## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K
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#### **CURRENT REPORT**

**Pursuant to Section 13 OR 15(d)** of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) April 19, 2017

# **HUNTINGTON BANCSHARES INCORPORATED**

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation)

1-34073 (Commission File Number)

31-0724920 (IRS Employer Identification No.)

**Huntington Center** 41 South High Street Columbus, Ohio (Address of principal executive offices)

43287 (Zip Code)

Registrant's telephone number, including area code (614) 480-8300

#### Not Applicable

(Former name or former address, if changed since last report.)

the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the ant under any of the following provisions (see General Instruction A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On April 19, 2017, Huntington Bancshares Incorporated ("Huntington") issued a news release announcing its earnings for the quarter ended March 31, 2017. Also on April 19, 2017, Huntington made a Quarterly Financial Supplement available on the Investor Relations section of its web site, <a href="www.huntington-ir.com">www.huntington-ir.com</a>. Copies of Huntington's news release and quarterly financial supplement are attached hereto as Exhibit 99.1 and Exhibit 99.2, respectively, and are incorporated by reference in this Item 2.02.

Huntington's senior management will host an earnings conference call on April 19, 2017, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's web site, <a href="https://www.huntington-ir.com">www.huntington-ir.com</a> or through a dial-in telephone number at (877) 407-8029; Conference ID 13657845. Slides will be available in the Investor Relations section of Huntington's web site, <a href="https://www.huntington-ir.com">www.huntington-ir.com</a> about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's web site, <a href="https://www.huntington-ir.com">www.huntington-ir.com</a>. A telephone replay will be available approximately two hours after the completion of the call through April 28, 2017 at (877) 660-6853 or (201) 612-7415; conference ID 13657845.

The information contained or incorporated by reference in this Current Report on Form 8-K contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; the possibility that the anticipated benefits of the merger with FirstMerit Corporation are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in the areas where we do business; diversion of management's attention from ongoing business operations and opportunities; potential adverse reactions or changes to business or employee relationships, including those resulting from the completion of the merger with FirstMerit Corporation; our ability to complete the integration of FirstMerit Corporation successfully; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our Annual Report on Form 10-K for the year ended December 31, 2016, which is on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of our website, http:// www.huntington.com, under the heading "Publications and Filings" and in other documents we file with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

The information contained or incorporated by reference in Item 2.02 of this Form 8-K shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

#### Item 9.01. Financial Statements and Exhibits.

The exhibits referenced below shall be treated as "furnished" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

(d) Exhibits.

Exhibit 99.1 – News release of Huntington Bancshares Incorporated, dated April 19, 2017.

Exhibit 99.2 – Quarterly Financial Supplement, March 2017.

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

HUNTINGTON BANCSHARES INCORPORATED

Date: April 19, 2017 By: /s/ Howell D. McCullough III

Howell D. McCullough III Chief Financial Officer

## EXHIBIT INDEX

Exhibit No.	Description
Exhibit 99.1	News release of Huntington Bancshares Incorporated, dated April 19, 2017
Exhibit 99.2	Quarterly Financial Supplement, March 2017



# FOR IMMEDIATE RELEASE April 19, 2017

Analysts: Mark Muth (mark.muth@huntington.com), 614.480.4720

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#### **HUNTINGTON BANCSHARES INCORPORATED REPORTS 2017 FIRST QUARTER EARNINGS**

#### Successful Conversion Positions the Company to Deliver on Financial Commitments

COLUMBUS, Ohio – Huntington Bancshares Incorporated (NASDAQ: HBAN; www.huntington.com) reported net income for the 2017 first quarter of \$208 million, a \$37 million, or 21%, increase from the year-ago quarter. Earnings per common share for the 2017 first quarter were \$0.17, down \$0.03, or 15%, from the year-ago quarter. Excluding approximately \$71 million pretax, or \$0.04 per common share after tax, of FirstMerit acquisition-related net expenses, adjusted earnings per common share were \$0.21. Tangible book value per share as of 2017 first quarter-end was \$6.55, an 8% year-over-year decrease but a 2% increase from 2016 year-end. Return on average assets was 0.84%, return on average common equity was 8.2%, and return on average tangible common equity was 11.3%. Total revenue increased 40% over the year-ago quarter.

"We had a good start to the year and are encouraged by the momentum we're currently seeing," said Steve Steinour, chairman, president and CEO. "Among our many accomplishments in the first quarter, we successfully completed our data and systems conversion. We are particularly pleased with our ability to retain customer deposits."

"We delivered solid performance in the first quarter and continue to manage the business for the long-term. Our strategy has driven consistent organic growth over the past several years," Steinour said. "We are seeing improving pipelines across our business lines as we leverage our expanded capabilities and markets to reach more customers and prospects than ever before."

#### Specific 2017 First Quarter Highlights:

- Completion of FirstMerit branch conversion and the conversion of the majority of FirstMerit systems
- Consolidation of 110 branches (10% of prior quarter-end total branches), including 101 branches related to the FirstMerit conversion
- \$300 million, or 40%, year-over-year increase in fully-taxable equivalent revenue, comprised of a \$230 million, or 45%, increase in fully-taxable equivalent net interest income and a \$71 million, or 29%, increase in noninterest income
- Net interest margin of 3.30%, an increase of 19 basis points from the year-ago quarter
- \$216 million, or 44%, year-over-year increase in noninterest expense, including a net increase of \$67 million of FirstMerit acquisition-related expense
- \$16.4 billion, or 32%, year-over-year increase in average loans and leases, comprised of a \$9.4 billion, or 36%, increase in commercial loans and a \$6.9 billion, or 28%, increase in consumer loans
- \$8.6 billion, or 57%, year-over-year increase in average securities, including a net increase of \$0.7 billion of direct purchase municipal instruments in our Commercial Banking segment
- \$20.1 billion, or 39%, year-over-year increase in average core deposits, driven by a \$9.0 billion, or 116%, increase in interest-bearing demand deposits, a \$6.7 billion, or 126%, increase in savings and other domestic deposits, and a \$5.4 billion, or 33%, increase in noninterest-bearing demand deposits

- Net charge-offs equated to 0.24% of average loans and leases, representing the twelfth consecutive quarter below the long-term target range of 0.35% to 0.55%
- Nonperforming asset ratio of 0.68%, down from 0.72% a quarter ago and 1.02% a year ago
- \$0.57, or 8%, year-over-year decrease in tangible book value per common share (TBVPS) to \$6.55

Table 1 - Earnings Performance Summary

		2017	2016									
		First		Fourth		Third		Second		First		
(\$ in millions, except per share data)	(	Quarter		Quarter		Quarter		Quarter		Quarter		
Net Income	\$	208	\$	239	\$	127	\$	175	\$	171		
Diluted earnings per common share		0.17		0.20		0.11		0.19		0.20		
Return on average assets		0.84%		0.95%		0.58%		0.96%		0.96%		
Return on average common equity		8.2		9.4		5.4		9.6		10.4		
Return on average tangible common equity		11.3		12.9		7.0		11.0		11.9		
Net interest margin		3.30		3.25		3.18		3.06		3.11		
Efficiency ratio		65.7		61.6		75.0		66.1		64.6		
Tangible book value per common share	\$	6.55	\$	6.43	\$	6.48	\$	7.29	\$	7.12		
Cash dividends declared per common share		0.08		0.08		0.07		0.07		0.07		
Average diluted shares outstanding (000's)	1	,108,617	•	1,104,358		952,081		810,371		808,349		
Average earning assets	\$	91,139	\$	91,463	\$	79,687	\$	67,863	\$	66,234		
Average loans and leases (1)		66,981		66,405		60,722		51,932		50,618		
Average core deposits		71,500		72,070		62,022		51,895		51,363		
Tangible common equity / tangible assets ratio		7.28%		7.16%		7.14%		7.96%		7.89%		
Common equity Tier 1 risk-based capital ratio		9.67		9.56		9.09		9.80		9.73		
NCOs as a % of average loans and leases		0.24%		0.26%		0.26%		0.13%		0.07%		
NAL ratio		0.60		0.63		0.61		0.88		0.97		
ACL as a % of total loans and leases		1.14		1.10		1.06		1.33		1.34		

## (1) Excludes loans held for sale

Table 2 lists certain items that we believe are significant in understanding corporate performance and trends (see Basis of Presentation). There was one Significant Item in the 2017 first quarter: \$71 million of FirstMerit acquisition-related net expense.

Table 2 - Significant Items Influencing Earnings

	-		act		
Ar	nount	Amount (1) EPS (			PS (2)
		\$	208	\$	0.17
\$	(71)		(46)		(0.04)
		\$	239	\$	0.20
\$	(96)		(63)		(0.06)
\$	42		27		0.02
		\$	127	\$	0.11
\$	(159)		(107)		(0.11)
		\$	175	\$	0.19
\$	(21)		(14)		(0.02)
		\$	171	\$	0.20
\$	(6)		(4)		(0.01)
	\$ \$ \$ \$ \$ \$	\$ (96) \$ 42 \$ (159) \$ (21)	Impact Amount Amo  \$ \$ (71) \$ \$ \$ (96) \$ 42 \$ \$ \$ (159) \$ \$ \$ (21) \$	Impact         After-Tax           Amount         Amount (1)           \$ 208         (46)           \$ 239         (63)           \$ 42         27           \$ (159)         (107)           \$ (21)         (14)           \$ 171	Impact         After-Tax Impact           Amount         Amount (1)         Effective           \$ 208         \$           \$ (71)         (46)           \$ 239         \$           \$ (96)         (63)           \$ 42         27           \$ 127         \$           \$ (159)         (107)           \$ 175         \$           \$ (21)         (14)           \$ 171         \$

<sup>(1)</sup> Favorable (unfavorable) impact on net income.

#### Net Interest Income, Net Interest Margin, and Average Balance Sheet

Table 3 – Net Interest Income and Net Interest Margin Performance Summary – Purchase Accounting Accretion Drives Year-over-Year NIM Expansion

	2	2017										
		First		ourth	Third		Second		First		Chang	e (%)
(\$ in millions)	Q	Quarter		Quarter		Quarter		Quarter		uarter	LQ	YOY
Net interest income	\$	\$ 730 \$		735	\$	625	\$	506	\$	503	(1)%	45%
FTE adjustment		12		13		11		10		9	(8)	33
Net interest income - FTE		742		748		636		516		512	(1)	45
Noninterest income		312		334		302		271		242	(7)	29
Total revenue - FTE	\$	1,054	\$	1,082	\$	938	\$	787	\$	754	(3)%	40%

						Chang	ge bp
Yield / Cost						LQ	YOY
Total earning assets	3.70%	3.60%	3.52%	3.41%	3.44%	10	26
Total loans and leases	4.07	3.95	3.81	3.63	3.67	12	40
Total securities	2.54	2.58	2.47	2.56	2.56	(4)	(2)
Total interest-bearing liabilities	0.54	0.48	0.49	0.50	0.46	6	8
Total interest-bearing deposits	0.26	0.23	0.22	0.23	0.24	3	2
Net interest rate spread	3.16	3.12	3.03	2.91	2.98	4	18
Impact of noninterest-bearing funds on margin	0.14	0.13	0.15	0.15	0.13	1	1
Net interest margin	3.30%	3.25%	3.18%	3.06%	3.11%	5	19

See Pages 6-8 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Fully-taxable equivalent (FTE) net interest income for the 2017 first quarter increased \$230 million, or 45%, from the 2016 first quarter. This reflected the benefit from the \$24.9 billion, or 38%, increase in average earning assets coupled with a 19 basis point improvement in the FTE net interest margin (NIM) to 3.30%. Average earning asset growth included a \$16.4 billion, or 32%, increase in average loans and leases and a \$8.6 billion, or 57%,

<sup>(2)</sup> EPS reflected on a fully diluted basis.

increase in average securities. The NIM expansion reflected a 26 basis point increase in earning asset yields and a 1 basis point increase in the benefit from noninterest-bearing funds, partially offset by an 8 basis point increase in funding costs. FTE net interest income during the 2017 first quarter included \$36 million, or approximately 16 basis points, of purchase accounting impact.

Compared to the 2016 fourth quarter, FTE net interest income decreased \$6 million, or 1%. Average earning assets decreased \$0.3 billion, or less than 1%, sequentially, while the NIM increased 5 basis points. The increase in the NIM reflected a 10 basis point increase in earning asset yields and a 1 basis point increase in the benefit from noninterest-bearing funds, partially offset by a 6 basis point increase in the cost of interest-bearing liabilities. The purchase accounting impact on the net interest margin was approximately 16 basis points in the 2017 first quarter compared to approximately 18 basis points in the prior quarter.

