrual loans and leases	22,292				
Other real estate, net:					
Residential	8,509				
Commercial	33,366				
Total other real estate, net	41,875				
Other NPAs (2)	—				
Total nonperforming assets	\$ 41,875				
Total NALs					
Commercial and industrial	\$ 220,862	\$ 289,811	\$ 307,824	\$ 175,195	\$ 157,902
Commercial real estate	21,300	23,663	30,801	28,984	27,516
Automobile	4,777	5,049	7,598	6,564	5,551
Residential mortgage	88,155	85,174	90,303	94,560	98,908
RV and marine finance	96	—	—	—	—
Home equity	69,044	56,845	62,208	66,278	66,446
Other consumer	—	5	—	—	154
Total nonaccrual loans and leases	404,234	460,547	498,734	371,581	356,477
Other real estate, net:					
Residential	34,421	26,653	23,175	24,194	21,637
Commercial	36,915	2,248	2,957	3,148	3,273
Total other real estate, net	71,336	28,901	26,132	27,342	24,910
Other NPAs (2)	—	376	—	—	—
Total nonperforming assets	\$ 475,570	\$ 489,824	\$ 524,866	\$ 398,923	\$ 381,387
Nonaccrual loans and leases as a % of total loans and leases	0.61%	0.88%	0.97%	0.74%	0.72%
NPA ratio(3)	0.72	0.93	1.02	0.79	0.77
(NPA+90days)/(Loan+OREO)(4)	0.92	1.12	1.22	1.00	0.98

Huntington Bancshares Incorporated  
Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)  
(Unaudited)

	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
Nonperforming assets, beginning of period	\$ 489,824	\$ 524,866	\$ 398,923	\$ 381,387	\$ 396,011
New nonperforming assets	166,966	74,577	240,707	141,862	139,604
Returns to accruing status	(81,086)	(18,648)	(14,289)	(23,199)	(13,641)
Loan and lease losses	(31,500)	(25,420)	(40,465)	(29,394)	(45,667)
Payments	(67,503)	(58,594)	(51,512)	(64,137)	(78,516)
Sales and held-for-sale transfers	(1,131)	(6,957)	(8,498)	(7,596)	(16,404)
Nonperforming assets, end of period	<u>\$ 475,570</u>	<u>\$ 489,824</u>	<u>\$ 524,866</u>	<u>\$ 398,923</u>	<u>\$ 381,387</u>

- (1) Excludes loans transferred to held-for-sale.
- (2) Other nonperforming assets includes certain impaired investment securities.
- (3) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
- (4) The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.
- (5) Represents loans from FirstMerit acquisition.

Huntington Bancshares Incorporated  
Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans  
(Unaudited)

