### **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) July 21, 2016

### **HUNTINGTON BANCSHARES INCORPORATED**

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation)

1-34073 (Commission File Number)

31-0724920 (IRS Employer Identification No.)

**Huntington Center** 41 South High Street Columbus, Ohio (Address of principal executive offices)

43287 (Zip Code)

Registrant's telephone number, including area code (614) 480-8300

#### Not Applicable

(Former name or former address, if changed since last report.)

the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the untunder any of the following provisions (see General Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On July 21, 2016, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter ended June 30, 2016. Also on July 21, 2016, Huntington made a Quarterly Financial Supplement available on the Investor Relations section of its web site, <a href="www.huntington-ir.com">www.huntington-ir.com</a>. Copies of Huntington's news release and quarterly financial supplement are attached hereto as Exhibit 99.1 and Exhibit 99.2, respectively, and are incorporated by reference in this Item 2.02.

Huntington's senior management will host an earnings conference call on July 21, 2016, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's web site, <a href="https://www.huntington-ir.com">www.huntington-ir.com</a> or through a dial-in telephone number at (844) 318-8148; Conference ID 38561488. Slides will be available in the Investor Relations section of Huntington's web site, <a href="https://www.huntington-ir.com">www.huntington-ir.com</a> about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's web site, <a href="https://www.huntington-ir.com">www.huntington-ir.com</a>. A telephone replay will be available approximately two hours after the completion of the call through July 29, 2016 at (855) 859-2056 or (404) 537-3406; conference ID 38561488.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions, uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board, volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of Huntington's and FirstMerit's respective business strategies, including market acceptance of any new products or services implementing Huntington's "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB, and the regulatory approval process associated with the merger; the possibility that the proposed transaction with FirstMerit does not close when expected or at all because required regulatory or other approvals are not received or other conditions to the closing are not satisfied on a timely basis or at all; the possibility that the anticipated benefits of the transaction are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in the areas where Huntington and FirstMerit do business; the possibility that the transaction may be more expensive to complete than anticipated, including as a result of unexpected factors or events; diversion of management's attention from ongoing business operations and opportunities; potential adverse reactions or changes to business or employee relationships, including those resulting from the announcement or completion of the transaction; Huntington's ability to complete the acquisition and integration of FirstMerit successfully; and other factors that may affect future results of Huntington and FirstMerit. Additional factors that could cause results to differ materially from those described above can be found in Huntington's Annual Report on Form 10-K for the year ended December 31, 2015 and in its subsequent Quarterly Reports on Form 10-Q, including for the quarter ended March 31, 2016, each of which is on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of Huntington's website, http://www.huntington.com, under the heading "Publications and Filings" and in other documents Huntington files with the SEC, and in FirstMerit's Annual Report on Form 10-K for the year ended December 31, 2015 and in its subsequent Quarterly Reports on Form 10-Q, including for the quarter ended March 31, 2016, each of which is on file with the SEC and available in the "Investors" section of FirstMerit's website, http:// www.firstmerit.com, under the heading "Publications & Filings" and in other documents FirstMerit files with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. Neither Huntington nor FirstMerit assumes any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### Item 9.01. Financial Statements and Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

(d) Exhibits.

Exhibit 99.1 – News release of Huntington Bancshares Incorporated, dated July 21, 2016.

Exhibit 99.2 – Quarterly Financial Supplement, June 2016.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

Date: July 21, 2016 By: /s/ Howell D. McCullough III

Howell D. McCullough III Chief Financial Officer

### EXHIBIT INDEX

Exhibit No.	Description
Exhibit 99.1	News release of Huntington Bancshares Incorporated, dated July 21, 2016.
Exhibit 99.2	Quarterly Financial Supplement, June 2016.

# **NEWS**



#### FOR IMMEDIATE RELEASE

July 21, 2016

**Analysts:** Mark Muth (mark.muth@huntington.com), 614.480.4720 **Media:** Brent Wilder (brent.wilder@huntington.com), 614.480.5875

## HUNTINGTON BANCSHARES INCORPORATED REPORTS 2016 SECOND QUARTER NET INCOME OF \$175 MILLION AND EARNINGS PER COMMON SHARE OF \$0.19

COLUMBUS, Ohio – Huntington Bancshares Incorporated (NASDAQ: HBAN; www.huntington.com) reported net income for the 2016 second quarter of \$175 million, a \$22 million, or 11%, decrease from the year-ago quarter. Earnings per common share for the 2016 second quarter were \$0.19, down \$0.04, or 17%, from the year-ago quarter. FirstMerit acquisition-related expenses totaled \$21 million pretax, or \$0.02 per common share. Return on average assets was 0.96%, while return on average tangible common equity was 11.0%. Total revenue increased 1% over the year-ago quarter.

"We continued to deliver solid 2016 performance during the second quarter," said Steve Steinour, chairman, president and CEO. "The quarter demonstrated encouraging growth in business lending and ongoing strong performance in auto loans and residential mortgage. We have continued executing our strategy to balance growth with disciplined risk management."

"Progress toward the proposed acquisition of FirstMerit continued to move forward in the second quarter, with very high approval rates obtained from both sets of shareholders, the completion of senior leadership for the combined company, and our announcement of the combined company's five-year community development plan," Steinour said. "Our recently announced divestiture of select Ohio branches primarily in the Canton and Ashtabula markets is another important milestone. With the integration planning process going so smoothly, we are now more confident than ever in our capabilities to add long-term value as expected through cost savings within the combined company as well as planned revenue synergies."

"The successful completion of the annual regulatory capital review and the Federal Reserve's non-objection to our planned capital actions, including the proposed increase in the quarterly dividend beginning in the 2016 fourth quarter, validate our consistent performance. Also of note within the quarter, we brought internationally recognized cybersecurity expertise to our board leadership with the appointment of Chris Inglis."

The Board of Directors declared a quarterly cash dividend on the company's common stock of \$0.07 per common share. The dividend is payable October 3, 2016, to shareholders of record on September 19, 2016.

#### Specific 2016 Second Quarter highlights compared with 2015 Second Quarter:

- \$7 million, or 1%, increase in fully-taxable equivalent revenue, comprised of a \$17 million, or 3%, increase in fully-taxable equivalent net interest income and an \$11 million, or 4%, decrease in noninterest income
- Net interest margin of 3.06%, a decrease of 14 basis points
- \$32 million, or 6%, increase in noninterest expense, including \$21 million of FirstMerit acquisition-related
  expense during the 2016 second quarter compared to \$2 million of merger and acquisition-related expense
  during the year-ago quarter
- \$4.0 billion, or 8%, increase in average loans and leases, primarily driven by a \$2.1 billion, or 26%, increase in automobile loans and a \$1.5 billion, or 8%, increase in commercial and industrial (C&I) loans
- \$2.0 billion, or 15%, increase in average securities, including a net increase of \$0.6 billion of direct purchase municipal instruments in our Commercial Banking segment

- \$2.7 billion, or 5%, increase in average core deposits, driven by a \$1.9 billion, or 28%, increase in interest-bearing demand deposits and a \$0.6 billion, or 4%, increase in noninterest-bearing demand deposits
- Net charge-offs declined to 0.13% of average loans and leases, down from 0.21%, benefiting from continued commercial real estate (CRE) net recoveries
- \$0.58, or 9%, increase in tangible book value per common share (TBVPS) to \$7.29; end of period dividend yield of 3.1%

Table 1 - Earnings Performance Summary

	2016					2015								
		Second		First		Fourth		Third		Second				
(\$ in millions, except per share data)		Quarter		Quarter		Quarter		Quarter		Quarter				
Net Income	\$	175	\$	171	\$	178	\$	153	\$	196				
Diluted earnings per common share		0.19		0.20		0.21		0.18		0.23				
Return on average assets		0.96%		0.96%		1.00%		0.87%		1.16%				
Return on average common equity		9.6		10.4		10.8		9.3		12.3				
Return on average tangible common equity		11.0		11.9		12.4		10.7		14.4				
Net interest margin		3.06		3.11		3.09		3.16		3.20				
Efficiency ratio		66.1		64.6		63.7		69.1		61.7				
Tangible book value per common share	\$	7.29	\$	7.12	\$	6.91	\$	6.88	\$	6.71				
Cash dividends declared per common share		0.07		0.07		0.07		0.06		0.06				
Average diluted shares outstanding (000's)		810,371		808,349		810,143		814,326		820,238				
Average earning assets	\$	67,863	\$	66,234	\$	64,961	\$	63,323	\$	62,569				
Average loans and leases (1)		51,932		50,618		49,827		49,046		47,899				
Average core deposits		51,895		51,363		51,585		50,891		49,192				
Tangible common equity / tangible assets ratio		7.96%		7.89%		7.82%		7.89%		7.92%				
Common equity Tier 1 risk-based capital ratio		9.80		9.73		9.79		9.72		9.65				
NCOs as a % of average loans and leases		0.13%		0.07%		0.18%		0.13%		0.21%				
NAL ratio		0.88		0.97		0.74		0.72		0.75				
ACL as a % of total loans and leases		1.33		1.34		1.33		1.32		1.34				

#### (1) Excludes loans held for sale

Table 2 lists certain items that we believe are significant in understanding corporate performance and trends (see Basis of Presentation). There was one Significant Item in the 2016 second quarter: \$21 million of acquisition-related expense due to the pending acquisition of FirstMerit Corporation.

Table 2 - Significant Items Influencing Earnings

Three Months Ended		re-Tax mpact		After-Tax	k Im	pact
(\$ in millions, except per share)	A	mount	Am	ount (1)		EPS (2)
June 30, 2016 – net income			\$	175	\$	0.19
<ul> <li>Merger and acquisition-related net expenses</li> </ul>	\$	(21)		(14)		(0.02)
March 31, 2016 – net income			\$	171	\$	0.20
<ul> <li>Merger and acquisition-related net expenses</li> </ul>	\$	(6)		(4)		(0.01)
December 31, 2015 - net income			\$	178	\$	0.21
<ul> <li>Franchise repositioning-related expense</li> </ul>	\$	(8)		(5)		(0.01)
<ul> <li>Merger and acquisition-related net gains (3)</li> </ul>		_		_		_
September 30, 2015 – net income			\$	153	\$	0.18
Addition to litigation reserves	\$	(38)		(25)		(0.03)
<ul> <li>Merger and acquisition-related net expenses</li> </ul>		(5)		(3)		_
June 30, 2015 – net income			\$	196	\$	0.23
<ul> <li>Merger and acquisition-related net expenses</li> </ul>	\$	(2)		(1)		_

<sup>(1)</sup> Favorable (unfavorable) impact on net income.

#### Net Interest Income, Net Interest Margin, and Average Balance Sheet

Table 3 – Net Interest Income and Net Interest Margin Performance Summary – Continued Funding Mix Shift Drives Modest NIM Compression Sequentially

		20	)16				2	015					
(\$ in millions)	_	Second Quarter		First uarter	Fourth Quarter		Third Quarter		Second Quarter		Chang LQ	ge (%) YOY	
Net interest income	\$	\$ 506		503	\$	\$ 497		\$ 495		491	1%	3%	
FTE adjustment		10		9		8		8		8	11	25	
Net interest income - FTE		516		512		505		504		499	1	3	
Noninterest income		271		242		272		253		282	12	(4)	
Total revenue - FTE	\$	787	\$	754	\$	778	\$	757	\$	780	4%	1%	

						Chang	ge bp
Yield / Cost					_	LQ	YOY
Total earning assets	3.41%	3.44%	3.37%	3.42%	3.45%	(3)	(4)
Total loans and leases	3.63	3.67	3.59	3.65	3.65	(4)	(2)
Total securities	2.56	2.56	2.58	2.59	2.65	_	(9)
Total interest-bearing liabilities	0.50	0.46	0.41	0.39	0.36	4	14
Total interest-bearing deposits	0.23	0.24	0.23	0.22	0.22	(1)	1
Net interest rate spread	2.91	2.98	2.96	3.03	3.09	(7)	(18)
Impact of noninterest-bearing funds on margin	0.15	0.13	0.13	0.13	0.11	2	4
Net interest margin	3.06%	3.11%	3.09%	3.16%	3.20%	(5)	(14)

See Pages 7-9 of Quarterly Financial Supplement for additional detail.

Fully-taxable equivalent (FTE) net interest income for the 2016 second quarter increased \$17 million, or 3%, from the 2015 second quarter. This reflected the benefit from the \$5.3 billion, or 8%, increase in average earning

<sup>(2)</sup> EPS reflected on a fully diluted basis.

<sup>(3)</sup> Noninterest income and noninterest expense was recorded related to the integration of Huntington Technology Finance (HTF) and the sale of Huntington Asset Advisors (HAA), Huntington Asset Services (HASI), and Unified Financial Securities (Unified), resulting in a net gain less than \$1 million.

assets partially offset by a 14 basis point reduction in the FTE net interest margin (NIM) to 3.06%. Average earning asset growth included a \$4.0 billion, or 8%, increase in average loans and leases and a \$2.0 billion, or 15%, increase in average securities. The NIM contraction reflected a 14 basis point increase in funding costs and a 4 basis point decrease in earning asset yields, partially offset by a 4 basis point increase in the benefit from noninterest-bearing funds.