Table 4 – Average Earning Assets – Commercial Drives Year-over-year and Linked-quarter Loan Growth

	20	17										
	Fii	rst	Fou	Fourth		Third		Second		irst	Chang	e (%)
(\$ in billions)	Qua	arter	Quarter		Quarter		Quarter		Qι	uarter	LQ	YOY
Commercial and industrial	\$	27.9	\$	27.7	\$	25.0	\$	21.3	\$	20.6	1 %	35%
Commercial real estate		7.4		7.2		6.4		5.2		5.2	2	41
Total commercial		35.3	;	34.9		31.3		26.6		25.9	1	36
Automobile		11.1		10.9		11.4		10.1		9.7	2	14
Home equity		10.1		10.1		9.3		8.4		8.4	_	19
Residential mortgage		7.8		7.7		7.0		6.2		6.0	1	29
RV and marine finance		1.9		1.8		0.9		_		_	2	NM
Other consumer		0.9		1.0		8.0		0.6		0.6	(4)	60
Total consumer		31.7	:	31.5		29.4		25.4		24.8	1	28
Total loans and leases		67.0		66.4		60.7		51.9		50.6	1	32
Total securities		23.6	- :	22.4		18.2		15.3		15.1	5	57
Held-for-sale and other earning assets		0.5		2.6		0.8		0.7		0.5	(81)	_
Total earning assets	\$	91.1	\$ !	91.5	\$	79.7	\$	67.9	\$	66.2	<u> </u>	38%

See Page 6 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Average earning assets for the 2017 first quarter increased \$24.9 billion, or 38%, from the year-ago quarter, primarily reflecting the impact of the FirstMerit acquisition. Average securities increased \$8.6 billion, or 57%, which included \$2.8 billion of direct purchase municipal instruments in our commercial banking segment compared to \$2.1 billion in the year-ago quarter. Average residential mortgage loans increased \$1.8 billion, or 29%, as we continue to see increased demand for residential mortgage loans across our footprint.

Compared to the 2016 fourth quarter, average earning assets decreased \$0.3 billion, or less than 1%. On a reported basis, average securities increased \$1.2 billion, or 5%, reflecting the reinvestment of the proceeds from the 2016 fourth quarter automobile loan securitization into securities qualifying as High Quality Liquid Assets for the Liquidity Coverage Ratio (LCR). Average loans and leases increased \$0.6 billion, or 1%, primarily reflecting growth in automobile loans and core middle market and small business C&I lending. Average loans held for sale and other earnings assets decreased \$2.1 billion, or 80%, primarily reflecting the \$1.5 billion automobile loan securitization and the balance sheet optimization-related loan sales completed during the 2016 fourth quarter.

Table 5 – Average Liabilities – Relationship-Focus Continues to Drive Strong Year-over-year Core Deposit Growth

	2	2017										
		First		Fourth		Third		econd	First		Change	e (%)
(\$ in billions)	Qı	Quarter		Quarter		Quarter		uarter	Q	uarter	LQ	YOY
Demand deposits - noninterest-bearing	\$	21.7	\$	23.2	\$	20.0	\$	16.5	\$	16.3	(7)%	33%
Demand deposits - interest-bearing		16.8		15.3		12.4		8.4		7.8	10	116
Total demand deposits		38.5		38.5		32.4		24.9		24.1		60
Money market deposits		18.7		18.6		18.5		19.5		19.7	_	(5)
Savings and other domestic deposits		12.0		12.3		8.9		5.4		5.3	(2)	126
Core certificates of deposit		2.3		2.6		2.3		2.0		2.3	(11)	3
Total core deposits		71.5		72.0		62.1		51.8		51.4	(1)	39
Other domestic deposits of \$250,000 or more		0.5		0.4		0.4		0.4		0.5	20	3
Brokered deposits and negotiable CDs		4.0		4.3		3.9		2.9		2.9	(7)	37
Deposits in foreign offices		_		0.2		0.2		0.2		0.3	(100)	(100)
Total deposits	\$	76.0	\$	76.9	\$	66.6	\$	55.3	\$	55.1	(1)%	38%
Short-term borrowings	\$	3.8	\$	2.6	\$	1.3	\$	1.0	\$	1.1	44 %	231%
Long-term debt		8.5		8.6		8.5		7.9		7.2	(1)	18
Total debt	\$	12.3	\$	11.2	\$	9.8	\$	8.9	\$	8.3	10 %	42%
Total interest-bearing liabilities	\$	66.5	\$	64.9	\$	56.3	\$	47.8	\$	47.0	3 %	42%

See Page 6 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Average total deposits for the 2017 first quarter increased \$21.0 billion, or 38%, from the year-ago quarter, while average total core deposits increased \$20.1 billion, or 39%. Average total interest-bearing liabilities increased \$19.5 billion, or 42%, from the year-ago quarter. These increases primarily reflect the impact of the FirstMerit acquisition. Average demand deposits increased \$14.4 billion, or 60%, comprised of a \$10.3 billion, or 67%, increase in average commercial demand deposits and a \$4.2 billion, or 47%, increase in average consumer demand deposits. Average short-term borrowings increased \$2.6 billion, or 231%, reflecting the maintenance of excess liquidity surrounding the branch conversion. Average long-term debt increased \$1.3 billion, or 18%, reflecting the issuance of \$3.0 billion and maturity of \$1.0 billion of senior debt over the past five quarters.

Compared to the 2016 fourth quarter, average total core deposits decreased \$0.6 billion, or 1%, primarily reflecting the divestiture of \$0.6 billion of deposits and thirteen branches in the 2016 fourth quarter. Average demand deposits were flat as a \$1.5 billion, or 10%, increase in average interest-bearing demand deposits offset a \$1.5 billion, or 7%, decrease in average noninterest-bearing demand deposits. Average total debt increased \$1.1 billion, driven by an increase in short-term borrowings of \$1.2 billion, or 44%, reflecting the maintenance of excess liquidity surrounding the branch conversion.

## **Noninterest Income** (see Basis of Presentation)

 ${\it Table~6-Noninterest~Income~(GAAP)-Implementation~of~FirstMerit-Related~Revenue~Enhancements~Well~Under~Way}$ 

	201	17		2				
	Fir	First		Third	Second	First	Chang	je (%)
(\$ in millions)	Qua	rter	Quarter	Quarter	Quarter	Quarter	LQ	YOY
Service charges on deposit accounts	\$	83	\$ 92	\$ 87	\$ 76	\$ 70	(9)%	19%
Cards and payment processing income		47	49	44	39	36	(4)	29
Mortgage banking income		32	38	41	32	19	(16)	71
Trust and investment management services		34	34	29	22	23	_	48
Insurance income		15	16	16	16	16	(7)	(6)
Brokerage income		16	17	15	15	16	(7)	2
Capital markets fees		14	19	15	13	13	(24)	9
Bank owned life insurance income		18	17	14	13	14	3	30
Gain on sale of loans		13	25	8	9	5	(49)	138
Securities gains (losses)		_	(2)	1	1	_	(100)	NM
Other income		41	30	33	36	30	38	35
Total noninterest income	\$	312	\$ 334	\$ 302	\$ 271	\$ 242	(7)%	29%

Table 7 - Impact of Significant Items

	2017		2016							
	First	Fourth	Third	Second	First					
(\$ in millions)	Quarter	Quarter	Quarter	Quarter	Quarter					
Service charges on deposit accounts	\$ —	\$ —	\$ —	\$ —	\$ —					
Cards and payment processing income	_	_	_	_	_					
Mortgage banking income	_	_	_	_	_					
Trust and investment management services	_	_	_	_	_					
Insurance income	_	_	_	_	_					
Brokerage income	_	_	_	_	_					
Capital markets fees	_	_	_	_	_					
Bank owned life insurance income	_	_	_	_	_					
Gain on sale of loans	_	_	_	_	_					
Securities gains (losses)	_	_	_	_	_					
Other income	2	(1)	_	_	_					
Total noninterest income	\$ 2	\$ (1)	\$ —	\$	\$ —					

Table 8 - Adjusted Noninterest Income (Non-GAAP)

	2	017										
	F	irst	Four	th	Ti	nird	Second		First		Change	e (%)
(\$ in millions)	Qι	ıarter	Quar	Quarter		Quarter		Quarter		ıarter	LQ	YOY
Service charges on deposit accounts	\$	83	\$	92	\$	87	\$	76	\$	70	(9)%	19%
Cards and payment processing income		47		49		44		39		36	(4)	29
Mortgage banking income		32		38		41		32		19	(16)	71
Trust and investment management services		34		34		29		22		23	_	48
Insurance income		15		16		16		16		16	(7)	(6)
Brokerage income		16		17		15		15		16	(7)	2
Capital markets fees		14		19		15		13		13	(24)	9
Bank owned life insurance income		18		17		14		13		14	3	30
Gain on sale of loans		13		25		8		9		5	(49)	138
Securities gains (losses)		_		(2)		1		1		_	(100)	_
Other income		39		31		33		36		30	26	30
Total noninterest income	\$	310	\$ ;	335	\$	302	\$	271	\$	242	(7)%	28%

See Pages 9-10 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Reported noninterest income for the 2017 first quarter increased \$71 million, or 29%, from the year-ago quarter, primarily reflecting the impact of the FirstMerit acquisition. Service charges on deposit accounts increased \$13 million, or 19%, reflecting the benefit of the FirstMerit acquisition and continued new customer acquisition. Of the increase, \$8 million was attributable to consumer deposit accounts, and \$6 million was attributable to commercial deposit accounts. Mortgage banking income increased \$13 million, or 71%, reflecting a 35% increase in mortgage origination volume and an \$8 million increase from net mortgage servicing rights (MSR) hedging-related activities.

Compared to the 2016 fourth quarter, reported noninterest income decreased \$22 million, or 7%. Gain on sale of loans decreased \$12 million, or 49%, primarily reflecting the \$11 million of gains related to the balance sheet optimization strategy completed in the 2016 fourth quarter. Service charges on deposit accounts decreased \$8 million, or 9%, primarily reflecting a \$7 million seasonal decline in service charges on consumer accounts. Mortgage banking income decreased \$6 million, or 16%, primarily driven by a decline in net MSR activity. These decreases were partially offset by an \$11 million, or 38%, increase in other income, primarily reflecting the \$8 million unfavorable impact during the prior quarter related to ineffectiveness of derivatives used to hedge fixed-rate, long-term debt.

## **Noninterest Expense** (see Basis of Presentation)

 $\textit{Table 9-Noninterest Expense (GAAP)-Continued Focus on Implementation of FirstMerit-Related Cost Savings$ 

	2	2017										
	F	First	Fo	ourth	Т	hird	Sec	cond	F	irst	Change	÷ (%)
(\$ in millions)	Qı	uarter	Qι	ıarter	Qι	ıarter	Qua	arter	Qι	ıarter	LQ	YOY
Personnel costs	\$	382	\$	360	\$	405	\$	299	\$	285	6%	34%
Outside data processing and other services		87		89		91		63		62	(2)	41
Equipment		47		60		41		32		33	(22)	43
Net occupancy		68		49		41		31		31	37	115
Professional services		18		23		47		21		14	(21)	35
Marketing		14		21		14		15		12	(35)	13
Deposit and other insurance expense		20		16		15		12		11	27	79
Amortization of intangibles		14		14		9		4		4	2	287
Other expense		57		49		48		47		39	16	46
Total noninterest expense	\$	707	\$	681	\$	712	\$	524	\$	491	4%	44%
(in thousands)												
Number of employees (Average full-time equivalent)		16.3		16.0		14.5		12.4		12.4	2%	31%

Table 10 - Impacts of Significant Items

	20	17				20	16			
	Fir	st	Fou	ırth	TI	hird	Sec	ond	F	irst
(\$ in millions)	Qua	rter	Qua	rter	Qu	arter	Qua	arter	Qu	arter
Personnel costs	\$	20	\$	(5)	\$	76	\$	5	\$	_
Outside data processing and other services		14		15		28		3		_
Equipment		6		20		5		_		_
Net occupancy		23		7		7		_		_
Professional services		4		9		34		11		4
Marketing		1		4		1		_		_
Deposit and other insurance expense		_		_		_		_		_
Amortization of intangibles		_		_		_		_		_
Other expense		5		3		8		2		1
Total noninterest expense	\$	73	\$	53	\$	159	\$	21	\$	6

Table 11 - Adjusted Noninterest Expense (Non-GAAP)

	2	017				20	16					
	F	irst	Fc	ourth	Т	hird	Second		F	irst	Change	e (%)
(\$ in millions)	Qι	ıarter	Qu	arter	Qι	uarter	Qu	arter	Qu	arter	LQ	YOY
Personnel costs	\$	362	\$	365	\$	329	\$	294	\$	285	(1)%	27%
Outside data processing and other services		73		73		63		60		62	_	18
Equipment		41		40		36		32		33	3	24
Net occupancy		44		42		34		30		31	5	42
Professional services		14		14		13		11		9	_	56
Marketing		13		17		14		15		12	(24)	8
Deposit and other insurance expense		20		16		15		12		11	27	79
Amortization of intangibles		14		14		9		4		4	2	287
Other expense		52		47		40		46		38	11	37
Total noninterest expense	\$	634	\$	628	\$	553	\$	503	\$	485	1 %	31%

See Page 9 of Quarterly Financial Supplement for additional detail.

Note: 2016 third quarter results reflect inclusion of FirstMerit since August 16, 2016.

