



# 2015 First Quarter Earnings Review

April 22, 2015

## Basis of Presentation

### Use of non-GAAP financial measures

*This document may contain GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found in this document, the 2015 first quarter earnings press release, or the Form 8-K related to this document, all of which can be found on Huntington's website at [www.huntington-ir.com](http://www.huntington-ir.com).*

### Annualized data

*Certain returns, yields, performance ratios, or quarterly growth rates are presented on an "annualized" basis. This is done for analytical and decision-making purposes to better discern underlying performance trends when compared to full year or year-over-year amounts. For example, loan and deposit growth rates, as well as net charge-off percentages, are most often expressed in terms of an annual rate like 8%. As such, a 2% growth rate for a quarter would represent an annualized 8% growth rate.*

### Fully-taxable equivalent interest income and net interest margin

*Income from tax-exempt earning assets is increased by an amount equivalent to the taxes that would have been paid if this income had been taxable at statutory rates. This adjustment puts all earning assets, most notably tax-exempt municipal securities and certain lease assets, on a common basis that facilitates comparison of results to results of competitors.*

### Earnings per share equivalent data

*Significant income or expense items may be expressed on a per common share basis. This is done for analytical and decision-making purposes to better discern underlying trends in total corporate earnings per share performance excluding the impact of such items. Investors may also find this information helpful in their evaluation of the company's financial performance against published earnings per share mean estimate amounts, which typically exclude the impact of Significant Items. Earnings per share equivalents are usually calculated by applying a 35% effective tax rate to a pre-tax amount to derive an after-tax amount, which is divided by the average shares outstanding during the respective reporting period. Occasionally, when the item involves special tax treatment, the after-tax amount is disclosed separately, with this then being the amount used to calculate the earnings per share equivalent.*

### Rounding

*Please note that columns of data in the presentation may not add due to rounding.*

# Basis of Presentation

## Significant Items

From time to time, revenue, expenses, or taxes are impacted by items judged by Management to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by Management at that time to be infrequent or short term in nature. We refer to such items as "Significant Items". Most often, these Significant Items result from factors originating outside the company – e.g., regulatory actions/assessments, windfall gains, changes in accounting principles, one-time tax assessments/refunds, litigation actions, etc. In other cases they may result from Management decisions associated with significant corporate actions out of the ordinary course of business – e.g., merger/restructuring charges, recapitalization actions, goodwill impairment, etc.

Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains/losses from investment activities, asset valuation write downs, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

Management believes the disclosure of "Significant Items", when appropriate, aids analysts/investors in better understanding corporate performance and trends so that they can ascertain which of such items, if any, they may wish to include/exclude from their analysis of the company's performance - i.e., within the context of determining how that performance differed from their expectations, as well as how, if at all, to adjust their estimates of future performance accordingly. To this end, Management has adopted a practice of listing "Significant Items" in its external disclosure documents (e.g., earnings press releases, quarterly performance discussions, investor presentations, Forms 10-Q and 10 K).

"Significant Items" for any particular period are not intended to be a complete list of items that may materially impact current or future period performance. A number of items could materially impact these periods, including those described in Huntington's 2014 Annual Report on Form 10-K and other factors described from time to time in Huntington's other filings with the Securities and Exchange Commission.

# Forward Looking Statements

This document contains certain forward-looking statements, including certain plans, expectations, goals, projections, and statements, which are subject to numerous assumptions, risks, and uncertainties. Forward-looking statements may be identified by words such as expect, anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations.

While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: (1) worsening of credit quality performance due to a number of factors such as the underlying value of collateral that could prove less valuable than otherwise assumed and assumed cash flows may be worse than expected; (2) changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; (3) movements in interest rates; (4) competitive pressures on product pricing and services; (5) success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; (6) changes in accounting policies and principles and the accuracy of our assumptions and estimates used to prepare our financial statements; (7) extended disruption of vital infrastructure; (8) the final outcome of significant litigation; (9) the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; and (10) the outcome of judicial and regulatory decisions regarding practices in the residential mortgage industry, including among other things the processes followed for foreclosing residential mortgages. Additional factors that could cause results to differ materially from those described above can be found in Huntington's 2014 Annual Report on Form 10-K, and documents subsequently filed by Huntington with the Securities and Exchange Commission. All forward-looking statements included in this document are based on information available at the time of the release. Huntington assumes no obligation to update any forward-looking statement.