Compared to the 2016 first quarter, FTE net interest income increased \$4 million, or 1%. Average earning assets increased \$1.6 billion, or 2%, sequentially, and the NIM decreased 5 basis points. The decrease in the NIM reflected a 3 basis point decrease in earning asset yields, partially reflecting the approximately 2 basis point benefit from recoveries of previously charged-off CRE loans in the 2016 first quarter, and a 4 basis point increase in the cost of interest-bearing liabilities as a result of senior debt financing, partially offset by a 2 basis point increase in the benefit from noninterest-bearing funds.

Table 4 – Average Earning Assets – Automobile and C&I Loans Continue to Drive Loan Growth

	2016						2					
	Se	econd	Fii	rst	Fo	ourth	Third		Second		Chang	je (%)
(\$ in billions)	Quarter		Quarter		Quarter		Quarter		Qı	uarter	LQ	YOY
Commercial and industrial	\$	21.3	\$	20.6	\$	20.2	\$	19.8	\$	19.8	3%	8%
Commercial real estate		5.2		5.2		5.3		5.3		5.2		1
Total commercial		26.6		25.9		25.5		25.1		25.0	3	6
Automobile		10.1		9.7		9.3		8.9		8.1	4	26
Home equity		8.4		8.4		8.5		8.5		8.5	_	(1)
Residential mortgage		6.2		6.0		6.1		6.0		5.9	3	6
Other consumer		0.6		0.6		0.5		0.5		0.5	7	36
Total consumer		25.4		24.8		24.4		23.9		22.9	2	11
Total loans and leases		51.9		50.6		49.8		49.0		47.9	3	8
Total securities		15.3		15.1		14.5		13.7		13.3	1	15
Held-for-sale and other earning assets		0.7		0.5		0.6		0.6		1.4	40	(50)
Total earning assets		67.9	\$	66.2	\$	65.0	\$	63.3	\$	62.6	2%	8%

See Page 7 of Quarterly Financial Supplement for additional detail.

Average earning assets for the 2016 second quarter increased \$5.3 billion, or 8%, from the year-ago quarter. The increase was driven by:

- \$2.1 billion, or 26%, increase in average automobile loans. The 2016 second quarter represented the tenth consecutive quarter of greater than \$1.0 billion in automobile loan originations, while maintaining our underwriting consistency and discipline.
- \$2.0 billion, or 15%, increase in average securities, primarily reflecting the reinvestment of cash flows and additional investment in Liquidity Coverage Ratio (LCR) Level 1 qualifying securities and a \$0.6 billion increase in direct purchase municipal instruments in our Commercial Banking segment.
- \$1.5 billion, or 8%, increase in average C&I loans and leases, reflecting growth in equipment finance leases, automobile dealer floorplan lending, and corporate banking.
- \$0.3 billion, or 6%, increase in average residential mortgage loans, reflecting increased demand for mortgage loans across our portfolio.

#### Partially offset by:

• \$0.7 billion, or 50%, decrease in average held-for-sale and other earning assets, primarily related to automobile loans that were securitized and sold late in the year-ago quarter.

Compared to the 2016 first quarter, average earning assets increased \$1.6 billion, or 2%. This increase reflected a \$1.3 billion increase in average loans and leases, primarily comprised of a \$0.7 billion in average C&I loans and a \$0.4 billion increase in average automobile loans, and a \$0.2 billion increase in average securities.

Table 5 – Average Liabilities – Robust Demand Deposit Growth Continues to Drive Core Deposit Growth

		20	16				2					
	Se	econd	F	irst	F	ourth	Т	hird	S	econd	Change	e (%)
(\$ in billions)	Qı	Quarter		Quarter		uarter	Quarter		Q	uarter	LQ	YOY
Demand deposits - noninterest-bearing	\$	16.5	\$	16.3	\$	17.2	\$	17.0	\$	15.9	1 %	4 %
Demand deposits - interest-bearing		8.5		7.8		6.9		6.6		6.6	9	28
Total demand deposits		25.0		24.1		24.1		23.6		22.5	4	11
Money market deposits		19.5		19.7		19.8		19.5		18.8	(1)	4
Savings and other domestic deposits		5.4		5.3		5.2		5.2		5.3	3	2
Core certificates of deposit		2.0		2.3		2.4		2.5		2.6	(11)	(24)
Total core deposits		51.9		51.4		51.5		50.8		49.2	1	5
Other domestic deposits of \$250,000 or more		0.4		0.5		0.4		0.2		0.2	(12)	119
Brokered deposits and negotiable CDs		2.9		2.9		2.9		2.8		2.7	_	8
Deposits in foreign offices		0.2		0.3		0.4		0.5		0.6	(21)	(63)
Total deposits	\$	55.4	\$	55.1	\$	55.2	\$	54.3	\$	52.7	1 %	5 %
Short-term borrowings	\$	1.0	\$	1.1	\$	0.5	\$	8.0	\$	2.2	(10)%	(52)%
Long-term debt		7.9		7.2		6.8		6.0		5.1	10	54
Total debt	\$	8.9	\$	8.3	\$	7.3	\$	6.8	\$	7.3	7 %	23 %
Total interest-bearing liabilities	\$	47.8	\$	47.0	\$	45.5	\$	44.3	\$	44.0	2 %	9 %

See Page 7 of Quarterly Financial Supplement for additional detail.

Average total deposits for the 2016 second quarter increased \$2.8 billion, or 5%, from the year-ago quarter, including a \$2.7 billion, or 5%, increase in average total core deposits. Average total interest-bearing liabilities increased \$3.8 billion, or 9%, from the year-ago quarter. Year-over-year changes in total liabilities reflected:

- \$2.5 billion, or 11%, increase in average demand deposits, including a \$1.9 billion, or 28%, increase in average interest-bearing demand deposits and a \$0.6 billion, or 4%, increase in average noninterest-bearing demand deposits. The increase in average total demand deposits was comprised of a \$1.6 billion, or 12%, increase in average commercial demand deposits and a \$0.8 billion, or 10%, increase in average consumer demand deposits.
- \$1.7 billion, or 23%, increase in average total debt, reflecting the issuance of \$3.1 billion of senior debt over the past five quarters, partially offset by a \$1.1 billion, or 52%, decrease in average short-term borrowings.
- \$0.7 billion, or 4%, increase in average money market deposits, reflecting improvements in cross-sell and targeted marketing.

#### Partially offset by:

- \$0.6 billion, or 24%, decrease in average core certificates of deposit due to the continued strategic focus on changing the funding sources to low- and no-cost demand, savings, and money market deposits.
- \$0.4 billion, or 63%, decrease in deposits in foreign offices, reflecting targeted sales efforts to move
  existing sweep account deposit relationships into more efficient domestic, interest-bearing demand
  deposits.

Compared to the 2016 first quarter, average total core deposits increased \$0.5 billion, or 1%, primarily reflecting a \$0.7 billion, or 9%, increase in average interest-bearing demand deposits. Average total debt increased \$0.6 billion, or 7%, reflecting the \$1.0 billion senior debt issuance late in the 2016 first quarter, as well as fluctuations in short-term borrowings as part of normal balance sheet management.

### **Noninterest Income** (see Basis of Presentation)

Table 6 – Noninterest Income (GAAP) – Continued Growth in Deposit Service Charges and Cards and Payment Processing Income Complement Seasonally Strong Mortgage Banking Income

	2016					20	)15					
	Se	cond	F	irst	Fourth		Third		Second		Chang	e (%)
(\$ in millions)	Qu	arter	arter Quarte		Quarter		Quarter		Qu	arter	LQ	YOY
Service charges on deposit accounts	\$	76	\$	70	\$	73	\$	75	\$	70	8%	8 %
Cards and payment processing income		39		36		38		37		36	8	9
Mortgage banking income		32		19		31		19		39	70	(18)
Trust services		22		23		25		25		27	(1)	(15)
Insurance income		16		16		16		16		18	(2)	(10)
Brokerage income		15		16		14		15		15	(6)	(4)
Capital markets fees		13		13		14		13		13	_	(1)
Bank owned life insurance income		13		14		13		13		13	(7)	(5)
Gain on sale of loans		9		5		10		6		12	72	(26)
Securities gains (losses)		1		_		_		_		_	NM	NM
Other income		36		30		37		35		39	20	(7)
Total noninterest income	\$	271	\$	242	\$	272	\$	253	\$	282	12%	(4)%

Table 7 - Impact of Significant Items

	2016					2015					
	Sec	cond	Fi	First		Fourth		Third		cond	
(\$ in millions)	Qua	arter	Qua	arter	Qua	arter	Qua	arter	Qua	arter	
Service charges on deposit accounts	\$		\$		\$		\$		\$	_	
Cards and payment processing income		_		_		_		_		_	
Mortgage banking income		_		_		_		_		_	
Trust services		_		_		_		_		_	
Insurance income		_		_		_		_		_	
Brokerage income		_		_		_		_		_	
Capital markets fees		_		_		_		_		_	
Bank owned life insurance income		_		_		_		_		_	
Gain on sale of loans		_		_		_		_		_	
Securities gains (losses)		_		_		_		_		_	
Other income		_		_		3		_		_	
Total noninterest income	\$		\$	_	\$	3	\$		\$	_	

Table 8 - Adjusted Noninterest Income (Non-GAAP)

		20	16				20	)15				
	Sec	cond	First		Fourth		Third		Second		Chang	je (%)
(\$ in millions)	Qu	arter	Quarter		Quarter		Quarter		Quarter		LQ	YOY
Service charges on deposit accounts	\$	76	\$	70	\$	73	\$	75	\$	70	8 %	8 %
Cards and payment processing income		39		36		38		37		36	8	9
Mortgage banking income		32		19		31		19		39	70	(18)
Trust services		22	:	23		25		25		27	(1)	(15)
Insurance income		16		16		16		16		18	(2)	(10)
Brokerage income		15		16		14		15		15	(6)	(4)
Capital markets fees		13		13		14		13		13	_	(1)
Bank owned life insurance income		13		14		13		13		13	(7)	(5)
Gain on sale of loans		9		5		10		6		12	72	(26)
Securities gains (losses)		1		_		_		_		_	NM	NM
Other income		36		30		34		35		39	(26)	(7)
Total noninterest income	\$	271	\$ 2	42	\$	269	\$	253	\$	282	(12)%	(4)%

See Pages 10-11 of Quarterly Financial Supplement for additional detail.

Noninterest income for the 2016 second quarter decreased \$11 million, or 4%, from the year-ago quarter. The year-over-year decrease primarily reflected:

- \$7 million, or 18%, decrease in mortgage banking income, primarily as a result of an \$8 million impact from net MSR activity.
- \$4 million, or 15%, decrease in trust services, primarily related to the sale of HAA, HASI, and Unified, and the transition of the remaining Huntington Funds at the end of the 2015 fourth quarter.
- \$3 million, or 26%, decrease in gain on sale of loans, primarily reflecting the \$5 million gain from the automobile loan securitization in the year-ago quarter.

#### Partially offset by:

- \$5 million, or 8%, increase in service charges on deposit accounts, reflecting the benefit of continued new
  customer acquisition including a 4% increase in consumer checking households and a 3% increase in
  commercial checking relationships.
- \$3 million, or 9%, increase in cards and payment processing income, due to higher card related income and underlying customer growth.

Compared to the 2016 first quarter, total noninterest income increased \$29 million, or 12%. Mortgage banking income increased \$13 million, or 70%, primarily driven by an \$8 million, or 45%, increase in origination and secondary marketing income and a \$4 million increase in net MSR activity. Other income increased \$6 million, or 20%, primarily related to HTF lease activity. Gain on sale of loans increased \$4 million, or 72%, due to seasonally weak SBA loan sales in the prior quarter.