Reported noninterest expense for the 2017 first quarter increased \$216 million, or 44%, from the year-ago quarter, primarily reflecting the impact of the FirstMerit acquisition, including Significant Items. Personnel costs increased \$97 million, or 34%, primarily reflecting \$20 million of acquisition-related personnel expense and a 32% increase in average full-time equivalent employees. Other expense increased \$18 million, or 46%, including a \$5 million increase in OREO and foreclosure expense as well as the \$4 million net increase in acquisition-related expenses. Deposit and other insurance expense increased \$9 million, or 79%, reflecting the larger assessment base as well as the FDIC Large Institution Surcharge implemented during the 2016 third quarter.

Reported noninterest expense increased \$26 million, or 4%, from the 2016 fourth quarter, including a \$20 million net increase in Significant Items. Personnel costs increased \$22 million, or 6%, primarily related to the \$18 million gain on the settlement of a portion of the FirstMerit pension plan liability during the 2016 fourth quarter. Other expense increased \$8 million, or 16%, primarily reflecting the \$6 million benefit related to the extinguishment of trust preferred securities in the 2016 fourth quarter. Marketing expense decreased \$8 million, or 35%, primarily reflecting the \$3 million net decrease in acquisition-related expenses and the timing of advertising campaigns.

#### **Credit Quality**

Table 12 – Credit Quality Metrics – NALs and NPAs Decrease Sequentially, while NCOs Remain Better Than Long-Term Expectations

		2017				20	16		
(\$ in millions)	Ma	arch 31,	De	ecember 31,	Se	eptember 30,		June 30,	March 31,
Total nonaccrual loans and leases	\$	401	\$	423	\$	404	\$	461	\$ 499
Total other real estate		50		51		71		29	26
Other NPAs (1)		7		7		_		_	_
Total nonperforming assets		458		481		475		490	525
Accruing loans and leases past due 90 days or more		128		129		135		99	106
NPAs + accruing loans and lease past due 90 days or more	\$	586	\$	610	\$	610	\$	589	\$ 631
NAL ratio (2)		0.60%		0.63%		0.61%		0.88%	0.97%
NPA ratio (3)		0.68		0.72		0.72		0.93	1.02
(NPAs+90 days)/(Loans+OREO)		0.87		0.91		0.92		1.12	1.22
Provision for credit losses	\$	68	\$	75	\$	64	\$	25	\$ 28
Net charge-offs		39		44		40		17	9
Net charge-offs / Average total loans		0.24%		0.26%		0.26%		0.13%	0.07%
Allowance for loans and lease losses	\$	673	\$	638	\$	617	\$	623	\$ 614
Allowance for unfunded loan commitments and letters of credit		92		98		88		74	75
Allowance for credit losses (ACL)	\$	765	\$	736	\$	705	\$	697	\$ 689
ACL as a % of:									
Total loans and leases		1.14%		1.10%		1.06%		1.33%	1.34%
NALs		190		174		174		151	138
NPAs		167		153		148		142	131

- (1) Other nonperforming assets include certain impaired investment securities.
- (2) Total NALs as a % of total loans and leases.
- (3) Total NPAs as a % of sum of loans and leases and other real estate.

See Pages 11-14 of Quarterly Financial Supplement for additional detail.

Overall asset quality remains strong, with some modest volatility. The overall consumer credit metrics continue to perform as expected, with slightly improved results compared to the prior quarter. The commercial portfolios continue to experience some quarter to quarter volatility, with the current quarter reporting a significantly lower net loss despite limited recoveries compared to prior periods. The modest volatility is the result of the absolute low level of problem loans.

Nonaccrual loans and leases (NALs) decreased \$97 million, or 20%, from the year-ago quarter to \$401 million, or 0.60% of total loans and leases. The year-over-year decrease was centered in the Commercial portfolio and was primarily associated with the improved performance of a small number of energy sector loan relationships that were added to NALs in the 2016 first quarter. While the energy portfolio was a primary driver of the decrease in NALs over the past year, that portfolio continues to represent less than 1% of total loans outstanding. Nonperforming assets (NPAs) decreased \$67 million, or 13%, from the year-ago quarter to \$458 million, or 0.68% of total loans and leases and OREO. NALs decreased \$21 million, or 5%, from the prior quarter, while NPAs decreased \$23 million, or 5%, from the prior quarter. The linked-quarter decreases primarily resulted from paydowns and NALs that returned to accruing status.

The provision for credit losses increased \$40 million year-over-year to \$68 million in the 2017 first quarter. Net charge-offs (NCOs) increased \$31 million to \$39 million primarily as a result of material CRE recoveries in the year-ago quarter as well as charge-offs on the acquired FirstMerit portfolio. NCOs represented an annualized 0.24% of average loans and leases in the current quarter, down from 0.26% in the prior quarter but up from 0.07% in the year-ago quarter. We continue to be pleased with the net charge-off performance within each portfolio and in total.

The period-end allowance for credit losses (ACL) as a percentage of total loans and leases decreased to 1.14% from 1.34% a year ago, while the ACL as a percentage of period-end total NALs increased to 190% from 138%. We believe the level of the ACL is appropriate given the improvement in the credit quality metrics and the current composition of the overall loan and lease portfolio. The year-over-year decline in the coverage ratios is primarily a function of the purchase accounting impact associated with the FirstMerit acquisition.

#### **Capital**

Table 13 - Capital Ratios - FirstMerit Acquisition Effectively Deploys Capital

	2017		20	16	
(\$ in millions)	March 31,	December 31,	September 30,	June 30,	March 31,
Tangible common equity / tangible assets ratio	7.28%	7.16%	7.14%	7.96%	7.89%
Common equity tier 1 risk-based capital ratio (1)	9.67%	9.56%	9.09%	9.80%	9.73%
Regulatory Tier 1 risk-based capital ratio (1)	11.04%	10.92%	10.40%	11.37%	10.99%
Regulatory Total risk-based capital ratio (1)	13.15%	13.05%	12.56%	13.49%	13.17%
Total risk-weighted assets (1)	\$ 78,082	\$ 78,263	\$ 80,513	\$ 60,721	\$ 59,798

<sup>(1)</sup> Figures are estimated and are presented on a Basel III standardized approach basis.

See Pages 15-16 of Quarterly Financial Supplement for additional detail.

The tangible common equity to tangible assets ratio was 7.28% at March 31, 2017, down 61 basis points from a year ago. Common Equity Tier 1 (CET1) risk-based capital ratio was 9.67% at March 31, 2017, down from 9.73% a year ago. The regulatory Tier 1 risk-based capital ratio was 11.04% compared to 10.99% at March 31, 2016. Capital ratios were impacted by the \$1.3 billion of goodwill created and the issuance of \$2.8 billion of common stock as part of the FirstMerit acquisition. The regulatory Tier 1 risk-based and total risk-based capital ratios benefited from the issuance of \$200 million of Class D preferred equity during the 2016 second quarter and the issuance of \$100 million of Class C preferred equity during the 2016 third quarter in exchange for FirstMerit preferred equity in conjunction with the acquisition. The total risk-based capital ratio was impacted by the repurchase of \$20 million of trust preferred securities during the 2016 third quarter and \$40 million of trust preferred securities during the 2016 fourth quarter, both of which were executed under the *de minimis* clause of the Federal Reserve's CCAR rules. In addition, \$5 million of trust preferred securities were acquired in the FirstMerit acquisition and subsequently were redeemed. There were no common shares repurchased over the past five quarters.

#### **Income Taxes**

The provision for income taxes in the 2017 first quarter was \$59 million, compared to \$55 million in the 2016 first quarter. The effective tax rates for the 2017 first quarter and 2016 first quarter were 22.2% and 24.3%, respectively. At March 31, 2017, we had a net federal deferred tax asset of \$91 million and a net state deferred tax asset of \$41 million.

#### **Expectations - 2017**

"We expect ongoing consumer and business confidence to translate into private sector investment fueling continued economic momentum," Steinour said. "We are seeing solid manufacturing and infrastructure growth in the Midwest. Businesses are adding jobs and investing more, and growth in our pipelines has followed. We will continue to leverage our increased scale, capabilities, and additional expertise. We are on pace to meet our previously-announced commitments for \$255 million of annualized cost savings and \$100 million of annualized revenue enhancements from the FirstMerit acquisition."

We expect full-year revenue growth to be in excess of 20%. While continuing to proactively invest in the franchise, we will manage the expense base with respect to our annual goal to deliver positive operating leverage. We remain on track to implement all FirstMerit-related cost savings by the end of the 2017 third quarter.

We expect average balance sheet growth, driven largely by the FirstMerit acquisition, to be in excess of 20%. On a period-end basis, we expect loan growth of 4% to 6%.

Overall, asset quality metrics are expected to remain near current levels, although moderate quarterly volatility also is expected, given the current low level of problem assets and credit costs. We anticipate NCOs will

remain below our long-term normalized range of 35 to 55 basis points, while provision expense will continue to normalize.

The effective tax rate for 2017 is expected to be in the range of 24% to 27%, excluding Significant Items.

#### **Conference Call / Webcast Information**

Huntington's senior management will host an earnings conference call on April 19, 2017, at 9:00 a.m. (Eastern Daylight Time). The call may be accessed via a live Internet webcast at the Investor Relations section of Huntington's website, www.huntington.com, or through a dial-in telephone number at (877) 407-8029; Conference ID #13657845. Slides will be available in the Investor Relations section of Huntington's website about an hour prior to the call. A replay of the webcast will be archived in the Investor Relations section of Huntington's website. A telephone replay will be available approximately two hours after the completion of the call through April 28, 2017 at (877) 660-6853 or (201) 612-7415; conference ID #13657845.

Please see the 2017 First Quarter Quarterly Financial Supplement for additional detailed financial performance metrics. This document can be found on Huntington's Investor Relations website, www.huntington-ir.com.

#### **Caution regarding Forward-Looking Statements**

This communication contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forwardlooking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; the possibility that the anticipated benefits of the merger with FirstMerit Corporation are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in the areas where we do business; diversion of management's attention from ongoing business operations and opportunities; potential adverse reactions or changes to business or employee relationships, including those resulting from the completion of the merger with FirstMerit Corporation; our ability to complete the integration of FirstMerit Corporation successfully; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our Annual Report on Form 10-K for the year ended December 31, 2016, which is on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings" and in other documents we file with the SEC.

All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.

#### **Basis of Presentation**

Use of Non-GAAP Financial Measures

This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, conference call slides, or the Form 8-K related to this document, all of which can be found on Huntington's website at www.huntington-ir.com.

#### **Annualized Data**

Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full-year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a guarter would represent an annualized 8% growth rate.

#### Fully-Taxable Equivalent Interest Income and Net Interest Margin

Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.

#### Earnings per Share Equivalent Data

Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying an effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.

#### Rounding

Please note that columns of data in this document may not add due to rounding.

#### Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company – e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, litigation actions, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business – e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation write-downs, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance – i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, Forms 10-Q and 10-K).

"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including

those described in Huntington's 2016 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

#### **About Huntington**

Huntington Bancshares Incorporated is a regional bank holding company headquartered in Columbus, Ohio, with \$100 billion of assets and a network of 996 branches and 1,855 ATMs across eight Midwestern states. Founded in 1866, The Huntington National Bank and its affiliates provide consumer, small business, commercial, treasury management, wealth management, brokerage, trust, and insurance services. Huntington also provides auto dealer, equipment finance, national settlement and capital market services that extend beyond its core states. Visit huntington.com for more information.

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#### HUNTINGTON BANCSHARES INCORPORATED Quarterly Financial Supplement March 31, 2017

## **Table of Contents**

Quarterly Key Statistics	1
Consolidated Balance Sheets	<u>3</u>
Loans and Leases Composition	4
Deposits Composition	<u>5</u>
Consolidated Quarterly Average Balance Sheets	<u>6</u>
Consolidated Quarterly Net Interest Margin - Interest Income / Expense	<u>7</u>
Consolidated Quarterly Net Interest Margin - Yield	<u>8</u>
Selected Quarterly Income Statement Data	9
Quarterly Mortgage Banking Income	<u>10</u>
Quarterly Credit Reserves Analysis	<u>11</u>
Quarterly Net Charge-Off Analysis	<u>12</u>
Quarterly Nonaccrual Loans and Leases (NALs) and Nonperforming Assets (NPAs)	<u>13</u>
Quarterly Accruing Past Due Loans and Leases and Accruing and Nonaccruing Troubled Debt Restructured Loans	<u>14</u>
Quarterly Capital Under Current Regulatory Standards (Basel III) and Other Capital Data	<u>15</u>
Quarterly Common Stock Summary, Non-Regulatory Capital, and Other Data	16

#### **Notes:**

The preparation of financial statement data in conformity with accounting principles generally accepted in the United States (GAAP) requires management to make estimates and assumptions that affect amounts reported. Actual results could differ from those estimates. Certain prior period amounts have been reclassified to conform to the current period's presentation.

#### Fully-Taxable Equivalent Basis

Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides a more accurate picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 35 percent.

#### Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets, and
- Tangible common equity to risk-weighted assets using Basel III definition.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in GAAP or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company may be considered non-GAAP financial measures.

Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in the related press release in their entirety, and not to rely on any single financial measure.

			Thre	e months ende	d		I	
		March 31,		ecember 31,	_	March 31,	Percent Cha	nges vs.
(amounts in thousands, except per share amounts and as noted)		2017		2016		2016	4Q16	1Q16
Net interest income (3)	\$	742,033	\$	747,541	\$	512,225	(1)%	45 %
FTE adjustment	_	(12,058)		(12,560)	_	(9,159)	(4)	32
Net interest income		729,975		734,981		503,066	(1)	45
Provision for credit losses		67,638		74,906		27,582	(10)	145
Noninterest income		312,463		334,337		241,867	(7)	29
Noninterest expense		707,422		681,497		491,080	4	44
Income before income taxes		267,378		312,915		226,271	(15)	18
Provision for income taxes		59,284		73,952		54,957	(20)	8
Net income		208,094		238,963		171,314	(13)	21
Dividends on preferred shares		18,878		18,865		7,998		_
Net income applicable to common shares	\$	189,216	\$	220,098	\$	163,316	(14)%	16 %
Net income per common share - diluted	\$	0.17	\$	0.20	\$	0.20	(15)%	(15)%
Cash dividends declared per common share		0.08		0.08		0.07		14
Tangible book value per common share at end of period		6.55		6.43		7.12	2	(8)
Average common shares - basic		1,086,374		1,085,253		795,755	_	37
Average common shares - diluted		1,108,617		1,104,358		808,349	_	37
Ending common shares outstanding		1,087,120		1,085,689		796,689	_	36
Return on average assets		0.84 %		0.95%		0.96 %		
Return on average common shareholders' equity		8.2		9.4		10.4		
Return on average tangible common shareholders' equity (2)		11.3		12.9		11.9		
Net interest margin(3)		3.30		3.25		3.11		
Efficiency ratio(4)		65.7		61.6		64.6		
Effective tax rate		22.2		23.6		24.3		
Average total assets (millions)	\$	100,343	\$	100,367	\$	71,596	_	40
Average earning assets (millions)		91,139		91,463		66,234	_	38
Average loans and leases (millions)		66,981		66,405		50,618	1	32
Average loans and leases - linked quarter annualized growth rate		3.5 %		37.4%		6.4 %		
Average total deposits (millions)	\$	75,939	\$	76,886	\$	54,979	(1)	38
Average core deposits(5) (millions)		71,500		72,070		51,363	(1)	39
Average core deposits - linked quarter annualized growth rate		(3.2)%		64.8%		(1.7)%		
Average shareholders' equity (millions)	\$	10,422	\$	10,426	\$	6,755	_	54
Average common total shareholders' equity (millions)		9,351		9,355		6,322	<b> </b>	48
Average tangible common shareholders' equity (millions)		7,101		7,080		5,610	_	27
Total assets at end of period (millions)		100,046		99,714		72,645	_	38
Total shareholders' equity at end of period (millions)		10,437		10,308		7,158	1	46
NCOs as a % of average loans and leases		0.24 %		0.26%		0.07 %		
NAL ratio		0.60		0.63		0.97		
NPA ratio(6)		0.68		0.72		1.02		
Allowance for loan and lease losses (ALLL) as a % of total loans and leases at the end of period		1.00		0.95		1.19		
ALLL plus allowance for unfunded loan commitments and letters of credit (ACL) as a % of total loans and leases at the end of period		1.14		1.10		1.34		
ACL as a % of NALs		190		174		138		
ACL as a % of NPAs		167		153		131		
Common equity tier 1 risk-based capital ratio(7)		9.67		9.56		9.73		
Tangible common equity / tangible asset ratio(8)		7.28		7.16		7.89		

See Notes to the Quarterly Key Statistics.

#### **Key Statistics Footnotes**

- (1) Comparisons for all presented periods are impacted by a number of factors. Refer to Significant Items.
- (2) Net income applicable to common shares excluding expense for amortization of intangibles for the period divided by average tangible common shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders' equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.
- (3) On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate.
- (4) Noninterest expense less amortization of intangibles divided by the sum of FTE net interest income and noninterest income excluding securities gains (losses).
- (5) Includes noninterest-bearing and interest-bearing demand deposits, money market deposits, savings and other domestic deposits, and core certificates of deposit.
- (6) NPAs include other real estate owned.
- (7) March 31, 2017, figures are estimated.
- (8) Tangible common equity (total common equity less goodwill and other intangible assets) divided by tangible assets (total assets less goodwill and other intangible assets). Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate.

	March 31,	December 31,	
(dollar amounts in thousands, except number of shares)	2017	2016	Percent Changes
	(Unaudited)		
Assets			
Cash and due from banks	\$ 1,308,813	\$ 1,384,770	(5)%
Interest-bearing deposits in banks	63,055	58,267	8
Trading account securities	97,785	133,295	(27)
Loans held for sale	518,238	512,951	1
Available-for-sale and other securities	16,173,605	15,562,837	4
Held-to-maturity securities	7,533,517	7,806,939	(4)
Loans and leases(1)	67,098,269	66,961,996	_
Allowance for loan and lease losses	(672,580)	(638,413)	5
Net loans and leases	66,425,689	66,323,583	
Bank owned life insurance	2,445,545	2,432,086	1
Premises and equipment	852,582	815,508	5
Goodwill	1,992,849	1,992,849	_
Other intangible assets	388,103	402,458	(4)
Servicing rights	227,678	225,578	1
Accrued income and other assets	2,018,047	2,062,976	(2)
Total assets	\$ 100,045,506		<u> </u>
Tiskilities and shough addens? a society			
Liabilities and shareholders' equity Liabilities			
	¢ 77,422,510	¢ 75 (07 717	2.0/
Deposits(2)	\$ 77,422,510	\$ 75,607,717	2 %
Short-term borrowings	1,263,430	3,692,654	(66)
Long-term debt	9,279,140	8,309,159	12
Accrued expenses and other liabilities	1,643,279	1,796,421	(9)
Total liabilities	89,608,359	89,405,951	
Shareholders' equity			
Preferred stock	1,071,227	1,071,227	_
Common stock	10,900	10,886	_
Capital surplus	9,898,889	9,881,277	_
Less treasury shares, at cost	(26,765)	(27,384)	(2)
Accumulated other comprehensive loss	(390,860)		(3)
Retained (deficit) earnings	(126,244)		(44)
Total shareholders' equity	10,437,147	10,308,146	1
Total liabilities and shareholders' equity	\$ 100,045,506	\$ 99,714,097	<u> </u>
Common shares authorized (par value of \$0.01)	1,500,000,000	1,500,000,000	
Common shares issued	1,089,986,453	1,088,641,251	
Common shares outstanding	1,087,119,978	1,085,688,538	
Treasury shares outstanding	2,866,475	2,952,713	
Preferred stock, authorized shares	6,617,808	6,617,808	
Preferred shares issued	2,705,571	2,702,571	
Preferred shares outstanding	1,098,006	1,098,006	

See pages 4 for detail of loans and leases. See page 5 for detail of deposits.

<sup>(1)</sup> (2)

		March 3	31,		Decembe	r 31,		Septembe	r 30,		June 3	0,		March ?	31,
(dollar amounts in millions)	_	2017		_	2016	<u> </u>		2016		_	2016		_	2016	j
Ending Balances by Type:															
Commercial:															
Commercial and industrial	\$	28,176	42%	\$	28,059	42%	\$	27,668	42%	\$	21,372	41%	\$	21,254	41%
Commercial real estate:															
Construction		1,107	2		1,446	2		1,414	2		856	2		939	2
Commercial		5,986	9		5,855	9		5,842	9		4,466	7		4,343	8
Commercial real estate		7,093	11		7,301	11		7,256	11		5,322	9		5,282	10
Total commercial		35,269	53		35,360	53		34,924	53		26,694	50		26,536	51
Consumer:															
Automobile		11,155	17		10,969	16		10,791	16		10,381	20		9,920	19
Home equity		9,974	15		10,106	15		10,120	15		8,447	17		8,422	17
Residential mortgage		7,829	12		7,725	12		7,665	12		6,377	12		6,082	12
RV and marine finance		1,935	2		1,846	3		1,840	3		_	_		_	_
Other consumer		936	1		956	1		964	1		644	1		579	1
Total consumer		31,829	47		31,602	47		31,380	47		25,849	50		25,003	49
Total loans and leases	\$	67,098	100%	\$	66,962	100%	\$	66,304	100%	\$	52,543	100%	\$	51,539	100%
(dollar amounts in millions)		March 3 2017	•		Decembe 2016			September 2016			June 30 2016			March 3 2016	
Ending Balances by Business Segment:	-						_			_					
Consumer and Business Banking	\$	17,524	26%	\$	17,629	26%	\$	17,658	27%	\$	13,811	26%	\$	13,637	26%
Commercial Banking		19,105	28		19,255	29		19,151	29		14,202	27		14,073	27
CREVF		22,791	34		22,491	34		22,043	33		17,800	34		17,412	34
RBHPCG		4,690	7		4,673	7		4,618	7		4,024	8		3,876	8
Home Lending		2,854	5		2,801	4		2,768	4		2,659	5		2,552	5
Treasury / Other		134	_		113	_		66	_		47	_		(11)	_
Total loans and leases	\$	67,098	100%	\$	66,962	100%	\$	66,304	100%	\$	52,543	100%	\$	51,539	100%
	=	07,070			00,702			00,501	10070	Ť	02,0.0		_	01,000	10070
Average Balances by Business Segment:															
Consumer and Business Banking	\$	17,611	26%	\$	17,643	27%	\$	15,731	26%	\$	13,730	26%	\$	13,619	27%
Commercial Banking		19,202	29		19,002	29		17,159	28		14,033	27		13,499	27
CREVF		22,620	34		22,224	33		20,699	34		17,554	34		17,023	34
RBHPCG		4,640	7		4,631	7		4,318	8		3,934	8		3,852	7
Home Lending		2,822	4		2,774	4		2,702	4		2,583	5		2,533	5
Treasury / Other		86			131			113			98			92	
Total loans and leases	\$	66,981	100%	\$	66,405	100%	\$	60,722	100%	\$	51.932	100%	\$	50,618	100%