<i>(dollar amounts in thousands)</i>	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
<b>Accruing loans and leases past due 90 days or more:</b>					
Commercial and industrial	\$ 20,188	\$ 5,616	\$ 8,032	\$ 8,724	\$ 6,571
Commercial real estate	21,260	10,799	12,694	9,549	12,178
Automobile	7,871	5,452	5,064	7,162	6,873
Residential mortgage (excluding loans guaranteed by the U.S. Government)	15,664	11,383	11,740	14,082	17,492
RV and marine finance	1,043	—	—	—	—
Home equity	12,997	7,579	8,571	9,044	10,764
Other consumer	2,988	1,645	1,868	1,394	1,087
Total, excl. loans guaranteed by the U.S. Government	82,011	42,474	47,969	49,955	54,965
Add: loans guaranteed by U.S. Government	52,665	56,105	57,843	55,835	50,643
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government	<u>\$ 134,676</u>	<u>\$ 98,579</u>	<u>\$ 105,812</u>	<u>\$ 105,790</u>	<u>\$ 105,608</u>
<b>Ratios:</b>					
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases	0.12 %	0.08 %	0.09 %	0.10 %	0.11 %
Guaranteed by U.S. Government, as a percent of total loans and leases	0.08	0.11	0.11	0.11	0.10
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases	0.20	0.19	0.21	0.21	0.21
<b>Accruing troubled debt restructured loans:</b>					
Commercial and industrial	\$ 232,740	\$ 232,112	\$ 205,989	\$ 235,689	\$ 241,327
Commercial real estate	80,553	85,015	108,861	115,074	103,767
Automobile	27,843	25,892	25,856	24,893	24,537
Home equity	275,601(1)	203,047(2)	204,244(2)	199,393(2)	192,356(2)
Residential mortgage	251,529	256,859	259,750	264,666	277,154
RV and marine finance	—	—	—	—	—
Other consumer	4,102	4,522	4,768	4,488	4,569
Total accruing troubled debt restructured loans	<u>\$ 872,368</u>	<u>\$ 807,447</u>	<u>\$ 809,468</u>	<u>\$ 844,203</u>	<u>\$ 843,710</u>
<b>Nonaccruing troubled debt restructured loans:</b>					
Commercial and industrial	\$ 70,179	\$ 77,592	\$ 83,600	\$ 56,919	\$ 54,933
Commercial real estate	5,672	6,833	14,607	16,617	12,806
Automobile	4,437	4,907	7,407	6,412	5,400
Home equity	28,009(1)	21,145(2)	23,211(2)	20,996(2)	19,188(2)
Residential mortgage	62,027	63,638	68,918	71,640	68,577
RV and marine finance	—	—	—	—	—
Other consumer	142	142	191	151	152
Total nonaccruing troubled debt restructured loans	<u>\$ 170,466</u>	<u>\$ 174,257</u>	<u>\$ 197,934</u>	<u>\$ 172,735</u>	<u>\$ 161,056</u>

- (1) Includes TDRs transferred from loans to held-for-sale to loans.  
(2) Excludes TDRs transferred from loans to loans held-for-sale.



Huntington Bancshares Incorporated  
Quarterly Capital Under Current Regulatory Standards (Basel III) and Other Capital Data  
(Unaudited)

	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
<i>(dollar amounts in millions except per share amounts)</i>					
<b>Common equity tier 1 risk-based capital ratio:(1)</b>					
Total shareholders' equity	\$ 10,387	\$ 7,507	\$ 7,158	\$ 6,595	\$ 6,583
Regulatory capital adjustments:					
Shareholders' preferred equity	(1,076)	(971)	(773)	(386)	(386)
Accumulated other comprehensive income offset	172	134	167	226	140
Goodwill and other intangibles, net of related taxes	(2,140)	(700)	(703)	(695)	(697)
Deferred tax assets that arise from tax loss and credit carryforwards	(29)	(21)	(29)	(19)	(15)
Common equity tier 1 capital	7,314	5,949	5,820	5,721	5,625
Additional tier 1 capital					
Shareholders' preferred equity	1,076	971	773	386	386
Qualifying capital instruments subject to phase-out	—	—	—	76	76
Other	(19)	(14)	(19)	(29)	(22)
Tier 1 capital	8,371	6,906	6,574	6,154	6,065
Long-term debt and other tier 2 qualifying instruments	1,036	590	611	563	623
Qualifying allowance for loan and lease losses	705	697	689	670	656
Tier 2 capital	1,741	1,287	1,300	1,233	1,279
Total risk-based capital	\$ 10,112	\$ 8,193	\$ 7,874	\$ 7,387	\$ 7,344
Risk-weighted assets (RWA)(1)	\$ 80,473	\$ 60,717	\$ 59,798	\$ 58,420	\$ 57,839
Common equity tier 1 risk-based capital ratio(1)	9.09%	9.80%	9.73%	9.79%	9.72%
Other regulatory capital data:					
Tier 1 leverage ratio(1)	9.89	9.55	9.29	8.79	8.85
Tier 1 risk-based capital ratio(1)	10.40	11.37	10.99	10.53	10.49
Total risk-based capital ratio(1)	12.57	13.49	13.17	12.64	12.70
Non-regulatory capital data:					
Tangible common equity / RWA ratio(1)	8.74	9.60	9.49	9.41	9.48

(1) September 30, 2016, figures are estimated and are presented on a Basel III basis, including the standardized approach for calculating risk-weighted assets.