## Presenters

### Steve Steinour

- Chairman, President, and Chief Executive Officer

### Mac McCullough

- Senior Executive Vice President – Chief Financial Officer

## Other Participants

### Dan Neumeyer

- Senior Executive Vice President – Chief Credit Officer

### Rick Remiker

- Senior Executive Vice President – Commercial Banking Director

### Mark Muth

- Vice President – Director of Investor Relations

## 2015 First Quarter Highlights

### Compared with 2014 First Quarter:

- 11% year-over-year increase in net income
- 12% year-over-year increase in earnings per common share
- 1.02% return on average assets; 12.2% return on average tangible common equity
- \$15 MM, or 2%, increase in fully-taxable equivalent revenue
  - Driven by \$32 MM, or 7%, increase in fully-taxable equivalent net interest income
- \$4.4 B, or 10%, increase in average loans and leases
- \$4.5 B, or 10%, increase in average total deposits
  - Driven by a \$3.6 B, or 8%, increase in average core deposits
- Net charge-offs declined to 20 bp of average loans and leases, down from 40 bp of average loans and leases
- \$0.31, or 5%, increase in tangible book value per common share to \$6.62; end of period dividend yield of 2.2%

# 1Q15 Highlights (cont.)

## Compared with 2014 First Quarter:

- **Continued customer growth and OCR<sup>(1)</sup> success**
  - Consumer checking account households
    - 8.5% growth since 1Q14, 50.2% with 6+ products or services penetration<sup>(2)</sup>
  - Commercial relationships
    - 4.7% growth since 1Q14, 42.7% with 4+ products or services penetration<sup>(2)</sup>

## Compared with 2014 Fourth Quarter:

- **\$1.2 B, or 2%, increase in average earning assets**
  - \$0.7 B, or 1%, increase in average loans and leases
- **\$1.4B, or 3%, increase in average total deposits**
  - \$1.1 B, or 2%, increase in average core deposits
- **\$7 MM, or 1%, decrease in fully-taxable equivalent revenue**
  - \$6 MM, or 1%, decline in fully-taxable equivalent net interest income
- **\$24 MM, or 5%, decrease in noninterest expense**
  - Primarily due to \$21 MM of Significant Items in the 2014 Fourth Quarter
- **Credit quality**
  - Net charge offs - 20 bp of loans & leases, flat from the previous quarter
  - Nonperforming assets - 84 bp of loans & leases, up 13 bp from previous quarter

# Other Highlights

- **2015 CCAR capital plan received no objection from the Federal Reserve**
- **Authorized the repurchase of up to \$366 million of common shares over the five quarters through the 2016 second quarter**
- **4.9 MM common shares repurchased at an average price of \$10.45 per share, completing prior authorization**
- **Successfully completed the acquisition of Macquarie Equipment Finance, Inc. (rebranded as Huntington Technology Finance)**
- **Named one of the best commercial and business banks in the country by Greenwich Associates for the second year in a row**
- **Winner of the 2014 TNS Choice Award for Consumer Banking in the Central Region**

# Quarterly Performance Highlights

	1Q15	4Q14	3Q14	2Q14	1Q14
EPS	\$0.19	\$0.19	\$0.18	\$0.19	\$0.17
Cash dividends declared per common share	\$0.06	\$0.06	\$0.05	\$0.05	\$0.05
Book value per common share at end of period	\$7.51	\$7.32	\$7.24	\$7.17	\$6.99
Tangible book value per common share at end of period	\$6.62	\$6.62	\$6.53	\$6.48	\$6.31
Net interest margin	3.15%	3.18%	3.20%	3.28%	3.27%
Efficiency ratio <sup>(1)</sup>	63.5%	66.2%	65.3%	62.7%	66.4%
Return on average assets	1.02%	1.00%	0.97%	1.07%	1.01%
Return on average tangible common equity	12.2%	11.9%	11.4%	12.4%	11.4%
Loan and lease growth <sup>(2)</sup>	6%	9%	10%	15%	3%
Core deposit growth <sup>(2)</sup>	10%	13%	5%	4%	4%
Net charge-off ratio <sup>(3)</sup>	0.20%	0.20%	0.26%	0.25%	0.40%
90-day delinquency ratio xld. US govt. guaranteed loans <sup>(4)</sup>	0.13%	0.16%	0.19%	0.19%	0.22%
Nonaccrual loans / total loans and leases <sup>(4)</sup>	0.76%	0.63%	0.70%	0.71%	0.74%
Nonperforming assets ratio <sup>(4,5)</sup>	0.84%	0.71%	0.78%	0.79%	0.82%
Nonaccrual loans coverage ratio <sup>(4,6)</sup>	166%	202%	194%	195%	193%
Tangible common equity ratio <sup>(4)</sup>	7.95%	8.17%	8.35%	8.38%	8.63%
Common equity tier 1 risk-based capital ratio <sup>(2,4,7)</sup>	9.51%	N/A	N/A	N/A	N/A
Tier 1 common risk-based capital ratio <sup>(2,4)</sup>	N/A	10.23%	10.31%	10.26%	10.60%