### **Noninterest Expense** (see Basis of Presentation)

Table 9 – Noninterest Expense (GAAP) – Personnel Expense Continues to Drive Growth in Noninterest Expense

	20		16				20	)15				
	Se	cond	F	First	Fo	ourth	Tr	nird	Se	cond	Change	÷ (%)
(\$ in millions)	Qı	uarter	Quarter		Qι	Quarter		Quarter		ıarter	LQ	YOY
Personnel costs	\$	299	\$	285	\$	289	\$	286	\$	282	5%	6%
Outside data processing and other services		63		62		64		59		59	2	8
Equipment		32		33		32		31		32	(2)	_
Net occupancy		31		31		33		29		29	(2)	6
Marketing		15		12		12		12		15	20	(2)
Professional services		21		14		13		12		13	59	71
Deposit and other insurance expense		12		11		11		12		12	9	3
Amortization of intangibles		4		4		4		4		10	(3)	(64)
Other expense		47		39		42		82		41	21	14
Total noninterest expense	\$	524	\$	491	\$	499	\$	527	\$	492	7%	6%
(in thousands)												
Number of employees (Average full-time equivalent)		12.4		12.4		12.4		12.4		12.3	%	1%

Table 10 - Impacts of Significant Items

		20	16				20	15		
	Seco	ond	Fii	rst	Fo	urth	Th	ird	Sec	ond
(\$ in millions)	Qua	rter	Qua	rter	Qu	arter	Qua	arter	Qua	arter
Personnel costs	\$	5	\$	1	\$	2	\$	3	\$	_
Outside data processing and other services		3		_		2		2		1
Equipment		_		_		_		_		_
Net occupancy		_		_		5		_		_
Marketing		_		_		_		_		_
Professional services		11		4		1		_		1
Other expense		2		1				38		_
Total noninterest expense	\$	21	\$	6	\$	10	\$	43	\$	2

Table 11 - Adjusted Noninterest Expense (Non-GAAP)

		20					20					
	Se	cond	F	irst	F	ourth	Th	ird	Se	cond	Change	e (%)
(\$ in millions)	Qι	ıarter	Qι	ıarter	Qι	uarter	Qua	arter	Qu	arter	LQ	YOY
Personnel costs	\$	294	\$	285	\$	287	\$	283	\$	282	3%	4%
Outside data processing and other services		60		62		62		57		58	(3)	3
Equipment		32		33		32		31		32	(3)	_
Net occupancy		30		31		28		29		29	(3)	3
Marketing		15		12		12		12		15	25	_
Professional services		11		9		12		12		12	22	(8)
Deposit and other insurance expense		12		11		11		12		12	9	_
Amortization of intangibles		4		4		4		4		10	_	(60)
Other expense		46		38		41		43		41	21	12
Total noninterest expense	\$	503	\$	485	\$	488	\$	483	\$	490	4%	3%

See Page 10 of Quarterly Financial Supplement for additional detail.

Reported noninterest expense for the 2016 second quarter increased \$32 million, or 6%, from the year-ago quarter. Changes in reported noninterest expense primarily reflect:

- \$17 million, or 6%, increase in personnel costs, reflecting a \$10 million increase in salaries and a \$7 million increase in benefits expense. These increases are primarily the result of annual compensation increases coupled with a 1% increase in the number of average full-time equivalent employees, largely related to the build-out of the in-store strategy, as well as higher healthcare expenses. Personnel costs in the 2016 second quarter included \$5 million of Significant Items, primarily comprised of personnel expense related to technology development for systems conversions and fully-dedicated personnel for merger and integration efforts.
- \$9 million, or 71%, increase in professional expense, primarily reflecting \$11 million of legal and consulting expense related to the pending FirstMerit acquisition.
- \$6 million, or 14%, increase in other expense, primarily impacted by litigation reserve adjustments. The quarter also included \$2 million of Significant Items related to the pending FirstMerit acquisition.
- \$5 million, or 8%, increase in outside data processing and other services expense, primarily related to ongoing technology investments. The quarter included \$3 million of Significant Items related to the pending FirstMerit acquisition.

#### Partially offset by:

• \$6 million, or 64%, decrease in amortization of intangibles reflecting the full amortization of the core deposit intangible from the Sky Financial acquisition at the end of the 2015 second quarter.

Reported noninterest expense increased \$33 million, or 7%, from the 2016 first quarter. Personnel costs increased \$14 million, or 5%, primarily related to incentive compensation and \$5 million of Significant Items in the 2016 second quarter compared to less than \$1 million of Significant Items in the prior quarter. Other expense increased \$8 million, or 21%, primarily reflecting litigation reserve adjustments as well as \$2 million of Significant Items in the 2016 second quarter compared to \$1 million of Significant Items in the prior quarter. Professional services expense increased \$8 million, or 59%, primarily reflecting \$11 million of Significant Items in the 2016 second quarter compared to \$4 million of Significant Items in the prior quarter.

#### **Credit Quality**

Table 12 – Credit Quality Metrics – NALs and NPAs Decrease Sequentially, while NCOs Remain Better than the Long-Term Expectations

	20	16			2015	
(\$ in thousands)	 June 30,		March 31,	Dec. 31,	Sept. 30,	June 30,
Total nonaccrual loans and leases	\$ 460,547	\$	498,734	\$ 371,581	\$ 356,477	\$ 364,339
Total other real estate, net	28,901		26,132	27,342	24,910	29,232
Other NPAs (1)	376		_	_	_	2,440
Total nonperforming assets	489,824		524,866	398,923	381,387	396,011
Accruing loans and leases past due 90 days or more	98,579		105,812	105,790	105,608	106,878
NPAs + accruing loans and lease past due 90 days or more	\$ 588,403	\$	630,678	\$ 504,713	\$ 486,995	\$ 502,889
NAL ratio (2)	0.88%		0.97%	0.74%	0.72%	0.75%
NPA ratio (3) (4)	0.93		1.02	0.79	0.77	0.81
(NPAs+90 days)/(Loans+OREO)	1.12		1.22	1.00	0.98	1.03
Provision for credit losses	\$ 24,509	\$	27,582	\$ 36,468	\$ 22,476	\$ 20,419
Net charge-offs	16,755		8,552	21,823	16,163	25,375
Net charge-offs / Average total loans	0.13%		0.07%	0.18%	0.13%	0.21%
Allowance for loans and lease losses	\$ 623,064	\$	613,719	\$ 597,843	\$ 591,938	\$ 599,542
Allowance for unfunded loan commitments and letters of credit	73,748		75,325	72,081	64,223	55,371
Allowance for credit losses (ACL)	\$ 696,812	\$	689,044	\$ 669,924	\$ 656,161	\$ 654,913
ACL as a % of:						
Total loans and leases	1.33%		1.34%	1.33%	1.32%	1.34%
NALs	151		138	180	184	180
NPAs	142		131	168	172	165

- (1) Other nonperforming assets include certain impaired investment securities.
- (2) Total NALs as a % of total loans and leases.
- (3) Total NPAs as a % of sum of loans and leases and net other real estate.
- (4) Excludes nonaccruing troubled debt restructured home equity loans previously transferred to held-for-sale.

See Pages 12-15 of Quarterly Financial Supplement for additional detail.

Overall asset quality remains strong, with modest volatility. Nonaccrual loans and leases (NALs) increased \$96 million, or 26%, from the year-ago quarter to \$461 million, or 0.88% of total loans and leases. The year-over-year increase was exclusively centered in the Commercial portfolio and was primarily associated with a small number of energy sector loan relationships which were added to NALs during the 2016 first quarter. Nonperforming assets (NPAs) increased \$94 million, or 24%, from the year-ago quarter to \$490 million, or 0.93% of total loans and leases and net OREO. NALs decreased \$38 million, or 8%, from the prior quarter, while NPAs decreased \$35 million, or 7%, from the prior quarter. The linked-quarter decreases primarily resulted from significant pay-downs and limited additional inflows. While the energy sector was a primary driver of the NAL activity over the last two quarters, the oil and gas exploration and production (E&P) portfolio represented less than 1% of total loans outstanding at quarter end.

The provision for credit losses increased \$4 million, or 20%, year-over-year to \$25 million in the 2016 second quarter. Net charge-offs (NCOs) decreased \$9 million, or 34%, to \$17 million. NCOs represented an annualized 0.13% of average loans and leases in the current quarter, up from 0.07% in the prior quarter and down from 0.21% in the year-ago quarter. We continue to be pleased with the net charge-off performance across the entire portfolio. Commercial charge-offs were positively impacted by continued recoveries in the CRE portfolio and broader continued successful workout strategies, while consumer charge-offs declined substantially from the prior quarter and remain within our expected range.

Overall consumer credit metrics, led by the Residential Mortgage and Home Equity portfolios, continue to show an improving trend, while the commercial portfolios continue to experience some quarter-to-quarter volatility based on the absolute low level of problem loans.

The period-end allowance for credit losses (ACL) as a percentage of total loans and leases decreased to 1.33% from 1.34% a year ago, while the ACL as a percentage of period-end total NALs decreased to 151% from 180%. We believe the level of the ACL is appropriate given the improvement in the credit quality metrics and the current composition of the overall loan and lease portfolio.

#### **Capital**

Table 13 - Capital Ratios - Preferred Equity Issuance Augments Regulatory Capital Ratios

	2016									
(\$ in millions)	J	une 30,	N	larch 31,		Dec. 31,	S	Sept. 30,	J	une 30,
Tangible common equity / tangible assets ratio		7.96%		7.89%		7.82%		7.89%		7.92%
Common equity tier 1 risk-based capital ratio (1)		9.80%		9.73%		9.79%		9.72%		9.65%
Regulatory Tier 1 risk-based capital ratio (1)		11.37%		10.99%		10.53%		10.49%		10.41%
Regulatory Total risk-based capital ratio (1)		13.49%		13.17%		12.64%		12.70%		12.62%
Total risk-weighted assets (1)	\$	60,717	\$	59,798	\$	58,420	\$	57,839	\$	57,850

<sup>(1)</sup> Figures are estimated and are presented on a Basel III basis, including the standardized approach for calculating risk-weighted assets.

See Pages 16-17 of Quarterly Financial Supplement for additional detail.

The tangible common equity to tangible assets ratio was 7.96% at June 30, 2016, up 4 basis points from a year ago. Common Equity Tier 1 (CET1) risk-based capital ratio was 9.80% at June 30, 2016, up from 9.65% a year ago. The regulatory Tier 1 risk-based capital ratio was 11.37% compared to 10.41% at June 30, 2015. All capital ratios were impacted by the repurchase of 9.3 million common shares during the 2015 third and fourth quarters under the \$366 million repurchase authorization included in the 2015 CCAR capital plan. As previously announced, we decided to forgo the remaining \$166 million of share repurchase capacity under our 2015 CCAR capital plan in order to build capital ratios in preparation for the pending FirstMerit acquisition. As a result, we did not repurchase any common shares during the 2016 first or second quarters. In addition, our 2016 CCAR capital plan did not include any proposed share repurchases over the next four quarters. The regulatory Tier 1 risk-based and total risk-based capital ratios benefited from the issuance of \$400 million and \$200 million of class D preferred equity during the 2016 first and second quarters, respectively.

#### **Income Taxes**

The provision for income taxes in the 2016 second quarter was \$54 million compared to \$64 million in the 2015 second quarter. The effective tax rates for the 2016 second quarter and 2015 second quarter were 23.7% and 24.6%, respectively. At June 30, 2016, we had a net federal deferred tax liability of \$34 million and a net state deferred tax asset of \$42 million.

#### **Expectations**

"We continue to expect growth in our regional economy, but recognize the escalation of market volatility year-to-date and its contribution to dampening global outlook," Steinour said. "We are also mindful of the increased uncertainty that naturally accompanies the presidential election cycle. Meantime, while still presenting a challenging operating environment for us, ongoing flat interest rates should benefit our consumer and business customers. Within the current environment, we continue to execute our core strategy in line with our established plans, while simultaneously making substantial progress with our acquisition of FirstMerit."

Excluding Significant Items, net MSR activity, and the incremental impact of the pending FirstMerit acquisition, our goals for full-year 2016 performance remain consistent with our long-term financial goals of 4-6% revenue growth and annual positive operating leverage. Overall, asset quality metrics are expected to remain near current levels. Moderate quarterly volatility also is expected, given the quickly evolving macroeconomic conditions, commodities and currency market volatility, and current low level of problem assets and credit costs. We anticipate NCOs will remain below our long-term normalized range of 35 to 55 basis points.

#### **Conference Call / Webcast Information**

Huntington's senior management will host an earnings conference call on July 21, 2016, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (844) 318-8148; Conference

ID #38561488. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through July 29, 2016 at (855) 859-2056 or (404) 537-3406; conference ID #38561488.

Please see the 2016 Second Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on Huntington's Investor Relations website, www.huntington-ir.com.

#### **Caution regarding Forward-Looking Statements**

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements about the benefits of the proposed transaction with FirstMerit, the merger parties' plans, objectives, expectations and intentions, the expected timing of completion of the transaction with FirstMerit, and other statements that are not historical facts. Such statements are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forwardlooking statements: changes in general economic, political, or industry conditions, uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board, volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of Huntington's and FirstMerit's respective business strategies, including market acceptance of any new products or services implementing Huntington's "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB, and the regulatory approval process associated with the merger; the possibility that the proposed transaction with FirstMerit does not close when expected or at all because required regulatory or other approvals are not received or other conditions to the closing are not satisfied on a timely basis or at all; the possibility that the anticipated benefits of the transaction are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in the areas where Huntington and FirstMerit do business; the possibility that the transaction may be more expensive to complete than anticipated, including as a result of unexpected factors or events; diversion of management's attention from ongoing business operations and opportunities; potential adverse reactions or changes to business or employee relationships, including those resulting from the announcement or completion of the transaction; Huntington's ability to complete the acquisition and integration of FirstMerit successfully; and other factors that may affect future results of Huntington and FirstMerit. Additional factors that could cause results to differ materially from those described above can be found in Huntington's Annual Report on Form 10-K for the year ended December 31, 2015 and in its subsequent Quarterly Reports on Form 10-Q, including for the quarter ended March 31, 2016, each of which is on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of Huntington's website, http://www.huntington.com, under the heading "Publications and Filings" and in other documents Huntington files with the SEC, and in FirstMerit's Annual Report on Form 10-K for the year ended December 31, 2015 and in its subsequent Quarterly Reports on Form 10-Q, including for the guarter ended March 31, 2016, each of which is on file with the SEC and available in the "Investors" section of FirstMerit's website, http://www.firstmerit.com, under the heading "Publications & Filings" and in other documents FirstMerit files with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. Neither Huntington nor FirstMerit assumes any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

#### **Basis of Presentation**

**Use of Non-GAAP Financial Measures** 

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found on Huntington's website at www.huntington-ir.com.