Huntington Bancshares Incorporated  
Quarterly Common Stock Summary, Non-Regulatory Capital, and Other Data  
(Unaudited)

Quarterly common stock summary

	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
<b>Common stock price, per share</b>					
High(1)	\$ 10.110	\$ 10.650	\$ 10.810	\$ 11.870	\$ 11.900
Low(1)	8.230	8.045	7.830	10.210	10.000
Close	9.860	8.940	9.540	11.060	10.600
Average closing price	9.522	9.831	9.222	11.177	11.157
<b>Dividends, per share</b>					
Cash dividends declared per common share	\$ 0.07	\$ 0.07	\$ 0.07	\$ 0.07	\$ 0.06
<b>Common shares outstanding</b>					
Average - basic	938,578	798,167	795,755	796,095	800,883
Average - diluted	952,081	810,371	808,349	810,143	814,326
Ending	1,084,783	799,154	796,689	794,929	796,659
Tangible book value per common share(2)	\$ 6.48	\$ 7.29	\$ 7.12	\$ 6.91	\$ 6.88
<b>Common share repurchases</b>					
Number of shares repurchased	—	—	—	2,490	6,764

Non-regulatory capital

	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015
<i>(dollar amounts in millions)</i>					
<b>Calculation of tangible equity / asset ratio:</b>					
Total shareholders' equity	\$ 10,387	\$ 7,507	\$ 7,158	\$ 6,595	\$ 6,583
Less: goodwill	(2,004)	(677)	(677)	(677)	(677)
Less: other intangible assets	(429)	(48)	(51)	(55)	(59)
Add: related deferred tax liability(2)	150	17	18	19	21
Total tangible equity	8,104	6,799	6,448	5,882	5,868
Less: preferred equity	(1,071)	(971)	(773)	(386)	(386)
Total tangible common equity	\$ 7,033	\$ 5,828	\$ 5,675	\$ 5,496	\$ 5,482
Total assets	\$ 100,765	\$ 73,954	\$ 72,645	\$ 71,018	\$ 70,186
Less: goodwill	(2,004)	(677)	(677)	(677)	(677)
Less: other intangible assets	(429)	(48)	(51)	(55)	(59)
Add: related deferred tax liability(2)	150	17	18	19	21
Total tangible assets	\$ 98,482	\$ 73,246	\$ 71,935	\$ 70,305	\$ 69,471
Tangible equity / tangible asset ratio	8.23%	9.28%	8.96%	8.37%	8.45%
Tangible common equity / tangible asset ratio	7.14	7.96	7.89	7.82	7.89

Other data:

Number of employees (Average full-time equivalent)	14,511	12,363	12,386	12,418	12,367
Number of domestic full-service branches(3)	1,129	772	771	777	756

- (1) High and low stock prices are intra-day quotes obtained from Bloomberg.
- (2) Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (3) Includes Regional Banking and The Huntington Private Client Group offices.

Huntington Bancshares Incorporated  
Consolidated Year To Date Average Balance Sheets  
(Unaudited)