(1) Noninterest expense less amortization of intangibles / FTE net interest income + noninterest income excluding securities (losses) gains

(2) Linked-quarter annualized average balance growth rate

(3) Annualized

(4) End of period

(5) Nonperforming assets / (total loans and leases + impaired loans held for sale + net other real estate owned)

(6) Allowance for loan and lease losses / nonaccrual loans

(7) March 31, 2015 figures are estimated and are presented on a Basel III basis, including the standardized approach for calculating risk-weighted assets



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## 1Q15 YoY Summary Income Statement

(in millions)	2015		2014				Change	
	First	Fourth	Third	Second	First	LQ	YOY	
	Quarter	Quarter	Quarter	Quarter	Quarter			
Net interest income - FTE	\$ 475.2	\$ 480.8	\$ 473.8	\$ 466.7	\$ 443.4	(1) %	7 %	
Total noninterest income	231.6	233.3	247.3	250.1	248.5	(1)	(7)	
Total Revenue - FTE	706.9	714.1	721.2	716.8	691.9	(1)	2	
Total noninterest expense	458.9	483.3	480.3	458.6	460.1	(5)	---	
Provision for credit losses	20.6	2.5	24.5	29.4	24.6	726	(16)	
Pre-tax income - FTE	227.4	228.3	216.4	228.7	207.1	---	10	
<b>Net Income</b>	<b>\$ 165.9</b>	\$ 163.6	\$ 155.0	\$ 164.6	\$ 149.1	1 %	11 %	

### Noninterest Income

- \$17 MM decrease in securities gains
- \$2 MM decrease in service charges on deposit accounts
- \$5 MM increase in capital market fees
- \$4 MM increase in electronic banking

### Noninterest Expense

- \$15 MM decrease in other expense
- \$4 MM decrease in deposit and other insurance expense
- \$15 MM increase in personnel costs

### Adjusted Noninterest Expense<sup>(1)</sup>

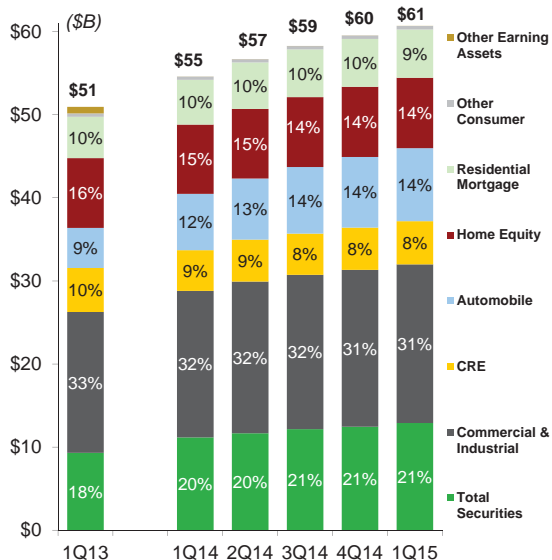
- \$17 MM increase compared to 1Q14
- \$7 MM decrease compared to 4Q14



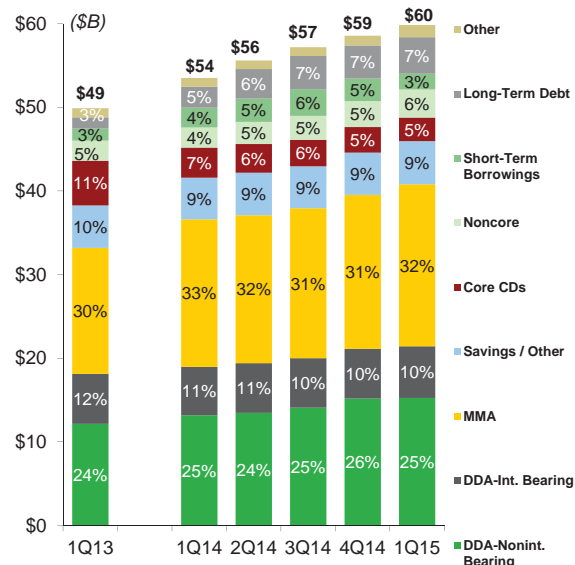
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# Earning Asset/Liability Mix