#### **Annualized Data**

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a guarter would represent an annualized 8% growth rate.

#### Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

#### Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

#### Rounding

Please note that columns of data in this document may not add due to rounding.

#### Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company – e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, litigation actions, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business – e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation write-downs, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance – i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, Forms 10-Q and 10-K).

"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including

those described in Huntington's 2015 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

#### **About Huntington**

Huntington Bancshares Incorporated is a \$74 billion asset regional bank holding company headquartered in Columbus, Ohio, with a network of more than 750 branches and more than 1,500 ATMs across six Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides auto dealer, equipment finance, national settlement and capital market services that extend beyond its core states. Visit huntington.com for more information.

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#### HUNTINGTON BANCSHARES INCORPORATED Quarterly Financial Supplement June 30, 2016

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#### **Notes:**

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

#### Fully-Taxable Equivalent Basis

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 35 percent.

#### Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.

			Three	e months ende	ed			
		June 30,		March 31,		June 30,	Percent Char	iges vs.
(dollar amounts in thousands, except as noted)		2016		2016		2015	1Q16	2Q15
Net interest income (3)	\$	515,972	\$	512,225	\$	498,648	1 %	3 %
FTE adjustment		(10,091)		(9,159)		(7,962)	10	27
Net interest income		505,881		503,066		490,686	1	3
Provision for credit losses		24,509		27,582		20,419	(11)	20
Noninterest income		271,112		241,867		281,773	12	(4)
Noninterest expense		523,661		491,080		491,777	7	6
Income before income taxes		228,823		226,271		260,263	1	(12)
Provision for income taxes		54,283		54,957		64,057	(1)	(15)
Net income		174,540		171,314		196,206	2	(11)
Dividends on preferred shares		19,874		7,998		7,968	148	149
Net income applicable to common shares	\$	154,666	\$	163,316	\$	188,238	(5)%	(18)%
Net income per common share - diluted	\$	0.19	\$	0.20	\$	0.23	(5)%	(17)%
Cash dividends declared per common share	Ψ	0.17	Ψ	0.20	Ψ	0.06	(5)/0	17
Tangible book value per common share at end of		0.07		0.07		0.00		1 /
period		7.29		7.12		6.71	2	9
Number of common shares repurchased		_		_		8,834	_	(100)
Average common shares - basic		798,167		795,755		806,891	_	(1)
Average common shares - diluted		810,371		808,349		820,238	_	(1)
Ending common shares outstanding		799,154		796,689		803,066	_	_
Detum on acceptance		0.96%		0.06.0	,	1 1/0/		
Return on average assets				0.96 %	0	1.16%		
Return on average common shareholders' equity		9.6		10.4		12.3		
Return on average tangible common shareholders' equity(2)		11.0		11.9		14.4		
Net interest margin(3)		3.06		3.11		3.20		
Efficiency ratio(4)		66.1		64.6		61.7		
Effective tax rate		23.7		24.3		24.6		
Effective tax fate		23.7		24.3		24.0		
Average total assets (millions)	\$	73,123	\$	71,596	\$	67,865	2	8
Average earning assets (millions)		67,863		66,234		62,569	2	8
Average loans and leases (millions)		51,932		50,618		47,899	3	8
Average loans and leases - linked quarter annualized	l	10.4%		( 1 0/	,	1.00/		
growth rate				6.4 %		1.0%		_
Average total deposits (millions)	\$	55,414	\$	54,979	\$	52,639	1	5
Average core deposits(5) (millions)		51,895		51,363		49,192	1	5
Average core deposits - linked quarter annualized		4.1%		(1.7)%		3.4%		
growth rate	Φ.						0	10
Average shareholders' equity (millions)	\$	7,362	\$	6,755	\$	6,517	9	13
Average tangible common shareholders' equity (millions)		5,756		5,610		5,409	3	6
(mmons)		3,730		3,010		3,407	3	U
Total assets at end of period (millions)		73,954		72,645		68,824	2	7
Total shareholders' equity at end of period (millions)	)	7,507		7,158		6,496	5	16
NCOs as a 9/ of average leans and leases		0.120/		0.07 %	,	0.210/		
NCOs as a % of average loans and leases NAL ratio		0.13%		0.07 70	0	0.21% 0.75		
NPA ratio(6)		0.88 0.93						
Allowance for loan and lease losses (ALLL) as a %		0.93		1.02		0.81		
of total loans and leases at the end of period		1.19		1.19		1.23		
ALLL plus allowance for unfunded loan								
commitments and letters of credit (ACL) as a % of		1.33		1.34		1.34		
total loans and leases at the end of period								
ACL as a % of NALs		151		138		180		
ACL as a % of NPAs		142		131		165		
Common equity tier 1 risk-based capital ratio(7)		9.80		9.73		9.65		
Tangible common equity / tangible asset ratio(8)		7.96		7.89		7.92		

Tangible common equity / tangible asset ratio(8)

See Notes to the Annual and Quarterly Key Statistics.

	Six Months E	nded	June 30,	Chang	ge
(dollar amounts in thousands, except as noted)	2016		2015	Amount	Percent
Net interest income(3)	\$ 1,028,197	\$	973,893	\$ 54,304	6 %
FTE adjustment	(19,250)		(15,522)	(3,728)	24
Net interest income	 1,008,947		958,371	50,576	5
Provision for credit losses	52,091		41,010	11,081	27
Noninterest income	512,979		513,396	(417)	_
Noninterest expense	 1,014,741		950,634	64,107	7
Income before income taxes	455,094		480,123	(25,029)	(5)
Provision for income taxes	109,240		118,063	(8,823)	(7)
Net Income	345,854		362,060	(16,206)	(4)
Dividends on preferred shares	 27,872		15,933	11,939	75
Net income applicable to common shares	\$ 317,982	\$	346,127	\$ (28,145)	(8)%
Net income per common share - diluted	\$ 0.39	\$	0.42	\$ (0.03)	(7)%
Cash dividends declared per common share	0.14		0.12	0.02	17
Average common shares - basic	796,961		808,335	(11,374)	(1)
Average common shares - diluted	809,360		822,023	(12,663)	(2)
Return on average assets	0.96%		1.09%		
Return on average common shareholders' equity	10.0		11.5		
Return on average tangible common shareholders' equity(2)	11.4		13.3		
Net interest margin(3)	3.08		3.17		
Efficiency ratio(4)	65.4		62.6		
Effective tax rate	24.0		24.6		
Average total assets (millions)	\$ 72,359	\$	67,055	\$ 5,304	8
Average earning assets (millions)	67,047		61,885	5,162	8
Average loans and leases (millions)	51,275		47,840	3,435	7
Average total deposits (millions)	55,198		52,385	2,813	5
Average core deposits(5) (millions)	51,630		48,985	2,645	5
Average shareholders' equity (millions)	7,058		6,467	591	9
Average tangible common shareholders' equity (millions)	5,683		5,435	248	5
NCOs as a % of average loans and leases	0.10%		0.21%		
NAL ratio	0.88		0.75		
NPA ratio(6)	0.93		0.81		

NPA ratio(6)
See Notes to the Annual and Quarterly Key Statistics.

#### **Key Statistics Footnotes**

- (1) Comparisons for all presented periods are impacted by a number of factors. Refer to Significant Items.
- (2) Net income applicable to common shares excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (3) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.
- (4) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
- (5) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
- (6) NPAs include other real estate owned.
- (7) June 30, 2016, figures are estimated.
- (8) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

	June 30,	December 31,	
(dollar amounts in thousands, except number of shares)	2016	2015	Percent Changes
	(Unaudited)		
Assets			
Cash and due from banks	\$ 867,180	\$ 847,156	2 %
Interest-bearing deposits in banks	44,896	51,838	(13)
Trading account securities	35,289	36,997	(5)
Loans held for sale	786,993	474,621	66
Available-for-sale and other securities	9,653,038	8,775,441	10
Held-to-maturity securities	5,658,565	6,159,590	(8)
Loans and leases(1)	52,543,421	50,341,099	4
Allowance for loan and lease losses	(623,064)	(597,843)	4
Net loans and leases	51,920,357	49,743,256	4
Bank owned life insurance	1,777,628	1,757,668	1
Premises and equipment	596,642	620,540	(4)
Goodwill	676,869	676,869	_
Other intangible assets	47,666	54,978	(13)
Servicing rights	159,467	189,237	(16)
Accrued income and other assets	1,729,427	1,630,110	6
Total assets	\$ 73,954,017	\$ 71,018,301	4 %
Liabilities and shareholders' equity			
Liabilities			
Deposits(2)	\$ 55,043,465	\$ 55,294,979	— %
Short-term borrowings	1,956,745	615,279	218
Long-term debt	7,929,820	7,041,364	13
Accrued expenses and other liabilities	1,516,683	1,472,073	3
Total liabilities	66,446,713	64,423,695	3
Shareholders' equity			
Preferred stock	971,278	386,291	151
Common stock	8,015	7,970	1
Capital surplus	7,074,249	7,038,502	1
Less treasury shares, at cost	(21,358)	(17,932)	19
Accumulated other comprehensive loss	(134,042)	(226,158)	(41)
Retained (deficit) earnings	(390,838)	(594,067)	(34)
Total shareholders' equity	7,507,304	6,594,606	14
Total liabilities and shareholders' equity	\$ 73,954,017	\$ 71,018,301	4 %
Common shares authorized (par value of \$0.01)	1,500,000,000	1,500,000,000	
Common shares issued	801,528,870	796,969,694	
Common shares outstanding	799,153,996	794,928,886	
Treasury shares outstanding	2,374,874	2,040,808	
Preferred stock, authorized shares	6,617,808	6,617,808	
Preferred shares issued	2,602,571	1,967,071	
Preferred shares outstanding	998,006	398,006	
	770,000	370,000	

- N.R. Not relevant.
  (1) See page 5 for detail of loans and leases.
  (2) See page 6 for detail of deposits.

(dollar amounts in millions)	June 30 2016	),	March 2016		December 2015		September 2015	r 30,	June 30	
Ending Balances by Type:										
Commercial:										
Commercial and industrial	\$ 21,372	41%	\$ 21,254	41%	\$ 20,560	41%	\$ 20,040	40%	\$ 20,003	41%
Commercial real estate:										
Construction	856	2	939	2	1,031	2	1,110	2	1,021	2
Commercial	 4,466	7	4,343	8	4,237	8	4,294	9	4,192	9
Commercial real estate	5,322	9	5,282	10	5,268	10	5,404	11	5,213	11
Total commercial	26,694	50	26,536	51	25,828	51	25,444	51	25,216	52
Consumer:										
Automobile	10,381	20	9,920	19	9,481	19	9,160	19	8,549	18
Home equity	8,447	17	8,422	17	8,471	17	8,461	17	8,526	17
Residential mortgage	6,377	12	6,082	12	5,998	12	6,071	12	5,987	12
Other consumer	644	1	579	1	563	1	520	1	474	1
Total consumer	25,849	50	25,003	49	24,513	49	24,212	49	23,536	48
Total loans and leases	\$ 52,543	100%	\$ 51,539	100%	\$ 50,341	100%	\$ 49,656	100%	\$ 48,752	100%
Ending Balances by Business Segment:										
Retail and Business Banking	\$ 13,811	26%	\$ 13,637	26%	\$ 13,681	27%	\$ 13,648	28%	\$ 13,673	28%
Commercial Banking	14,202	27	14,073	27	13,409	27	13,144	26	12,980	27
AFCRE	17,800	34	17,412	34	16,864	33	16,411	33	15,609	32
RBHPCG	4,024	8	3,876	8	3,021	6	2,992	6	2,968	6
Home Lending	2,659	5	2,552	5	3,366	7	3,437	7	3,405	7
Treasury / Other	47	_	(11)	_	_	_	24	_	117	_
Total loans and leases	\$ 52,543	100%	\$ 51,539	100%	\$ 50,341	100%	\$ 49,656	100%	\$ 48,752	100%
	June 30	),	March 3	31,	December	r 31,	September	30,	June 30	),
	2016		2016		2015		2015		2015	
Average Balances by Business Segment:										
Retail and Business Banking	\$ 13,730	26%	\$ 13,619	27%	\$ 13,686	28%	\$ 13,704	28%	\$ 13,646	29%
Commercial Banking	14,033	27	13,499	27	13,132	26	12,937	26	12,808	27
AFCRE	17,554	34	17,023	34	16,494	33	15,895	33	15,071	31
RBHPCG	3,934	8	3,852	7	2,990	6	2,979	6	2,930	6
Home Lending	2,583	5	2,533	5	3,434	7	3,438	7	3,339	7
Treasury / Other	98	_	92	_	91	_	93	_	105	
Total loans and leases	\$ 51,932	100%	\$ 50,618	100%	\$ 49,827	100%	\$ 49,046	100%	\$ 47,899	100%