<i>(dollar amounts in millions)</i>	YTD Average Balances (2)			
	Nine months ended September 30,		Change	
	2016	2015	Amount	Percent
<b>Assets</b>				
Interest-bearing deposits in banks	\$ 97	\$ 90	\$ 7	8%
Loans held for sale	567	706	(139)	(20)
Securities:				
Available-for-sale and other securities:				
Taxable	7,781	7,966	(185)	(2)
Tax-exempt	2,576	2,014	562	28
Total available-for-sale and other securities	10,357	9,980	377	4
Trading account securities	43	49	(6)	(12)
Held-to-maturity securities - taxable	5,781	3,299	2,482	75
Total securities	16,181	13,328	2,853	21
Loans and leases:(1)				
Commercial:				
Commercial and industrial	22,326	19,581	2,745	14
Commercial real estate:				
Construction	979	987	(8)	(1)
Commercial	4,621	4,227	394	9
Commercial real estate	5,600	5,214	386	7
Total commercial	27,926	24,795	3,131	13
Consumer:				
Automobile	10,430	8,582	1,848	22
Home equity	8,708	8,504	204	2
Residential mortgage	6,406	5,906	500	8
RV and marine finance	307	—	307	N.R.
Other consumer	670	458	212	46
Total consumer	26,521	23,450	3,071	13
Total loans and leases	54,447	48,245	6,202	13
Allowance for loan and lease losses	(614)	(610)	(4)	1
Net loans and leases	53,833	47,635	6,198	13
Total earning assets	71,292	62,369	8,923	14
Cash and due from banks	1,114	1,140	(26)	(2)
Intangible assets	1,003	693	310	45
All other assets	4,446	4,212	234	6
Total assets	\$ 77,241	\$ 67,804	\$ 9,437	14%
<b>Liabilities and shareholders' equity</b>				
Deposits:				
Demand deposits - noninterest-bearing	\$ 17,634	\$ 16,061	\$ 1,573	10%
Demand deposits - interest-bearing	9,538	6,455	3,083	48
Total demand deposits	27,172	22,516	4,656	21
Money market deposits	19,220	19,228	(8)	—
Savings and other domestic deposits	6,541	5,222	1,319	25
Core certificates of deposit	2,186	2,661	(475)	(18)
Total core deposits	55,119	49,627	5,492	11
Other domestic deposits of \$250,000 or more	413	199	214	108
Brokered deposits and negotiable CDs	3,239	2,694	545	20
Deposits in foreign offices	222	537	(315)	(59)
Total deposits	58,993	53,057	5,936	11
Short-term borrowings	1,161	1,623	(462)	(28)
Long-term debt	7,866	5,180	2,686	52
Total interest-bearing liabilities	50,386	43,799	6,587	15
All other liabilities	1,513	1,442	71	5
Shareholders' equity	7,708	6,502	1,206	19
Total liabilities and shareholders' equity	\$ 77,241	\$ 67,804	\$ 9,437	14%

N.R. Not relevant

(1) Includes nonaccrual loans.

(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

Huntington Bancshares Incorporated  
Consolidated Year To Date Net Interest Margin - Interest Income / Expense(1)(2)  
(Unaudited)

	YTD Interest Income / Expense	
	Nine months ended September 30,	
	2016	2015
<i>(dollar amounts in thousands)</i>		
<b>Assets</b>		
Interest-bearing deposits in banks	\$ 266	\$ 73
Loans held for sale	16,003	18,488
Securities:		
Available-for-sale and other securities:		
Taxable	138,178	151,522
Tax-exempt	62,727	46,834
Total available-for-sale and other securities	200,905	198,356
Trading account securities	222	387
Held-to-maturity securities - taxable	105,307	61,220
Total securities	306,434	259,963
Loans and leases:		
Commercial:		
Commercial and industrial	607,158	520,906
Commercial real estate:		
Construction	27,295	27,204
Commercial	122,936	111,311
Commercial real estate	150,231	138,515
Total commercial	757,389	659,421
Consumer:		
Automobile	252,876	207,056
Home equity	273,365	254,851
Residential mortgage	175,236	164,976
RV and marine finance	13,102	—
Other consumer	52,432	29,230
Total consumer	767,011	656,113
Total loans and leases	1,524,400	1,315,534
Total earning assets	\$ 1,847,103	\$ 1,594,058
<b>Liabilities</b>		
Deposits:		
Demand deposits - noninterest-bearing	\$ —	\$ —
Demand deposits - interest-bearing	7,048	2,888
Total demand deposits	7,048	2,888
Money market deposits	34,389	31,861
Savings and other domestic deposits	7,706	5,529
Core certificates of deposit	11,030	15,578
Total core deposits	60,173	55,856
Other domestic deposits of \$250,000 or more	1,245	645
Brokered deposits and negotiable CDs	9,939	3,368
Deposits in foreign offices	217	527
Total deposits	71,574	60,396
Short-term borrowings	2,770	1,465
Long-term debt	108,574	54,681
Total interest-bearing liabilities	182,918	116,542
Net interest income	\$ 1,664,185	\$ 1,477,516

- (1) Fully-taxable equivalent (FTE) income and expense calculated assuming a 35% tax rate. See page 24 for the FTE adjustment.  
(2) Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

Huntington Bancshares Incorporated  
Consolidated Year To Date Net Interest Margin - Yield  
(Unaudited)

