UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K	
CURRENT REPORT	

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 25, 2017

HUNTINGTON BANCSHARES INCORPORATED

(Exact name of registrant as specified in its charter)

Maryland 1-34073 (State or other jurisdiction (Commission

31-0724920 (IRS Employer File Number) Identification No.)

Huntington Center 41 South High Street Columbus, Ohio (Address of principal executive offices)

of incorporation)

43287 (Zip Code)

Registrant's telephone number, including area code (614) 480-8300

Not Applicable

(Former name or former address, if changed since last report.)

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the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the ant under any of the following provisions (see General Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On October 25, 2017, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter ended September 30, 2017. Also on October 25, 2017, Huntington made a Quarterly Financial Supplement available on the Investor Relations section of its web site, www.huntington-ir.com. Copies of Huntington's news release and quarterly financial supplement are attached hereto as Exhibit 99.1 and Exhibit 99.2, respectively, and are incorporated by reference in this Item 2.02.

Huntington's senior management will host an earnings conference call on October 25, 2017, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's web site, www.huntington-ir.com or through a dial-in telephone number at (877) 407-8029; Conference ID 13671112. Slides will be available in the Investor Relations section of Huntington's web site, www.huntington-ir.com about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's web site, www.huntington-ir.com. A telephone replay will be available approximately two hours after the completion of the call through November 3, 2017 at (877) 660-6853 or (201) 612-7415; conference ID 13671112.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; the possibility that the anticipated benefits of the merger with FirstMerit Corporation are not realized completely or when expected, including as a result of the impact of, or problems arising from, the strength of the economy and competitive factors in the areas where we do business; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our Annual Report on Form 10-K for the year ended December 31, 2016, and Quarterly Reports on Form 10-Q for the quarters ended March 31, 2017 and June 30, 2017, which are on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings" and in other documents we file with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

Item 9.01. Financial Statements and Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

(d) Exhibits.

Exhibit 99.1 – News release of Huntington Bancshares Incorporated, dated October 25, 2017.

Exhibit 99.2 – Quarterly Financial Supplement, September 2017.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

Date: October 25, 2017 By: /s/ Howell D. McCullough III

Howell D. McCullough III Chief Financial Officer

EXHIBIT INDEX

Exhibit No.	Description
Exhibit 99.1	News release of Huntington Bancshares Incorporated, dated October 25, 2017
Exhibit 99.2	Quarterly Financial Supplement, September 2017



FOR IMMEDIATE RELEASE October 25, 2017

Analysts: Mark Muth (mark.muth@huntington.com), 614.480.4720 **Media:** Matt Samson (matt.b.samson@huntington.com), 312.263.0203

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HUNTINGTON BANCSHARES INCORPORATED REPORTS 2017 THIRD QUARTER EARNINGS

Results Include 109% Year-Over-Year Increase in EPS; Board Declares 38% Year-Over-Year Increase in Cash Dividend per Common Share

COLUMBUS, Ohio – Huntington Bancshares Incorporated (NASDAQ: HBAN; www.huntington.com) reported net income for the 2017 third quarter of \$275 million, a \$148 million, or 116%, increase from the year-ago quarter. Earnings per common share for the 2017 third quarter were \$0.23, up \$0.12, or 109%, from the year-ago quarter. Excluding approximately \$31 million pretax of FirstMerit acquisition-related net expenses, or \$0.02 per common share after tax, adjusted earnings per common share were \$0.25. Tangible book value per common share as of 2017 third quarter-end was \$6.85, a 6% year-over-year increase. Return on average assets was 1.08%, return on average common equity was 10.5%, and return on average tangible common equity was 14.1%. Total revenue increased 17% over the year-ago quarter.

"We earned record net income for the second consecutive quarter as we continue to achieve our long-term financial goals and to deliver sector-leading returns for our shareowners while maintaining our aggregate moderate-to-low risk appetite," said Steve Steinour, chairman, president, and CEO. "The 2017 third quarter marked the one-year anniversary of the largest acquisition in Huntington's history, and we have substantially completed the integration. We fully implemented \$255 million of annualized cost savings, and continue to execute on the deal-related revenue synergies. Consistent execution of our core organic growth strategies, coupled with the realization of these acquisition economics, are the key drivers of third quarter results."

"Huntington's strategic focus on consumers, small- and medium-sized businesses, and auto finance has positioned us to grow through the ongoing industry headwinds in corporate banking. The third quarter results illustrated continued momentum in residential mortgage, automobile, and RV and marine consumer lending as well as asset finance. The third quarter also marked the end of the 2017 fiscal year for the U.S. Small Business Administration, during which Huntington earned the distinction of being the second largest SBA 7(a) lender in the nation for the third year in a row and the largest in our footprint for the tenth consecutive year," Steinour said.

"As a result of the meaningful relationships we developed with our consumer and business customers, Huntington enjoys a very granular deposit base. We are pleased with the quarter's deposit growth while carefully balancing our deposit costs in the face of rising interest rates."

Last week Huntington announced that the Board declared a quarterly cash dividend on the company's common stock of \$0.11 per share, which represents a \$0.03 per share, or 38%, increase over the prior quarter. The dividend is payable on January 2, 2018, to shareholders of record on December 18, 2017.

Specific 2017 Third Quarter Highlights:

- \$162 million, or 17%, year-over-year increase in fully-taxable equivalent revenue, comprised of a \$135 million, or 21%, increase in fully-taxable equivalent net interest income and a \$28 million, or 9%, increase in noninterest income
- Net interest margin of 3.29%, an increase of 11 basis points from the year-ago quarter
- \$32 million, or 4%, year-over-year decrease in noninterest expense, including a net decrease of \$128 million of FirstMerit acquisition-related expense

- \$7.6 billion, or 12%, year-over-year increase in average loans and leases, comprised of a \$4.0 billion, or 14%, increase in consumer loans and a \$3.5 billion, or 11%, increase in commercial loans
- \$5.6 billion, or 31%, year-over-year increase in average securities, including a net increase of \$0.3 billion of direct purchase municipal instruments in our Commercial Banking segment
- \$11.5 billion, or 19%, year-over-year increase in average core deposits, driven by a \$5.5 billion, or 45%, increase in interest-bearing demand deposits, a \$2.7 billion, or 30%, increase in savings and other domestic deposits, and a \$1.7 billion, or 8%, increase in noninterest-bearing demand deposits
- Net charge-offs equated to 0.25% of average loans and leases, representing the fourteenth consecutive quarter below the long-term target range of 0.35% to 0.55%
- Nonperforming asset ratio of 0.56%, down from 0.61% a quarter ago and 0.72% a year ago
- Repurchase of \$123 million of common stock (9.6 million shares at an average cost of \$12.75 per share)
- \$0.37, or 6%, year-over-year increase in tangible book value per common share (TBVPS) to \$6.85

Table 1 – Earnings Performance Summary (GAAP)

			2017	2016				
		Third	Second	First	Fourth		Third	
(\$ in millions, except per share data)	(Quarter	Quarter	Quarter	 Quarter		Quarter	
Net Income	\$	275	\$ 272	\$ 208	\$ 239	\$	127	
Diluted earnings per common share		0.23	0.23	0.17	0.20		0.11	
Return on average assets		1.08%	1.09%	0.84%	0.95%		0.58%	
Return on average common equity		10.5	10.6	8.2	9.4		5.4	
Return on average tangible common equity		14.1	14.4	11.3	12.9		7.0	
Net interest margin		3.29	3.31	3.30	3.25		3.18	
Efficiency ratio		60.5	62.9	65.7	61.6		75.0	
Tangible book value per common share	\$	6.85	\$ 6.74	\$ 6.55	\$ 6.43	\$	6.48	
Cash dividends declared per common share		0.08	0.08	0.08	0.08		0.07	
Average diluted shares outstanding		1,106	1,109	1,109	1,104		952	
Average earning assets	\$	92,849	\$ 91,728	\$ 91,139	\$ 91,463	\$	79,687	
Average loans and leases		68,276	67,345	66,981	66,405		60,722	
Average core deposits		73,549	72,291	71,500	72,070		62,022	
Tangible common equity / tangible assets ratio		7.42%	7.41%	7.28%	7.16%		7.14%	
Common equity Tier 1 risk-based capital ratio		9.94	9.88	9.74	9.56		9.09	
NCOs as a % of average loans and leases		0.25%	0.21%	0.24%	0.26%		0.26%	
NAL ratio		0.49	0.54	0.60	0.63		0.61	
ACL as a % of total loans and leases		1.10	1.11	1.14	1.10		1.06	

Table 2 lists certain items that we believe are significant in understanding corporate performance and trends (see Basis of Presentation). There was one Significant Item in the 2017 third quarter: \$31 million of FirstMerit acquisition-related net expense.

Table 2 - Significant Items Influencing Earnings

		After-Tax Impact				
Α	mount	Amo	ount (1)	E	PS (2)	
		\$	275	\$	0.23	
\$	(31)		(20)		(0.02)	
		\$	272	\$	0.23	
\$	(50)		(33)		(0.03)	
		\$	208	\$	0.17	
\$	(71)		(46)		(0.04)	
		\$	239	\$	0.20	
\$	(96)		(63)		(0.06)	
\$	42		27		0.02	
		\$	127	\$	0.11	
\$	(159)		(107)		(0.11)	
	\$ \$ \$ \$	\$ (50) \$ (71) \$ (96) \$ 42	Impact Amount Amount \$ \$ \$ (31) \$ \$ \$ (50) \$ \$ \$ (71) \$ \$ \$ (96) \$ 42	Impact After-Tax Amount Amount (1) \$ 275 \$ 272 \$ (50) (33) \$ 208 \$ 208 \$ (71) (46) \$ 239 \$ (63) \$ 42 27 \$ 127	Impact After-Tax Imp Amount Amount (1) E \$ 275 \$ \$ (31) (20) \$ 272 \$ \$ (50) (33) \$ 208 \$ \$ (71) (46) \$ 239 \$ \$ (96) (63) \$ 42 27 \$ 127 \$	

⁽¹⁾ Favorable (unfavorable) impact on net income.

Net Interest Income, Net Interest Margin, and Average Balance Sheet

Table 3 – Net Interest Income and Net Interest Margin Performance Summary – Purchase Accounting Accretion Continues to Boost NIM, although Benefit is Declining

	2017								16			
	Third		S	econd	First		Fourth		Third		Chang	e (%)
(\$ in millions)	Qι	Quarter		uarter	Quarter		Quarter		Qι	uarter	LQ	YOY
Net interest income	\$	758	\$	745	\$	730	\$	735	\$	625	2%	21%
FTE adjustment		12		12		12		13		11		9
Net interest income - FTE		771		757		742		748		636	2	21
Noninterest income		330		325		312		334		302	2	9
Total revenue - FTE	\$	1,101	\$	1,082	\$	1,054	\$	1,082	\$	938	2%	17%

						Chan	ge bp
Yield / Cost					_	LQ	YOY
Total earning assets	3.78%	3.75%	3.70%	3.60%	3.52%	3	26
Total loans and leases	4.20	4.15	4.07	3.95	3.81	5	39
Total securities	2.55	2.55	2.54	2.58	2.47	_	8
Total interest-bearing liabilities	0.68	0.61	0.54	0.48	0.49	7	19
Total interest-bearing deposits	0.35	0.31	0.26	0.23	0.22	4	13
Net interest rate spread	3.10	3.14	3.16	3.12	3.03	(4)	7
Impact of noninterest-bearing funds on margin	0.19	0.17	0.14	0.13	0.15	2	4
Net interest margin	3.29%	3.31%	3.30%	3.25%	3.18%	(2)	11

See Pages 7-9 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

⁽²⁾ EPS reflected on a fully diluted basis.

Fully-taxable equivalent (FTE) net interest income for the 2017 third quarter increased \$135 million, or 21%, from the 2016 third quarter. This reflected the benefit from the \$13.2 billion, or 17%, increase in average earning assets coupled with an 11 basis point improvement in the FTE net interest margin (NIM) to 3.29%. Average earning asset growth included a \$7.6 billion, or 12%, increase in average loans and leases and a \$5.6 billion, or 31%, increase in average securities. The NIM expansion reflected a 26 basis point increase in earning asset yields and a 4 basis point increase in the benefit from noninterest-bearing funds, partially offset by a 19 basis point increase in funding costs. FTE net interest income during the 2017 third quarter included \$27 million, or approximately 12 basis points, of purchase accounting impact.

Compared to the 2017 second quarter, FTE net interest income increased \$14 million, or 2%. Average earning assets increased \$1.1 billion, or 1%, sequentially, while the NIM decreased 2 basis points. The decrease in the NIM reflected a 7 basis point increase in the cost of interest-bearing liabilities, partially offset by a 3 basis point increase in earning asset yields and a 2 basis point increase in the benefit from noninterest-bearing funds. The purchase accounting impact on the net interest margin was approximately 12 basis points in the 2017 third quarter compared to approximately 15 basis points in the prior quarter.

Table 4 – Average Earning Assets – Residential Mortgage, Automobile, and RV and Marine Continued to Drive Linked-guarter Loan Growth

			2017				20	16			
	Thi	ird	Second	First		Fourth		Third		Chang	je (%)
(\$ in billions)	Qua	rter	Quarter	C	Quarter	Qu	arter	Qı	uarter	LQ	YOY
Commercial and industrial	\$	27.6	\$ 28.0	\$	27.9	\$	27.7	\$	25.0	(1)%	11%
Commercial real estate		7.2	7.1		7.4		7.2		6.4	2	13
Total commercial		34.9	35.1		35.3		34.9		31.3	(1)	11
Automobile		11.7	11.3		11.1		10.9		11.4	3	3
Home equity		10.0	10.0		10.1		10.1		9.3	_	8
Residential mortgage		8.4	8.0		7.8		7.7		7.0	5	20
RV and marine finance		2.3	2.0		1.9		1.8		0.9	13	151
Other consumer		1.0	1.0		0.9		1.0		8.0	7	28
Total consumer		33.4	32.3		31.7		31.5		29.4	4	14
Total loans and leases		68.3	67.3		67.0		66.4		60.7	1	12
Total securities		23.8	23.8		23.6		22.4		18.2		31
Held-for-sale and other earning assets		8.0	0.6		0.5		2.6		8.0	24	(1)
Total earning assets	\$	92.8	\$ 91.7	\$	91.1	\$	91.5	\$	79.7	1 %	17%

See Page 7 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Average earning assets for the 2017 third quarter increased \$13.2 billion, or 17%, from the year-ago quarter, primarily reflecting the impact of the FirstMerit acquisition. Average securities increased \$5.6 billion, or 31%, which included a \$0.3 billion increase in direct purchase municipal instruments in our commercial banking segment. Average residential mortgage loans increased \$1.4 billion, or 20%, as we continue to see the benefits associated with the ongoing expansion of our home lending business. Average RV and marine finance loans increased \$1.4 billion, or 151%, reflecting the success of the well-managed expansion of the acquired business into 17 new states over the past year.

Compared to the 2017 second quarter, average earning assets increased \$1.1 billion, or 1%. Average loans and leases increased \$0.9 billion, or 1%, primarily reflecting growth in residential mortgage, automobile, and RV and marine loans partially offset by a decline in average commercial and industrial loans. Average commercial and industrial loans were negatively impacted by the seasonal decline in automobile floorplan lending, a reduction in mortgage warehouse lending, and continued runoff in corporate banking, partially offset by growth in asset finance.