(dollar amounts in millions)	June 201	,	March 201		Decemb		Septemb 201		June 201	,
Ending Balances by Type:										
Demand deposits - noninterest- bearing	\$ 16,324	30%	\$ 16,571	30%	\$ 16,480	30%	\$ 16,935	31%	\$ 17,011	32%
Demand deposits - interest-bearing	8,412	15	8,174	15	7,682	14	6,574	12	6,627	12
Money market deposits	19,480	34	19,844	35	19,792	36	19,494	36	18,580	35
Savings and other domestic deposits	5,341	10	5,423	10	5,246	9	5,189	10	5,240	10
Core certificates of deposit	1,866	4	2,123	4	2,382	4	2,483	5	2,580	5
Total core deposits	51,423	93	52,135	94	51,582	93	50,675	94	50,038	94
Other domestic deposits of \$250,000 or more	380	1	424	1	501	1	263	_	178	_
Brokered deposits and negotiable CDs	3,017	6	2,890	5	2,944	5	2,904	5	2,705	5
Deposits in foreign offices	223	_	180	_	268	1	403	1	552	1
Total deposits	\$ 55,043	100%	\$ 55,629	100%	\$ 55,295	100%	\$ 54,245	100%	\$ 53,473	100%
Total core deposits:										
Commercial	\$ 24,308	47%	\$ 24,543	47%	\$ 24,474	47%	\$ 24,886	49%	\$ 24,103	48%
Consumer	27,115	53	27,592	53	27,108	53	25,789	51	25,935	52
Total core deposits	\$ 51,423	100%	\$ 52,135	100%	\$ 51,582	100%	\$ 50,675	100%	\$ 50,038	100%
Ending Balances by Business Segment:										
Retail and Business Banking	\$ 31,096	56%	\$ 31,303	56%	\$ 30,876	56%	\$ 29,979	55%	\$ 29,983	56%
Commercial Banking	10,353	19	11,258	20	11,425	21	11,826	22	10,908	20
AFCRE	1,693	3	1,608	3	1,652	3	1,522	3	1,519	3
RBHPCG	8,161	15	7,890	14	7,691	14	7,377	14	7,265	14
Home Lending	335	1	334	1	362	_	305	_	340	1
Treasury / Other(1)	3,405	6	3,236	6	3,289	6	3,236	6	3,458	6
Total deposits	\$ 55,043	100%	\$ 55,629	100%	\$ 55,295	100%	\$ 54,245	100%	\$ 53,473	100%
	June 3	,	Marcl	<i>'</i>	Decemb	,	Septemb		June	<i>'</i>
A D1 1 D : C	201	<u> </u>	201	16	201	5	201	5	201	5
Average Balances by Business Segment:	A 21 200	7.60/	A 20 770	7.60/	A 20 542	550/	0.20.152	5.50/	Ø 20.126	570/
Retail and Business Banking	\$ 31,290	56%	\$ 30,778	56%	. ,	55%	\$ 30,152	55%	\$ 30,126	57%
Commercial Banking	10,769	19	11,375	20	11,751	21	11,567	21	10,848	20
AFCRE	1,656	3	1,629	3	1,628	3	1,494	3	1,487	3
RBHPCG	8,069	15	7,687	14	7,865	14	7,692	14	6,780	13
Home Lending	386	1	316	1	349	1	342	1	388	1
Treasury / Other(1)	3,244	1000/	3,194	1000/	3,202	1000/	3,132	1000/	3,010	1000/
Total deposits	\$ 55,414	100%	\$ 54,979	100%	\$ 55,338	100%	\$ 54,379	100%	\$ 52,639	100%

<sup>(1)</sup> Comprised primarily of national market deposits.

		20	3.7			verage Balar					D / C'	
(dollar amounts in millions)		ane 30, 2016		arch 31, 2016	Dec	2015	Sep	otember 30, 2015	J	une 30, 2015	Percent Cha	anges vs.
Assets		2010		2010		2013		2013		2013	1010	2Q13
Interest-bearing deposits in banks	\$	99	\$	98	\$	89	\$	89	\$	89	1%	11%
Loans held for sale	Ψ	571	Ψ	433	Ψ	502	Ψ	464	Ψ	1,272	32	(55)
Securities:										-,-,-		()
Available-for-sale and other securities:												
Taxable		6,904		6,633		8,099		8,310		7,916	4	(13)
Tax-exempt		2,510		2,358		2,257		2,136		2,028	6	24
Total available-for-sale and other securities		9,414		8,991		10,356		10,446		9,944	5	(5)
Trading account securities		41		40		39		52		41	3	_
Held-to-maturity securities - taxable		5,806		6,054		4,148		3,226		3,324	(4)	75
Total securities		15,261		15,085		14,543	_	13,724		13,309	1	15
Loans and leases:(1)	_					,						
Commercial:												
Commercial and industrial		21,344		20,649		20,186		19,802		19,819	3	8
Commercial real estate:												
Construction		881		923		1,108		1,101		970	(5)	(9)
Commercial		4,345		4,283		4,158		4,193		4,214	1	3
Commercial real estate		5,226		5,206		5,266		5,294		5,184	_	1
Total commercial		26,570		25,855		25,452		25,096		25,003	3	6
Consumer:												
Automobile		10,146		9,730		9,286		8,879		8,083	4	26
Home equity		8,416		8,441		8,463		8,526		8,503	_	(1)
Residential mortgage		6,187		6,018		6,079		6,048		5,859	3	6
Other consumer		613		574		547		497		451	7	36
Total consumer		25,362		24,763		24,375		23,950		22,896	2	11
Total loans and leases		51,932		50,618		49,827		49,046		47,899	3	8
Allowance for loan and lease losses		(616)		(604)		(595)		(609)		(608)	2	1
Net loans and leases		51,316		50,014		49,232		48,437		47,291	3	9
Total earning assets		67,863		66,234		64,961		63,323		62,569	2	8
Cash and due from banks		1,001		1,013		1,468		1,555		926	(1)	8
Intangible assets		726		730		734		739		745	(1)	(3)
All other assets		4,149		4,223		4,233		4,273		4,233	(2)	(2)
Total assets	\$	73,123	\$	71,596	\$	70,801	\$	69,281	\$	67,865	2%	8%
Liabilities and shareholders' equity												
Deposits:												
Demand deposits - noninterest-bearing	\$	16,507	\$	16,334	\$	17,174	\$	17,017	\$	15,893	1%	49
Demand deposits - interest-bearing		8,445		7,776		6,923		6,604		6,584	9	28
Total demand deposits		24,952		24,110		24,097		23,621		22,477	3	11
Money market deposits		19,534		19,682		19,843		19,512		18,803	(1)	4
Savings and other domestic deposits		5,402		5,306		5,215		5,224		5,273	2	2
Core certificates of deposit		2,007		2,265		2,430		2,534		2,639	(11)	(24)
Total core deposits		51,895		51,363		51,585		50,891		49,192	1	5
Other domestic deposits of \$250,000 or more		402		455		426		217		184	(12)	118
Brokered deposits and negotiable CDs		2,909		2,897		2,929		2,779		2,701	_	8
Deposits in foreign offices		208		264		398		492		562	(21)	(63)
Total deposits		55,414		54,979		55,338		54,379		52,639	1	5
Short-term borrowings		1,032		1,145		524		844		2,153	(10)	(52)
Long-term debt		7,899		7,202		6,788		6,043		5,121	10	54
Total interest-bearing liabilities		47,838		46,992		45,476		44,249		44,020	2	9
All other liabilities		1,416		1,515		1,515		1,442		1,435	(7)	(1)
Shareholders' equity		7,362		6,755		6,636		6,573		6,517	9	13
Total liabilities and shareholders' equity	\$	73,123	\$	71,596	\$	70,801	S	69,281	\$	67,865	2%	89

<sup>(1)</sup> Includes nonaccrual loans

<sup>(2)</sup> Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

		June 30,		March 31,	Ι	December 31,	Se	eptember 30,		June 30,	
(dollar amounts in thousands)		2016		2016		2015	2015			2015	
Assets					_						
Interest-bearing deposits in banks	\$	63	\$	51	\$	17	\$	13	\$	19	
Loans held for sale		5,546		4,322		5,324		4,422		10,546	
Securities:		,		,		,		,		,	
Available-for-sale and other securities:											
Taxable		40,992		39,614		50,582		52,141		51,525	
Tax-exempt		21,223		20,030		17,803		16,671		15,875	
Total available-for-sale and other securities		62,215		59,644		68,385		68,812		67,400	
Trading account securities		101		50		106		128		104	
Held-to-maturity securities - taxable		35,420		36,789		25,394		19,812		20,741	
Total securities		97,736		96,483		93,885		88,752		88,245	
Loans and leases:				,							
Commercial:											
Commercial and industrial		188,375		183,930		179,233		180,997		180,992	
Commercial real estate:											
Construction		8,231		8,198		9,752		9,917		8,825	
Commercial		36,763		38,820		35,215		36,785		36,329	
Commercial real estate		44,994		47,018		44,967		46,702		45,154	
Total commercial		233,369		230,948		224,200		227,699		226,146	
Consumer:			_	,	_	,					
Automobile		79,574		76,717		75,323		72,341		64,575	
Home equity		87,279		88,072		85,491		86,254		84,215	
Residential mortgage		56,509		55,510		55,702		56,048		54,496	
Other consumer		15,673		14,307		12,636		11,116		9,515	
Total consumer		239,035		234,606		229,152		225,759		212,801	
Total loans and leases		472,404		465,554		453,352		453,458		438,947	
Total earning assets	\$	575,749	\$		\$		\$	546,645	\$	537,757	
-				<u> </u>	Ξ						
Liabilities Deposits:											
Demand deposits - noninterest-bearing	\$	_	\$	_	\$	_	\$	_	\$		
Demand deposits - interest-bearing	Ψ	1,939	ψ	1,679	Ψ	1,390	Ψ	1,211	Ψ	984	
Total demand deposits		1,939	_	1,679	-	1,390		1,211		984	
Money market deposits		11,676		11,768		11,545		11,200		10,435	
Savings and other domestic deposits		1,442		1,660		1,811		1,840		1,775	
Core certificates of deposit		3,938		4,623		5,068		5,135		5,161	
Total core deposits		18,995	_	19,730	_	19,814	_	19,386		18,355	
Other domestic deposits of \$250,000 or more		399		460		433		237		204	
Brokered deposits and negotiable CDs		2,861		2,742		1,399		1,178		1,121	
Deposits in foreign offices		68		86		132		163		185	
Total deposits		22,323	_	23,018	_	21,778		20,964		19,865	
Short-term borrowings		913		898		119		192		731	
Long-term debt		36,541		30,269		25,345		21,866		18,513	
Total interest bearing liabilities		59,777	_	54,185		47,242		43,022		39,109	
Net interest income	\$	515,972	\$		\$		\$	503,623	\$	498,648	
(1) Eully tayable againstent (ETE) income and as		coloulated as	=	ming a 250/, tax	_	to See page 10	_		atua a		

<sup>(1)</sup> 

Fully-taxable equivalent (FTE) income and expense calculated assuming a 35% tax rate. See page 10 for the FTE adjustment. Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories. (2)

	Quarterly Average Rates(2)											
	June 30,	March 31,	December 31,	September 30,	June 30,							
Fully-taxable equivalent basis(1)	2016	2016	2015	2015	2015							
Assets												
Interest-bearing deposits in banks	0.25%	0.21%	0.08%	0.06%	0.08%							
Loans held for sale	3.89	3.99	4.24	3.81	3.32							
Securities:												
Available-for-sale and other securities:												
Taxable	2.37	2.39	2.50	2.51	2.60							
Tax-exempt	3.38	3.40	3.15	3.12	3.13							
Total available-for-sale and other securities	2.64	2.65	2.64	2.63	2.71							
Trading account securities	0.98	0.50	1.09	0.97	1.00							
Held-to-maturity securities - taxable	2.44	2.43	2.45	2.46	2.50							
Total securities	2.56	2.56	2.58	2.59	2.65							
Loans and leases:(3)												
Commercial:												
Commercial and industrial	3.49	3.52	3.47	3.58	3.61							
Commercial real estate:												
Construction	3.70	3.51	3.45	3.52	3.60							
Commercial	3.35	3.59	3.31	3.43	3.41							
Commercial real estate	3.41	3.57	3.34	3.45	3.45							
Total commercial	3.47	3.53	3.45	3.55	3.58							
Consumer:												
Automobile	3.15	3.17	3.22	3.23	3.20							
Home equity	4.17	4.20	4.01	4.01	3.97							
Residential mortgage	3.65	3.69	3.67	3.71	3.72							
Other consumer	10.28	10.02	9.17	8.88	8.45							
Total consumer	3.79	3.81	3.74	3.75	3.73							
Total loans and leases	3.63	3.67	3.59	3.65	3.65							
Total earning assets	3.41	3.44	3.37	3.42	3.45							
Liabilities		_			_							
Deposits:												
Demand deposits - noninterest-bearing	_	_	_	_	_							
Demand deposits - interest-bearing	0.09	0.09	0.08	0.07	0.06							
Total demand deposits	0.03	0.03	0.02	0.02	0.02							
Money market deposits	0.24	0.24	0.23	0.23	0.22							
Savings and other domestic deposits	0.11	0.13	0.14	0.14	0.14							
Core certificates of deposit	0.79	0.82	0.83	0.80	0.78							
Total core deposits	0.22	0.23	0.23	0.23	0.22							
Other domestic deposits of \$250,000 or more	0.40	0.41	0.40	0.43	0.44							
Brokered deposits and negotiable CDs	0.40	0.38	0.19	0.17	0.17							
Deposits in foreign offices	0.13	0.13	0.13	0.13	0.13							
Total deposits	0.23	0.24	0.23	0.22	0.22							
Short-term borrowings	0.36	0.32	0.09	0.09	0.14							
Long-term debt	1.85	1.68	1.49	1.45	1.45							
Total interest-bearing liabilities	0.50	0.46	0.41	0.39	0.36							
Net interest rate spread	2.91	2.98	2.96	3.03	3.09							
Impact of noninterest-bearing funds on margin	0.15	0.13	0.13	0.13	0.11							
Net interest margin	3.06%	3.11%	3.09%	3.16%	3.20%							

### Commercial Loan Derivative Impact (Unaudited)

		Average Rates										
	2016	2016	2015	2015	2015							
Fully-taxable equivalent basis(1)	Second	First	Fourth	Third	Second							
Commercial loans(2)(3)	3.40%	3.44%	3.27%	3.36%	3.38%							
Impact of commercial loan derivatives	0.07	0.09	0.18	0.19	0.20							
Total commercial - as reported	3.47%	3.53%	3.45%	3.55%	3.58%							
Average 30 day LIBOR	0.44%	0.43%	0.25%	0.20%	0.18%							

- (1) Fully-taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 10 for the FTE adjustment.
- 2) Yield/rates include the effects of hedge and risk management activities associated with the respective asset and liability categories.
- (2) Yield/rates include the effects of hedge a(3) Includes the impact of nonaccrual loans.