Demand deposits - interest-bearing   18,618   24   15,676   21   15,730   20   8,412   15   8,174   15     Money market deposits   18,664   24   18,407   24   18,604   24   19,480   34   19,844   35     Savings and other domestic deposits   12,043   16   11,975   16   12,418   16   5,341   10   5,423   10     Core certificates of deposits   73,002   95   71,429   94   72,902   94   51,423   93   52,135   94     Other domestic deposits of \$250,000 or more   524   1   394   1   391   1   380   1   424   1     Brokered deposits and negotiable CDs   3,897   4   3,784   5   3,972   5   3,017   6   2,890   55     Deposits in foreign offices   − − − − 140   − 223   − 180   − 180     Total deposits   \$77,423   100%   \$75,608   100%   \$77,405   100%   \$55,034   100%   \$55,629   100     Total core deposits   \$73,002   100%   \$71,429   100%   \$72,902   100%   \$55,043   100%   \$55,629   100     Total core deposits   \$73,002   100%   \$71,429   100%   \$72,902   100%   \$51,423   100%   \$52,135   100     Ending Balances by Business Segment:   Consumer and Business Banking   \$45,803   59%   \$44,861   59%   \$45,082   58%   \$31,287   57%   \$31,502   57     Commercial Banking   19,042   25   15,616   21   16,434   21   10,353   19   11,258   20     CREVF   1,890   2   1,887   2   1,772   2   1,693   3   1,608   3     RBHPCG   5,982   8   8,521   11   8,705   11   7,970   14   7,690   14     Home Lending   350   −   639   1   500   1   335   1   334   1   1     Treasury Other(1)   4,456   6   4,912   7   3,405   6   3,237   5     Total deposits   \$77,423   100%   \$75,608   100%   \$77,405   100%   \$55,030   100%   \$55,030   100%   \$55,030   100%   \$55,030   100%   \$55,030   100%   \$74,000   14     Home Lending   350   −   639   1   500   1   335   1   334   1   1     Treasury Other(1)   4,356   6   4,081   6   4,912   7   3,405   6   3,237   5     Total deposits   \$77,423   100%   \$75,608   100%   \$77,405   100%   \$55,030   100%   \$55,030   100%   \$55,030   100%   \$55,030   100%   \$55,030   100%   \$55,030   100%   \$55,030   100%	(dollar amounts in millions)	March 201		Decemb 201		Septemb 201		June 201	,	March 201	
Demand deposits - interest-bearing   18,618   24   15,676   21   15,730   20   8,412   15   8,174   15	Ending Balances by Type:										
Money market deposits   18,664   24   18,407   24   18,604   24   19,480   34   19,844   35   32   32   33   32   32   34   34   35   34   35   34   35   34   35   34   35   34   35   34   35   34   35   34   35   34   35   34   35   34   35   34   35   34   35   34   35   34   35   34   35   35		\$ 21,489	28%	\$ 22,836	30%	\$ 23,426	30%	\$ 16,324	30%	\$ 16,571	30%
Savings and other domestic deposits         12,043         16         11,975         16         12,418         16         5,341         10         5,423         10           Core certificates of deposits         2,188         3         2,535         3         2,724         4         1,866         4         2,123         4           Other domestic deposits         73,002         95         71,429         94         72,902         94         51,423         93         52,135         94           Other domestic deposits of \$250,000 or more         524         1         394         1         391         1         380         1         424         1           Brokered deposits and negotiable CDs         3,897         4         3,784         5         3,972         5         3,017         6         2,890         5           Deposits in forcign offices         —         —         —         —         140         —         2223         —         180         —           Total core deposits         577,423         100%         \$75,608         100         \$77,405         100         \$55,043         100         \$24,303         47%         \$24,503         47           Total core deposits<	Demand deposits - interest-bearing	18,618	24	15,676	21	15,730	20	8,412	15	8,174	15
deposits         12,043         16         11,975         16         12,418         16         5,341         10         5,423         10           Core certificates of deposits         73,002         95         71,429         94         72,902         94         51,423         93         52,135         94           Other domestic deposits of \$250,000 or more         524         1         394         1         391         1         380         1         424         1           Brokered deposits and negotiable Cbs         3,897         4         3,784         5         3,972         5         3,017         6         2,890         5           Deposits in foreign offices         —         —         —         —         140         —         2223         —         180         —           Total deposits         577,423         100%         \$75,608         100%         \$77,405         100%         \$55,043         100         \$55,629         100           Total core deposits         52,963         45%         \$31,887         45%         \$32,936         45%         \$24,308         47%         \$24,543         47           Consumer         40,039         55         39,542	Money market deposits	18,664	24	18,407	24	18,604	24	19,480	34	19,844	35
Total core deposits Of \$250,000 or more         73,002         95         71,429         94         72,902         94         51,423         93         52,135         94           Other domestic deposits of \$250,000 or more         524         1         394         1         391         1         380         1         424         1           Brokered deposits and negotiable CDs         3,897         4         3,784         5         3,972         5         3,017         6         2,890         5           Deposits in foreign offices         —         —         —         —         140         —         223         —         180         —           Total deposits         —         —         —         —         140         —         223         —         180         —           Total core deposits         —         —         —         —         140         —         223         —         180         —           Consumer         40,039         55         39,542         55         39,966         55         27,115         53         27,592         53           Total core deposits         \$73,002         100%         \$71,429         100%         \$25,902<		12,043	16	11,975	16	12,418	16	5,341	10	5,423	10
Other domestic deposits of \$250,000 or more         524         1         394         1         391         1         380         1         424         1           Brokered deposits and negotiable CDs         3,897         4         3,784         5         3,972         5         3,017         6         2,890         5           Deposits in foreign offices         —         —         —         —         140         —         223         —         180         —           Total deposits         \$77,423         100%         \$75,608         100%         \$77,405         100%         \$55,032         100%         \$55,629         100           Total core deposits         —         —         —         —         —         140         —         \$23,08         47%         \$24,543         47           Commercial         \$32,963         45%         \$31,887         45%         \$32,996         55         27,115         53         27,592         53           Total core deposits         \$30,002         100%         \$71,429         100%         \$24,906         55         27,115         53         27,592         53           Total core deposits         \$30,002         100%	Core certificates of deposit	2,188	3	2,535	3	2,724	4	1,866	4	2,123	4
more         524         1         394         1         391         1         380         1         424         1           Brokered deposits and negotiable CDs         3,897         4         3,784         5         3,972         5         3,017         6         2,890         5           Deposits in foreign offices         —         —         —         —         —         —         140         —         223         —         180         —           Total deposits         \$77,423         100%         \$75,608         100%         \$77,405         100%         \$55,043         100%         \$55,629         100           Total core deposits         —         —         —         —         —         —         100         \$77,405         100%         \$55,043         100%         \$55,629         100           Total core deposits         —         —         40,039         \$5         39,542         \$5         39,966         \$5         27,115         \$3         27,592         33           Total core deposits         8         \$73,002         100%         \$71,429         100%         \$72,902         100%         \$51,423         100%         \$21,513         1	Total core deposits	73,002	95	71,429	94	72,902	94	51,423	93	52,135	94
Deposits in foreign offices		524	1	394	1	391	1	380	1	424	1
Total deposits         \$77,423         100%         \$75,608         100%         \$77,405         100%         \$5,043         100%         \$5,629         100           Total core deposits:         Commercial         \$32,963         45%         \$31,887         45%         \$32,936         45%         \$24,308         47%         \$24,543         47           Consumer         40,039         55         39,542         55         39,966         55         27,115         53         27,592         53           Total core deposits         \$73,002         100%         \$71,429         100%         \$72,902         100%         \$51,423         100%         \$52,135         100           Ending Balances by Business Segment:         8         577,423         100%         \$71,429         100%         \$72,902         100%         \$51,423         100%         \$52,135         100           Ending Balances by Business Segment:         Consumer and Business Banking         \$45,803         59%         \$44,861         59%         \$45,082         58%         \$31,287         57%         \$31,502         57           Commercial Banking         19,042         25         15,616         21         16,434         21         10,633         3 </td <td>Brokered deposits and negotiable CDs</td> <td>3,897</td> <td>4</td> <td>3,784</td> <td>5</td> <td>3,972</td> <td>5</td> <td>3,017</td> <td>6</td> <td>2,890</td> <td>5</td>	Brokered deposits and negotiable CDs	3,897	4	3,784	5	3,972	5	3,017	6	2,890	5
Total core deposits:   Commercial   \$32,963   45%   \$31,887   45%   \$32,936   45%   \$24,308   47%   \$24,543   47     Consumer   40,039   55   39,542   55   39,966   55   27,115   53   27,592   53     Total core deposits   \$73,002   100%   \$71,429   100%   \$72,902   100%   \$51,423   100%   \$52,135   100     Ending Balances by Business Segment:	Deposits in foreign offices	_	_	_	_	140	_	223	_	180	_
Commercial         \$ 32,963         45%         \$ 31,887         45%         \$ 32,936         45%         \$ 24,308         47%         \$ 24,543         47           Consumer         40,039         55         39,542         55         39,966         55         27,115         53         27,592         53           Total core deposits         \$73,002         100%         \$71,429         100%         \$72,902         100%         \$51,423         100%         \$52,135         100           Ending Balances by Business Segment:         Consumer and Business Banking         \$45,803         59%         \$44,861         59%         \$45,082         58%         \$31,287         57%         \$31,502         57           Commercial Banking         19,042         25         15,616         21         16,434         21         10,353         19         11,258         20           CREVF         1,890         2         1,887         2         1,772         2         1,693         3         1,608         3           RBHPCG         5,982         8         8,521         11         8,705         11         7,970         14         7,690         14           Total deposits         \$77,423 </td <td>Total deposits</td> <td>\$ 77,423</td> <td>100%</td> <td>\$ 75,608</td> <td>100%</td> <td>\$ 77,405</td> <td>100%</td> <td>\$ 55,043</td> <td>100%</td> <td>\$ 55,629</td> <td>100%</td>	Total deposits	\$ 77,423	100%	\$ 75,608	100%	\$ 77,405	100%	\$ 55,043	100%	\$ 55,629	100%
Consumer         40,039         55         39,542         55         39,966         55         27,115         53         27,592         53           Total core deposits         \$73,002         100%         \$71,429         100%         \$72,902         100%         \$51,423         100%         \$52,135         100           Ending Balances by Business Segment:         100         \$71,429         100%         \$72,902         100%         \$51,423         100%         \$52,135         100           Ending Balances by Business Segment:         100         \$10 <t< td=""><td>Total core deposits:</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Total core deposits:										
Total core deposits   \$73,002   100%   \$71,429   100%   \$72,902   100%   \$51,423   100%   \$52,135   100%	Commercial	\$ 32,963	45%	\$ 31,887	45%	\$ 32,936	45%	\$ 24,308	47%	\$ 24,543	47%
Ending Balances by Business Segment:  Consumer and Business Banking \$45,803 59% \$44,861 59% \$45,082 58% \$31,287 57% \$31,502 57  Commercial Banking 19,042 25 15,616 21 16,434 21 10,353 19 11,258 20  CREVF 1,890 2 1,887 2 1,772 2 1,693 3 1,608 3  RBHPCG 5,982 8 8,521 11 8,705 11 7,970 14 7,690 14  Home Lending 350 — 639 1 500 1 335 1 334 1  Treasury / Other(1) 4,356 6 4,084 6 4,912 7 3,405 6 3,237 5  Total deposits \$77,423 100% \$75,608 100% \$77,405 100% \$55,043 100% \$55,629 100  March 31, December 31, September 30, June 30, March 31,  (dollar amounts in millions) 2017 2016 2016 2016 2016 2016  Average Balances by Business Segment:  Consumer and Business Banking \$44,636 59% \$45,109 59% \$38,076 57% \$31,484 57% \$30,985 56  Commercial Banking 18,731 25 16,003 21 13,664 21 10,769 19 11,375 20  CREVF 1,800 2 1,887 2 1,704 3 1,656 3 1,629 3  RBHPCG 5,918 8 8,616 11 8,326 13 7,876 14 7,480 14  Home Lending 579 1 606 1 447 1 386 1 316 11  Treasury / Other(1) 4,275 5 4,665 6 4,285 5 3,243 6 3,194 66	Consumer	40,039	55	39,542	55	39,966	55	27,115	53	27,592	53
Consumer and Business Banking         \$45,803         59%         \$44,861         59%         \$45,082         58%         \$31,287         57%         \$31,502         57           Commercial Banking         19,042         25         15,616         21         16,434         21         10,353         19         11,258         20           CREVF         1,890         2         1,887         2         1,772         2         1,693         3         1,608         3           RBHPCG         5,982         8         8,521         11         8,705         11         7,970         14         7,690         14           Home Lending         350         —         639         1         500         1         335         1         334         1           Treasury / Other(1)         4,356         6         4,084         6         4,912         7         3,405         6         3,237         5           Total deposits         \$77,423         100%         \$75,608         100%         \$77,405         100%         \$55,043         100%         \$55,629         100           Average Balances by Business Segment:         Consumer and Business Banking         \$44,636         59% </td <td>Total core deposits</td> <td>\$ 73,002</td> <td>100%</td> <td>\$ 71,429</td> <td>100%</td> <td>\$ 72,902</td> <td>100%</td> <td>\$ 51,423</td> <td>100%</td> <td>\$ 52,135</td> <td>100%</td>	Total core deposits	\$ 73,002	100%	\$ 71,429	100%	\$ 72,902	100%	\$ 51,423	100%	\$ 52,135	100%
Commercial Banking         19,042         25         15,616         21         16,434         21         10,353         19         11,258         20           CREVF         1,890         2         1,887         2         1,772         2         1,693         3         1,608         3           RBHPCG         5,982         8         8,521         11         8,705         11         7,970         14         7,690         14           Home Lending         350         —         639         1         500         1         335         1         334         1           Treasury / Other(1)         4,356         6         4,084         6         4,912         7         3,405         6         3,237         5           Total deposits         \$77,423         100%         \$75,608         100%         \$77,405         100%         \$55,043         100%         \$55,629         100           March 31,         December 31,         September 30,         June 30,         March 31,         2016         2016         2016         2016         2016         2016         2016         2016         2016         2016         2016         2016         2016	Ending Balances by Business Segment:										
CREVF         1,890         2         1,887         2         1,772         2         1,693         3         1,608         3           RBHPCG         5,982         8         8,521         11         8,705         11         7,970         14         7,690         14           Home Lending         350         —         639         1         500         1         335         1         334         1           Treasury / Other(1)         4,356         6         4,084         6         4,912         7         3,405         6         3,237         5           Total deposits         \$77,423         100%         \$75,608         100%         \$77,405         100%         \$55,043         100%         \$55,629         100           March 31,         December 31,         September 30,         June 30,         March 31,         March 31,         Ceptember 31,         September 30,         June 30,         March 31,         March 31,         2016         2016         2016         2016         2016         2016         2016         2016         2016         2016         2016         2016         2016         2016         2016         2016         2016         2016	Consumer and Business Banking	\$ 45,803	59%	\$ 44,861	59%	\$ 45,082	58%	\$ 31,287	57%	\$ 31,502	57%
RBHPCG         5,982         8         8,521         11         8,705         11         7,970         14         7,690         14           Home Lending         350         —         639         1         500         1         335         1         334         1           Treasury / Other(1)         4,356         6         4,084         6         4,912         7         3,405         6         3,237         5           Total deposits         \$77,423         100%         \$75,608         100%         \$77,405         100%         \$55,043         100%         \$55,629         100           March 31,         December 31,         September 30,         June 30,         March 31,         March 31,         2016	Commercial Banking	19,042	25	15,616	21	16,434	21	10,353	19	11,258	20
Home Lending   350	CREVF	1,890	2	1,887	2	1,772	2	1,693	3	1,608	3
Treasury / Other(1)         4,356         6         4,084         6         4,912         7         3,405         6         3,237         5           Total deposits         \$77,423         100%         \$75,608         100%         \$77,405         100%         \$55,043         100%         \$55,629         100           March 31,         December 31,         September 30,         June 30,         March 31,         March 31,           Average Balances by Business Segment:         Consumer and Business Banking         \$44,636         59%         \$45,109         59%         \$38,076         57%         \$31,484         57%         \$30,985         56           Commercial Banking         18,731         25         16,003         21         13,664         21         10,769         19         11,375         20           CREVF         1,800         2         1,887         2         1,704         3         1,656         3         1,629         3           RBHPCG         5,918         8         8,616         11         8,326         13         7,876         14         7,480         14           Home Lending         579         1         606         1         447 </td <td>RBHPCG</td> <td>5,982</td> <td>8</td> <td>8,521</td> <td>11</td> <td>8,705</td> <td>11</td> <td>7,970</td> <td>14</td> <td>7,690</td> <td>14</td>	RBHPCG	5,982	8	8,521	11	8,705	11	7,970	14	7,690	14
Total deposits         \$ 77,423         100%         \$ 75,608         100%         \$ 77,405         100%         \$ 55,043         100%         \$ 55,629         100           March 31,         December 31,         September 30,         June 30,         March 31,           Average Balances by Business Segment:           Consumer and Business Banking         \$ 44,636         59%         \$ 45,109         59%         \$ 38,076         57%         \$ 31,484         57%         \$ 30,985         56           Commercial Banking         18,731         25         16,003         21         13,664         21         10,769         19         11,375         20           CREVF         1,800         2         1,887         2         1,704         3         1,656         3         1,629         3           RBHPCG         5,918         8         8,616         11         8,326         13         7,876         14         7,480         14           Home Lending         579         1         606         1         447         1         386         1         316         1           Treasury / Other(1)         4,275         5         4,6	Home Lending	350	_	639	1	500	1	335	1	334	1
March 31, (dollar amounts in millions)         December 31, 2016         September 30, 2016         June 30, 2016         March 31, 2016           Average Balances by Business Segment:         Consumer and Business Banking         \$ 44,636         59% \$ 45,109         59% \$ 38,076         57% \$ 31,484         57% \$ 30,985         56           Commercial Banking         18,731         25         16,003         21         13,664         21         10,769         19         11,375         20           CREVF         1,800         2         1,887         2         1,704         3         1,656         3         1,629         3           RBHPCG         5,918         8         8,616         11         8,326         13         7,876         14         7,480         14           Home Lending         579         1         606         1         447         1         386         1         316         1           Treasury / Other(1)         4,275         5         4,665         6         4,285         5         3,243         6         3,194         6	Treasury / Other(1)	4,356	6	4,084	6	4,912	7	3,405	6	3,237	5
(dollar amounts in millions)         2017         2016         <	Total deposits	\$ 77,423	100%	\$ 75,608	100%	\$ 77,405	100%	\$ 55,043	100%	\$ 55,629	100%
Average Balances by Business Segment:  Consumer and Business Banking \$ 44,636		March	31,	Decemb	per 31,	Septemb	per 30,	June	30,	March	31,
Consumer and Business Banking         \$ 44,636         59%         \$ 45,109         59%         \$ 38,076         57%         \$ 31,484         57%         \$ 30,985         56           Commercial Banking         18,731         25         16,003         21         13,664         21         10,769         19         11,375         20           CREVF         1,800         2         1,887         2         1,704         3         1,656         3         1,629         3           RBHPCG         5,918         8         8,616         11         8,326         13         7,876         14         7,480         14           Home Lending         579         1         606         1         447         1         386         1         316         1           Treasury / Other(1)         4,275         5         4,665         6         4,285         5         3,243         6         3,194         6	(dollar amounts in millions)	201	7	201	16	201	6	201	6	201	6
Commercial Banking         18,731         25         16,003         21         13,664         21         10,769         19         11,375         20           CREVF         1,800         2         1,887         2         1,704         3         1,656         3         1,629         3           RBHPCG         5,918         8         8,616         11         8,326         13         7,876         14         7,480         14           Home Lending         579         1         606         1         447         1         386         1         316         1           Treasury / Other(1)         4,275         5         4,665         6         4,285         5         3,243         6         3,194         6	Average Balances by Business Segment:										
CREVF     1,800     2     1,887     2     1,704     3     1,656     3     1,629     3       RBHPCG     5,918     8     8,616     11     8,326     13     7,876     14     7,480     14       Home Lending     579     1     606     1     447     1     386     1     316     1       Treasury / Other(1)     4,275     5     4,665     6     4,285     5     3,243     6     3,194     6	Consumer and Business Banking	\$ 44,636	59%	\$ 45,109	59%	\$ 38,076	57%	\$ 31,484	57%	\$ 30,985	56%
RBHPCG         5,918         8         8,616         11         8,326         13         7,876         14         7,480         14           Home Lending         579         1         606         1         447         1         386         1         316         1           Treasury / Other(1)         4,275         5         4,665         6         4,285         5         3,243         6         3,194         6	Commercial Banking	18,731	25	16,003	21	13,664	21	10,769	19	11,375	20
Home Lending 579 1 606 1 447 1 386 1 316 1 Treasury / Other(1) 4,275 5 4,665 6 4,285 5 3,243 6 3,194 6	CREVF	1,800	2	1,887	2	1,704	3	1,656	3	1,629	3
Treasury / Other(1) 4,275 5 4,665 6 4,285 5 3,243 6 3,194 6	RBHPCG	5,918	8	8,616	11	8,326	13	7,876	14	7,480	14
, , , , , ,	Home Lending	579	1	606	1	447	1	386	1	316	1
Total deposits \$ 75,939	Treasury / Other(1)	4,275	5	4,665	6	4,285	5	3,243	6	3,194	6
	Total deposits	\$ 75,939	100%	\$ 76,886	100%	\$ 66,502	100%	\$ 55,414	100%	\$ 54,979	100%