Table 5 – Average Liabilities – Money Market and Interest-bearing Demand Deposits Drive Linked-quarter Core Deposit Growth

			2	2017				20	16			
	7	hird	Se	econd		First	F	ourth	-	Third	Change	e (%)
(\$ in billions)	Q	uarter	Qı	uarter	Q	uarter	Qı	uarter	Q	uarter	LQ	YOY
Demand deposits - noninterest-bearing	\$	21.7	\$	21.6	\$	21.7	\$	23.2	\$	20.0	1 %	8%
Demand deposits - interest-bearing		17.9		17.4		16.8		15.3		12.4	2	45
Total demand deposits		39.6		39.0		38.5		38.5		32.4	1	22
Money market deposits		20.3		19.2		18.7		18.6		18.5	6	10
Savings and other domestic deposits		11.6		11.9		12.0		12.3		8.9	(3)	30
Core certificates of deposit		2.0		2.1		2.3		2.6		2.3	(5)	(11)
Total core deposits		73.5		72.2		71.5		72.0		62.1	2	19
Other domestic deposits of \$250,000 or more		0.4		0.5		0.5		0.4		0.4	(10)	13
Brokered deposits and negotiable CDs		3.6		3.8		4.0		4.3		3.9	(6)	(9)
Deposits in foreign offices		_		_		_		0.2		0.2	-	(100)
Total deposits	\$	77.5	\$	76.5	\$	76.0	\$	76.9	\$	66.6	1 %	17%
Short-term borrowings	\$	2.4	\$	2.7	\$	3.8	\$	2.6	\$	1.3	(11)%	83%
Long-term debt		8.9		8.7		8.5		8.6		8.5	3	5
Total debt	\$	11.3	\$	11.4	\$	12.3	\$	11.2	\$	9.8	(1)%	15%
								·				
Total interest-bearing liabilities	\$	67.2	\$	66.4	\$	66.5	\$	64.9	\$	56.3	1 %	19%

See Page 7 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Average total deposits for the 2017 third quarter increased \$11.0 billion, or 17%, from the year-ago quarter, while average total core deposits increased \$11.5 billion, or 19%. Average total interest-bearing liabilities increased \$10.9 billion, or 19%, from the year-ago quarter. These increases primarily reflect the impact of the FirstMerit acquisition. Average demand deposits increased \$7.2 billion, or 22%, comprised of a \$5.1 billion, or 24%, increase in average commercial demand deposits and a \$2.1 billion, or 20%, increase in average consumer demand deposits. Average long-term debt increased \$0.5 billion, or 5%, reflecting the issuance of \$2.7 billion and maturity of \$1.6 billion of senior debt over the past five quarters.

Compared to the 2017 second quarter, average total core deposits increased \$1.3 billion, or 2%, primarily reflecting a \$1.1 billion, or 6%, increase in money market deposits and a \$0.6 billion, or 1%, increase in average demand deposits.

Noninterest Income (see Basis of Presentation)

Table 6 – Noninterest Income (GAAP) – Record Quarter in Capital Markets Fees Augments Continued Momentum in Card and Payment Processing Income

			20)17				2016				
	Th	ird	Sec	cond		First		Fourth	Third		Change	(%)
(\$ in millions)	Qua	arter	Qua	arter	Quarter		(Quarter	arter Qu		LQ	YOY
Service charges on deposit accounts	\$	91	\$	88	\$	83	\$	92	\$	87	4%	4%
Cards and payment processing income		54		52		47		49		44	2	21
Mortgage banking income		34		32		32		38		41	4	(17)
Trust and investment management services		34		33		34		34		29	2	15
Insurance income		14		16		15		16		16	(12)	(12)
Brokerage income		14		16		16		17		15	(11)	(2)
Capital markets fees		22		17		14		19		15	29	47
Bank owned life insurance income		16		15		18		17		14	7	14
Gain on sale of loans		14		12		13		25		8	16	85
Securities gains (losses)		(0)		0		(0)		(2)		1	NM	NM
Other Income		38		44		40		29		33	(13)	15
Total noninterest income	\$	330	\$	325	\$	312	\$	334	\$	302	2%	9%

Table 7 - Impact of Significant Items

		2017	20	2016			
	Third	Second	First	Fourth	Third		
(\$ in millions)	Quarter	Quarter	Quarter	Quarter	Quarter		
Service charges on deposit accounts	\$ —	\$ —	\$ —	\$ —	\$ —		
Cards and payment processing income	_	_	_	_	_		
Mortgage banking income	_	_	_	_	_		
Trust and investment management services	_	_	_	_	_		
Insurance income	_	_	_	_	_		
Brokerage income	_	_	_	_	_		
Capital markets fees	_	_	_	_	_		
Bank owned life insurance income	_	_	_	_	_		
Gain on sale of loans	_	_	_	_	_		
Securities gains (losses)	_	_	_	_	_		
Other Income			2	(1)			
Total noninterest income	\$	\$ —	\$ 2	\$ (1)	\$ —		

Table 8 - Adjusted Noninterest Income (Non-GAAP)

			20)17				20	16			
	Th	ird	Sec	cond	F	irst	F	ourth	1	Γhird	Change	e (%)
(\$ in millions)	Qua	ırter	Qu	arter	Qι	ıarter	Q	uarter	Q	uarter	LQ	YOY
Service charges on deposit accounts	\$	91	\$	88	\$	83	\$	92	\$	87	4%	4%
Cards and payment processing income		54		52		47		49		44	2	21
Mortgage banking income		34		32		32		38		41	4	(17)
Trust and investment management services		34		33		34		34		29	2	15
Insurance income		14		16		15		16		16	(12)	(12)
Brokerage income		14		16		16		17		15	(11)	(2)
Capital markets fees		22		17		14		19		15	29	47
Bank owned life insurance income		16		15		18		17		14	7	14
Gain on sale of loans		14		12		13		25		8	16	85
Securities gains (losses)		(0)		0		(0)		(2)		1	NM	NM
Other Income		38		44		39		31		33	(14)	15
Total noninterest income	\$	330	\$	325	\$	310	\$	335	\$	302	2%	9%

See Pages 10-11 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Reported noninterest income for the 2017 third quarter increased \$28 million, or 9%, from the year-ago quarter, primarily reflecting the impact of the FirstMerit acquisition. Card and payment processing income increased \$9 million, or 21%, due to higher credit and debit card related income and underlying customer growth. Capital markets fees increased \$7 million, or 47%, reflecting our ongoing strategic focus on expanding the business. The 2017 third quarter revenues represented a record quarter for our capital markets business. Gain on sale of loans increased \$6 million, or 85%, as a result of continued expansion of our SBA lending business. Other income increased \$5 million, or 15%, primarily reflecting a \$5 million benefit from derivative ineffectiveness and a \$3 million increase in servicing income. These increases were partially offset by a \$7 million, or 17%, decrease in mortgage banking income, driven by lower spreads on origination volume.

Compared to the 2017 second quarter, reported noninterest income increased \$5 million, or 2%. Capital markets fees increased \$5 million, or 29%, as a result of the previously-mentioned expansion of the business. Conversely, other income decreased \$6 million, or 13%, primarily reflecting a decrease in loan syndication fees.

Noninterest Expense (see Basis of Presentation)

Table 9 - Noninterest Expense (GAAP) - All Planned FirstMerit-Related Cost Savings Fully Implemented

				2017				20	16			
		hird	S	Second	F	irst	Fou	urth	Т	hird	Change	؛ (%)
(\$ in millions)	Qı	uarter	Q	Quarter	Qι	uarter	Qua	arter	Qι	ıarter	LQ	YOY
Personnel costs	\$	377	\$	392	\$	382	\$	360	\$	405	(4)%	(7)%
Outside data processing and other services		80		75		87		89		91	6	(13)
Equipment		45		43		47		60		41	6	11
Net occupancy		55		53		68		49		41	5	33
Professional services		15		18		18		23		47	(16)	(68)
Marketing		17		19		14		21		14	(10)	18
Deposit and other insurance expense		19		20		20		16		15	(9)	24
Amortization of intangibles		14		14		14		14		9	(2)	55
Other expense		58		60		57		49		48	(3)	21
Total noninterest expense	\$	680	\$	694	\$	707	\$	681	\$	712	(2)%	(4)%
(in thousands)												
Average full-time equivalent employees		15.5		15.9		16.3		16.0		14.5	(3)%	7 %

Table 10 - Impacts of Significant Items

			20	17				20	16	
	Thi	rd	Sec	ond	F	irst	Fou	ırth	Tł	nird
(\$ in millions)	Quai	rter	Qua	rter	Qu	arter	Qua	rter	Qu	arter
Personnel costs	\$	4	\$	18	\$	20	\$	(5)	\$	76
Outside data processing and other services		3		6		14		15		28
Equipment		7		4		6		20		5
Net occupancy		14		14		23		7		7
Professional services		2		4		4		9		34
Marketing		_		_		1		4		1
Deposit and other insurance expense		_		_		_		_		_
Amortization of intangibles		_		_		_		_		_
Other expense		_		4		5		3		8
Total noninterest expense	\$	31	\$	50	\$	73	\$	53	\$	159

Table 11 - Adjusted Noninterest Expense (Non-GAAP)

			2	017				20	16			
	T	hird	Se	cond	F	irst	Fo	urth	TI	hird	Change	∌ (%)
(\$ in millions)	Qι	ıarter	Qu	ıarter	Qι	ıarter	Qua	arter	Qu	arter	LQ	YOY
Personnel costs	\$	373	\$	374	\$	362	\$	365	\$	329	<u> </u>	13%
Outside data processing and other services		76		69		73		73		63	10	21
Equipment		39		39		41		40		36	_	8
Net occupancy		41		38		44		42		34	8	21
Professional services		13		14		14		14		13	(7)	_
Marketing		17		19		13		17		14	(11)	21
Deposit and other insurance expense		19		20		20		16		15	(9)	24
Amortization of intangibles		14		14		14		14		9	(2)	55
Other expense		58		56		52		47		40	4	45
Total noninterest expense	\$	650	\$	644	\$	634	\$	628	\$	553	1 %	18%

See Page 10 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Reported noninterest expense for the 2017 third quarter decreased \$32 million, or 4%, from the year-ago quarter, primarily reflecting the year-over-year decrease in FirstMerit acquisition-related Significant Items. Personnel costs decreased \$28 million, or 7%, primarily reflecting a \$72 million net decrease in acquisition-related personnel expense partially offset by a 7% increase in average full-time equivalent employees. Professional services decreased \$32 million, or 68%, reflecting the net decrease in Significant Items. Outside data processing and other services decreased \$12 million, or 13%, reflecting the \$24 million net decrease in Significant Items partially offset by higher card and data processing expense from increased usage. Partially offsetting these decreases, other expense increased \$10 million, or 21%, primarily reflecting a \$5 million increase in donations and sponsorships and a \$3 million equipment lease residual impairment. The 2017 third quarter noninterest expense also included approximately \$12 million of nonrecurring net expense not included in Significant Items from personnel, operational, and efficiency improvement efforts, as well as from the previously-announced consolidation of 38 full-service branches, 7 drive-through only locations, and 3 corporate offices.

Reported noninterest expense decreased \$14 million, or 2%, from the 2017 second quarter, including a \$20 million net decrease in Significant Items. Personnel costs decreased \$15 million, or 4%, primarily reflecting a \$14 million net decrease in acquisition-related expenses.

Credit Quality

Table 12 – Credit Quality Metrics – NALs and NPAs Continue to Trend Favorably, while NCOs Remain Better Than Long-Term Expectations

			2017			20	16	
(\$ in millions)	Septen	nber 30,	June 30,	March 31,	De	cember 31,	Se	ptember 30,
Total nonaccrual loans and leases	\$	338	\$ 364	\$ 401	\$	423	\$	404
Total other real estate		42	44	50		51		71
Other NPAs (1)		7	7	7		7		_
Total nonperforming assets		387	415	458		481		475
Accruing loans and leases past due 90 days or more		119	136	128		129		135
NPAs + accruing loans and lease past due 90 days or more	\$	506	\$ 551	\$ 586	\$	610	\$	610
NAL ratio (2)		0.49%	0.54%	0.60%		0.63%		0.61%
NPA ratio (3)		0.56	0.61	0.68		0.72		0.72
(NPAs+90 days)/(Loans+OREO)		0.74	0.81	0.87		0.91		0.92
Provision for credit losses	\$	44	\$ 25	\$ 68	\$	75	\$	64
Net charge-offs		43	36	39		44		40
Net charge-offs / Average total loans		0.25%	0.21%	0.24%		0.26%		0.26%
Allowance for loans and lease losses	\$	675	\$ 668	\$ 673	\$	638	\$	617
Allowance for unfunded loan commitments and letters of credit		79	85	92		98		88
Allowance for credit losses (ACL)	\$	754	\$ 753	\$ 765	\$	736	\$	705
ACL as a % of:								
Total loans and leases		1.10%	1.11%	1.14%		1.10%		1.06%
NALs		223	207	190		174		174
NPAs		195	181	167		153		148

- (1) Other nonperforming assets include certain impaired investment securities.
- (2) Total NALs as a % of total loans and leases.
- (3) Total NPAs as a % of sum of loans and leases and other real estate.

See Pages 12-15 of Quarterly Financial Supplement for additional detail.

Overall asset quality remains strong. The overall consumer credit metrics continue to perform as expected, with the anticipated seasonal impact evident in the retail portfolios. The commercial portfolios have performed consistently, with some quarter to quarter volatility as a result of the absolute low level of problem loans.

Nonaccrual loans and leases (NALs) decreased \$66 million, or 16%, from the year-ago quarter to \$338 million, or 0.49% of total loans and leases. The year-over-year decrease was centered in the Commercial portfolio, primarily associated with the improved performance of a small number of energy sector loan relationships that were added to NALs in the 2016 first quarter. While the energy portfolio was a primary driver of the decrease in NALs over the past year, that portfolio continues to represent less than 1% of total loans outstanding. Nonperforming assets (NPAs) decreased \$89 million, or 19%, from the year-ago quarter to \$387 million, or 0.56% of total loans and leases and OREO. NALs decreased \$26 million, or 7%, from the prior quarter, while NPAs decreased \$28 million, or 7%, from the prior quarter. The linked-quarter decreases primarily resulted from workout activities that resulted in pay-downs and NALs that returned to accruing status.

The provision for credit losses decreased \$20 million year-over-year to \$44 million in the 2017 third quarter. Net charge-offs (NCOs) increased \$3 million to \$43 million reflecting an increase in consumer net charge-offs, partially offset by a decrease in commercial net charge-offs. NCOs represented an annualized 0.25% of average loans and leases in the current quarter, up from 0.21% in the prior quarter but down from 0.26% in the year-ago quarter. We continue to be pleased with the net charge-off performance within each portfolio and in total.

The period-end allowance for credit losses (ACL) as a percentage of total loans and leases increased to 1.10% from 1.06% a year ago, while the ACL as a percentage of period-end total NALs increased to 223% from 174% over the same period. We believe the level of the ACL is appropriate given the consistent improvement in the credit quality metrics and the current composition of the overall loan and lease portfolio.

Capital

Table 13 - Capital Ratios - Share Repurchases Returning Capital

		2017		20	16
(\$ in billions)	September 30,	June 30,	March 31,	December 31,	September 30,
Tangible common equity / tangible assets ratio	7.42%	7.41%	7.28%	7.16%	7.14%
Common equity tier 1 risk-based capital ratio (1)	9.94%	9.88%	9.74%	9.56%	9.09%
Regulatory Tier 1 risk-based capital ratio (1)	11.30%	11.24%	11.11%	10.92%	10.40%
Regulatory Total risk-based capital ratio (1)	13.39%	13.33%	13.26%	13.05%	12.56%
Total risk-weighted assets (1)	\$ 78.6	\$ 78.4	\$ 77.6	\$ 78.3	\$ 80.5

⁽¹⁾ Figures are estimated and are presented on a Basel III standardized approach basis.