	Three months ended													
		June 30,	N	March 31,	De	cember 31,	Sep	otember 30,		June 30,				
(dollar amounts in thousands, except per share amounts)		2016		2016		2015		2015		2015				
Interest income	\$	565,658	\$	557,251	\$	544,153	\$	538,477	\$	529,795				
Interest expense		59,777		54,185		47,242		43,022		39,109				
Net interest income		505,881		503,066		496,911		495,455		490,686				
Provision for credit losses		24,509		27,582		36,468		22,476		20,419				
Net interest income after provision for credit losses		481,372		475,484		460,443		472,979		470,267				
Service charges on deposit accounts		75,613		70,262		72,854		75,157		70,118				
Cards and payment processing income		39,184		36,447		37,594		36,664		35,886				
Mortgage banking income		31,591		18,543		31,418		18,956		38,518				
Trust services		22,497		22,838		25,272		24,972		26,550				
Insurance income		15,947		16,225		15,528		16,204		17,637				
Brokerage income		14,599		15,502		14,462		15,059		15,184				
Capital markets fees		13,037		13,010		13,778		12,741		13,192				
Bank owned life insurance income		12,536		13,513		13,441		12,719		13,215				
Gain on sale of loans		9,265		5,395		10,122		5,873		12,453				
Securities gains (losses)		656		_		474		188		82				
Other income		36,187		30,132		37,272		34,586		38,938				
Total noninterest income		271,112		241,867		272,215		253,119		281,773				
Personnel costs		298,949		285,397		288,861		286,270		282,135				
Outside data processing and other services		63,037		61,878		63,775		58,535		58,508				
Equipment		31,805		32,576		31,711		31,303		31,694				
Net occupancy		30,704		31,476		32,939		29,061		28,861				
Marketing		14,773		12,268		12,035		12,179		15,024				
Professional services		21,488		13,538		13,010		11,961		12,593				
Deposit and other insurance expense		12,187		11,208		11,105		11,550		11,787				
Amortization of intangibles		3,600		3,712		3,788		3,913		9,960				
Other expense		47,118		39,027		41,542		81,736		41,215				
Total noninterest expense		523,661		491,080		498,766		526,508		491,777				
Income before income taxes		228,823		226,271		233,892		199,590		260,263				
Provision for income taxes		54,283		54,957		55,583		47,002		64,057				
Net income		174,540		171,314		178,309		152,588		196,206				
Dividends on preferred shares		19,874		7,998		7,972		7,968		7,968				
Net income applicable to common shares	\$	154,666	\$	163,316	\$	170,337	\$	144,620	\$	188,238				
Average common shares - basic		798,167		795,755		796,095		800,883		806,891				
Average common shares - diluted		810,371		808,349		810,143		814,326		820,238				
Per common share Net income - basic	\$	0.19	\$	0.21	\$	0.21	\$	0.18	\$	0.23				
Net income - diluted	Φ	0.19	Ф	0.21	Ф	0.21	Ф	0.18	Ф	0.23				
Cash dividends declared		0.19		0.20		0.21		0.18						
		0.07		0.07		0.07		0.00		0.06				
Revenue - fully-taxable equivalent (FTE)														
Net interest income	\$	505,881	\$	503,066	\$	496,911	\$	495,455	\$	490,686				
FTE adjustment		10,091		9,159		8,425		8,168		7,962				
Net interest income(2)		515,972		512,225		505,336		503,623		498,648				
Noninterest income		271,112		241,867		272,215		253,119		281,773				
Total revenue(2)	\$	787,084	\$	754,092	\$	777,551	\$	756,742	\$	780,421				

Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items. On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate. (1)

### Huntington Bancshares Incorporated Quarterly Mortgage Banking Income (Unaudited)

	 June 30,	N	March 31,	De	cember 31,	Sep	tember 30,	June 30,		Percent Ch	anges vs
(dollar amounts in thousands, except as noted)	2016		2016		2015		2015		2015	1Q16 ·	2Q15
Mortgage banking income											
Origination and secondary marketing	\$ 26,862	\$	18,533	\$	23,885	\$	20,005	\$	26,350	45%	2 %
Servicing fees	11,010		11,137		11,060		10,763		10,677	(1)	3
Amortization of capitalized servicing	(6,673)		(6,405)		(6,655)		(6,080)		(6,965)	4	(4)
Other mortgage banking income	2,323		1,672		2,271		2,691		2,467	39	(6)
Subtotal	33,522		24,937		30,561		27,379		32,529	34	3
MSR valuation adjustment(1)	(8,300)		(18,329)		5,144		(14,113)		14,525	N.R.	(157)
Net trading gains (losses) related to MSR hedging	6,369		11,935		(4,287)		5,690		(8,536)	N.R.	(175)
Total mortgage banking income	\$ 31,591	\$	18,543	\$	31,418	\$	18,956	\$	38,518	70%	(18)%
Mortgage originations (in millions)	\$ 1,600	\$	936	\$	1,012	\$	1,259	\$	1,454	71%	10 %
Capitalized mortgage servicing rights(2)	134,397		142,094		160,718		153,532		163,808	(5)	(18)
Total mortgages serviced for others (in millions)(2)	16,211		16,239		16,168		15,941		15,722	_	3
MSR % of investor servicing portfolio(2)	0.83%		0.88%		0.99%		0.96%		1.04%	(6)	(20)
Net impact of MSR hedging											
MSR valuation adjustment(1)	\$ (8,300)	\$	(18,329)	\$	5,144	\$	(14,113)	\$	14,525	N.R.	(157)
Net trading gains (losses) related to MSR hedging	6,369		11,935		(4,287)		5,690		(8,536)	N.R.	(175)
Net gain (loss) of MSR hedging	\$ (1,931)	\$	(6,394)	\$	857	\$	(8,423)	\$	5,989	N.R.	(132)%

N.R. Not relevant.
(1) The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

<sup>(2)</sup> At period end.

	Three months ended									
		June 30,	1	March 31,	December 31,		September 30,			June 30,
(dollar amounts in thousands)		2016		2016	2015		2015			2015
Allowance for loan and lease losses, beginning of period	\$	613,719	\$	597,843	\$	591,938	\$	599,542	\$	605,126
Loan and lease losses		(43,545)		(59,692)		(54,961)		(60,875)		(46,970)
Recoveries of loans previously charged off		26,790		51,140		33,138		44,712		21,595
Net loan and lease losses		(16,755)		(8,552)		(21,823)		(16,163)		(25,375)
Provision for loan and lease losses		26,086		24,338		28,610		13,624		19,790
Allowance of assets sold or transferred to loans held for sale		14		90		(882)		(5,065)		1
Allowance for loan and lease losses, end of period		623,064		613,719		597,843		591,938		599,542
Allowance for unfunded loan commitments and letters of credit, beginning of period		75,325		72,081		64,223		55,371		54,742
Provision for (reduction in) unfunded loan commitments and letters of credit losses		(1,577)		3,244		7,858		8,852		629
Allowance for unfunded loan commitments and letters of credit, end of period		73,748		75,325		72,081		64,223		55,371
Total allowance for credit losses, end of period	\$	696,812	\$	689,044	\$	669,924	\$	656,161	\$	654,913
Allowance for loan and lease losses (ALLL) as % of:										
Total loans and leases		1.19%		1.19%		1.19%		1.19%		1.23%
Nonaccrual loans and leases (NALs)		135		123		161		166		165
Nonperforming assets (NPAs)		127		117		150		155		151
Total allowance for credit losses (ACL) as % of:										
Total loans and leases		1.33%		1.34%		1.33%		1.32%		1.34%
Nonaccrual loans and leases		151		138		180		184		180
Nonperforming assets		142		131		168		172		165

	Three months ended													
		June 30,	N	March 31,	December 31,		September 30,			June 30,				
(dollar amounts in thousands)		2016		2016		2015		2015		2015				
Net charge-offs (recoveries) by loan and lease type:														
Commercial:														
Commercial and industrial	\$	3,702	\$	6,514	\$	2,252	\$	9,858	\$	4,411				
Commercial real estate:														
Construction		(377)		(104)		(296)		(309)		164				
Commercial		(296)		(17,372)		(3,939)		(13,512)		5,361				
Commercial real estate		(673)		(17,476)		(4,235)		(13,821)		5,525				
Total commercial		3,029		(10,962)		(1,983)		(3,963)		9,936				
Consumer:														
Automobile		4,320		6,770		7,693		4,908		3,442				
Home equity		1,078		3,681		4,706		5,869		4,650				
Residential mortgage		776		1,647		3,158		2,010		2,142				
Other consumer		7,552		7,416		8,249		7,339		5,205				
Total consumer		13,726		19,514		23,806		20,126		15,439				
Total net charge-offs	\$	16,755	\$	8,552	\$	21,823	\$	16,163	\$	25,375				
Net charge-offs (recoveries)—annualized percentages:														
Commercial:														
Commercial and industrial		0.07%		0.13%		0.04%		0.20%		0.09%				
Commercial real estate:														
Construction		(0.17)		(0.05)		(0.11)		(0.11)		0.07				
Commercial		(0.03)		(1.62)		(0.38)		(1.29)		0.51				
Commercial real estate		(0.05)		(1.34)		(0.32)		(1.04)		0.43				
Total commercial		0.05		(0.17)		(0.03)		(0.06)		0.16				
Consumer:														
Automobile		0.17		0.28		0.33		0.22		0.17				
Home equity		0.05		0.17		0.22		0.28		0.22				
Residential mortgage		0.05		0.11		0.21		0.13		0.15				
Other consumer		4.93		5.17		6.03	5.91			4.61				
Total consumer		0.22		0.32		0.39	0.34		1 0.					
Net charge-offs as a % of average loans		0.13%		0.07%		0.18%		0.13%		0.21%				

	June 30,		March 31,		ecember 31,	Se	ptember 30,	June 30,
(dollar amounts in thousands)	2016		2016	2015		2015		2015
Nonaccrual loans and leases (NALs): (1)								
Commercial and industrial	\$ 289,811	\$	307,824	\$	175,195	\$	157,902	\$ 149,713
Commercial real estate	23,663		30,801		28,984		27,516	43,888
Automobile	5,049		7,598		6,564		5,551	4,190
Residential mortgage	85,174		90,303		94,560		98,908	91,198
Home equity	56,845		62,208		66,278		66,446	75,282
Other consumer	5		_		_		154	68
Total nonaccrual loans and leases	460,547		498,734		371,581		356,477	364,339
Other real estate, net:								
Residential	26,653		23,175		24,194		21,637	25,660
Commercial	2,248		2,957		3,148		3,273	3,572
Total other real estate, net	28,901		26,132		27,342		24,910	29,232
Other NPAs (2)	376							2,440
Total nonperforming assets	\$ 489,824	\$	524,866	\$	398,923	\$	381,387	\$ 396,011
Nonaccrual loans and leases as a % of total loans and leases	0.88%		0.97%		0.74%		0.72%	0.75%
NPA ratio(3)	0.93		1.02		0.79		0.77	0.81
(NPA+90days)/(Loan+OREO)(4)	1.12		1.02		1.00		0.98	1.03
	June 30,	N	March 31,	De	cember 31,	Sej	ptember 30,	June 30,
	2016		2016		2015		2015	2015
Nonperforming assets, beginning of period	\$ 524,866	\$	398,923	\$	381,387	\$	396,011	\$ 400,804
New nonperforming assets	74,577		240,707		141,862		139,604	125,105
Returns to accruing status	(18,648)		(14,289)		(23,199)		(13,641)	(46,120)
Loan and lease losses	(25,420)		(40,465)		(29,394)		(45,667)	(33,797)
Payments	(58,594)		(51,512)		(64,137)		(78,516)	(38,396)
Sales and transfers to held-for-sale	(6,957)		(8,498)		(7,596)		(16,404)	(11,585)
Nonperforming assets, end of period	\$ 489,824	\$	524,866	\$	398,923	\$	381,387	\$ 396,011
(1) F 1 1 1								

<sup>(1)</sup> Excludes loans transferred to held-for-sale.