<sup>(1)</sup> Comprised primarily of national market deposits.

	_					verage Balar						
(1.11	N	March 31,	De	cember 31,	Sep	tember 30,		June 30,	M	arch 31,	Percent Cha	
(dollar amounts in millions)	_	2017		2016		2016	_	2016		2016	4Q16	1Q16
Assets	¢.	100	¢.	110	¢.	05	¢	99	¢.	00	(10)0/	20
Interest-bearing deposits in banks Loans held for sale	\$	415	\$	2,507	\$	95 695	\$	571	\$	98 433	(10)% (83)	29
Securities:		413		2,307		093		3/1		433	(63)	(4)
Available-for-sale and other securities:												
Taxable		12,800		13,734		9,785		6,904		6,633	(7)	93
Tax-exempt		3,049		3,136		2,854		2,510		2,358	(3)	29
Total available-for-sale and other securities	-	15,849	_	16,870	_	12,639	_	9,414	-	8,991	(6)	76
Trading account securities		13,047		139		49		41		40	(1)	245
Held-to-maturity securities - taxable		7,656		5,432		5,487		5,806		6,054	41	26
Total securities	_	23,643	_	22,441	_	18,175	_	15,261		15,085	5	57
Loans and leases:(1)	_	23,043	_	22,441	_	10,173		13,201		13,003		31
Commercial:												
Commercial and industrial		27,922		27,727		24,957		21,344		20,649	1	35
Commercial real estate:		,>		27,727		2 .,> 0 /		21,5		20,019	-	30
Construction		1,314		1,413		1,132		881		923	(7)	42
Commercial		6,039		5,805		5,227		4,345		4,283	4	41
Commercial real estate		7,353	_	7,218	_	6,359	_	5,226		5,206	2	41
Total commercial		35,276		34,945		31,316		26,570		25,855	1	36
Consumer:												
Automobile		11,063		10,866		11,402		10,146		9,730	2	14
Home equity		10,072		10,101		9,260		8,416		8,441	_	19
Residential mortgage		7,777		7,690		7,012		6,187		6,018	1	29
RV and marine finance		1,874		1,844		915		_		_	2	N.R.
Other consumer		919		959		817		613		574	(4)	60
Total consumer		31,705		31,460		29,406		25,362		24,763	1	28
Total loans and leases		66,981		66,405		60,722		51,932		50,618	1	32
Allowance for loan and lease losses		(636)		(614)		(623)		(616)		(604)	4	5
Net loans and leases		66,345		65,791		60,099		51,316		50,014	1	33
Total earning assets		91,139		91,463		79,687		67,863		66,234		38
Cash and due from banks		2,011		1,538		1,325		1,001		1,013	31	99
Intangible assets		2,387		2,421		1,547		726		730	(1)	227
All other assets		5,442		5,559		4,962		4,149		4,223	(2)	29
Total assets	\$	100,343	\$	100,367	\$	86,898	\$	73,123	\$	71,596	<u> </u>	409
Liabilities and shareholders' equity												
Deposits:												
Demand deposits - noninterest-bearing	\$	21,730	\$	23,250	\$	20,033	\$	16,507	\$	16,334	(7)%	33%
Demand deposits - interest-bearing		16,805		15,294		12,362		8,445		7,776	10	116
Total demand deposits		38,535		38,544		32,395		24,952		24,110	_	60
Money market deposits		18,653		18,618		18,453		19,534		19,682	_	(5)
Savings and other domestic deposits		11,970		12,272		8,889		5,402		5,306	(2)	126
Core certificates of deposit		2,342		2,636		2,285		2,007		2,265	(11)	3
Total core deposits		71,500		72,070		62,022		51,895		51,363	(1)	39
Other domestic deposits of \$250,000 or more		470		391		382		402		455	20	3
Brokered deposits and negotiable CDs		3,969		4,273		3,904		2,909		2,897	(7)	37
Deposits in foreign offices		_		152		194		208		264	_	_
Total deposits		75,939		76,886		66,502		55,414		54,979	(1)	38
Short-term borrowings		3,792		2,628		1,306		1,032		1,145	44	231
Long-term debt		8,529		8,594		8,488		7,899		7,202	(1)	18
Total interest-bearing liabilities		66,530		64,858		56,263		47,838		46,992	3	42
All other liabilities		1,661		1,833		1,608		1,416		1,515	(9)	10
Shareholders' equity		10,422		10,426		8,994		7,362		6,755	_	54
Total liabilities and shareholders' equity	\$	100,343	\$	100,367	\$	86,898	\$	73,123	\$	71,596	<u> </u>	40%

N.R. Not relevant.

<sup>(1)</sup> Includes nonaccrual loans.

<sup>(2)</sup> Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

	Quarterly Interest Income / Expense													
	N	farch 31,	De	cember 31,	Se	ptember 30,		June 30,	March 31,					
(dollar amounts in thousands)		2017		2016		2016		2016	2016					
Assets														
Interest-bearing deposits in banks	\$	271	\$	177	\$	152	\$	63	\$	51				
Loans held for sale		3,958		18,477		6,135		5,546		4,322				
Securities:														
Available-for-sale and other securities:														
Taxable		76,109		83,604		57,572		40,992		39,614				
Tax-exempt		28,926		28,245		21,474		21,223		20,030				
Total available-for-sale and other securities		105,035		111,849		79,046		62,215		59,644				
Trading account securities		38		62		71		101		50				
Held-to-maturity securities - taxable		45,195		33,005		33,098		35,420		36,789				
Total securities		150,268		144,916		112,215		97,736		96,483				
Loans and leases:														
Commercial:														
Commercial and industrial		277,812		271,715		234,853		188,375		183,930				
Commercial real estate:														
Construction		12,959		13,172		10,866		8,231		8,198				
Commercial		55,746		52,555		47,353		36,763		38,820				
Commercial real estate		68,705		65,728		58,219		44,994		47,018				
Total commercial		346,517		337,442		293,072		233,369		230,948				
Consumer:		,		,		,		,		,				
Automobile		96,934		97,482		96,585		79,574		76,717				
Home equity		110,545		107,637		98,014		87,279		88,072				
Residential mortgage		70,614		68,841		63,217		56,509		55,510				
RV and marine finance		26,001		26,141		13,102		_		_				
Other consumer		27,310		26,305		22,452		15,673		14,307				
Total consumer		331,404	_	326,406	_	293,370	_	239,035		234,606				
Total loans and leases		677,921		663,848	_	586,442		472,404		465,554				
Total earning assets	\$	832,418	\$	827,418	\$	704,944	\$	575,749	\$	566,410				
Liabilities														
Deposits:														
Demand deposits - noninterest-bearing	\$	_	\$	_	\$	_	\$	_	\$	_				
Demand deposits - interest-bearing		6,366	_	4,230	_	3,430	_	1,939	_	1,679				
Total demand deposits		6,366		4,230	_	3,430		1,939		1,679				
Money market deposits		12,057		11,022		10,945		11,676		11,768				
Savings and other domestic deposits		6,573		7,631		4,604		1,442		1,660				
Core certificates of deposit		2,254		1,931		2,469		3,938		4,623				
Total core deposits		27,250	_	24,814	_	21,448	_	18,995		19,730				
Other domestic deposits of \$250,000 or more		523		379		386		399		460				
Brokered deposits and negotiable CDs		7,016		5,186		4,336		2,861		2,742				
Deposits in foreign offices		7,010		5,160		63		68		86				
Total deposits		34,789		30,430		26,233		22,323		23,018				
Short-term borrowings		5,866		2,370		959		913		898				
Long-term debt		49,730		47,077		41,764		36,541		30,269				
Total interest bearing liabilities		90,385	_	79,877	_	68,956	_	59,777		54,185				
Net interest income	•	742,033	•	747,541	•	635,988	\$	515,972	\$					
(1) Fully toyoble agriculent (ETE) income and a	Φ	742,033	φ	147,341 ing a 25% tax	Ф	033,988 See page 10	<u>.</u>		φ	512,225				

<sup>(1)</sup> Fully-taxable equivalent (FTE) income and expense calculated assuming a 35% tax rate. See page 10 for the FTE adjustment.