See Pages 16-17 of Quarterly Financial Supplement for additional detail.

The tangible common equity to tangible assets ratio was 7.42% at September 30, 2017, up 28 basis points from a year ago. Common Equity Tier 1 (CET1) risk-based capital ratio was 9.94% at September 30, 2017, up from 9.09% a year ago. The regulatory Tier 1 risk-based capital ratio was 11.30% compared to 10.40% at September 30, 2016. All capital ratios were impacted by the repurchase of \$123 million of common stock at an average cost of \$12.75 per share during the 2017 third quarter, as well as the the balance sheet optimization-related loan sales and automobile loan securitization completed during the 2016 fourth quarter. The total risk-based capital ratio also was impacted by the repurchase of \$40 million of trust preferred securities during the 2016 fourth quarter, which was executed under the *de minimis* clause of the Federal Reserve's CCAR rules.

Income Taxes

The provision for income taxes in the 2017 third quarter was \$90 million, compared to \$25 million in the 2016 third quarter. The effective tax rates for the 2017 third quarter and 2016 third quarter were 24.7% and 16.3%, respectively. The variance between the 2017 third quarter and 2016 third quarter provision for income taxes and effective tax rates relate primarily to the effect of Significant Items.

At September 30, 2017, we had a net federal deferred tax asset of \$29 million and a net state deferred tax asset of \$35 million.

Expectations - 2017

"We remain optimistic on the near-term economic outlook," Steinour said. "Consumer and business optimism remain high across our footprint. Labor markets are strong, and we continue to see inflationary pressures, particularly labor inflation. The resurgence in manufacturing has benefited the Midwest more than any other region in the country. Consumer spending remains solid. These factors support our expectation for continued economic growth across our footprint, though the recent translation into business investment has been somewhat uneven, tempering our outlook."

"We expect full year loan growth of 3% to 4% on a period-end basis. Consumer loan growth has remained steady throughout 2017. Consistent with our experiences over the past several years, we expect commercial loan growth for the remainder of the year to outpace what we experienced year-to-date. Our commercial pipelines remain strong; however, the commercial lending environment is extremely competitive on both structures and rates. We have reduced our 2017 loan growth expectations from previous guidance, particularly in commercial real estate, to remain consistent with our aggregate moderate-to-low risk appetite and to ensure appropriate returns on capital. We are committed to remaining disciplined in all operating environments."

We expect to achieve our annual goal to deliver positive operating leverage for the fifth consecutive year. We expect full-year revenue growth of approximately 23% (+22% on an adjusted, non-GAAP basis excluding Significant Items) and full-year noninterest expense growth of approximately 13% (+18% on an adjusted, non-GAAP basis excluding Significant Items). We also expect to achieve our previously communicated 2017 fourth quarter noninterest expense target of \$639 million, including deposit intangible amortization.

We expect average balance sheet growth, driven largely by the FirstMerit acquisition, to be in excess of 20%.

Overall, asset quality metrics are expected to remain near current levels, although moderate quarterly volatility also is expected, given the current low level of problem assets and credit costs. We anticipate NCOs will remain below our long-term normalized range of 35 to 55 basis points.

The effective tax rate for 2017 is expected to be in the range of 24% to 26%, excluding Significant Items.

Conference Call / Webcast Information

Huntington's senior management will host an earnings conference call on October 25, 2017, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID #13671112. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through November 3, 2017 at (877) 660-6853 or (201) 612-7415; conference ID #13671112.

Please see the 2017 Third Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on the Investor Relations section of Huntington's website, http://www.huntington.com.

Caution regarding Forward-Looking Statements

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forwardlooking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; the possibility that the anticipated benefits of the merger with FirstMerit Corporation are not realized completely or when expected, including as a result of the impact of, or problems arising from, the strength of the economy and competitive factors in the areas where we do business; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our Annual Report on Form 10-K for the year ended December 31, 2016. and Quarterly Reports on Form 10-Q for the guarters ended March 31, 2017 and June 30, 2017, which are on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings" and in other documents we file with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

Basis of Presentation

Use of Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found in the Investor Relations section of Huntington's website, http://www.huntington.com.

Annualized Data

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.

Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

Rounding

Please note that columns of data in this document may not add due to rounding.

Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company – e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, litigation actions, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business – e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation write-downs, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance – i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its

external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, Forms 10-Q and 10-K).

"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those described in Huntington's 2016 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

About Huntington

Huntington Bancshares Incorporated is a regional bank holding company headquartered in Columbus, Ohio, with \$102 billion of assets and a network of 958 branches and 1,860 ATMs across eight Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides auto dealer, equipment finance, national settlement and capital market services that extend beyond its core states. Visit huntington.com for more information.

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HUNTINGTON BANCSHARES INCORPORATED Quarterly Financial Supplement September 30, 2017

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Notes:

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

Fully-Taxable Equivalent Basis

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 35 percent.

Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.

		7	Γhre	e Months Ende	ed			
	Se	eptember 30,		June 30,	Se	ptember 30,	Percent Cha	nges vs.
(amounts in thousands, except per share amounts and as noted)		2017		2017		2016	2Q17	3Q16
Net interest income(3)	\$	770,642	\$	756,581	\$	635,988	2%	21%
FTE adjustment		(12,209)		(12,069)		(10,598)	1	15
Net interest income		758,433		744,512		625,390	2	21
Provision for credit losses		43,590		24,978		63,805	75	(32)
Noninterest income		330,097		325,218		302,415	2	9
Noninterest expense		680,428		694,364		712,247	(2)	(4)
Income before income taxes		364,512		350,388		151,753	4	140
Provision for income taxes		89,944		78,647	100	24,749	14	263
Net income		274,568		271,741		127,004	1	116
Dividends on preferred shares		18,903		18,889		18,537		
Net income applicable to common shares	\$	255,665	\$	252,852	\$	108,467	1%	136%
Net income per common share - diluted	\$	0.23	\$	0.23	\$	0.11	%	109%
Cash dividends declared per common share		0.08		0.08		0.07	_	14
Tangible book value per common share at end of period		6.85		6.74		6.48	2	6
Average common shares - basic		1,086,038		1,088,934		938,578	_	16
Average common shares - diluted		1,106,491		1,108,527		952,081	_	16
Ending common shares outstanding		1,080,946		1,090,016		1,084,783	(1)	_
Return on average assets		1.08%		1.09%		0.58%		
Return on average common shareholders' equity		10.5		10.6		5.4		
Return on average tangible common shareholders' equity(2)		14.1		14.4		7.0		
Net interest margin(3)		3.29		3.31		3.18		
Efficiency ratio(4)		60.5		62.9		75.0		
Effective tax rate		24.7		22.4		16.3		
Average total assets (millions)	\$	101,290	\$	100,121	\$	86,898	1	17
Average earning assets (millions)		92,849		91,728		79,687	1	17
Average loans and leases (millions)		68,276		67,345		60,722	1	12
Average loans and leases - linked quarter annualized growth rate		5.5%		2.2%		67.7%		
Average total deposits (millions)	\$	77,544	\$	76,553	\$	66,502	1	17
Average core deposits(5) (millions)		73,549		72,291		62,022	2	19
Average core deposits - linked quarter annualized growth rate		7.0%		4.4%		78.1%		
Average shareholders' equity (millions)	\$	10,745	\$	10,594	\$	8,994	1	19
Average common total shareholders' equity (millions)		9,674		9,523		7,972	2	21
Average tangible common shareholders' equity (millions)		7,443		7,283		6,509	2	14
Total assets at end of period (millions)		101,988		101,407		100,765	1	1
Total shareholders' equity at end of period (millions)		10,699		10,654		10,387	_	3
NCOs as a % of average loans and leases		0.25%		0.21%		0.26%		
NAL ratio		0.49		0.54		0.61		
NPA ratio(6)		0.56		0.61		0.72		
Allowance for loan and lease losses (ALLL) as a % of total loans and leases at the end of period		0.98		0.98		0.93		
ALLL plus allowance for unfunded loan commitments and letters of credit (ACL) as a % of total loans and leases at the end of period		1.10		1.11		1.06		
ACL as a % of NALs		223		207		174		
ACL as a % of NPAs		195		181		148		
Common equity tier 1 risk-based capital ratio(7)		9.94		9.88		9.09		
Tangible common equity / tangible asset ratio(8)		7.42		7.41		7.14		
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See Notes to the Year to Date and Quarterly Key Statistics.

	Niı	ne Months End	ded S	eptember 30,	Chang	ge
(dollar amounts in thousands, except as noted)		2017		2016	Amount	Percent
Net interest income(3)	\$	2,269,256	\$	1,664,185	\$ 605,071	36%
FTE adjustment		(36,336)		(29,848)	(6,488)	22
Net interest income		2,232,920		1,634,337	598,583	37
Provision for credit losses		136,206		115,896	20,310	18
Noninterest income		967,778		815,394	152,384	19
Noninterest expense		2,082,214		1,726,988	355,226	21
Income before income taxes		982,278		606,847	375,431	62
Provision for income taxes		227,875		133,989	93,886	70
Net Income		754,403		472,858	281,545	60
Dividends on preferred shares		56,670		46,409	10,261	22
Net income applicable to common shares	\$	697,733	\$	426,449	\$ 271,284	64%
Net income per common share - diluted	\$	0.63	\$	0.50	\$ 0.13	26%
Cash dividends declared per common share		0.24		0.21	0.03	14
Average common shares - basic		1,087,115		844,167	242,948	29
Average common shares - diluted		1,107,878		856,934	250,944	29
Return on average assets		1.00%		0.82%		
Return on average common shareholders' equity		9.8		8.2		
Return on average tangible common shareholders' equity(2)		13.3		9.8		
Net interest margin(3)		3.30		3.12		
Efficiency ratio(4)		63.0		69.0		
Effective tax rate		23.2		22.1		
Average total assets (millions)	\$	100,589	\$	77,241	\$ 23,348	30
Average earning assets (<i>millions</i>)		91,913		71,292	20,621	29
Average loans and leases (millions)		67,539		54,447	13,092	24
Average total deposits (millions)		76,684		58,993	17,691	30
Average core deposits(5) (millions)		72,454		55,119	17,335	31
Average shareholders' equity (millions)		10,588		7,708	2,880	37
Average common total shareholders' equity (<i>millions</i>)		9,517		6,924	2,593	37
Average tangible common shareholders' equity (millions)		7,277		5,961	1,316	22
NCOs as a % of average loans and leases		0.23%		0.16%		
NAL ratio		0.49		0.61		
NPA ratio(6)		0.56		0.72		

See Notes to the Year to Date and Quarterly Key Statistics.

Key Statistics Footnotes

- (1) Comparisons for all presented periods are impacted by a number of factors. Refer to Significant Items.
- (2) Net income applicable to common shares excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (3) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.
- (4) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
- (5) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
- (6) NPAs include other real estate owned.
- (7) September 30, 2017, figures are estimated.
- (8) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

	September 30,	December 31,	
(dollar amounts in thousands, except number of shares)	2017	2016	Percent Changes
	(Unaudited)		
Assets			
Cash and due from banks	\$ 1,193,738	\$ 1,384,770	(14)%
Interest-bearing deposits in banks	50,090	58,267	(14)
Trading account securities	88,488	133,295	(34)
Loans held for sale	651,734	512,951	27
Available-for-sale and other securities	15,453,061	15,562,837	(1)
Held-to-maturity securities	8,688,399	7,806,939	11
Loans and leases(1)	68,587,296	66,961,996	2
Allowance for loan and lease losses	(675,486)	(638,413)	6
Net loans and leases	67,911,810	66,323,583	2
Bank owned life insurance	2,459,807	2,432,086	1
Premises and equipment	853,290	815,508	5
Goodwill	1,992,849	1,992,849	_
Other intangible assets	359,844	402,458	(11)
Servicing rights	229,746	225,578	2
Accrued income and other assets	2,055,270	2,062,976	_
Total assets	\$ 101,988,126	\$ 99,714,097	2 %
Liabilities and shareholders' equity			
Liabilities			
Deposits(2)	\$ 78,445,113	\$ 75,607,717	4 %
Short-term borrowings	1,829,549	3,692,654	(50)
Long-term debt	9,200,707	8,309,159	11
Accrued expenses and other liabilities	1,813,908	1,796,421	1
Total liabilities	91,289,277	89,405,951	2
Shareholders' equity			
Preferred stock	1,071,286	1,071,227	_
Common stock	10,844	10,886	_
Capital surplus	9,820,600	9,881,277	(1)
Less treasury shares, at cost	(35,133)	(27,384)	28
Accumulated other comprehensive loss	(369,963)	(401,016)	(8)
Retained (deficit) earnings	201,215	(226,844)	(189)
Total shareholders' equity	10,698,849	10,308,146	4
Total liabilities and shareholders' equity	\$ 101,988,126	\$ 99,714,097	2 %
Total habilities and shareholders equity	Ψ 101,700,120	Ψ	2 70
Common shares authorized (par value of \$0.01)	1,500,000,000	1,500,000,000	
Common shares issued	1,084,366,589	1,088,641,251	
Common shares outstanding	1,080,946,315	1,085,688,538	
Treasury shares outstanding	3,420,274	2,952,713	
Preferred stock, authorized shares	6,617,808	6,617,808	
Preferred shares issued	2,702,571	2,702,571	
Preferred shares outstanding	1,098,006	1,098,006	
(1) G.,			

See pages 5 for detail of loans and leases. See page 6 for detail of deposits. (1)