<sup>(2)</sup> Other nonperforming assets includes certain impaired investment securities.

<sup>(3)</sup> Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

<sup>(4)</sup> The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

Huntington Bancshares Incorporated Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans (Unaudited)

		June 30,		March 31,		cember 31,	Sep	otember 30,		June 30,
(dollar amounts in thousands)		2016		2016		2015		2015		2015
Accruing loans and leases past due 90 days or more:										
Commercial and industrial	\$	5,616	\$	8,032	\$	8,724	\$	6,571	\$	6,621
Commercial real estate		10,799		12,694		9,549		12,178		10,920
Automobile		5,452		5,064		7,162		6,873		4,269
Residential mortgage (excluding loans guaranteed by the U.S. Government)		11,383		11,740		14,082		17,492		21,869
Home equity		7,579		8,571		9,044		10,764		11,713
Other consumer		1,645		1,868		1,394		1,087		846
Total, excl. loans guaranteed by the U.S. Government		42,474		47,969		49,955		54,965		56,238
Add: loans guaranteed by U.S. Government		56,105		57,843		55,835		50,643		50,640
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government	\$	98,579	\$	105,812	\$	105,790	\$	105,608	\$	106,878
Ratios:										
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.08%		0.09%		0.10%		0.11%		0.12%
Guaranteed by U.S. Government, as a percent of total loans and leases		0.11		0.11		0.11		0.10		0.10
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases	,	0.19		0.21		0.21		0.21		0.22
Accruing troubled debt restructured loans (1):										
Commercial and industrial	\$	232,112	\$	205,989	\$	235,689	\$	241,327	\$	233,346
Commercial real estate	Ψ	85,015	Ψ	108,861	Ψ	115,074	Ψ	103,767	Ψ	158,056
Automobile		25,892		25,856		24,893		24,537		24,774
Home equity		203,047		204,244		199,393		192,356		279,864
Residential mortgage		256,859		259,750		264,666		277,154		266,986
Other consumer		4,522		4,768		4,488		4,569		4,722
Total accruing troubled debt restructured loans	\$	807,447	\$	809,468	\$	844,203	\$	843,710	\$	967,748
Nonaccruing troubled debt restructured loans (1):	Ť	***************************************	Ť		Ť	011,200	Ť	0.10,7.20	Ť	201,11
Commercial and industrial	\$	77,592	\$	83,600	\$	56,919	\$	54,933	\$	46,303
Commercial real estate	Ф		Э	,	Ф	,	Ф	,	Ф	,
		6,833 4,907		14,607		16,617		12,806		19,490
Automobile				7,407 23,211		6,412		5,400		4,030
Home equity		21,145				20,996		19,188		26,568
Residential mortgage		63,638		68,918		71,640		68,577		65,415
Other consumer	Φ.	174 257	•	191	<u> </u>	151	•	152	•	160
Total nonaccruing troubled debt restructured loans  (1) Excludes loans transferred to held-for-sale.	\$	174,257	\$	197,934	\$	172,735	\$	161,056	\$	161,966

<sup>(1)</sup> Excludes loans transferred to held-for-sale.

	June 30,		March 31,		December 31,		September 30,		June 30,
(dollar amounts in millions except per share amounts)		2016		2016	2015		2015		2015
Common equity tier 1 risk-based capital ratio:(1)									
Total shareholders' equity	\$	7,507	\$	7,158	\$	6,595	\$	6,583	\$ 6,496
Regulatory capital adjustments:									
Shareholders' preferred equity		(971)		(773)		(386)		(386)	(386)
Accumulated other comprehensive income offset		134		167		226		140	186
Goodwill and other intangibles, net of related taxes		(700)		(703)		(695)		(697)	(701)
Deferred tax assets that arise from tax loss and credit carryforwards		(21)		(29)		(19)		(15)	(15)
Common equity tier 1 capital		5,949		5,820		5,721		5,625	5,580
Additional tier 1 capital									
Shareholders' preferred equity		971		773		386		386	386
Qualifying capital instruments subject to phase-out		_		_		76		76	76
Other		(14)		(19)		(29)		(22)	(22)
Tier 1 capital		6,906		6,574		6,154		6,065	6,020
Long-term debt and other tier 2 qualifying instruments		590		611		563		623	623
Qualifying allowance for loan and lease losses		697		689		670		656	655
Tier 2 capital		1,287		1,300		1,233		1,279	1,278
Total risk-based capital	\$	8,193	\$	7,874	\$	7,387	\$	7,344	\$ 7,298
Risk-weighted assets (RWA)(1)	\$	60,717	\$	59,798	\$	58,420	\$	57,839	\$ 57,850
Common equity tier 1 risk-based capital ratio(1)		9.80%		9.73%		9.79%		9.72%	9.65%
Other regulatory capital data:									
Tier 1 leverage ratio(1)		9.55%		9.29%		8.79%		8.85%	8.98%
Tier 1 risk-based capital ratio(1)		11.37		10.99		10.53		10.49	10.41
Total risk-based capital ratio(1)		13.49		13.17		12.64		12.70	12.62
Non-regulatory capital data:									
Tangible common equity / RWA ratio(1)		9.60		9.49		9.41		9.48	9.32

<sup>(1)</sup> June 30, 2016, figures are estimated and are presented on a Basel III basis, including the standardized approach for calculating risk-weighted assets.

#### Quarterly common stock summary

	June 30, 2016		I	March 31, 2016		ecember 31,	Sej	ptember 30,	June 30,
		2016		2010		2015		2015	2015
Common stock price, per share									
High(1)	\$	10.650	\$	10.810	\$	11.870	\$	11.900	\$ 11.720
Low(1)		8.045		7.830		10.210		10.000	10.670
Close		8.940		9.540		11.060		10.600	11.310
Average closing price		9.831		9.222		11.177		11.157	11.192
Dividends, per share									
Cash dividends declared per common share	\$	0.07	\$	0.07	\$	0.07	\$	0.06	\$ 0.06
Common shares outstanding									
Average - basic		798,167		795,755		796,095		800,883	806,891
Average - diluted		810,371		808,349		810,143		814,326	820,238
Ending		799,154		796,689		794,929		796,659	803,066
Tangible book value per common share(2)	\$	7.29	\$	7.12	\$	6.91	\$	6.88	\$ 6.71
Common share repurchases									
Number of shares repurchased	_			_		2,490		6,764	8,834

#### Non-regulatory capital

	June 30,		N	March 31,	De	cember 31,	Sep	tember 30,		June 30,
(dollar amounts in millions)		2016		2016		2015		2015	2015	
Calculation of tangible equity / asset ratio:										
Total shareholders' equity	\$	7,507	\$	7,158	\$	6,595	\$	6,583	\$	6,496
Less: goodwill		(677)		(677)		(677)		(677)		(678)
Less: other intangible assets		(48)		(51)		(55)		(59)		(63)
Add: related deferred tax liability(2)		17		18		19		21		22
Total tangible equity		6,799		6,448		5,882		5,868		5,777
Less: preferred equity		(971)		(773)		(386)		(386)		(386)
Total tangible common equity	\$	5,828	\$	5,675	\$	5,496	\$	5,482	\$	5,391
Total assets	\$	73,954	\$	72,645	\$	71,018	\$	70,186	\$	68,824
Less: goodwill		(677)		(677)		(677)		(677)		(678)
Less: other intangible assets		(48)		(51)		(55)		(59)		(63)
Add: related deferred tax liability(2)		17		18		19		21		22
Total tangible assets	\$	73,246	\$	71,935	\$	70,305	\$	69,471	\$	68,105
Tangible equity / tangible asset ratio	-	9.28%		8.96%		8.37%		8.45%		8.48%
Tangible common equity / tangible asset ratio		7.96		7.89		7.82		7.89		7.92
Other data:										
Number of employees (Average full-time equivalent)		12,363		12,386		12,418		12,367		12,274
Number of domestic full-service branches(3)		772		771		777		756		735

<sup>(1)</sup> 

High and low stock prices are intra-day quotes obtained from Bloomberg. Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate. Includes Regional Banking and The Huntington Private Client Group offices. (2)

<sup>(3)</sup> 

(Unaudited)								
	YTD Average Balances (2)							
		Six months e				Chang	je	
(dollar amounts in millions)		2016		2015	_	Amount	Percent	
Assets								
Interest-bearing deposits in banks	\$	98	\$	91	\$	7	8%	
Loans held for sale		502		829		(327)	(39)	
Securities:								
Available-for-sale and other securities:								
Taxable		6,768		7,791		(1,023)	(13)	
Tax-exempt		2,434		1,952		482	25	
Total available-for-sale and other securities		9,202		9,743		(541)	(6)	
Trading account securities		40		47		(7)	(15)	
Held-to-maturity securities - taxable		5,930		3,335		2,595	78	
Total securities		15,172		13,125		2,047	16	
Loans and leases:(1)								
Commercial:								
Commercial and industrial		20,996		19,469		1,527	8	
Commercial real estate:								
Construction		902		929		(27)	(3)	
Commercial		4,314		4,244		70	2	
Commercial real estate		5,216		5,173		43	1	
Total commercial		26,212		24,642		1,570	6	
Consumer:								
Automobile		9,938		8,431		1,507	18	
Home equity		8,429		8,494		(65)	(1)	
Residential mortgage		6,102		5,835		267	5	
Other consumer		594		438		156	36	
Total consumer		25,063		23,198		1,865	8	
Total loans and leases		51,275		47,840		3,435	7	
Allowance for loan and lease losses		(610)		(610)		<u> </u>		
Net loans and leases		50,665		47,230		3,435	7	
Total earning assets		67,047		61,885		5,162	8	
Cash and due from banks		1,007		930		77	8	
Intangible assets		728		670		58	9	
All other assets		4,187		4,180		7		
Total assets	\$	72,359	\$	67,055	\$	5,304	8%	
Liabilities and shareholders' equity								
Deposits:								
Demand deposits - noninterest-bearing	\$	16,421	\$	15,575	\$	846	5%	
Demand deposits - interest-bearing		8,111		6,380		1,731	27	
Total demand deposits		24,532		21,955		2,577	12	
Money market deposits		19,608		19,084		524	3	
Savings and other domestic deposits		5,354		5,220		134	3	
Core certificates of deposit		2,136		2,726		(590)	(22)	
Total core deposits		51,630		48,985		2,645	5	
Other domestic deposits of \$250,000 or more		429		190		239	126	
Brokered deposits and negotiable CDs		2,903		2,651		252	10	
Deposits in foreign offices		236		559		(323)	(58)	
Total deposits		55,198		52,385		2,813	5	
Short-term borrowings		1,089		2,018		(929)	(46)	
Long-term debt		7,549		4,744		2,805	59	
Total interest-bearing liabilities		47,415		43,572		3,843	9	
All other liabilities		1,465		1,441		24	2	

<sup>(1)</sup> Includes nonaccrual loans.

Shareholders' equity
Total liabilities and shareholders' equity

591 5,304

<sup>(2)</sup> Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

	YTD Inter	YTD Interest Income / Expen		
	Six mor	nths ended	June 30,	
(dollar amounts in thousands)	2016		2015	
Assets				
Interest-bearing deposits in banks	*	114 \$	60	
Loans held for sale	9,	868	14,066	
Securities:				
Available-for-sale and other securities:				
Taxable		606	99,38	
Tax-exempt		253	30,16	
Total available-for-sale and other securities	121,	859	129,54	
Trading account securities		151	25	
Held-to-maturity securities - taxable		209	41,40	
Total securities	194,	219	171,21	
Loans and leases:				
Commercial:				
Commercial and industrial	372,	305	339,90	
Commercial real estate:				
Construction	16,	429	17,28	
Commercial	75,	583	74,52	
Commercial real estate	92,	012	91,81	
Total commercial	464,	317	431,722	
Consumer:				
Automobile	156,	291	134,71	
Home equity	175,	351	168,59	
Residential mortgage	112,	019	108,92	
Other consumer	29,	980	18,114	
Total consumer	473,	641	430,35	
Total loans and leases	937,	958	862,07	
Total earning assets	\$ 1,142,	159 \$	1,047,41	
Liabilities				
Deposits:				
Demand deposits - noninterest-bearing	\$	— \$	_	
Demand deposits - interest-bearing	3,	618	1,67	
Total demand deposits	3,	618	1,67	
Money market deposits	23,	444	20,66	
Savings and other domestic deposits	3,	102	3,69	
Core certificates of deposit	8,	561	10,44	
Total core deposits		725	36,47	
Other domestic deposits of \$250,000 or more		859	40	
Brokered deposits and negotiable CDs	5,	603	2,19	
Deposits in foreign offices		154	36	
Total deposits		341	39,43	
Short-term borrowings		811	1,27	
Long-term debt		810	32,81	
Total interest-bearing liabilities	113,		73,52	
Net interest income	\$ 1,028,		973,89	
Fully-tayable equivalent (FTF) income and expense calculated assuming				

<sup>(1)</sup> Fully-taxable equivalent (FTE) income and expense calculated assuming a 35% tax rate. See page 21 for the FTE adjustment.