Fully-taxable equivalent basis(1)	YTD Average Rates(2)	
	Nine months ended September 30,	
	2016	2015
<b>Assets</b>		
Interest-bearing deposits in banks	0.37%	0.11%
Loans held for sale	3.76	3.49
Securities:		
Available-for-sale and other securities:		
Taxable	2.37	2.54
Tax-exempt	3.25	3.10
Total available-for-sale and other securities	2.59	2.65
Trading account securities	0.68	1.06
Held-to-maturity securities - taxable	2.43	2.47
Total securities	2.53	2.60
Loans and leases:(3)		
Commercial:		
Commercial and industrial	3.57	3.51
Commercial real estate:		
Construction	3.66	3.64
Commercial	3.50	3.47
Commercial real estate	3.52	3.50
Total commercial	3.56	3.51
Consumer:		
Automobile	3.24	3.23
Home equity	4.19	4.01
Residential mortgage	3.65	3.72
RV and marine finance	5.70	—
Other consumer	10.46	8.53
Total consumer	3.86	3.74
Total loans and leases	3.71	3.62
Total earning assets	3.46%	3.42%
<b>Liabilities</b>		
Deposits:		
Demand deposits - noninterest-bearing	—%	—%
Demand deposits - interest-bearing	0.10	0.06
Total demand deposit	0.03	0.02
Money market deposits	0.24	0.22
Savings and other domestic deposits	0.16	0.14
Core certificates of deposit	0.67	0.78
Total core deposits	0.21	0.22
Other domestic deposits of \$250,000 or more	0.40	0.43
Brokered deposits and negotiable CDs	0.41	0.17
Deposits in foreign offices	0.13	0.13
Total deposits	0.23	0.22
Short-term borrowings	0.32	0.12
Long-term debt	1.84	1.40
Total interest bearing liabilities	0.48	0.36
Net interest rate spread	2.98	3.06
Impact of noninterest-bearing funds on margin	0.14	0.11
Net interest margin	3.12%	3.17%

Commercial Loan Derivative Impact  
(Unaudited)

Fully-taxable equivalent basis(1)	YTD Average Rates	
	Nine months ended September 30,	
	2016	2015
Commercial loans(2)(3)	3.50%	3.31%
Impact of commercial loan derivatives	0.06%	0.20%
Total commercial - as reported	3.56%	3.51%
Average 30 day LIBOR	0.46%	0.20%

- (1) Fully-taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 24 for the FTE adjustment.
- (2) Loan and lease and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees.
- (3) Includes the impact of nonaccrual loans.

Huntington Bancshares Incorporated  
Selected Year To Date Income Statement Data(1)  
(Unaudited)

<i>(dollar amounts in thousands, except per share amounts)</i>	Nine months ended September 30,		Change	
	2016	2015	Amount	Percent
Interest income	\$ 1,817,255	\$ 1,570,368	\$ 246,887	16 %
Interest expense	182,918	116,542	66,376	57
Net interest income	1,634,337	1,453,826	180,511	12
Provision for credit losses	115,896	63,486	52,410	83
Net interest income after provision for credit losses	1,518,441	1,390,340	128,101	9
Service charges on deposit accounts	232,722	207,495	25,227	12
Cards and payment processing income	119,951	105,121	14,830	14
Mortgage banking income	90,737	80,435	10,302	13
Trust services	74,258	80,561	(6,303)	(8)
Insurance income	48,037	49,736	(1,699)	(3)
Brokerage income	44,819	45,743	(924)	(2)
Capital market fees	40,797	39,838	959	2
Bank owned life insurance income	40,500	38,959	1,541	4
Gain on sale of loans	22,166	22,915	(749)	(3)
Securities gains (losses)	1,687	270	1,417	525
Other income	99,720	95,442	4,278	4
Total noninterest income	815,394	766,515	48,879	6
Personnel costs	989,369	833,321	156,048	19
Outside data processing and other services	216,047	167,578	48,469	29
Equipment	105,173	93,246	11,927	13
Net occupancy	103,640	88,942	14,698	17
Marketing	41,479	40,178	1,301	3
Professional services	82,101	37,281	44,820	120
Deposit and other insurance expense	38,335	33,504	4,831	14
Amortization of intangibles	16,357	24,079	(7,722)	(32)
Other expense	134,487	159,013	(24,526)	(15)
Total noninterest expense	1,726,988	1,477,142	249,846	17
Income before income taxes	606,847	679,713	(72,866)	(11)
Provision for income taxes	133,989	165,065	(31,076)	(19)
Net income	472,858	514,648	(41,790)	(8)
Dividends on preferred shares	46,409	23,901	22,508	94
Net income applicable to common shares	\$ 426,449	\$ 490,747	\$ (64,298)	(13)%
Average common shares - basic	844,167	805,851	38,316	5 %
Average common shares - diluted	856,934	819,458	37,476	5
Per common share				
Net income - basic	\$ 0.51	\$ 0.61	\$ (0.10)	(16)
Net income - diluted	0.50	0.60	(0.10)	(17)
Cash dividends declared	0.21	0.18	0.03	17
Revenue - fully taxable equivalent (FTE)				
Net interest income	\$ 1,634,337	\$ 1,453,826	\$ 180,511	12
FTE adjustment(2)	29,848	23,690	6,158	26
Net interest income	1,664,185	1,477,516	186,669	13
Noninterest income	815,394	766,515	48,879	6
Total revenue(2)	\$ 2,479,579	\$ 2,244,031	\$ 235,548	10 %