⁽²⁾

(1 11	September 30, June 30, 2017 2017			<i>'</i>	March 31, 2017				December	,	September 30, 2016				
(dollar amounts in millions) Ending Balances by Type:	_	2017		_	2017		_	2017		_	2016		2010		
Commercial:															
Commercial and industrial	\$ 27	7,469	40%	\$	27,969	41%	\$	28,176	42%	\$	28,059	42%	\$	27,668	42%
Commercial real estate:	\$ 41	,409	4070	Ф	27,909	41/0	Ф	20,170	42/0	Ф	28,039	42/0	Ф	27,008	42/0
Construction	,	1,182	2		1,145	2		1,107	2		1,446	2		1,414	2
Commercial		5,024	9		6,000	9		5,986	9		5,855	9		5,842	9
Commercial real estate		7,206	11	_	7,145	11	_	7,093	11	_	7,301	11	_	7,256	11
Total commercial		1,675	51	_	35,114	52	_	35,269	53	_	35,360	53	_	34,924	53
Consumer:		1,073		_	33,111		_	33,207			33,300		_	31,721	
Automobile	11	1,876	17		11,555	17		11,155	17		10,969	16		10,791	16
Home equity		9,985	15		9,966	15		9,974	15		10,106	15		10,120	15
Residential mortgage		3,616	13		8,237	12		7,829	12		7,725	12		7,665	12
RV and marine finance		2,371	3		2,178	3		1,935	2		1,846	3		1,840	3
Other consumer	Ţ	1,064	1		1,009	1		936	1		956	1		964	1
Total consumer	33	3,912	49		32,945	48	_	31,829	47		31,602	47		31,380	47
Total loans and leases		3,587	100%	\$	68,059	100%	\$	67,098	100%	\$	66,962	100%	\$	66,304	100%
(dollar amounts in millions)	Sep	otember 2017	r 30,		June 30 2017			March 3	31,		December 2016	31,		Septembe	r 30,
Ending Balances by Business Segment:				_							2010			2016	
Consumer and Business Banking(1)	\$ 20	,921									2010		_	2016	
Commercial Banking			31%	\$	20.663	31%	\$	20.378	31%	\$		30%	\$		31%
	19		31% 28	\$	20,663	31% 28	\$	20,378	31%	\$	20,433	30%	\$	20,427	31%
CREVF		0,082	28	\$	19,137	28	\$	19,105	28	\$	20,433 19,327	29	\$	20,427 19,217	29
	23	9,082 8,577	28 34	\$	19,137 23,302	28 34	\$	19,105 22,791	28 34	\$	20,433 19,327 22,487	29 34	\$	20,427 19,217 22,040	29 33
RBHPCG	23	0,082 3,577 5,012	28	\$	19,137 23,302 4,888	28	\$	19,105 22,791 4,690	28	\$	20,433 19,327 22,487 4,610	29	\$	20,427 19,217 22,040 4,558	29
RBHPCG Treasury / Other	23 5	9,082 3,577 5,012 (5)	28 34 7 —		19,137 23,302 4,888 69	28 34 7 —		19,105 22,791 4,690 134	28 34 7 —		20,433 19,327 22,487 4,610 105	29 34 7 —		20,427 19,217 22,040 4,558 62	29 33 7 —
RBHPCG	23 5	0,082 3,577 5,012	28 34	\$	19,137 23,302 4,888	28 34	\$	19,105 22,791 4,690	28 34	\$	20,433 19,327 22,487 4,610	29 34	\$	20,427 19,217 22,040 4,558	29 33
RBHPCG Treasury / Other	23 5	9,082 3,577 5,012 (5)	28 34 7 —		19,137 23,302 4,888 69	28 34 7 —		19,105 22,791 4,690 134	28 34 7 —		20,433 19,327 22,487 4,610 105	29 34 7 —		20,427 19,217 22,040 4,558 62	29 33 7 —
RBHPCG Treasury / Other Total loans and leases	23 5 \$ 68	9,082 3,577 5,012 (5)	28 34 7 —		19,137 23,302 4,888 69	28 34 7 —	\$	19,105 22,791 4,690 134	28 34 7 —	\$	20,433 19,327 22,487 4,610 105	29 34 7 — 100%		20,427 19,217 22,040 4,558 62	29 33 7 —
RBHPCG Treasury / Other Total loans and leases Average Balances by Business Segment:	\$ 68 \$ 20	9,082 3,577 5,012 (5) 3,587	28 34 7 — 100%	\$	19,137 23,302 4,888 69 68,059	28 34 7 — 100%	\$	19,105 22,791 4,690 134 67,098	28 34 7 — 100%	\$	20,433 19,327 22,487 4,610 105 66,962	29 34 7 — 100%	\$	20,427 19,217 22,040 4,558 62 66,304	29 33 7 — 100%
RBHPCG Treasury / Other Total loans and leases Average Balances by Business Segment: Consumer and Business Banking(1)	\$ 68 \$ 20 19	0,082 3,577 5,012 (5) 3,587	28 34 7 — 100% 31%	\$	19,137 23,302 4,888 69 68,059	28 34 7 — 100% 31%	\$	19,105 22,791 4,690 134 67,098	28 34 7 — 100% 30%	\$	20,433 19,327 22,487 4,610 105 66,962	29 34 7 — 100% 31%	\$	20,427 19,217 22,040 4,558 62 66,304	29 33 7 — 100%
RBHPCG Treasury / Other Total loans and leases Average Balances by Business Segment: Consumer and Business Banking(1) Commercial Banking	\$ 68 \$ 20 19	0,082 3,577 5,012 (5) 3,587 0,769	28 34 7 ——————————————————————————————————	\$	19,137 23,302 4,888 69 68,059 20,525 18,948	28 34 7 ——————————————————————————————————	\$	19,105 22,791 4,690 134 67,098 20,433 19,202	28 34 7 ——————————————————————————————————	\$	20,433 19,327 22,487 4,610 105 66,962 20,420 19,069	29 34 7 — 100% 31% 29	\$	20,427 19,217 22,040 4,558 62 66,304	29 33 7 — 100% 30% 28
RBHPCG Treasury / Other Total loans and leases Average Balances by Business Segment: Consumer and Business Banking(1) Commercial Banking CREVF	\$ 68 \$ 20 19	0,082 3,577 5,012 (5) 3,587 0,769 0,005 3,446	28 34 7 ——————————————————————————————————	\$	19,137 23,302 4,888 69 68,059 20,525 18,948 23,001	28 34 7 ——————————————————————————————————	\$	19,105 22,791 4,690 134 67,098 20,433 19,202 22,620	28 34 7 ——————————————————————————————————	\$	20,433 19,327 22,487 4,610 105 66,962 20,420 19,069 22,220	29 34 7 ——————————————————————————————————	\$	20,427 19,217 22,040 4,558 62 66,304 18,431 17,218 20,698	29 33 7 — 100% 30% 28 34

⁽¹⁾ We announced a change within our executive leadership team, which became effective during the 2017 second quarter. As a result, the previously reported Home Lending segment is now included as an operating unit within the Consumer and Business Banking segment.

(dollar amounts in millions)	Septemb 201		June 201	,	March 31, 2017		Decemb 201	,	Septemb 201	· ·
Ending Balances by Type:										
Demand deposits - noninterest- bearing	\$ 22,225	28%	\$ 21,420	28%	\$ 21,489	28%	\$ 22,836	30%	\$ 23,426	30%
Demand deposits - interest-bearing	18,343	23	17,113	23	18,618	24	15,676	21	15,730	20
Money market deposits	20,553	26	19,423	26	18,664	24	18,407	24	18,604	24
Savings and other domestic deposits	11,441	15	11,758	15	12,043	16	11,975	16	12,418	16
Core certificates of deposit	2,009	3	2,088	3	2,188	3	2,535	3	2,724	4
Total core deposits	74,571	95	71,802	95	73,002	95	71,429	94	72,902	94
Other domestic deposits of \$250,000 or more	418	1	441	1	524	1	394	1	391	1
Brokered deposits and negotiable CDs	3,456	4	3,690	4	3,897	4	3,785	5	3,972	5
Deposits in foreign offices	_	_	_	_	_	_	_	_	140	_
Total deposits	\$ 78,445	100%	\$ 75,933	100%	\$ 77,423	100%	\$ 75,608	100%	\$ 77,405	100%
Total core deposits:										
Commercial	\$ 35,516	48%	\$ 32,201	45%	\$ 32,963	45%	\$ 31,887	45%	\$ 32,936	45%
Consumer	39,055	52	39,601	55	40,039	55	39,542	55	39,966	55
Total core deposits	\$ 74,571	100%	\$ 71,802	100%	\$ 73,002	100%	\$ 71,429	100%	\$ 72,902	100%
Ending Balances by Business Segment:										
Consumer and Business Banking(1)	\$ 45,694	58%	\$ 45,972	60%	\$ 46,153	60%	\$ 45,356	60%	\$ 45,431	59%
Commercial Banking	20,795	26	17,867	24	19,042	25	18,053	24	19,296	25
CREVF	2,052	3	1,944	3	1,890	2	1,893	3	1,777	2
RBHPCG	5,944	8	5,883	8	5,982	8	6,214	8	5,982	8
Treasury / Other(2)	3,960	5	4,267	5	4,356	5	4,092	5	4,919	6
Total deposits	\$ 78,445	100%	\$ 75,933	100%	\$ 77,423	100%	\$ 75,608	100%	\$ 77,405	100%
	Septemb	er 30,	June	30,	March	131,	Decemb	er 31,	Septemb	per 30,
(dollar amounts in millions)	201	7	201	.7	201	7	201	6	201	6
Average Balances by Business Segment:			-					,	-	
Consumer and Business Banking(1)	\$ 45,511	59%	\$ 45,704	60%	\$ 45,215	59%	\$ 45,564	60%	\$ 38,370	58%
Commercial Banking	20,152	26	18,719	24	18,731	25	18,673	24	16,764	25
CREVF	1,983	3	1,850	2	1,800	2	1,891	2	1,707	3
RBHPCG	5,826	7	5,937	8	5,918	8	6,084	8	5,365	8
Treasury / Other(2)	4,072	5	4,343	6	4,275	6	4,674	6	4,296	6
Total deposits	\$ 77,544	100%	\$ 76,553	100%	\$ 75,939	100%	\$ 76,886	100%	\$ 66,502	100%

We announced a change within our executive leadership team, which became effective during the 2017 second quarter. As a result, the previously reported Home Lending segment is now included as an operating unit within the Consumer and Business Banking segment. Comprised primarily of national market deposits. (1)