<sup>(2)</sup> Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

	YTD Average Rat	ge Rates(2)		
	Six months ended Ju	ine 30,		
Fully-taxable equivalent basis(1)	2016	2015		
Assets				
Interest-bearing deposits in banks	0.23%	0.13%		
Loans held for sale	3.93	3.39		
Securities:				
Available-for-sale and other securities:				
Taxable	2.38	2.55		
Tax-exempt	3.39	3.09		
Total available-for-sale and other securities	2.65	2.66		
Trading account securities	0.75	1.10		
Held-to-maturity securities - taxable	2.44	2.48		
Total securities	2.56	2.61		
Loans and leases:(3)				
Commercial:				
Commercial and industrial	3.51	3.47		
Commercial real estate:				
Construction	3.60	3.70		
Commercial	3.47	3.49		
Commercial real estate	3.49	3.53		
Total commercial	3.50	3.48		
Consumer:				
Automobile	3.16	3.22		
Home equity	4.18	4.00		
Residential mortgage	3.67	3.73		
Other consumer	10.16	8.33		
Total consumer	3.80	3.73		
Total loans and leases	3.65	3.61		
Total earning assets	3.43%	3.41%		
Liabilities				
Deposits:				
Demand deposits - noninterest-bearing	<u> </u>	<u> </u>		
Demand deposits - interest-bearing	0.09	0.05		
Total demand deposit	0.03	0.02		
Money market deposits	0.24	0.22		
Savings and other domestic deposits	0.12	0.14		
Core certificates of deposit	0.81	0.77		
Total core deposits	0.22	0.22		
Other domestic deposits of \$250,000 or more	0.40	0.43		
Brokered deposits and negotiable CDs	0.39	0.17		
Deposits in foreign offices	0.13	0.13		
Total deposits	0.24	0.22		
Short-term borrowings	0.33	0.13		
Long-term debt	1.77	1.38		
Total interest bearing liabilities	0.48	0.34		
Net interest rate spread	2.94	3.07		
Impact of noninterest-bearing funds on margin	0.14	0.10		
Net interest margin	3.08%	3.17%		

Commercial Loan Derivative Impact (Unaudited)

	YTD Avera	YTD Average Rates						
	Six months end	led June 30,						
Fully-taxable equivalent basis(1)	2016	2015						
Commercial loans(2)(3)	3.42%	3.27%						
Impact of commercial loan derivatives	0.08%	0.21%						
Total commercial - as reported	3.50%	3.48%						
Average 30 day LIBOR	0.44%	0.18%						

- Fully-taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 21 for the FTE adjustment. Loan and lease and deposit average rates include impact of applicable derivatives, non-deferrable fees, and amortized fees. Includes the impact of nonacrrual loans. (1)
- (2)
- (3)

	Six months e	nded	June 30,		Chang	ge
(dollar amounts in thousands, except per share amounts)	2016		2015		Amount	Percent
Interest income	\$ 1,122,909	\$	1,031,891	\$	91,018	9 %
Interest expense	113,962		73,520		40,442	55
Net interest income	1,008,947		958,371		50,576	5
Provision for credit losses	52,091		41,010		11,081	27
Net interest income after provision for credit losses	956,856		917,361		39,495	4
Service charges on deposit accounts	145,875		132,338		13,537	10
Cards and payment processing income	75,631		68,457		7,174	10
Mortgage banking income	50,134		61,479		(11,345)	(18)
Trust services	45,335		55,589		(10,254)	(18)
Insurance income	32,172		33,532		(1,360)	(4)
Brokerage income	30,101		30,684		(583)	(2)
Capital market fees	26,047		27,097		(1,050)	(4)
Bank owned life insurance income	26,049		26,240		(191)	(1)
Gain on sale of loans	14,660		17,042		(2,382)	(14)
Securities gains (losses)	656		82		574	700
Other income	66,319		60,856		5,463	9
Total noninterest income	512,979		513,396		(417)	
Personnel costs	584,346		547,051		37,295	7
Outside data processing and other services	124,915		109,043		15,872	15
Equipment	64,381		61,943		2,438	4
Net occupancy	62,180		59,881		2,299	4
Marketing	27,041		27,999		(958)	(3)
Professional services	35,026		25,320		9,706	38
Deposit and other insurance expense	23,395		21,954		1,441	7
Amortization of intangibles	7,312		20,166		(12,854)	(64)
Other expense	86,145		77,277		8,868	11
Total noninterest expense	1,014,741		950,634		64,107	7
Income before income taxes	455,094		480,123		(25,029)	(5)
Provision for income taxes	109,240		118,063		(8,823)	(7)
Net income	345,854		362,060		(16,206)	(4)
Dividends on preferred shares	27,872		15,933		11,939	75
Net income applicable to common shares	\$ 317,982	\$	346,127	\$	(28,145)	(8)%
Average common shares - basic	 796,961		808,335	Ξ	(11,374)	(1)%
Average common shares - diluted	809,360		822,023		(12,663)	(2)
Per common share						
Net income - basic	\$ 0.40	\$	0.43	\$	(0.03)	(7)
Net income - diluted	0.39		0.42		(0.03)	(7)
Cash dividends declared	0.14		0.12		0.02	17
Revenue - fully taxable equivalent (FTE)						
Net interest income	\$ 1,008,947	\$	958,371	\$	50,576	5
FTE adjustment(2)	19,250		15,522		3,728	24
Net interest income	 1,028,197		973,893		54,304	6
Noninterest income	512,979		513,396		(417)	_
Total revenue(2)	\$ 1,541,176	\$	1,487,289	\$		4 %

Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items. On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate. (1)

<sup>(2)</sup> 

	Six months ended June 30,			Change			
(dollar amounts in thousands, except as noted)		2016		2015		Amount	Percent
Mortgage banking income							
Origination and secondary marketing	\$	45,395	\$	46,382	\$	(987)	(2)%
Servicing fees		22,147		21,519		628	3
Amortization of capitalized servicing		(13,078)		(13,944)		866	6
Other mortgage banking income		3,995		6,016		(2,021)	(34)
Subtotal		58,459		59,973		(1,514)	(3)
MSR valuation adjustment(1)		(26,629)		5,361		(31,990)	597
Net trading gains (losses) related to MSR hedging		18,304		(3,855)		22,159	(575)
Total mortgage banking income	\$	50,134	\$	61,479	\$	(11,345)	(18)%
Mortgage originations (in millions)	\$	2,536	\$	2,434	\$	102	4 %
Capitalized mortgage servicing rights(2)		153,532		163,808		(10,276)	(6)
Total mortgages serviced for others (in millions)(2)		16,211		15,722		489	3
MSR % of investor servicing portfolio		0.96%		1.04%		0.01%	(8)
Net impact of MSR hedging							
MSR valuation adjustment(1)	\$	(26,629)	\$	5,361	\$	(31,990)	597
Net trading gains (losses) related to MSR hedging		18,304		(3,855)		22,159	(575)
Net gain (loss) on MSR hedging	\$	(8,325)	\$	1,506		N.R.	N.R.

N.R. Not relevant

<sup>(1)</sup> The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

<sup>(2)</sup> At period end.

	Six months ended June 30,			June 30,
(dollar amounts in thousands)		2016		2015
Allowance for loan and lease losses, beginning of period	\$	597,843	\$	605,196
Loan and lease losses		(103,237)		(102,045)
Recoveries of loans previously charged off		77,930		52,238
Net loan and lease losses		(25,307)		(49,807)
Provision for loan and lease losses		50,424		46,445
Allowance of assets sold or transferred to loans held for sale		104		(2,292)
Allowance for loan and lease losses, end of period		623,064		599,542
Allowance for unfunded loan commitments and letters of credit, beginning of period	\$	72,081	\$	60,806
Provision for (reduction in) unfunded loan commitments and letters of credit losses		1,667		(5,435)
Allowance for unfunded loan commitments and letters of credit, end of period		73,748		55,371
Total allowance for credit losses	\$	696,812	\$	654,913
Allowance for loan and lease losses (ALLL) as % of:				
Total loans and leases		1.19%	)	1.23%
Nonaccrual loans and leases (NALs)		135		165
Nonperforming assets (NPAs)		127		151
Total allowance for credit losses (ACL) as % of:				
Total loans and leases		1.33%	)	1.34%
Nonaccrual loans and leases (NALs)		151		180
Nonperforming assets (NPAs)		142		165

(dollar amounts in thousands)  Net charge-offs by loan and lease type:	2016		
Net charge-offs by loan and lease type:	2016		2015
Commercial:			
Commercial and industrial	\$ 10,216	\$	15,814
Commercial real estate:			
Construction	(481)		(219)
Commercial	(17,668)		1,732
Commercial real estate	 (18,149)		1,513
Total commercial	 (7,933)		17,327
Consumer:			
Automobile	11,090		7,690
Home equity	4,759		9,275
Residential mortgage	2,423		4,958
Other consumer	14,968		10,557
Total consumer	33,240		32,480
Total net charge-offs	\$ 25,307	\$	49,807
Net charge-offs - annualized percentages:			
Commercial:			
Commercial and industrial	0.10%		0.16%
Commercial real estate:			
Construction	(0.11)		(0.05)
Commercial	(0.82)		0.08
Commercial real estate	(0.70)		0.06
Total commercial	 (0.06)		0.14
Consumer:			
Automobile	0.22		0.18
Home equity	0.11		0.22
Residential mortgage	0.08		0.17
Other consumer	5.04		4.81
Total consumer	0.27		0.28
Net charge-offs as a % of average loans	0.10%		0.21%

	June 30,		
(dollar amounts in thousands)	 2016		2015
Nonaccrual loans and leases (NALs): (1)			
Commercial and industrial	\$ 289,811	\$	149,713
Commercial real estate	23,663		43,888
Automobile	5,049		4,190
Residential mortgage	85,174		91,198
Home equity	56,845		75,282
Other consumer	5		68
Total nonaccrual loans and leases	460,547		364,339
Other real estate, net:			
Residential	26,653		25,660
Commercial	2,248		3,572
Total other real estate, net	28,901		29,232
Other NPAs(2)	376		2,440
Total nonperforming assets (4)	\$ 489,824	\$	396,011
Nonaccrual loans and leases as a % of total loans and leases	0.88%		0.75%
NPA ratio(3)	0.93		0.81
	Six months en	ided J	June 30,
(dollar amounts in thousands)	 2016		2015
Nonperforming assets, beginning of period	\$ 398,923	\$	337,723
New nonperforming assets	315,284		287,967
Returns to accruing status	(32,937)		(64,088)
Loan and lease losses	(65,885)		(75,371)
Payments	(110,106)		(68,974)
Sales and transfers to held-for-sale	(15,455)		(21,246)

489,824

396,011

(1) Excludes loans transferred to held-for-sale.

Nonperforming assets, end of period (3)

- (2) Other nonperforming assets represent an investment security backed by a municipal bond.
- (3) Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.
- (4) Nonaccruing troubled debt restructured loans on page 26 are included in the total nonperforming assets balance.

	June 30,			
(dollar amounts in thousands)		2016		2015
Accruing loans and leases past due 90 days or more:				
Commercial and industrial	\$	5,616	\$	6,621
Commercial real estate		10,799		10,920
Automobile		5,452		4,269
Residential mortgage (excluding loans guaranteed by the U.S. Government)		11,383		21,869
Home equity		7,579		11,713
Other consumer		1,645		846
Total, excl. loans guaranteed by the U.S. Government		42,474		56,238
Add: loans guaranteed by U.S. Government		56,105		50,640
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S.				
Government	\$	98,579	\$	106,878
Ratios:				
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.08%	,	0.12%
Guaranteed by U.S. Government, as a percent of total loans and leases		0.11		0.10
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.19		0.22
Accruing troubled debt restructured loans (1):				
Commercial and industrial	\$	232,112	\$	233,346
Commercial real estate		85,015		158,056
Automobile		25,892		24,774
Home equity		203,047		279,864
Residential mortgage		256,859		266,986
Other consumer		4,522		4,722
Total accruing troubled debt restructured loans	\$	807,447	\$	967,748
Nonaccruing troubled debt restructured loans (1):				
Commercial and industrial	\$	77,592	\$	46,303
Commercial real estate		6,833		19,490
Automobile		4,907		4,030
Home equity		21,145		26,568
Residential mortgage		63,638		65,415
Other consumer		142		160
Total nonaccruing troubled debt restructured loans	\$	174,257	\$	161,966

<sup>(1)</sup> Excludes loans transferred to held-for-sale.