<sup>(2)</sup> Amounts include the effects of hedge and risk management activities associated with the respective asset and liability categories.

	Quarterly Average Rates(2)											
	March 31,	December 31,	September 30,	June 30,	March 31,							
Fully-taxable equivalent basis(1)	2017	2016	2016	2016	2016							
Assets												
Interest-bearing deposits in banks	1.09%	0.64%	0.64%	0.25%	0.21%							
Loans held for sale	3.82	2.95	3.53	3.89	3.99							
Securities:												
Available-for-sale and other securities:												
Taxable	2.38	2.43	2.35	2.37	2.39							
Tax-exempt	3.79	3.60	3.01	3.38	3.40							
Total available-for-sale and other securities	2.65	2.65	2.50	2.64	2.65							
Trading account securities	0.11	0.18	0.58	0.98	0.50							
Held-to-maturity securities - taxable	2.36	2.43	2.41	2.44	2.43							
Total securities	2.54	2.58	2.47	2.56	2.56							
Loans and leases:(3)												
Commercial:												
Commercial and industrial	3.98	3.83	3.68	3.49	3.52							
Commercial real estate:												
Construction	3.95	3.65	3.76	3.70	3.51							
Commercial	3.69	3.54	3.54	3.35	3.59							
Commercial real estate	3.74	3.56	3.58	3.41	3.57							
Total commercial	3.93	3.78	3.66	3.47	3.53							
Consumer:												
Automobile	3.55	3.57	3.37	3.15	3.17							
Home equity	4.45	4.24	4.21	4.17	4.20							
Residential mortgage	3.63	3.58	3.61	3.65	3.69							
RV and marine finance	5.63	5.64	5.70	_	_							
Other consumer	12.05	10.91	10.93	10.28	10.02							
Total consumer	4.23	4.13	3.97	3.79	3.81							
Total loans and leases	4.07	3.95	3.81	3.63	3.67							
Total earning assets	3.70	3.60	3.52	3.41	3.44							
Liabilities												
Deposits:												
Demand deposits - noninterest-bearing	_	_	_	_	_							
Demand deposits - interest-bearing	0.15	0.11	0.11	0.09	0.09							
Total demand deposits	0.07	0.04	0.04	0.03	0.03							
Money market deposits	0.26	0.24	0.24	0.24	0.24							
Savings and other domestic deposits	0.22	0.25	0.21	0.11	0.13							
Core certificates of deposit	0.39	0.29	0.43	0.79	0.82							
Total core deposits	0.22	0.20	0.20	0.22	0.23							
Other domestic deposits of \$250,000 or more	0.45	0.39	0.40	0.40	0.41							
Brokered deposits and negotiable CDs	0.72	0.48	0.44	0.40	0.38							
Deposits in foreign offices		0.13	0.13	0.13	0.13							
Total deposits	0.26	0.23	0.22	0.23	0.24							
Short-term borrowings	0.63	0.36	0.29	0.36	0.32							
Long-term debt	2.33	2.19	1.97	1.85	1.68							
Total interest-bearing liabilities	0.54	0.48	0.49	0.50	0.46							
Net interest rate spread	3.16	3.12	3.03	2.91	2.98							
Impact of noninterest-bearing funds on margin	0.14	0.13	0.15	0.15	0.13							
Net interest margin	3.30%	3.25%	3.18%	3.06%	3.11%							

#### Commercial Loan Derivative Impact (Unaudited)

			Average Rates		
	2017	2016	2016	2016	2016
Fully-taxable equivalent basis(1)	First	Fourth	Third	Second	First
Commercial loans(2)(3)	3.93%	3.76%	3.62%	3.40%	3.44%
Impact of commercial loan derivatives		0.02	0.04	0.07	0.09
Total commercial - as reported	3.93%	3.78%	3.66%	3.47%	3.53%
Average 30 day LIBOR	0.80%	0.59%	0.51%	0.44%	0.43%

- (1)
- Fully-taxable equivalent (FTE) yields are calculated assuming a 35% tax rate. See page 10 for the FTE adjustment. Yield/rates include the effects of hedge and risk management activities associated with the respective asset and liability categories. (2)
- (3) Includes nonaccrual loans.

				T	hree	months ende				
	-1	March 31,	De	ecember 31,	Sep	otember 30,		June 30,	N	March 31,
(dollar amounts in thousands, except share amounts)		2017		2016	2016		2016			2016
Interest income	\$	820,360	\$	814,858	\$	694,346	\$	565,658	\$	557,251
Interest expense		90,385		79,877		68,956		59,777		54,185
Net interest income		729,975		734,981		625,390		505,881		503,066
Provision for credit losses		67,638		74,906		63,805		24,509		27,582
Net interest income after provision for credit losses		662,337		660,075		561,585		481,372		475,484
Service charges on deposit accounts		83,420		91,577		86,847		75,613		70,262
Cards and payment processing income		47,169		49,113		44,320		39,184		36,447
Mortgage banking income		31,692		37,520		40,603		31,591		18,543
Trust and investment management services		33,869		34,016		28,923		22,497		22,838
Insurance income		15,264		16,486		15,865		15,947		16,225
Brokerage income		15,758		17,014		14,719		14,599		15,502
Capital markets fees		14,200		18,730		14,750		13,037		13,010
Bank owned life insurance income		17,542		17,067		14,452		12,536		13,513
Gain on sale of loans		12,822		24,987		7,506		9,265		5,395
Securities gains (losses)		(8)		(1,771)		1,031		656		
Other income		40,735		29,598		33,399		36,187		30,132
Total noninterest income		312,463	_	334,337	_	302,415	_	271,112		241,867
Personnel costs		382,000	_	359,755		405,024	_	298,949		285,397
Outside data processing and other services		87,202		88,695		91,133		63,037		61,878
Equipment		46,700		59,666		40,792		31,805		32,576
Net occupancy		67,700		49,450		41,460		30,704		31,476
Professional services		18,295		23,165		47,075		21,488		13,538
Marketing		13,923		21,478		14,438		14,773		12,268
Deposit and other insurance expense		20,099		15,772		14,940		12,187		11,208
Amortization of intangibles		14,355		14,099		9,046		3,600		3,712
Other expense		57,148		49,417		48,339		47,118		39,027
Total noninterest expense		707,422		681,497		712,247		523,661	_	491,080
Income before income taxes		267,378		312,915		151,753		228,823		226,271
Provision for income taxes		59,284		73,952		24,749		54,283		54,957
Net income		208,094		238,963		127,004		174,540		171,314
Dividends on preferred shares		18,878		18,865		18,537		19,874		7,998
Net income applicable to common shares	\$		\$	220,098	\$	108,467	\$	154,666	\$	163,316
Assessed a service and a service		1,086,374		1,085,253		029 579		798,167		
Average common shares - basic Average common shares - diluted		1,080,374		1,083,233		938,578 952,081		810,371		795,755 808,349
Average common shares - unuted		1,100,017		1,104,336		932,001		610,571		000,349
Per common share										
Net income - basic	\$		\$	0.20	\$	0.12	\$	0.19	\$	0.21
Net income - diluted		0.17		0.20		0.11		0.19		0.20
Cash dividends declared		0.08		0.08		0.07		0.07		0.07
Revenue - fully-taxable equivalent (FTE)										
Net interest income	\$	729,975	\$	734,981	\$	625,390	\$	505,881	\$	503,066
FTE adjustment		12,058		12,560		10,598		10,091		9,159
Net interest income(2)		742,033		747,541		635,988		515,972		512,225
Noninterest income		312,463		334,337		302,415		271,112		241,867
Total revenue(2)	\$	1,054,496	\$	1,081,878	\$	938,403	\$	787,084	\$	754,092

Comparisons for presented periods are impacted by a number of factors. Refer to Significant Items. On a fully-taxable equivalent (FTE) basis assuming a 35% tax rate. (1)

#### Huntington Bancshares Incorporated Quarterly Mortgage Banking Income (Unaudited)

	N	March 31,	De	cember 31,	Sej	otember 30,	June 30,	March 31,		Percent Ch	hanges vs.	
(dollar amounts in thousands, except as noted)		2017		2016		2016	2016		2016	4Q16	1Q16	
Mortgage banking income												
Origination and secondary marketing	\$	21,388	\$	22,161	\$	32,741	\$ 26,862	\$	18,533	(3)%	15%	
Servicing fees		13,014		12,601		11,656	11,010		11,137	3	17	
Amortization of capitalized servicing		(6,683)		(7,582)		(7,681)	(6,673)		(6,405)	(12)	4	
Other mortgage banking income		2,588		2,862		2,790	2,323		1,672	(10)	55	
Subtotal		30,307		30,042		39,506	33,522		24,937	1	22	
MSR valuation adjustment(1)		1,955		24,981		2,505	(8,300)		(18,329)	(92)	(111)	
Net trading gains (losses) related to MSR hedging		(570)		(17,503)		(1,408)	6,369		11,935	(97)	(105)	
Total mortgage banking income	\$	31,692	\$	37,520	\$	40,603	\$ 31,591	\$	18,543	(16)	71	
Mortgage originations (in millions)	\$	1,266	\$	1,542	\$	1,744	\$ 1,600	\$	936	(18)	35	
Capitalized mortgage servicing rights(2)		191,119		186,213		156,820	134,397		142,094	3	35	
Total mortgages serviced for others (in millions)(2)		19,051		18,852		18,631	16,211		16,239	1	17	
MSR % of investor servicing portfolio(2)		1.00%		0.99%		0.84%	0.83%		0.88%	1	14	
Net impact of MSR hedging												
MSR valuation adjustment(1)	\$	1,955	\$	24,981	\$	2,505	\$ (8,300)	\$	(18,329)	(92)	(111)	
Net trading gains (losses) related to MSR hedging		(570)		(17,503)		(1,408)	6,369		11,935	(97)	(105)	
Net gain (loss) of MSR hedging	\$	1,385	\$	7,478	\$	1,097	\$ (1,931)	\$	(6,394)	(81)	(122)	

<sup>(1)</sup> The change in fair value for the period represents the MSR valuation adjustment, net of amortization of capitalized servicing.

<sup>(1)</sup> The change in(2) At period end.