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doublem commant in millionary 2017 2016 2016 2017 Assets Interest-bearing deposits in banks \$ 102 \$ 102 \$ 100 \$ 110 \$ 95 —% Louns held for sale 68 525 415 2,507 695 29 Securities: ***********************************	at Changas vs	Dargant Ch	tember 30,	Son	cember 31,	`	verage Balan farch 31,		June 30,		ptember 30,	Son	
Interest-bearing deposits in banks	1t Changes vs. 3Q16			Sep	,	De		IV				Sepi	(dollar amounts in millions)
Interest-bearing deposits in banks S 102 S 100 S 110 S 95 29	3Q16	<u> </u>	2010		2016	_	2017		2017	_	2017	_	
Louns held for sale 678 525 415 2,507 695 29 Securities: Taxable 12,275 13,135 12,801 13,734 9,785 (7) Tax-exempt 3,161 3,104 3,049 3,136 2,2854 2 Total available-for-sale and other securities 15,436 16,239 15,850 16,870 12,639 (5) Triding account securities 22 91 137 139 49 2 Held-to-maturity securities - taxable 8,264 7,427 7,656 5,432 5,487 11 Total securities 22 391 137 139 49 2 Held-to-maturity securities - taxable 8,264 7,427 7,656 5,432 5,487 11 Total securities 22 391 137 139 49 2 Held-to-maturity securities - taxable 8,264 7,427 7,656 5,432 5,487 11 Total securities 27,643 27,992 27,727 24,957 (1) Commercial and industrial 27,643 27,992 27,727 24,957 (1) Commercial real estate: 27,264 5,340 6,039 5,805 5,227 2 Commercial estate 7,216 7,070 7,353 7,128 6,359 2 Consumercial 4,044 5,44	% 89	0/2	05	·	110	¢	100	•	102	Ф	102	· ·	
Securities Available-for-sale and other securities Tarable				Ф		Ф		Ф		Ф		Ф	
Taxable 12,275 13,135 12,801 13,734 9,785 7,735 7,365	(2)	2)	073		2,507		713		323		078		
Taxable 12.275 13.135 12.801 13.734 9.785 (7) Total available-for-sale and other securities 15.436 16.239 15.850 16.870 12.699 (5) Total available-for-sale and other securities 92 91 137 139 49 2 Held-to-maturity securities - taxable 8.264 7,427 7,656 5,432 5,487 11 Total securities 23,793 23,756 23,643 22,441 18,175 Commercial real states 8.264 7,227 7,556 5,432 25,487 (1) Commercial real state 7,216 7,530 27,922 27,727 24,957 (1) Commercial real state 7,216 7,070 7,353 7,218 6,339 2 Total commercial real state 7,216 5,940 6,399 5,805 5,227 2 Total commercial real state 7,216 7,070 7,353 7,218 6,339 2 Commercial real state 7,216													
Tas-exempt) 25	(7)	9.785		13 734		12.801		13 135		12 275		
Total available-for-sale and other securities 15,436 16,239 15,850 16,870 12,639 (5) Trading account securities 92 91 137 139 49 2 Held-to-maturity securities - taxable 8,264 7,427 7,565 5,432 5,487 11 Total securities 23,793 23,756 23,643 22,441 18,175 — Loans and leases(1) Commercial 27,643 27,992 27,272 24,957 (1) Commercial real estate: Construction 1,152 1,130 1,314 1,413 1,132 2 Commercial real estate 7,216 7,070 7,355 7,218 6,359 2 Commercial real estate 7,216 7,070 7,355 7,218 6,359 2 Commercial real estate 7,216 7,070 7,355 7,218 6,359 2 Commercial real estate 7,216 7,070 7,355 7,218 6,359 2 Total commercial </td <td>·</td> <td></td>	·												
Trading account securities				_		_		_		_		_	•
Held-to-maturity securities - taxable 8,264 7,427 7,656 5,432 5,487 11 Total securities 23,793 23,756 23,643 22,441 18,175 — Commercial Commercial and industrial 27,643 27,992 27,922 27,727 24,957 (1) Commercial real estate: Construction 1,152 1,130 1,314 1,413 1,132 2 Commercial cal estate 7,216 7,070 7,353 7,218 6,359 2 Commercial real estate 7,216 7,070 7,353 7,218 6,359 2 Total commercial 11,713 11,324 11,063 10,866 11,402 3 Home equity 9,960 9,958 10,072 10,101 9,260 — Residential mortgage 8,402 7,979 7,777 7,690 7,012 5 RV and marine finance 2,296 2,039 1,874 1,844 915 13 Other consumer 1,046 983 919 959 817 7 Total consumer 33,417 32,283 31,705 31,460 29,406 4 Allowance for loan and leases 68,276 67,345 66,981 66,405 66,722 1 Allowance for loan and lease 58,249 1,287 2,111 1,538 1,325 1 Net loans and leases 5,455 5,405 5,442 5,559 4,962 1 Cash and due from banks 1,299 1,287 2,011 1,538 1,325 1 Intalagible assets 5,455 5,405 5,442 5,559 4,962 1 Total carriang assets 5,455 5,405 5,442 5,559 4,962 1 Total carriang assets 5,455 5,405 5,442 5,559 4,962 1 Total carriang deposits - noninterest-bearing 17,878 17,445 16,805 15,294 12,362 2 Total demand deposits - noninterest-bearing 17,878 17,445 16,805 15,294 12,362 2 Total core deposits 39,601 39,044 38,353 38,544 32,395 1 Demand deposits - noninterest-bearing 17,878 17,445 16,805 15,294 12,362 2 Total demand deposits 39,601 39,044 38,353 38,544 32,395 1 Demand deposits - noninterest-bearing 17,878 17,445 16,805 15,294 12,362 2 Total demand deposits 39,601 39,044 38,353 38,544 32,395 1 Demand deposits - noninterest-bearing 17,878 17,455 16,805 18,8													
Total securities 23,793 23,756 23,643 22,441 18,175													6
Loans and leases: (1) Commercial:		11								_			
Commercial and industrial 27,643 27,992 27,927 24,957 (1)	31		18,175	_	22,441	_	23,643		23,/56	_	23,793	_	
Commercial and industrial 27,643 27,992 27,922 27,727 24,957 (1)													
Commercial real estate: Construction	` 11	(1)	24.057		27.727		27.022		27.002		27.642		
Construction 1,152 1,130 1,314 1,413 1,132 2 Commercial Commercial real estate 2,216 6,064 5,940 6,039 5,805 5,227 2 Total commercial 34,859 35,062 35,276 34,945 31,316 (1) Consumer: Total commercial 31,385 35,062 35,276 34,945 31,316 (1) Consumer: Automobile 11,713 11,324 11,063 10,866 11,402 3 Home equity 9,960 9,958 10,072 10,101 9,260 — Residential mortgage 8,402 7,979 7,777 7,690 7,012 5 RV and marine finance 2,296 2,239 1,874 1,184 1915 13 Other consumer 1,046 983 919 959 817 7 Total loarsand leases 68,276 67,345 66,981 66,405 60,722 1 Allowance for loan a) 11	(1)	24,957		21,121		27,922		27,992		27,643		
Commercial Commercial real estate 6,064 5,940 6,039 5,805 5,227 2 Commercial real estate 7,216 7,070 7,353 7,218 6,359 2 Total commercial 34,859 35,062 35,276 34,945 31,316 (1) Consumer: Automobile 11,713 11,324 11,063 10,866 11,402 3 Home equity 9,960 9,958 10,072 10,101 9,260 — Residential mortgage 8,402 7,979 7,777 7,690 7,012 5 RV and marine finance 2,296 2,039 1,874 1,844 915 13 Other consumer 1,046 983 919 959 817 7 Total consumer 33,417 32,283 31,705 31,460 29,406 4 Total loans and leases 68,276 67,345 66,913 66,405 60,722 1 Allowance for loan and lease losses 6752	2	2	1 122		1 412		1 21 4		1 120		1 150		
Commercial real estate 7,216 7,070 7,353 7,218 6,359 2 Total commercial 34,859 35,062 35,276 34,945 31,316 (1) Consumer: Automobile 11,713 11,324 11,063 10,866 11,402 3 Home equity 9,960 9,958 10,072 10,101 9,260 — Residential mortgage 8,402 7,979 7,777 7,690 7,012 5 RV and marine finance 2,296 2,039 1,874 1,844 915 13 Other consumer 1,046 983 919 959 817 7 Total consumer 33,417 32,283 31,705 31,460 29,406 4 Total consumer 68,276 67,345 66,981 66,405 60,722 1 Allowance for loan and lease losses (672) (672) (6630 (614) (623) — Net loan sand leases 59,249 91,728 91,139 </td <td></td>													
Total commercial 34,859 35,062 35,276 34,945 31,316 (1) Consumer: Automobile 11,713 11,324 11,063 10,866 11,402 3 Home equity 9,960 9,958 10,072 10,101 9,260 — Residential mortgage 8,402 7,979 7,777 7,690 7,012 5 RV and marine finance 2,296 2,039 1,874 1,844 915 13 Other consumer 1,046 983 919 959 817 7 Total consumer 33,417 32,283 31,705 31,460 29,406 4 Total consumer 66,276 67,345 66,981 66,405 60,722 1 Allowance for loan and lease losses (672) (672) (636) (614) (623) — Net loans and lease losses 67,604 66,673 66,345 65,791 60,099 1 Total acming assets 29,849 91,728				_		_		_				_	
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Cash and due from banks 1,299 1,287 2,011 1,538 1,325 1 Intangible assets 2,359 2,373 2,387 2,421 1,547 (1) All other assets 5,455 5,405 5,442 5,559 4,962 1 Total assets \$ 101,290 \$ 100,121 \$ 100,343 \$ 100,367 \$ 86,898 1 % Liabilities and shareholders' equity Deposits: ***********************************				_		_				_			
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All other assets 5,455 5,405 5,442 5,559 4,962 1 Total assets \$ 101,290 \$ 100,121 \$ 100,343 \$ 100,367 \$ 86,898 1 % Liabilities and shareholders' equity Demand deposits - interest-bearing S 21,723 \$ 21,599 \$ 21,730 \$ 23,250 \$ 20,033 1 % Demand deposits - interest-bearing 17,878 17,445 16,805 15,294 12,362 2 Total demand deposits 39,601 39,044 38,535 38,544 32,395 1 Money market deposits 20,314 19,212 18,653 18,618 18,453 6 Savings and other domestic deposits 11,590 11,889 11,970 12,272 8,889 (3) Core certificates of deposit 2,044 2,146 2,342 2,636 2,285 (5) Total core deposits of \$250,000 or more 432 479 470 391 382 (10) Brokered deposits and negotiable CDs 3,563 3,783 3,969	(-)												
Total assets \$ 101,290 100,121 \$ 100,343 \$ 100,367 \$ 86,898 1 % Liabilities and shareholders' equity Demand deposits - noninterest-bearing \$ 21,723 \$ 21,599 \$ 21,730 \$ 23,250 \$ 20,033 1 % Demand deposits - interest-bearing 17,878 17,445 16,805 15,294 12,362 2 Total demand deposits 39,601 39,044 38,535 38,544 32,395 1 Money market deposits 20,314 19,212 18,653 18,618 18,453 6 Savings and other domestic deposits 11,590 11,889 11,970 12,272 8,889 (3) Core certificates of deposit 2,044 2,146 2,342 2,636 2,285 (5) Total core deposits of \$250,000 or more 432 479 470 391 382 (10) Brokered deposits and negotiable CDs 3,563 3,783 3,969 4,273 3,904 (6) Deposits in foreign offices — — — <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td></td<>													-
Deposits Demand deposits - noninterest-bearing Section 21,723 Section 21,730 Section 23,250 Section 32,033 1 % Demand deposits - interest-bearing 17,878 17,445 16,805 15,294 12,362 2										_			
Deposits: Demand deposits - noninterest-bearing \$ 21,723 \$ 21,599 \$ 21,730 \$ 23,250 \$ 20,033 1 % Demand deposits - interest-bearing 17,878 17,445 16,805 15,294 12,362 2 Total demand deposits 39,601 39,044 38,535 38,544 32,395 1 Money market deposits 20,314 19,212 18,653 18,618 18,453 6 Savings and other domestic deposits 11,590 11,889 11,970 12,272 8,889 (3) Core certificates of deposit 2,044 2,146 2,342 2,636 2,285 (5) Total core deposits 73,549 72,291 71,500 72,070 62,022 2 Other domestic deposits of \$250,000 or more 432 479 470 391 382 (10) Brokered deposits and negotiable CDs 3,563 3,783 3,969 4,273 3,904 (6) Deposits in foreign offices — — — — 152 1	<u>%</u> 17%	1 %	86,898	\$	100,367	\$	100,343	\$	100,121	\$	101,290	\$	
Demand deposits - noninterest-bearing \$ 21,723 \$ 21,599 \$ 21,730 \$ 23,250 \$ 20,033 \$ 1 % Demand deposits - interest-bearing \$ 17,878 \$ 17,445 \$ 16,805 \$ 15,294 \$ 12,362 \$ 2 Total demand deposits \$ 39,601 \$ 39,044 \$ 38,535 \$ 38,544 \$ 32,395 \$ 1 Money market deposits \$ 20,314 \$ 19,212 \$ 18,653 \$ 18,618 \$ 18,453 6 Savings and other domestic deposits \$ 11,590 \$ 11,889 \$ 11,970 \$ 12,272 \$ 8,889 \$ (3) Core certificates of deposit \$ 2,044 \$ 2,146 \$ 2,342 \$ 2,636 \$ 2,285 \$ (5) Total core deposits \$ 73,549 \$ 72,291 \$ 71,500 \$ 72,070 \$ 62,022 \$ 2 Other domestic deposits of \$ 250,000 or more \$ 432 \$ 479 \$ 470 \$ 391 \$ 382 \$ (10) Brokered deposits and negotiable CDs \$ 3,563 \$ 3,783 \$ 3,969 \$ 4,273 \$ 3,904 \$ (6) Deposits in foreign offices \$													
Demand deposits - interest-bearing 17,878 17,445 16,805 15,294 12,362 2 Total demand deposits 39,601 39,044 38,535 38,544 32,395 1 Money market deposits 20,314 19,212 18,653 18,618 18,453 6 Savings and other domestic deposits 11,590 11,889 11,970 12,272 8,889 (3) Core certificates of deposit 2,044 2,146 2,342 2,636 2,285 (5) Total core deposits 73,549 72,291 71,500 72,070 62,022 2 Other domestic deposits of \$250,000 or more 432 479 470 391 382 (10) Brokered deposits and negotiable CDs 3,563 3,783 3,969 4,273 3,904 (6) Deposits in foreign offices — — — — 152 194 — Total deposits 77,544 76,553 75,939 76,886 66,502 1 Shor													Deposits:
Total demand deposits 39,601 39,044 38,535 38,544 32,395 1 Money market deposits 20,314 19,212 18,653 18,618 18,453 6 Savings and other domestic deposits 11,590 11,889 11,970 12,272 8,889 (3) Core certificates of deposit 2,044 2,146 2,342 2,636 2,285 (5) Total core deposits 73,549 72,291 71,500 72,070 62,022 2 Other domestic deposits of \$250,000 or more 432 479 470 391 382 (10) Brokered deposits and negotiable CDs 3,563 3,783 3,969 4,273 3,904 (6) Deposits in foreign offices — — — — 152 194 — Total deposits 77,544 76,553 75,939 76,886 66,502 1 Short-term borrowings 2,391 2,687 3,792 2,628 1,306 (11) Long-term debt	% 89	1 %	20,033	\$	23,250	\$	21,730	\$	21,599	\$	21,723	\$	Demand deposits - noninterest-bearing
Money market deposits 20,314 19,212 18,653 18,618 18,453 6 Savings and other domestic deposits 11,590 11,889 11,970 12,272 8,889 (3) Core certificates of deposit 2,044 2,146 2,342 2,636 2,285 (5) Total core deposits 73,549 72,291 71,500 72,070 62,022 2 Other domestic deposits of \$250,000 or more 432 479 470 391 382 (10) Brokered deposits and negotiable CDs 3,563 3,783 3,969 4,273 3,904 (6) Deposits in foreign offices — — — — 152 194 — Total deposits 77,544 76,553 75,939 76,886 66,502 1 Short-term borrowings 2,391 2,687 3,792 2,628 1,306 (11) Long-term debt 8,949 8,730 8,529 8,594 8,488 3 Total interest-bearing liabilit	45	2	12,362		15,294		16,805		17,445		17,878		Demand deposits - interest-bearing
Savings and other domestic deposits 11,590 11,889 11,970 12,272 8,889 (3) Core certificates of deposit 2,044 2,146 2,342 2,636 2,285 (5) Total core deposits 73,549 72,291 71,500 72,070 62,022 2 Other domestic deposits of \$250,000 or more 432 479 470 391 382 (10) Brokered deposits and negotiable CDs 3,563 3,783 3,969 4,273 3,904 (6) Deposits in foreign offices — — — — 152 194 — Total deposits 77,544 76,553 75,939 76,886 66,502 1 Short-term borrowings 2,391 2,687 3,792 2,628 1,306 (11) Long-term debt 8,949 8,730 8,529 8,594 8,488 3 Total interest-bearing liabilities 67,161 66,371 66,530 64,858 56,263 1	22	1	32,395		38,544		38,535		39,044		39,601		Total demand deposits
Core certificates of deposit 2,044 2,146 2,342 2,636 2,285 (5) Total core deposits 73,549 72,291 71,500 72,070 62,022 2 Other domestic deposits of \$250,000 or more 432 479 470 391 382 (10) Brokered deposits and negotiable CDs 3,563 3,783 3,969 4,273 3,904 (6) Deposits in foreign offices — — — 152 194 — Total deposits 77,544 76,553 75,939 76,886 66,502 1 Short-term borrowings 2,391 2,687 3,792 2,628 1,306 (11) Long-term debt 8,949 8,730 8,529 8,594 8,488 3 Total interest-bearing liabilities 67,161 66,371 66,530 64,858 56,263 1	10	6	18,453		18,618		18,653		19,212		20,314		Money market deposits
Total core deposits 73,549 72,291 71,500 72,070 62,022 2 Other domestic deposits of \$250,000 or more 432 479 470 391 382 (10) Brokered deposits and negotiable CDs 3,563 3,783 3,969 4,273 3,904 (6) Deposits in foreign offices — — — 152 194 — Total deposits 77,544 76,553 75,939 76,886 66,502 1 Short-term borrowings 2,391 2,687 3,792 2,628 1,306 (11) Long-term debt 8,949 8,730 8,529 8,594 8,488 3 Total interest-bearing liabilities 67,161 66,371 66,530 64,858 56,263 1) 30	(3)	8,889		12,272		11,970		11,889		11,590		Savings and other domestic deposits
Total core deposits 73,549 72,291 71,500 72,070 62,022 2 Other domestic deposits of \$250,000 or more 432 479 470 391 382 (10) Brokered deposits and negotiable CDs 3,563 3,783 3,969 4,273 3,904 (6) Deposits in foreign offices — — — 152 194 — Total deposits 77,544 76,553 75,939 76,886 66,502 1 Short-term borrowings 2,391 2,687 3,792 2,628 1,306 (11) Long-term debt 8,949 8,730 8,529 8,594 8,488 3 Total interest-bearing liabilities 67,161 66,371 66,530 64,858 56,263 1) (11)	(5)	2,285		2,636		2,342		2,146		2,044		Core certificates of deposit
Other domestic deposits of \$250,000 or more 432 479 470 391 382 (10) Brokered deposits and negotiable CDs 3,563 3,783 3,969 4,273 3,904 (6) Deposits in foreign offices — — — — 152 194 — Total deposits 77,544 76,553 75,939 76,886 66,502 1 Short-term borrowings 2,391 2,687 3,792 2,628 1,306 (11) Long-term debt 8,949 8,730 8,529 8,594 8,488 3 Total interest-bearing liabilities 67,161 66,371 66,530 64,858 56,263 1			62,022		72,070		71,500		72,291		73,549		Total core deposits
Brokered deposits and negotiable CDs 3,563 3,783 3,969 4,273 3,904 (6) Deposits in foreign offices — — — — 152 194 — Total deposits 77,544 76,553 75,939 76,886 66,502 1 Short-term borrowings 2,391 2,687 3,792 2,628 1,306 (11) Long-term debt 8,949 8,730 8,529 8,594 8,488 3 Total interest-bearing liabilities 67,161 66,371 66,530 64,858 56,263 1) 13	(10)									432		
Deposits in foreign offices — — — 152 194 — Total deposits 77,544 76,553 75,939 76,886 66,502 1 Short-term borrowings 2,391 2,687 3,792 2,628 1,306 (11) Long-term debt 8,949 8,730 8,529 8,594 8,488 3 Total interest-bearing liabilities 67,161 66,371 66,530 64,858 56,263 1													-
Total deposits 77,544 76,553 75,939 76,886 66,502 1 Short-term borrowings 2,391 2,687 3,792 2,628 1,306 (11) Long-term debt 8,949 8,730 8,529 8,594 8,488 3 Total interest-bearing liabilities 67,161 66,371 66,530 64,858 56,263 1		(0)					3,707		5,765		3,303		
Short-term borrowings 2,391 2,687 3,792 2,628 1,306 (11) Long-term debt 8,949 8,730 8,529 8,594 8,488 3 Total interest-bearing liabilities 67,161 66,371 66,530 64,858 56,263 1	17	1					75 939		76 553		77 544		
Long-term debt 8,949 8,730 8,529 8,594 8,488 3 Total interest-bearing liabilities 67,161 66,371 66,530 64,858 56,263 1													
Total interest-bearing liabilities 67,161 66,371 66,530 64,858 56,263 1													<u> </u>
						_				_			-
		7	1,608		1,833		1,661	_	1,557	_	1,661		All other liabilities
Shareholders' equity 10,745 10,594 10,422 10,426 8,994 1													
		1 %		•		•		•		·		· ·	

⁽¹⁾ Includes nonaccrual loans.