(1) Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items.

(2) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.

Huntington Bancshares Incorporated  
Year To Date Mortgage Banking Income  
(Unaudited)

<i>(dollar amounts in thousands, except as noted)</i>	Nine months ended September 30,		Change	
	2016	2015	Amount	Percent
<b>Mortgage banking income</b>				
Origination and secondary marketing	\$ 78,136	\$ 66,387	\$ 11,749	18 %
Servicing fees	33,803	32,282	1,521	5
Amortization of capitalized servicing	(20,759)	(20,024)	(735)	(4)
Other mortgage banking income	6,785	8,707	(1,922)	(22)
Subtotal	97,965	87,352	10,613	12
MSR valuation adjustment(1)	(24,124)	(8,752)	(15,372)	(176)
Net trading gains (losses) related to MSR hedging	16,896	1,835	15,061	821
<b>Total mortgage banking income</b>	<b>\$ 90,737</b>	<b>\$ 80,435</b>	<b>\$ 10,302</b>	<b>13 %</b>
<b>Mortgage originations (in millions)</b>	<b>\$ 4,280</b>	<b>\$ 3,693</b>	<b>\$ 587</b>	<b>16 %</b>
Capitalized mortgage servicing rights(2)	156,820	153,532	3,288	2
Total mortgages serviced for others (in millions)(2)	18,631	15,941	2,690	17
MSR % of investor servicing portfolio	0.84%	0.96%	0.01%	(13)
<b>Net impact of MSR hedging</b>				
MSR valuation adjustment(1)	\$ (24,124)	\$ (8,752)	\$ (15,372)	(176)%
Net trading gains (losses) related to MSR hedging	16,896	1,835	15,061	821
<b>Net gain (loss) on MSR hedging</b>	<b>\$ (7,228)</b>	<b>\$ (6,917)</b>	<b>\$ (311)</b>	<b>(4)%</b>

N.R. Not relevant

(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

(2) At period end.

Huntington Bancshares Incorporated  
Year To Date Credit Reserves Analysis  
(Unaudited)

<i>(dollar amounts in thousands)</i>	Nine months ended September 30,	
	2016	2015
Allowance for loan and lease losses, beginning of period	\$ 597,843	\$ 605,196
Loan and lease losses	(162,505)	(162,920)
Recoveries of loans previously charged off	97,133	96,950
Net loan and lease losses	(65,372)	(65,970)
Provision for loan and lease losses	103,947	60,069
Allowance of assets sold or transferred to loans held for sale	(19,520)	(7,357)
Allowance for loan and lease losses, end of period	616,898	591,938
Allowance for unfunded loan commitments and letters of credit, beginning of period	\$ 72,081	\$ 60,806
Provision for (reduction in) unfunded loan commitments and letters of credit losses	11,949	3,417
Fair value of acquired AULC	4,403	—
Allowance for unfunded loan commitments and letters of credit, end of period	88,433	64,223
Total allowance for credit losses	\$ 705,331	\$ 656,161
Allowance for loan and lease losses (ALLL) as % of:		
Total loans and leases	0.93%	1.19%
Nonaccrual loans and leases (NALs)	153	166
Nonperforming assets (NPAs)	130	155
Total allowance for credit losses (ACL) as % of:		
Total loans and leases	1.06%	1.32%
Nonaccrual loans and leases (NALs)	174	184
Nonperforming assets (NPAs)	148	172