	Three months ended									
	N	March 31,	De	ecember 31,	September 30,		June 30,		N	March 31,
(dollar amounts in thousands)		2017		2016		2016		2016		2016
Allowance for loan and lease losses, beginning of period	\$	638,413	\$	616,898	\$	623,064	\$	613,719	\$	597,843
Loan and lease losses		(70,715)		(64,809)		(59,268)		(43,545)		(59,692)
Recoveries of loans previously charged off		31,277		21,285		19,203		26,790		51,140
Net loan and lease losses		(39,438)		(43,524)		(40,065)		(16,755)		(8,552)
Provision for loan and lease losses		73,679		65,460		53,523		26,086		24,338
Allowance of assets sold or transferred to loans held for sale		(74)		(421)		(19,624)		14		90
Allowance for loan and lease losses, end of period		672,580		638,413		616,898		623,064		613,719
Allowance for unfunded loan commitments and letters of credit, beginning of period		97,879		88,433		73,748		75,325		72,081
Provision for (reduction in) unfunded loan commitments and letters of credit losses		(6,041)		9,446		10,282		(1,577)		3,244
Fair value of acquired AULC		_		_		4,403		_		_
Allowance for unfunded loan commitments and letters of credit, end of period		91,838		97,879		88,433		73,748		75,325
Total allowance for credit losses, end of period	\$	764,418	\$	736,292	\$	705,331	\$	696,812	\$	689,044
Allowance for loan and lease losses (ALLL) as % of:						<del></del>				
Total loans and leases		1.00%		0.95%		0.93%		1.19%		1.19%
Nonaccrual loans and leases (NALs)		168		151		153		135		123
Nonperforming assets (NPAs)		147		133		130		127		117
Total allowance for credit losses (ACL) as % of:										
Total loans and leases		1.14%		1.10%		1.06%		1.33%		1.34%
Nonaccrual loans and leases		190		174		174		151		138
Nonperforming assets		167		153		148		142		131

	N	Iarch 31,	Dec	cember 31,	September 30,		June 30,		N	March 31,
(dollar amounts in thousands)		2017		2016	2016		2016			2016
Net charge-offs (recoveries) by loan and lease type:										
Commercial:										
Commercial and industrial	\$	11,223	\$	15,674	\$ 19,2	225	\$	3,702	\$	6,514
Commercial real estate:										
Construction		(3,137)		(1,332)	(2	271)		(377)		(104)
Commercial		(2,232)		(4,160)	(2,4	127)		(296)		(17,372)
Commercial real estate		(5,369)		(5,492)	(2,6	98)		(673)		(17,476)
Total commercial		5,854		10,182	16,5	527		3,029		(10,962)
Consumer:										
Automobile		12,407		13,132	7,7	769		4,320		6,770
Home equity		1,662		1,621	2,6	524		1,078		3,681
Residential mortgage		2,595		1,673	1,7	28		776		1,647
RV and marine finance		2,363		2,182	1	.06		_		_
Other consumer		14,557		14,734	11,3	311		7,552		7,416
Total consumer		33,584		33,342	23,5	38		13,726		19,514
Total net charge-offs	\$	39,438	\$	43,524	\$ 40,0	065	\$	16,755	\$	8,552
	N	Iarch 31,	Dec	cember 31,	Three months September			une 30,	N	March 31,
		2017	200	2016	2016	50,		2016	-	2016
Net charge-offs (recoveries)—annualized percentages:										
Commercial:										
Commercial and industrial		0.16%		0.23%	0	.31%		0.07%		0.13%
Commercial real estate:										
Construction		(0.96)		(0.38)	(0	.10)		(0.17)		(0.05)
Commercial		(0.15)		(0.29)	(0	.19)		(0.03)		(1.62)
Commercial real estate		(0.29)		(0.30)	(0	.17)		(0.05)		(1.34)
Total commercial		0.07		0.12	0	.21		0.05		(0.17)
Consumer:										
Automobile		0.45		0.48	0	.27		0.17		0.28
Home equity		0.07		0.06	0	.11		0.05		0.17
Residential mortgage		0.13		0.09	0	.10		0.05		0.11
RV and marine finance		0.50		0.47	0	.05		_		_
Other consumer		6.33		6.14	5	.54		4.93		5.17
Total consumer		0.42		0.42	0	.32		0.22		0.32
Net charge-offs as a % of average loans	0.24%			0.26%	0	.26%		0.13%		0.07%

(dollar amounts in thousands)	March 31, 2017		December 31, 2016		Sej	ptember 30, 2016		June 30, 2016	Ν	March 31, 2016
(dollar amounts in thousands)		2017		2010	2010		2010			2010
Nonaccrual loans and leases (NALs):										
Commercial and industrial	\$	232,171	\$	234,184	\$	220,862	\$	289,811	\$	307,824
Commercial real estate		13,889		20,508		21,300		23,663		30,801
Automobile		4,881		5,766		4,777		5,049		7,598
Residential mortgage		80,686		90,502		88,155		85,174		90,303
RV and marine finance		106		245		96		_		_
Home equity		69,575		71,798		69,044		56,845		62,208
Other consumer		2		_		_		5		
Total nonaccrual loans and leases		401,310		423,003		404,234		460,547		498,734
Other real estate:										
Residential		31,786		30,932		34,421		26,653		23,175
Commercial		18,101		19,998		36,915		2,248		2,957
Total other real estate		49,887		50,930		71,336		28,901		26,132
Other NPAs (1)		6,910		6,968		_		376		_
Total nonperforming assets	\$	458,107	\$	480,901	\$	475,570	\$	489,824	\$	524,866
Nonaccrual loans and leases as a % of total loans										
and leases		0.60%		0.63%		0.61%	0.88%			0.97%
NPA ratio (3)		0.68		0.72		0.72		0.93		1.02
(NPA+90days)/(Loan+OREO) (4)		0.87		0.91		0.92		1.12		1.22

	March 31,		De	ecember 31,	Se	ptember 30,	June 30,	N	March 31,
(dollar amounts in thousands)		2017		2016		2016	2016		2016
Nonperforming assets, beginning of period	\$	480,901	\$	475,570	\$	489,824	\$ 524,866	\$	398,923
New nonperforming assets		124,550		150,368		166,966	74,577		240,707
Returns to accruing status		(22,441)		(12,630)		(81,086)	(18,648)		(14,289)
Loan and lease losses		(33,840)		(37,410)		(31,500)	(25,420)		(40,465)
Payments		(82,607)		(33,038)		(67,503)	(58,594)		(51,512)
Sales and held-for-sale transfers		(8,456)		(61,959)		(1,131)	 (6,957)		(8,498)
Nonperforming assets, end of period	\$	458,107	\$	480,901	\$	475,570	\$ 489,824	\$	524,866

<sup>(1)</sup> Other nonperforming assets includes certain impaired investment securities.

<sup>(2)</sup> Represents loans from FirstMerit acquisition.

<sup>(3)</sup> Nonperforming assets divided by the sum of loans and leases, net other real estate owned, and other NPAs.

<sup>(4)</sup> The sum of nonperforming assets and total accruing loans and leases past due 90 days or more divided by the sum of loans and leases and other real estate.

(dollar amounts in thousands)	March 31, 2017		December 31, 2016		September 30, 2016		June 30, 2016		N	March 31, 2016
Accruing loans and leases past due 90 days or more:		2017		2010	_	2010	_	2010		2010
Commercial and industrial	\$	15,054	\$	18,148	\$	20,188	\$	5,616	\$	8,032
Commercial real estate	Ψ	14,499	Ψ	17,215	Ψ	21,260	Ψ	10,799	Ψ	12,694
Automobile		8,123		10,182		7,871		5,452		5,064
Residential mortgage (excluding loans		-,		,		,,		-,		2,00
guaranteed by the U.S. Government)		16,192		15,074		15,664		11,383		11,740
RV and marine finance		2,200		1,462		1,043		_		_
Home equity		15,453		11,508		12,997		7,579		8,571
Other consumer		3,370		3,895		2,988		1,645		1,868
Total, excl. loans guaranteed by the U.S. Government		74,891		77,484		82,011		42,474		47,969
Add: loans guaranteed by U.S. Government		53,052		51,878		52,665		56,105		57,843
Total accruing loans and leases past due 90 days or more, including loans guaranteed by the U.S. Government	\$	127,943	\$	129,362	\$	134,676	\$	98,579	\$	105,812
Ratios:										
Excluding loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.11%		0.12%		0.12%		0.08%		0.09%
Guaranteed by U.S. Government, as a percent of total loans and leases		0.08		0.08		0.08		0.11		0.11
Including loans guaranteed by the U.S. Government, as a percent of total loans and leases		0.19		0.19		0.20		0.19		0.21
Accruing troubled debt restructured loans:										
Commercial and industrial	\$	222,303	\$	210,119	\$	232,740	\$	232,112	\$	205,989
Commercial real estate		81,202		76,844		80,553		85,015		108,861
Automobile		27,968		26,382		27,843		25,892		25,856
Home equity		271,258		269,709		275,601		203,047		204,244
Residential mortgage		239,175		242,901		251,529		256,859		259,750
RV and marine finance		581				_		_		_
Other consumer		4,128		3,780		4,102		4,522		4,768
Total accruing troubled debt restructured loans	\$	846,615	\$	829,735	\$	872,368	\$	807,447	\$	809,468
Nonaccruing troubled debt restructured loans:										
Commercial and industrial	\$	88,759	\$	107,087	\$	70,179	\$	77,592	\$	83,600
Commercial real estate		4,357		4,507		5,672		6,833		14,607
Automobile		4,763		4,579		4,437		4,907		7,407
Home equity		29,090		28,128		28,009		21,145		23,211
Residential mortgage		59,773		59,157		62,027		63,638		68,918
RV and marine finance		106		_		_		_		_
Other consumer		117		118		142	_	142	4	191
Total nonaccruing troubled debt restructured loans	\$	186,965	\$	203,576	\$	170,466	\$	174,257	\$	197,934

	N	March 31,		December 31,		September 30,		June 30,		farch 31,
(dollar amounts in millions, except per share amounts)		2017		2016	2016		2016			2016
Common equity tier 1 risk-based capital ratio:(1)										
Total shareholders' equity	\$	10,437	\$	10,308	\$	10,387	\$	7,507	\$	7,158
Regulatory capital adjustments:										
Shareholders' preferred equity		(1,076)		(1,076)		(1,076)		(971)		(773)
Accumulated other comprehensive income offset		391		401		172		134		167
Goodwill and other intangibles, net of related taxes		(2,174)		(2,126)		(2,140)		(700)		(703)
Deferred tax assets that arise from tax loss and credit carryforwards		(28)		(21)		(29)		(21)		(29)
Common equity tier 1 capital		7,550		7,486		7,314		5,949		5,820
Additional tier 1 capital										
Shareholders' preferred equity		1,076		1,076		1,076		971		773
Other		(7)		(15)		(19)		(14)		(19)
Tier 1 capital		8,619		8,547		8,371		6,906		6,574
Long-term debt and other tier 2 qualifying instruments		888		932		1,036		590		611
Qualifying allowance for loan and lease losses		764		736		705		697		689
Tier 2 capital		1,652		1,668		1,741		1,287		1,300
Total risk-based capital	\$	10,272	\$	10,215	\$	10,112	\$	8,193	\$	7,874
Risk-weighted assets (RWA)(1)	\$	78,082	\$	78,263	\$	80,513	\$	60,721	\$	59,798
Common equity tier 1 risk-based capital ratio(1)		9.67%		9.56%		9.09%		9.80%		9.73%
Other regulatory capital data:										
Tier 1 leverage ratio(1)		8.78		8.70		9.89		9.55		9.29
Tier 1 risk-based capital ratio(1)		11.04		10.92		10.40		11.37		10.99
Total risk-based capital ratio(1)		13.15		13.05		12.56		13.49		13.17
Non-regulatory capital data:										
Tangible common equity / RWA ratio(1)		9.12		8.92		8.74		9.60		9.49
(1)										

<sup>(1)</sup> March 31, 2017, figures are estimated.

#### Quarterly common stock summary

	ľ	March 31,		December 31,		ptember 30,		June 30,	March 31,	
		2017		2016		2016		2016		2016
Common stock price, per share										
High(1)	\$	14.740	\$	13.640	\$	10.110	\$	10.650	\$	10.810
Low(1)		12.370		9.570		8.230		8.045		7.830
Close		13.390		13.220		9.860		8.940		9.540
Average closing price		13.663		11.627		9.522		9.831		9.222
Dividends, per share										
Cash dividends declared per common share	\$	0.08	\$	0.08	\$	0.07	\$	0.07	\$	0.07
Common shares outstanding										
Average - basic		1,086,374		1,085,253		938,578		798,167		795,755
Average - diluted		1,108,617		1,104,358		952,081		810,371		808,349
Ending		1,087,120		1,085,689		1,084,783		799,154		796,689
Tangible book value per common share(2)	\$	6.55	\$	6.43	\$	6.48	\$	7.29	\$	7.12

#### Non-regulatory capital

(dollar amounts in millions)	N	March 31, 2017		December 31, 2016		September 30, 2016		June 30, 2016		March 31, 2016
Calculation of tangible equity / asset ratio:				2010	_	2010			_	2010
Total shareholders' equity	\$	10,437	\$	10,308	\$	10,387	\$	7,507	\$	7,158
Less: goodwill		(1,993)		(1,993)		(2,004)		(677)		(677)
Less: other intangible assets		(388)		(402)		(429)		(48)		(51)
Add: related deferred tax liability(2)		136		141		150		17		18
Total tangible equity		8,192		8,054		8,104		6,799		6,448
Less: preferred equity		(1,071)		(1,071)		(1,071)		(971)		(773)
Total tangible common equity	\$	7,121	\$	6,983	\$	7,033	\$	5,828	\$	5,675
Total assets	\$	100,046	\$	99,714	\$	100,765	\$	73,954	\$	72,645
Less: goodwill		(1,993)		(1,993)		(2,004)		(677)		(677)
Less: other intangible assets		(388)		(402)		(429)		(48)		(51)
Add: related deferred tax liability(2)		136		141		150		17		18
Total tangible assets	\$	97,801	\$	97,460	\$	98,482	\$	73,246	\$	71,935
Tangible equity / tangible asset ratio		8.38%		8.26%		8.23%		9.28%		8.96%
Tangible common equity / tangible asset ratio		7.28		7.16		7.14		7.96		7.89
Other data:										
Number of employees (Average full-time equivalent)		16,331		15,993		14,511		12,363		12,386
Number of domestic full-service branches(3)		996		1,115		1,129		772		771

<sup>(1)</sup> 

High and low stock prices are intra-day quotes obtained from Bloomberg. Other intangible assets are net of deferred tax liability, and calculated assuming a 35% tax rate. (2)

Includes Regional Banking and The Huntington Private Client Group offices. (3)