⁽²⁾ Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

	Quarterly Interest Income / Expense										
	September 30,			June 30,		March 31,	De	cember 31,	September 30,		
(dollar amounts in thousands)		2017		2017	2017			2016	2016		
Assets											
Interest-bearing deposits in banks	\$	452	\$	391	\$	271	\$	177	\$	152	
Loans held for sale		6,494		4,892		3,958		18,477		6,135	
Securities:											
Available-for-sale and other securities:											
Taxable		74,410		78,292		76,285		83,604		57,572	
Tax-exempt		28,583		28,760		28,750		28,245		21,474	
Total available-for-sale and other securities		102,993		107,052		105,035	_	111,849		79,046	
Trading account securities		37		57		38		62		71	
Held-to-maturity securities - taxable		48,743		44,276		45,195		33,005		33,098	
Total securities		151,773		151,385	_	150,268		144,916		112,215	
Loans and leases:	_	101,775	_	101,500		100,200		111,510		112,210	
Commercial:											
Commercial and industrial		286,330		286,054		277,812		271,715		234,853	
Commercial real estate:		200,550		200,031		277,012		271,713		23 1,033	
Construction		13,398		12,159		12,959		13,172		10,866	
Commercial		63,266		59,677		55,746		52,555		47,353	
Commercial real estate		76,664	_	71,836	_	68,705	_	65,728		58,219	
Total commercial		362,994	_	357,890	_	346,517	_	337,442		293,072	
Consumer:		302,994	_	337,890	_	340,317	_	337,442	_	293,072	
Automobile		106,152		100,177		96,934		97,482		96,585	
Home equity		118,574		114,388		110,545		107,637		98,014	
Residential mortgage		76,749		72,987		70,614		68,841		63,217	
								•		13,102	
RV and marine finance		31,446		28,313		26,001		26,141			
Other consumer		30,562	_	28,070	_	27,310	_	26,305		22,452	
Total consumer	_	363,483		343,935	_	331,404	_	326,406		293,370	
Total loans and leases	Φ.	726,477	Φ.	701,825	Φ.	677,921	Φ.	663,848	Φ.	586,442	
Total earning assets	\$	885,196	\$	858,493	\$	832,418	\$	827,418	\$	704,944	
Liabilities											
Deposits:											
Demand deposits - noninterest-bearing	\$	_	\$	_	\$	_	\$	_	\$	_	
Demand deposits - interest-bearing		10,450		8,847		6,366		4,230		3,430	
Total demand deposits		10,450		8,847		6,366		4,230		3,430	
Money market deposits		18,450		14,786		12,057		11,022		10,945	
Savings and other domestic deposits		5,920		6,126		6,573		7,631		4,604	
Core certificates of deposit		3,748		3,005		2,254		1,931		2,469	
Total core deposits		38,568		32,764		27,250		24,814		21,448	
Other domestic deposits of \$250,000 or more		661		586		523		379		386	
Brokered deposits and negotiable CDs		10,382		8,937		7,016		5,186		4,336	
Deposits in foreign offices								51		63	
Total deposits		49,611		42,287		34,789		30,430		26,233	
Short-term borrowings		5,713		5,204		5,866		2,370		959	
Long-term debt		59,230		54,421		49,730		47,077		41,764	
Total interest bearing liabilities		114,554		101,912		90,385		79,877		68,956	
Net interest income	\$	770,642	\$	756,581	\$	742,033	\$	747,541	\$	635,988	

⁽¹⁾ Fully-taxable equivalent (FTE) income and expense calculated assuming a 35% tax rate. See page 10 for the FTE adjustment.

⁽²⁾ Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

	Quarterly Average Rates(2)										
Fully-taxable equivalent basis(1)	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016						
Assets											
Interest-bearing deposits in banks	1.77%	1.53%	1.09%	0.64%	0.64%						
Loans held for sale	3.83	3.73	3.82	2.95	3.53						
Securities:											
Available-for-sale and other securities:											
Taxable	2.42	2.38	2.38	2.43	2.35						
Tax-exempt	3.62	3.71	3.77	3.60	3.01						
Total available-for-sale and other securities	2.67	2.64	2.65	2.65	2.50						
Trading account securities	0.16	0.25	0.11	0.18	0.58						
Held-to-maturity securities - taxable	2.36	2.38	2.36	2.43	2.41						
Total securities	2.55	2.55	2.54	2.58	2.47						
Loans and leases:(3)											
Commercial:											
Commercial and industrial	4.05	4.04	3.98	3.83	3.68						
Commercial real estate:											
Construction	4.55	4.26	3.95	3.65	3.76						
Commercial	4.08	3.97	3.69	3.54	3.54						
Commercial real estate	4.16	4.02	3.74	3.56	3.58						
Total commercial	4.07	4.04	3.93	3.78	3.66						
Consumer:											
Automobile	3.60	3.55	3.55	3.57	3.37						
Home equity	4.72	4.61	4.45	4.24	4.21						
Residential mortgage	3.65	3.66	3.63	3.58	3.61						
RV and marine finance	5.43	5.57	5.63	5.64	5.70						
Other consumer	11.59	11.47	12.05	10.91	10.93						
Total consumer	4.32	4.27	4.23	4.13	3.97						
Total loans and leases	4.20	4.15	4.07	3.95	3.81						
Total earning assets	3.78	3.75	3.70	3.60	3.52						
Liabilities											
Deposits:											
Demand deposits - noninterest-bearing	_	_	_	_	_						
Demand deposits - interest-bearing	0.23	0.20	0.15	0.11	0.11						
Total demand deposits	0.10	0.09	0.07	0.04	0.04						
Money market deposits	0.36	0.31	0.26	0.24	0.24						
Savings and other domestic deposits	0.20	0.21	0.22	0.25	0.21						
Core certificates of deposit	0.73	0.56	0.39	0.29	0.43						
Total interest-bearing core deposits	0.30	0.26	0.22	0.20	0.20						
Other domestic deposits of \$250,000 or more	0.61	0.49	0.45	0.39	0.40						
Brokered deposits and negotiable CDs	1.16	0.95	0.72	0.48	0.44						
Deposits in foreign offices		- 0.75	0.72	0.13	0.13						
Total interest-bearing deposits	0.35	0.31	0.26	0.23	0.13						
Short-term borrowings	0.95	0.78	0.63	0.36	0.29						
Long-term debt	2.65	2.49	2.33	2.19	1.97						
Total interest-bearing liabilities	0.68	0.61	0.54	0.48	0.49						
Net interest rate spread	3.10	3.14	3.16	3.12	3.03						
Impact of noninterest-bearing funds on margin	0.19	0.17	0.14	0.13	0.15						
Net interest margin	3.29%	3.31%	3.30%	3.25%	3.18%						
THE INICION MAISIN	3.45/0	3.31/0	3.3076	3.4370	3.1870						

Commercial Loan Derivative Impact (Unaudited)

	Average Rates											
	2017	2017	2017	2016	2016							
Fully-taxable equivalent basis(1)	Third	Second	First	Fourth	Third							
Commercial loans(2)(3)	4.10%	4.06%	3.93%	3.76%	3.62%							
Impact of commercial loan derivatives	(0.03)	(0.02)		0.02	0.04							
Total commercial - as reported	4.07%	4.04%	3.93%	3.78%	3.66%							
Average 30 day LIBOR	1.23%	1.06%	0.80%	0.59%	0.51%							

- (1)
- Fully-taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 10 for the FTE adjustment. Yield/rates include the effects of hedge and risk management activities associated with the respective asset and liability categories. (2)
- Includes nonaccrual loans. (3)

	Sej	otember 30,		June 30,	N	March 31,	De	cember 31,	Sep	tember 30
(dollar amounts in thousands, except share amounts)		2017		2017		2017		2016		2016
Interest income	\$	872,987	\$	846,424	\$	820,360	\$	814,858	\$	694,34
Interest expense		114,554		101,912		90,385		79,877		68,9
Net interest income		758,433		744,512		729,975		734,981		625,3
Provision for credit losses		43,590		24,978		67,638		74,906		63,8
Net interest income after provision for credit losses		714,843		719,534		662,337		660,075		561,5
Service charges on deposit accounts		90,681		87,582		83,420		91,577		86,8
Cards and payment processing income		53,647		52,485		47,169		49,113		44,3
Mortgage banking income		33,615		32,268		31,692		37,520		40,6
Trust and investment management services		33,531		32,747		34,271		34,304		29,1
Insurance income		13,992		15,843		15,264		16,486		15,8
Brokerage income		14,458		16,294		15,758		17,014		14,7
Capital markets fees		21,719		16,836		14,200		18,730		14,7
Bank owned life insurance income		16,453		15,322		17,542		17,067		14,4
Gain on sale of loans		13,877		12,002		12,822		24,987		7,5
Securities gains (losses)		(33)		135		(8)		(1,771)		1,0
Other income		38,157		43,704		40,333		29,310		33,1
Total noninterest income		330,097		325,218		312,463		334,337		302,4
Personnel costs		377,088		391,997		382,000		359,755		405,0
Outside data processing and other services		79,586		75,169		87,202		88,695		91,1
Equipment		45,458		42,924		46,700		59,666		40,7
Net occupancy		55,124		52,613		67,700		49,450		41,4
Professional services		15,227		18,190		18,295		23,165		47,0
Marketing		16,970		18,843		13,923		21,478		14,4
Deposit and other insurance expense		18,514		20,418		20,099		15,772		14,9
Amortization of intangibles		14,017		14,242		14,355		14,099		9,0
Other expense		58,444		59,968		57,148		49,417		48,3
Total noninterest expense		680,428		694,364		707,422		681,497		712,2
ncome before income taxes		364,512		350,388		267,378		312,915		151,7
Provision for income taxes		89,944	_	78,647		59,284		73,952		24,7
Net income		274,568		271,741		208,094		238,963		127,0
Dividends on preferred shares		18,903		18,889		18,878		18,865		18,5
Net income applicable to common shares	\$	255,665	\$	252,852	\$	189,216	\$	220,098	\$	108,4
Average common shares - basic		1,086,038		1,088,934		1,086,374		1,085,253		938,5
Average common shares - diluted		1,106,491		1,108,527		1,108,617		1,104,358		952,0
Per common share										
Net income - basic	\$	0.24	\$	0.23	\$	0.17	\$	0.20	\$	0.
Net income - diluted	-	0.23	*	0.23	•	0.17	-	0.20	-	0.
Cash dividends declared		0.08		0.08		0.08		0.08		0.
Revenue - fully-taxable equivalent (FTE)										
Net interest income	\$	758,433	\$	744,512	\$	729,975	\$	734,981	\$	625,3
FTE adjustment	ψ	12,209	φ	12,069	ψ	12,058	ψ	12,560	Ψ	10,5
Net interest income(2)	_	770,642	_	756,581	_	742,033	_	747,541	_	635,9
Noninterest income		330,097		325,218		312,463		334,337		302,4
	\$	1,100,739	\$	1,081,799	\$	1,054,496	\$	1,081,878	\$	938,4

Huntington Bancshares Incorporated Quarterly Mortgage Banking Noninterest Income (Unaudited)

	Sep	otember 30,	June 30,	1	March 31,	De	cember 31,	1, September 30, 2016		Percent Changes	
(dollar amounts in thousands, except as noted)		2017	2017		2017		2016			2Q17	3Q16
Net origination and secondary marketing income	\$	24,623	\$ 23,741	\$	21,388	\$	22,161	\$	32,741	4 %	(25)%
Net mortgage servicing income											
Loan servicing income		12,829	12,888		13,014		12,601		11,656	_	10
Amortization of capitalized servicing		(7,492)	(7,167)		(6,683)		(7,582)		(7,681)	5	(2)
Operating income		5,337	5,721		6,331		5,019		3,975	(7)	34
MSR valuation adjustment (1)		410	(3,151)		1,955		24,981		2,505	(113)	(84)
Gains (losses) due to MSR hedging		186	1,636		(570)		(17,503)		(1,408)	(89)	(113)
Net MSR risk management		596	(1,515)		1,385		7,478		1,097	(139)	(46)
Total net mortgage servicing income	\$	5,933	\$ 4,206	\$	7,716	\$	12,497	\$	5,072	41 %	17 %
All other		3,059	4,321		2,588		2,862		2,790	(29)	10
Mortgage banking income	\$	33,615	\$ 32,268	\$	31,692	\$	37,520	\$	40,603	4 %	(17)%
Mortgage origination volume (in millions)	\$	1,828	\$ 1,756	\$	1,266	\$	1,542	\$	1,744	4 %	5 %
Mortgage origination volume for sale (in millions)		1,095	1,018		793		1,064		1,148	8	(5)
Third party mortgage loans serviced (in millions) (2)		19,552	19,111		19,051		18,852		18,631	2	5
Mortgage servicing rights (2)		194,778	189,019		191,119		186,213		156,820	3	24
MSR % of investor servicing portfolio (2)		1.00%	0.99%		1.00%		0.99%		0.84%	1 %	19 %

¹⁾ The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

⁽²⁾ At period end.

	Three Months Ended										
	Sep	otember 30,		June 30,	March 31,		De	cember 31,	Se	ptember 30,	
(dollar amounts in thousands)		2017		2017		2017		2016		2016	
Allowance for loan and lease losses, beginning of period	\$	667,996	\$	672,580	\$	638,413	\$	616,898	\$	623,064	
Loan and lease losses		(64,772)		(56,448)		(70,715)		(64,809)		(59,268)	
Recoveries of loans previously charged off		21,880		20,408		31,277		21,285		19,203	
Net loan and lease losses		(42,892)		(36,040)		(39,438)		(43,524)		(40,065)	
Provision for loan and lease losses		50,383		31,457		73,679		65,460		53,523	
Allowance of assets sold or transferred to loans held for sale		(1)		(1)		(74)		(421)		(19,624)	
Allowance for loan and lease losses, end of period		675,486		667,996		672,580		638,413		616,898	
Allowance for unfunded loan commitments and letters of credit, beginning of period		85,359		91,838		97,879		88,433		73,748	
Provision for (reduction in) unfunded loan commitments and letters of credit losses		(6,793)		(6,479)		(6,041)		9,446		10,282	
Fair value of acquired AULC		_		_		_		_		4,403	
Allowance for unfunded loan commitments and letters of credit, end of period		78,566	•	85,359		91,838		97,879		88,433	
Total allowance for credit losses, end of period	\$	754,052	\$	753,355	\$	764,418	\$	736,292	\$	705,331	
Allowance for loan and lease losses (ALLL) as % of:					_						
Total loans and leases		0.98%		0.98%		1.00%		0.95%		0.93%	
Nonaccrual loans and leases (NALs)		200		183		168		151		153	
Nonperforming assets (NPAs)		175		161		147		133		130	
Total allowance for credit losses (ACL) as % of:											
Total loans and leases		1.10%		1.11%		1.14%		1.10%		1.06%	
Nonaccrual loans and leases		223		207		190		174		174	
Nonperforming assets		195		181		167		153		148	

	Three Months Ended											
	September 30,			June 30,	March 31,		December 31,					
(dollar amounts in thousands)		2017		2017	201	17		2016		2016		
Net charge-offs (recoveries) by loan and lease type:												
Total loans												
Commercial:												
Commercial and industrial	\$	13,317	\$	12,870	\$	8,096	\$	15,674	\$	19,225		
Commercial real estate:												
Construction		(870)		83	((3,137)		(1,332)		(271)		
Commercial		(3,184)		(3,638)		895		(4,160)		(2,427)		
Commercial real estate		(4,054)		(3,555)	-	(2,242)		(5,492)		(2,698)		
Total commercial		9,263		9,315		5,854		10,182		16,527		
Consumer:												
Automobile		9,619		8,318	1	2,407		13,132		7,769		
Home equity		1,532		1,218		1,662		1,621		2,624		
Residential mortgage		2,057		1,052		2,595		1,673		1,728		
RV and marine finance		3,390		1,875		2,363		2,182		106		
Other consumer		17,031		14,262	1	4,557		14,734		11,311		
Total consumer		33,629		26,725	3	33,584		33,342		23,538		
Total net charge-offs	\$	42,892	\$	36,040	\$ 3	39,438	\$	43,524	\$	40,065		
					Three Mon							
	Sep	otember 30,		June 30,	March	,		ember 31,	Sep	ember 30,		
		2017		2017	201	17		2016		2016		
Net charge-offs (recoveries)—annualized percentages:												
Commercial:												
Commercial and industrial		0.19%		0.18%		0.12%		0.23%		0.31		
Commercial real estate:												
Construction		(0.30)		0.03		(0.96)		(0.38)		(0.10		
Commercial		(0.21)		(0.24)		0.06		(0.29)		(0.19)		
Commercial real estate		(0.22)		(0.20)		(0.12)		(0.30)		(0.17		
Total commercial		0.11		0.11		0.07		0.12		0.21		
Consumer:												
Automobile		0.33		0.29		0.45		0.48		0.27		
Home equity		0.06		0.05		0.07		0.06		0.11		
Residential mortgage		0.10		0.05		0.13		0.09		0.10		
RV and marine finance		0.59		0.37		0.50		0.47		0.05		
Other consumer		6.51		5.81		6.33		6.14		5.54		
Total consumer		0.40		0.33	_	0.42		0.42		0.32		
Net charge-offs as a % of average loans		0.25%		0.21%		0.24%		0.26%		0.26		