Huntington Bancshares Incorporated  
Year To Date Net Charge-Off Analysis  
(Unaudited)

<i>(dollar amounts in thousands)</i>	Nine months ended September 30,	
	2016 (2)	2015
Net charge-offs by loan and lease type:		
Originated loans		
Commercial:		
Commercial and industrial	\$ 29,105	\$ 25,672
Commercial real estate:		
Construction	(752)	(528)
Commercial	(20,143)	(11,780)
Commercial real estate	(20,895)	(12,308)
Total commercial	8,210	13,364
Consumer:		
Automobile	17,679	12,598
Home equity	6,900	15,144
Residential mortgage	4,149	6,968
RV and marine finance	—	—
Other consumer	26,233	17,896
Total consumer	54,961	52,606
Total originated net charge-offs	\$ 63,171	\$ 65,970
Acquired loans (1)		
Commercial:		
Commercial and industrial	\$ 336	
Commercial real estate:		
Construction	—	
Commercial	48	
Commercial real estate	48	
Total commercial	384	
Consumer:		
Automobile	1,180	
Home equity	483	
Residential mortgage	2	
RV and marine finance	106	
Other consumer	46	
Total consumer	1,817	
Total acquired net charge-offs	\$ 2,201	
Total Loans		
Commercial:		
Commercial and industrial	\$ 29,441	\$ 25,672
Commercial real estate:		
Construction	(752)	(528)
Commercial	(20,095)	(11,780)
Commercial real estate	(20,847)	(12,308)
Total commercial	8,594	13,364
Consumer:		
Automobile	18,859	12,598
Home equity	7,383	15,144
Residential mortgage	4,151	6,968
RV and marine finance	106	—
Other consumer	26,279	17,896
Total consumer	56,778	52,606
Total net charge-offs	\$ 65,372	\$ 65,970

	Nine months ended September 30,	
	2016 (2)	2015
Net charge-offs - annualized percentages:		
Commercial:		
Commercial and industrial	0.18%	0.17%
Commercial real estate:		
Construction	(0.10)	(0.07)
Commercial	(0.58)	(0.37)
Commercial real estate	(0.50)	(0.31)
Total commercial	0.04	0.07
Consumer:		
Automobile	0.24	0.20
Home equity	0.11	0.24
Residential mortgage	0.09	0.16
RV and marine finance	0.05	—
Other consumer	5.23	5.21
Total consumer	0.29	0.30
Net charge-offs as a % of average loans	0.16%	0.18%

(1) Represents loans from FirstMerit acquisition.

(2) Amounts presented above exclude write-downs of loans transferred to loans held-for-sale.

Huntington Bancshares Incorporated  
Year To Date Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)  
(Unaudited)

<i>(dollar amounts in thousands)</i>	September 30,	
	2016	2015
Nonaccrual loans and leases (NALs): (1)		
Originated NALs		
Commercial and industrial	\$ 211,669	\$ 157,902
Commercial real estate	19,322	27,516
Automobile	4,578	5,551
Residential mortgage	83,916	98,908
RV and marine finance	—	—
Home equity	62,457	66,446
Other consumer	—	154
Total nonaccrual loans and leases	<u>381,942</u>	<u>356,477</u>
Other real estate, net:		
Residential	25,912	21,637
Commercial	3,549	3,273
Total other real estate, net	<u>29,461</u>	<u>24,910</u>
Other NPAs(2)	—	—
Total nonperforming assets (4)	<u>\$ 411,403</u>	<u>\$ 381,387</u>
Acquired NALs (5)		
Commercial and industrial	\$ 9,193	
Commercial real estate	1,978	
Automobile	199	
Residential mortgage	4,239	
RV and marine finance	96	
Home equity	6,587	
Other consumer	—	
Total nonaccrual loans and leases	<u>22,292</u>	
Other real estate, net:		
Residential	8,509	
Commercial	33,366	
Total other real estate, net	<u>41,875</u>	
Other NPAs(2)	—	
Total nonperforming assets (4)	<u>\$ 41,875</u>	
Total NALs		
Commercial and industrial	\$ 220,862	\$ 157,902
Commercial real estate	21,300	27,516
Automobile	4,777	5,551
Residential mortgage	88,155	98,908
RV and marine finance	96	—
Home equity	69,044	66,446
Other consumer	—	154
Total nonaccrual loans and leases	<u>404,234</u>	<u>356,477</u>
Other real estate, net:		
Residential	34,421	21,637
Commercial	36,915	3,273
Total other real estate, net	<u>71,336</u>	<u>24,910</u>
Other NPAs(2)	—	—
Total nonperforming assets (4)	<u>\$ 475,570</u>	<u>\$ 381,387</u>
Nonaccrual loans and leases as a % of total loans and leases	0.61%	0.72%
NPA ratio(3)	0.72	0.77

Huntington Bancshares Incorporated  
Year To Date Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)  
(Unaudited)

<i>(dollar amounts in thousands)</i>	Nine months ended September 30,	
	2016	2015
Nonperforming assets, beginning of period	\$ 398,923	\$ 337,723
New nonperforming assets	482,250	427,571
Returns to accruing status	(114,023)	(77,729)
Loan and lease losses	(97,385)	(121,038)
Payments	(177,609)	(147,490)
Sales and held-for-sale transfers	(16,586)	(37,650)
Nonperforming assets, end of period (3)	<u>\$ 475,570</u>	<u>\$ 381,387</u>

- (1) Excludes loans transferred to held-for-sale.
- (2) Other nonperforming assets represent an investment security backed by a municipal bond.
- (3) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
- (4) Nonaccruing troubled debt restructured loans on page 31 are included in the total nonperforming assets balance.
- (5) Represents loans from FirstMerit acquisition.

Huntington Bancshares Incorporated  
Year To Date Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans  
(Unaudited)

<i>(dollar amounts in thousands)</i>	September 30,	
	2016	2015
Accruing loans and leases past due 90 days or more:		
Commercial and industrial	\$ 20,188	\$ 6,571
Commercial real estate	21,260	12,178
Automobile	7,871	6,873
Residential mortgage (excluding loans guaranteed by the U.S. Government)	15,664	17,492
RV and marine finance	1,043	—
Home equity	12,997	10,764
Other consumer	2,988	1,087
Total, excl. loans guaranteed by the U.S. Government	82,011	54,965
Add: loans guaranteed by U.S. Government	52,665	50,643
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government	<u>\$ 134,676</u>	<u>\$ 105,608</u>
Ratios:		
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases	0.12 %	0.11 %
Guaranteed by U.S. Government, as a percent of total loans and leases	0.08	0.10
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases	0.20	0.21
Accruing troubled debt restructured loans:		
Commercial and industrial	\$ 232,740	\$ 241,327
Commercial real estate	80,553	103,767
Automobile	27,843	24,537
Home equity	275,601(1)	192,356(2)
Residential mortgage	251,529	277,154
RV and marine finance	—	—
Other consumer	4,102	4,569
Total accruing troubled debt restructured loans	<u>\$ 872,368</u>	<u>\$ 843,710</u>
Nonaccruing troubled debt restructured loans:		
Commercial and industrial	\$ 70,179	\$ 54,933
Commercial real estate	5,672	12,806
Automobile	4,437	5,400
Home equity	28,009(1)	19,188(2)
Residential mortgage	62,027	68,577
RV and marine finance	—	—
Other consumer	142	152
Total nonaccruing troubled debt restructured loans	<u>\$ 170,466</u>	<u>\$ 161,056</u>

- (1) Includes TDRs transferred from loans to held-for-sale to loans.  
(2) Excludes TDRs transferred from loans to loans held-for-sale.