	September 30,		June 30,	ľ	March 31,	De	cember 31,	September 30	
(dollar amounts in thousands)		2017	 2017	2017			2016		2016
Nonaccrual loans and leases (NALs):									
Commercial and industrial	\$	169,751	\$ 195,279	\$	232,171	\$	234,184	\$	220,862
Commercial real estate		17,397	16,763		13,889		20,508		21,300
Automobile		4,076	3,825		4,881		5,766		4,777
Residential mortgage		75,251	80,306		80,686		90,502		88,155
RV and marine finance		309	341		106		245		96
Home equity		71,353	67,940		69,575		71,798		69,044
Other consumer		108	2		2		_		_
Total nonaccrual loans and leases		338,245	364,456		401,310		423,003		404,234
Other real estate:									
Residential		26,449	26,890		31,786		30,932		34,421
Commercial		15,592	16,926		18,101		19,998		36,915
Total other real estate		42,041	43,816		49,887		50,930		71,336
Other NPAs (1)		6,677	6,906		6,910		6,968		_
Total nonperforming assets	\$	386,963	\$ 415,178	\$	458,107	\$	480,901	\$	475,570
Nonaccrual loans and leases as a % of total loans									
and leases		0.49%	0.54%		0.60%		0.63%		0.61%
NPA ratio (2)		0.56	0.61		0.68		0.72		0.72
(NPA+90days)/(Loan+OREO) (3)		0.74	0.81		0.87		0.91		0.92

	September 30,		June 30,			March 31,	De	cember 31,	Sep	tember 30,
(dollar amounts in thousands)		2017		2017		2017		2016		2016
Nonperforming assets, beginning of period	\$	415,178	\$	458,107	\$	480,901	\$	475,570	\$	489,824
New nonperforming assets		85,222		89,394		124,550		150,368		166,966
Returns to accruing status		(37,993)		(33,043)		(22,441)		(12,630)		(81,086)
Loan and lease losses		(22,938)		(17,329)		(33,840)		(37,410)		(31,500)
Payments		(44,764)		(70,523)		(82,607)		(33,038)		(67,503)
Sales and held-for-sale transfers		(7,742)		(11,428)		(8,456)		(61,959)		(1,131)
Nonperforming assets, end of period	\$	386,963	\$	415,178	\$	458,107	\$	480,901	\$	475,570

⁽¹⁾ Other nonperforming assets includes certain impaired investment securities.

⁽²⁾ Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

⁽³⁾ The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

(dollar amounts in thousands)	September 30, 2017		June 30, 2017		March 31, 2017		December 31, 2016		Sep	tember 30, 2016
Accruing loans and leases past due 90 days or more:										
Commercial and industrial	\$	14,083	\$	21,501	\$	15,054	\$	18,148	\$	20,188
Commercial real estate		9,550		17,040		14,499		17,215		21,260
Automobile		10,239		8,594		8,123		10,182		7,871
Residential mortgage (excluding loans										
guaranteed by the U.S. Government)		13,603		16,742		16,192		15,074		15,664
RV and marine finance		2,063		2,464		2,200		1,462		1,043
Home equity		16,150		18,459		15,453		11,508		12,997
Other consumer		3,753		3,143		3,370		3,895		2,988
Total, excl. loans guaranteed by the U.S. Government		69,441		87,943		74,891		77,484		82,011
Add: loans guaranteed by U.S. Government		49,229		48,417		53,052		51,878		52,665
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government	\$	118,670	\$	136,360	\$	127,943	\$	129,362	\$	134,676
Ratios:										
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.10%		0.13%		0.11%		0.12%		0.12%
Guaranteed by U.S. Government, as a percent of total loans and leases		0.07		0.07		0.08		0.08		0.08
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.17		0.20		0.19		0.19		0.20
Accruing troubled debt restructured loans:										
Commercial and industrial	\$	268,373	\$	270,372	\$	222,303	\$	210,119	\$	232,740
Commercial real estate	,	80,272	,	74,429	•	81,202	*	76,844	,	80,553
Automobile		28,973		28,140		27,968		26,382		27,843
Home equity		264,410		268,731		271,258		269,709		275,601
Residential mortgage		235,191		238,087		239,175		242,901		251,529
RV and marine finance		1,211		950		581				_
Other consumer		6,353		4,017		4,128		3,780		4,102
Total accruing troubled debt restructured loans	\$	884,783	\$	884,726	\$	846,615	\$	829,735	\$	872,368
Nonaccruing troubled debt restructured loans:										
Commercial and industrial	\$	96,248	\$	89,757	\$	88,759	\$	107,087	\$	70,179
Commercial real estate		3,797		3,823		4,357		4,507		5,672
Automobile		4,076		4,291		4,763		4,579		4,437
Home equity		30,753		28,667		29,090		28,128		28,009
Residential mortgage		50,428		55,590		59,773		59,157		62,027
RV and marine finance		309		381		106		_		_
Other consumer		103		109		117		118		142
Total nonaccruing troubled debt restructured loans	\$	185,714	\$	182,618	\$	186,965	\$	203,576	\$	170,466

(dollar amounts in millions, except per share amounts) 2017 2017 2016 2016 Common equity tier 1 risk-based capital ratio:(1) \$ 10,699 \$ 10,654 \$ 10,437 \$ 10,308 \$ 10,387 Regulatory capital adjustments: Shareholders' preferred equity (1,076) (1,076) (1,076) (1,076) (1,076) 10,200		Ser	otember 30,	June 30,	N	farch 31,	De	cember 31,	Sep	otember 30,
Total shareholders' equity \$ 10,699 \$ 10,654 \$ 10,437 \$ 10,308 \$ 10,387 Regulatory capital adjustments: Shareholders' preferred equity (1,076) (1,076) (1,076) (1,076) (1,076) (1,076) (1,076) 172 Accumulated other comprehensive income offset 370 350 391 401 172	(dollar amounts in millions, except per share amounts)		2017	2017		2017		2016		2016
Regulatory capital adjustments: Shareholders' preferred equity (1,076) (1,076) (1,076) (1,076) (1,076) Accumulated other comprehensive income offset 370 350 391 401 172	Common equity tier 1 risk-based capital ratio:(1)									
Shareholders' preferred equity (1,076) (1,076) (1,076) (1,076) (1,076) (1,076) Accumulated other comprehensive income offset 370 350 391 401 172	Total shareholders' equity	\$	10,699	\$ 10,654	\$	10,437	\$	10,308	\$	10,387
Accumulated other comprehensive income offset 370 350 391 401 172										
•			(1,076)	(1,076)		(1,076)		(1,076)		(1,076)
	*		370	350		391		401		172
Goodwill and other intangibles, net of related taxes $(2,150)$ $(2,161)$ $(2,174)$ $(2,126)$ $(2,140)$	Goodwill and other intangibles, net of related taxes		(2,150)	(2,161)		(2,174)		(2,126)		(2,140)
Deferred tax assets that arise from tax loss and credit carryforwards (26) (27) (28) (21) (29)			(26)	(27)		(28)		(21)		(29)
Common equity tier 1 capital 7,817 7,740 7,550 7,486 7,314	Common equity tier 1 capital		7,817	7,740		7,550		7,486		7,314
Additional tier 1 capital	Additional tier 1 capital									
Shareholders' preferred equity 1,076 1,076 1,076 1,076 1,076	Shareholders' preferred equity		1,076	1,076		1,076		1,076		1,076
Other (7) (7) (7) (15) (19)	Other		(7)	(7)		(7)		(15)		(19)
Tier 1 capital 8,886 8,809 8,619 8,547 8,371	Tier 1 capital		8,886	8,809		8,619		8,547		8,371
Long-term debt and other tier 2 qualifying instruments 884 887 899 932 1,036			884	887		899		932		1,036
Qualifying allowance for loan and lease losses 754 753 764 736 705	Qualifying allowance for loan and lease losses		754	753		764		736		705
Tier 2 capital 1,638 1,640 1,663 1,668 1,741	Tier 2 capital		1,638	1,640		1,663		1,668		1,741
Total risk-based capital \$ 10,525 \$ 10,449 \$ 10,282 \$ 10,215 \$ 10,112	Total risk-based capital	\$	10,525	\$ 10,449	\$	10,282	\$	10,215	\$	10,112
Risk-weighted assets (RWA)(1) \$ 78,631 \$ 78,366 \$ 77,559 \$ 78,263 \$ 80,513	Risk-weighted assets (RWA)(1)	\$	78,631	\$ 78,366	\$	77,559	\$	78,263	\$	80,513
Common equity tier 1 risk-based capital ratio(1) 9.94% 9.88% 9.74% 9.56% 9.09%	Common equity tier 1 risk-based capital ratio(1)		9.94%	9.88%		9.74%		9.56%		9.09%
Other regulatory capital data:	Other regulatory capital data:									
Tier 1 leverage ratio(1) 8.96 8.98 8.76 8.70 9.89	Tier 1 leverage ratio(1)		8.96	8.98		8.76		8.70		9.89
Tier 1 risk-based capital ratio(1) 11.30 11.24 11.11 10.92 10.40	Tier 1 risk-based capital ratio(1)		11.30	11.24		11.11		10.92		10.40
Total risk-based capital ratio(1) 13.39 13.33 13.26 13.05 12.56	Total risk-based capital ratio(1)		13.39	13.33		13.26		13.05		12.56
Non-regulatory capital data:										
Tangible common equity / RWA ratio(1) 9.41 9.37 9.18 8.92 8.74			9.41	9.37		9.18		8.92		8.74

⁽¹⁾ September 30, 2017, figures are estimated.

Quarterly common stock summary

Common stock price, per share	Se	September 30, 2017		June 30, 2017		March 31, 2017	December 31, 2016		Sej	ptember 30, 2016
High(1)	\$	14.050	\$	13.785	\$	14.740	\$	13.640	\$	10.110
Low(1)	Ψ	12.140	Ψ	12.225	Ψ	12.370	Ψ	9.570	Ψ	8.230
Close		13.960		13.520		13.390		13.220		9.860
Average closing price		13.152		12.949		13.663		11.627		9.522
Dividends, per share										7.022
Cash dividends declared per common share	\$	0.08	\$	0.08	\$	0.08	\$	0.08	\$	0.07
Common shares outstanding										
Average - basic		1,086,038		1,088,934		1,086,374		1,085,253		938,578
Average - diluted		1,106,491		1,108,527		1,108,617		1,104,358		952,081
Ending		1,080,946		1,090,016		1,087,120		1,085,689		1,084,783
Tangible book value per common share(2)	\$	6.85	\$	6.74	\$	6.55	\$	6.43	\$	6.48
Non-regulatory capital	Sep	otember 30,		June 30,		March 31,	De	ecember 31,	Sep	otember 30,
(dollar amounts in millions)		2017		2017		2017		2016		2016
Calculation of tangible equity / asset ratio:										
Total shareholders' equity	\$	10,699	\$	10,654	\$	10,437	\$	10,308	\$	10,387
Less: goodwill		(1,993)		(1,993)		(1,993)		(1,993)		(2,004)
Less: other intangible assets		(360)		(374)		(388)		(402)		(429)
Add: related deferred tax liability(2)		126		131		136		141		150
Total tangible equity		8,472		8,418		8,192		8,054		8,104
Less: preferred equity		(1,071)	_	(1,071)	_	(1,071)		(1,071)		(1,071)
Total tangible common equity	\$	7,401	\$	7,347	\$	7,121	\$	6,983	\$	7,033
Total assets	\$	101,988	\$	101,407	\$	100,046	\$	99,714	\$	100,765
Less: goodwill		(1,993)		(1,993)		(1,993)		(1,993)		(2,004)
Less: other intangible assets		(360)		(374)		(388)		(402)		(429)
Add: related deferred tax liability(2)	Φ.	126	Ф	131	Ф	136	Φ.	141	Φ	150
Total tangible assets	\$	99,761	\$	99,171	\$	97,801	\$	97,460	\$	98,482
Tangible equity / tangible asset ratio		8.49%		8.49%		8.38%		8.26%		8.23%
Tangible common equity / tangible asset ratio Other data:		7.42		7.41		7.28		7.16		7.14
Number of employees (Average full-time equivalent)		15,508		15,877		16,331		15,993		14,511
Number of domestic full-service branches(3)		958		996		996		1,115		1,129
ramoer of domestic full-service oranelles(3)		750		770		770		1,113		1,127

⁽¹⁾ High and low stock prices are intra-day quotes obtained from Bloomberg.

ATM Count

1,860

1,860

1,855

1,891

1,979

⁽²⁾ Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

⁽³⁾ Includes Regional Banking and The Huntington Private Client Group offices.

VTD	Average	Balances	(2)

	Nine Months Ended September 30,				Change			
(dollar amounts in millions)		2017		016		Amount	Percent	
Assets								
Interest-bearing deposits in banks	\$	102	\$	97	\$	5	5%	
Loans held for sale		540		567		(27)	(5)	
Securities:						Ì		
Available-for-sale and other securities:								
Taxable		12,735		7,781		4,954	64	
Tax-exempt		3,105		2,576		529	21	
Total available-for-sale and other securities		15,840		10,357		5,483	53	
Trading account securities		107		43		64	149	
Held-to-maturity securities - taxable		7,785		5,781	_	2,004	35	
Total securities		23,732		16,181		7,551	47	
Loans and leases:(1)								
Commercial:								
Commercial and industrial		27,852		22,326		5,526	25	
Commercial real estate:								
Construction		1,198		979		219	22	
Commercial		6,014		4,621		1,393	30	
Commercial real estate		7,212		5,600		1,612	29	
Total commercial		35,064		27,926		7,138	26	
Consumer:								
Automobile		11,369		10,430		939	9	
Home equity		9,983		8,708		1,275	15	
Residential mortgage		8,055		6,406		1,649	26	
RV and marine finance		2,071		307		1,764	575	
Other consumer		997		670		327	49	
Total consumer		32,475		26,521		5,954	22	
Total loans and leases		67,539		54,447		13,092	24	
Allowance for loan and lease losses		(660)		(614)		(46)	7	
Net loans and leases		66,879		53,833		13,046	24	
Total earning assets		91,913		71,292		20,621	29	
Cash and due from banks		1,530		1,114		416	37	
Intangible assets		2,373		1,003		1,370	137	
All other assets		5,433		4,446		987	22	
Total assets	\$	100,589	\$	77,241	\$	23,348	30%	
Liabilities and shareholders' equity								
Deposits:	Φ.	21.601	Φ.	1= 60.1	Φ.	4.0.50	220	
Demand deposits - noninterest-bearing	\$	21,684	\$		\$	4,050	23%	
Demand deposits - interest-bearing		17,380		9,538		7,842	82	
Total demand deposits		39,064		27,172		11,892	44	
Money market deposits		19,399		19,220		179	1	
Savings and other domestic deposits		11,815		6,541		5,274	81	
Core certificates of deposit		2,176		2,186		(10)		
Total core deposits		72,454		55,119		17,335	31	
Other domestic deposits of \$250,000 or more		460		413		47	11	
Brokered deposits and negotiable CDs		3,770		3,239		531	16	
Deposits in foreign offices		76.694		222		(222)		
Total deposits		76,684		58,993		17,691	30	
Short-term borrowings		2,952		1,161		1,791	154	
Long-term debt		8,738		7,866		872	11	
Total interest-bearing liabilities		66,690		50,386		16,304	32	
All other liabilities		1,627		1,513		114	8	
Shareholders' equity Total liabilities and shareholders' equity	o	10,588	•	7,708	•	2,880	37	
Total liabilities and shareholders' equity 1) Includes nonaccrual loans.	\$	100,589	\$	77,241	\$	23,348	30%	

⁽¹⁾ Includes nonaccrual loans.

⁽²⁾ Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

		YTD Interest Income /		
	Nine Months I	inded S	d September 30,	
(dollar amounts in thousands)	2017		2016	
Assets				
Interest-bearing deposits in banks		4 \$	266	
Loans held for sale	15,34	4	16,003	
Securities:				
Available-for-sale and other securities:				
Taxable	228,98		138,178	
Tax-exempt	86,09		62,72	
Total available-for-sale and other securities	315,08	0	200,90	
Trading account securities	13	2	22	
Held-to-maturity securities - taxable	138,21	4	105,30	
Total securities	453,42	6	306,43	
Loans and leases:				
Commercial:				
Commercial and industrial	850,19	6	607,158	
Commercial real estate:				
Construction	38,51	6	27,29	
Commercial	178,68		122,93	
Commercial real estate	217,20		150,23	
Total commercial	1,067,40		757,38	
Consumer:			707,50	
Automobile	303,24	7	252,870	
Home equity	343,50		273,36	
Residential mortgage	220,35		175,230	
RV and marine finance	85,77		13,10	
Other consumer	85,94			
Total consumer			52,432 767,01	
	1,038,82			
Total loans and leases	2,106,22		1,524,400	
Total earning assets	\$ 2,576,10	7 \$	1,847,10	
Liabilities				
Deposits:				
Demand deposits - noninterest-bearing	\$ -	- \$	_	
Demand deposits - interest-bearing	25,66		7,048	
Total demand deposits	25,66		7,04	
Money market deposits	45,29		34,389	
Savings and other domestic deposits	18,61		7,70	
Core certificates of deposit	9,00		11,03	
Total core deposits	98,58		60,17	
Other domestic deposits of \$250,000 or more	1,77	0	1,24	
Brokered deposits and negotiable CDs	26,33	5	9,93	
Deposits in foreign offices	_	_	21	
Total deposits	126,68	7	71,57	
Short-term borrowings	16,78	3	2,77	
Long-term debt	163,38		108,57	
Total interest-bearing liabilities	306,85		182,91	
Net interest income	\$ 2,269,25		1,664,18	
Fully-taxable equivalent (FTE) income and expense calculated assumin				

Fully-taxable equivalent (FTE) income and expense calculated assuming a 35% tax rate. See page 21 for the FTE adjustment. Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories. (2)

	YTD Average Rat	YTD Average Rates(2)				
	Nine Months Ended Sep	tember 30,				
Fully-taxable equivalent basis(1)	2017	2016				
Assets						
Interest-bearing deposits in banks	1.46%	0.37%				
Loans held for sale	3.79	3.76				
Securities:						
Available-for-sale and other securities:						
Taxable	2.40	2.37				
Tax-exempt	3.70	3.25				
Total available-for-sale and other securities	2.65	2.59				
Trading account securities	0.17	0.68				
Held-to-maturity securities - taxable	2.37	2.43				
Total securities	2.55	2.53				
Loans and leases:(3)						
Commercial:						
Commercial and industrial	4.03	3.57				
Commercial real estate:						
Construction	4.24	3.66				
Commercial	3.92	3.50				
Commercial real estate	3.97	3.52				
Total commercial	4.01	3.56				
Consumer:						
Automobile	3.57	3.24				
Home equity	4.60	4.19				
Residential mortgage	3.65	3.65				
RV and marine finance	5.54	5.70				
Other consumer	11.53	10.46				
Total consumer	4.27	3.86				
Total loans and leases	4.14	3.71				
Total earning assets	3.75%	3.46%				
Liabilities						
Deposits:						
Demand deposits - noninterest-bearing	<u> </u>	<u> </u>				
Demand deposits - interest-bearing	0.20	0.10				
Total demand deposit	0.09	0.03				
Money market deposits	0.31	0.24				
Savings and other domestic deposits	0.21	0.16				
Core certificates of deposit	0.55	0.67				
Total interest-bearing core deposits	0.26	0.21				
Other domestic deposits of \$250,000 or more	0.51	0.40				
Brokered deposits and negotiable CDs	0.93	0.41				
Deposits in foreign offices		0.13				
Total interest-bearing deposits	0.31	0.23				
Short-term borrowings	0.76	0.32				
Long-term debt	2.49	1.84				
Total interest-bearing liabilities	0.61	0.48				
Net interest rate spread	3.13	2.98				
Impact of noninterest-bearing funds on margin	0.17	0.14				
Net interest margin	3.30%	3.12%				

Commercial Loan Derivative Impact (Unaudited)

	YTD Aver	YTD Average Rates						
	Nine Months Ende	ed September 30,						
Fully-taxable equivalent basis(1)	2017	2016						
Commercial loans(2)(3)	4.03 %	3.50%						
Impact of commercial loan derivatives	(0.02)%	0.06%						
Total commercial - as reported	4.01 %	3.56%						
Average 30 day LIBOR	1.04 %	0.46%						

- (1)
- Fully-taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 21 for the FTE adjustment. Loan and lease and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees. (2)
- (3) Includes the impact of nonaccrual loans.

	INII	ne Months End	ieu s			Chang	
(dollar amounts in thousands, except per share amounts)	Φ.	2017	Φ.	2016	Φ.	Amount	Percent
Interest income	\$	2,539,771	\$	1,817,255	\$	722,516	40%
Interest expense		306,851		182,918		123,933	68
Net interest income		2,232,920		1,634,337		598,583	37
Provision for credit losses		136,206		115,896		20,310	18
Net interest income after provision for credit losses		2,096,714	_	1,518,441	_	578,273	38
Service charges on deposit accounts		261,683		232,722		28,961	12
Cards and payment processing income		153,301		119,951		33,350	28
Mortgage banking income		97,575		90,737		6,838	8
Trust and investment management services		100,549		74,998		25,551	34
Insurance income		45,099		48,037		(2,938)	(6)
Brokerage income		46,510		44,819		1,691	4
Capital market fees		52,755		40,797		11,958	29
Bank owned life insurance income		49,317		40,500		8,817	22
Gain on sale of loans		38,701		22,166		16,535	75
Securities gains (losses)		94		1,687		(1,593)	(94)
Other income		122,194		98,980		23,214	23
Total noninterest income		967,778		815,394		152,384	19
Personnel costs		1,151,085		989,369		161,716	16
Outside data processing and other services		241,957		216,047		25,910	12
Equipment		135,082		105,173		29,909	28
Net occupancy		175,437		103,640		71,797	69
Professional services		51,712		82,101		(30,389)	(37)
Marketing		49,736		41,479		8,257	20
Deposit and other insurance expense		59,031		38,335		20,696	54
Amortization of intangibles		42,614		16,357		26,257	161
Other expense		175,560		134,487		41,073	31
Total noninterest expense		2,082,214		1,726,988		355,226	21
Income before income taxes		982,278		606,847		375,431	62
Provision for income taxes		227,875		133,989		93,886	70
Net income		754,403		472,858		281,545	60
Dividends on preferred shares		56,670		46,409		10,261	22
Net income applicable to common shares	\$	697,733	\$	426,449	\$	271,284	64%
Average common shares - basic		1,087,115		844,167		242,948	29%
Average common shares - diluted		1,107,878		856,934		250,944	29
Per common share							
Net income - basic	\$	0.64	\$	0.51	\$	0.13	25
Net income - diluted		0.63		0.50		0.13	26
Cash dividends declared		0.24		0.21		0.03	14
Revenue - fully taxable equivalent (FTE)							
Net interest income	\$	2,232,920	\$	1,634,337	\$	598,583	37
FTE adjustment(2)		36,336		29,848		6,488	22
Net interest income		2,269,256		1,664,185		605,071	36
Noninterest income		967,778		815,394		152,384	19
Total revenue(2)	\$	3,237,034	\$	2,479,579	\$	757,455	31%

Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items. On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate. (1)

⁽²⁾

	Nine	Nine Months Ended September 30,		Change		
(dollar amounts in thousands, except as noted)		2017		2016	Amount	Percent
Net origination and secondary marketing income	\$	69,752	\$	78,136	(8,384)	(11)%
Net mortgage servicing income						
Loan servicing income		38,731		33,803	4,928	15
Amortization of capitalized servicing		(21,342)		(20,759)	(583)	(3)
Operating income		17,389		13,044	4,345	33
MSR valuation adjustment (1)		(786)		(24,124)	23,338	97
Gains (losses) due to MSR hedging		1,252		16,896	(15,644)	(93)
Net MSR risk management		466		(7,228)	7,694	(106)
Total net mortgage servicing income	\$	17,855	\$	5,816	\$ 12,039	207 %
All other		9,968		6,785	3,183	47
Mortgage banking income	\$	97,575	\$	90,737	\$ 6,838	8 %
Mortgage origination volume (in millions)	\$	4,850	\$	4,280	\$ 570	13 %
Mortgage origination volume for sale (in millions)		2,906		2,758	148	5 %
Third party mortgage loans serviced (in millions) (2)		19,552		18,631	921	5
Mortgage servicing rights (2)		194,778		156,820	37,958	24
MSR % of investor servicing portfolio		1.00%		0.84%	0.16%	19 %

⁽¹⁾ The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

⁽²⁾ At period end.

	Ni	ne Months En	ded Se	ed September 30,		
(dollar amounts in thousands)		2017		2016		
Allowance for loan and lease losses, beginning of period	\$	638,413	\$	597,843		
Loan and lease losses		(191,935)		(162,505)		
Recoveries of loans previously charged off		73,565		97,133		
Net loan and lease losses		(118,370)		(65,372)		
Provision for loan and lease losses		155,519		103,947		
Allowance of assets sold or transferred to loans held for sale		(76)		(19,520)		
Allowance for loan and lease losses, end of period		675,486		616,898		
Allowance for unfunded loan commitments and letters of credit, beginning of period	\$	97,879	\$	72,081		
Provision for (reduction in) unfunded loan commitments and letters of credit losses		(19,313)		11,949		
Allowance for unfunded loan commitments and letters of credit, end of period		78,566		88,433		
Total allowance for credit losses	\$	754,052	\$	705,331		
Allowance for loan and lease losses (ALLL) as % of:						
Total loans and leases		0.98%		0.93%		
Nonaccrual loans and leases (NALs)		200		153		
Nonperforming assets (NPAs)		175		130		
Total allowance for credit losses (ACL) as % of:						
Total loans and leases		1.10%		1.06%		
Nonaccrual loans and leases (NALs)		223		174		
Nonperforming assets (NPAs)		195		148		

	Nine Months E	nded September 30,
(dollar amounts in thousands)	2017	2016
Net charge-offs by loan and lease type:		
Commercial:		
Commercial and industrial	\$ 34,283	\$ 29,441
Commercial real estate:		
Construction	(3,924	(752)
Commercial	(5,927	(20,095)
Commercial real estate	(9,851	(20,847)
Total commercial	24,432	8,594
Consumer:		
Automobile	30,344	18,859
Home equity	4,412	7,383
Residential mortgage	5,704	4,151
RV and marine finance	7,628	106
Other consumer	45,850	26,279
Total consumer	93,938	56,778
Total net charge-offs	\$ 118,370	\$ 65,372
	2017	nded September 30 2016
Net charge-offs - annualized percentages:		
Commercial:		
Commercial and industrial	0.16	% 0.189
Commercial real estate:		
Construction	(0.44	(0.10)
Commercial	(0.13) (0.58)
Commercial real estate	(0.18	(0.50)
Total commercial	0.09	0.04
Consumer:		
Automobile	0.36	0.24
Home equity	0.06	0.11
Residential mortgage	0.09	0.09
RV and marine finance	0.49	0.05
Other consumer	6.13	_
Total consumer	0.39	
Net charge-offs as a % of average loans	0.23	% 0.16%

	Nine Months E	nded S	September 30,
(dollar amounts in thousands)	2017		2016
Nonaccrual loans and leases (NALs):			
Commercial and industrial	\$ 169,751	\$	220,862
Commercial real estate	17,397		21,300
Automobile	4,076		4,777
Residential mortgage	75,251		88,155
RV and marine finance	309		96
Home equity	71,353		69,044
Other consumer	108		_
Total nonaccrual loans and leases	338,245		404,234
Other real estate, net:			
Residential	26,449		34,421
Commercial	15,592		36,915
Total other real estate, net	42,041		71,336
Other NPAs (1)	6,677		_
Total nonperforming assets (3)	\$ 386,963	\$	475,570
Nonaccrual loans and leases as a % of total loans and leases	0.49	%	0.61%
NPA ratio (2)	0.56		0.72

	Nine	e Months End	ea Se	ptember 30,	
(dollar amounts in thousands)		2017		2016	
Nonperforming assets, beginning of period	\$	480,901	\$	398,923	
New nonperforming assets		299,166		482,250	
Returns to accruing status		(93,477)		(114,023)	
Loan and lease losses		(74,107)		(97,385)	
Payments		(197,894)		(177,609)	
Sales and held-for-sale transfers		(27,626)		(16,586)	
Nonperforming assets, end of period (2)	\$	386,963	\$	475,570	

⁽¹⁾ Other nonperforming assets represent an investment security backed by a municipal bond.

⁽²⁾ Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

⁽³⁾ Nonaccruing troubled debt restructured loans on page 26 are included in the total nonperforming assets balance.

	Nine Months Ended Septemb			otember 30,
(dollar amounts in thousands)		2017		2016
Accruing loans and leases past due 90 days or more:				
Commercial and industrial	\$	14,083	\$	20,188
Commercial real estate		9,550		21,260
Automobile		10,239		7,871
Residential mortgage (excluding loans guaranteed by the U.S. Government)		13,603		15,664
RV and marine finance		2,063		1,043
Home equity		16,150		12,997
Other consumer		3,753		2,988
Total, excl. loans guaranteed by the U.S. Government		69,441		82,011
Add: loans guaranteed by U.S. Government		49,229		52,665
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S.				
Government	\$	118,670	\$	134,676
Ratios:				
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.10%		0.12%
Guaranteed by U.S. Government, as a percent of total loans and leases		0.07		0.08
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.17		0.20
Accruing troubled debt restructured loans:				
Commercial and industrial	\$	268,373	\$	232,740
Commercial real estate		80,272		80,553
Automobile		28,973		27,843
Home equity		264,410		275,601
Residential mortgage		235,191		251,529
RV and marine finance		1,211		_
Other consumer		6,353		4,102
Total accruing troubled debt restructured loans	\$	884,783	\$	872,368
Nonaccruing troubled debt restructured loans:				
Commercial and industrial	\$	96,248	\$	70,179
Commercial real estate		3,797		5,672
Automobile		4,076		4,437
Home equity		30,754		28,009
Residential mortgage		50,427		62,027
RV and marine finance		309		_
Other consumer		103		142
Total nonaccruing troubled debt restructured loans	\$	185,714	\$	170,466