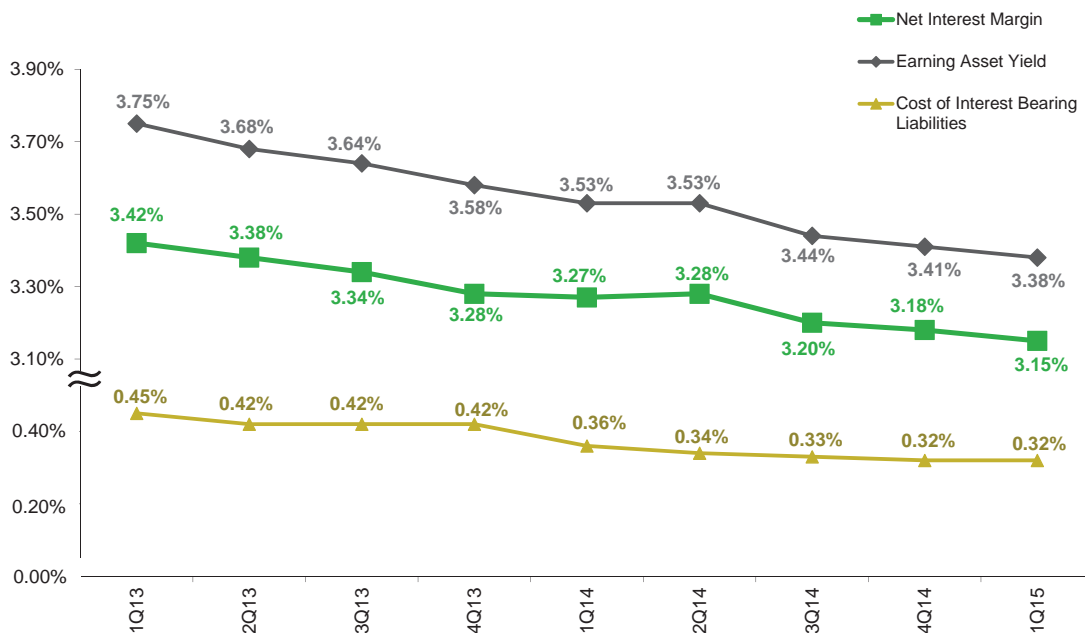
## Avg. Earning Assets Mix



## Avg. Non-Equity Funding Mix



# Net Interest Margin (FTE)



## Capital<sup>(1)</sup>

		1Q15	4Q14	3Q14	2Q14	1Q14
Tang. common equity / tang. assets		7.95%	8.17%	8.35%	8.38%	8.63%
Common equity Tier 1 <sup>(2)</sup>	Basel III	9.51	N/A	N/A	N/A	N/A
	Basel I	N/A	10.23	10.31	10.26	10.60
Tier 1 leverage <sup>(2)</sup>	Basel III	9.04	N/A	N/A	N/A	N/A
	Basel I	N/A	9.74	9.83	10.01	10.32
Tier 1 risk-based capital <sup>(2)</sup>	Basel III	10.22	N/A	N/A	N/A	N/A
	Basel I	N/A	11.50	11.61	11.56	11.95
Total risk-based capital <sup>(2)</sup>	Basel III	12.48	N/A	N/A	N/A	N/A
	Basel I	N/A	13.56	13.72	13.67	14.13
Total risk-weighted assets <sup>(2)</sup> (\$B)	Basel III	\$57.8	N/A	N/A	N/A	N/A
	Basel I	N/A	\$54.5	\$53.2	\$53.0	\$51.1
Double leverage <sup>(3)</sup>		100%	104%	103%	105%	104%

(1) End of period

(2) March 31, 2015 figures are estimated and are presented on a Basel III basis, including the standardized approach for calculating risk-weighted assets

(3) (Parent company investments in subsidiaries + goodwill) / equity

## Credit Quality Trends Overview

	1Q15	4Q14	3Q14	2Q14	1Q14	1Q13
Net charge-off ratio	0.20%	0.20%	0.26%	0.25%	0.40%	0.51%
90+ days PD and accruing	0.24	0.27	0.30	0.30	0.35	0.26
NAL ratio <sup>(1)</sup>	0.76	0.63	0.70	0.71	0.74	0.92
NPA ratio <sup>(2)</sup>	0.84	0.71	0.78	0.79	0.82	1.01
Criticized asset ratio <sup>(3)</sup>	3.78	3.73	3.43	3.58	3.78	4.49
ALLL ratio	1.27	1.27	1.35	1.38	1.42	1.81
ALLL / NAL coverage	166	202	194	195	193	196
ALLL / NPA coverage	151	179	173	175	174	180
ACL ratio	1.38	1.40	1.47	1.50	1.56	1.91
ACL / Criticized assets <sup>(3)</sup>	36.58	37.48	42.77	41.88	41.17	42.44
ACL / NAL coverage	181	222	211	213	211	207
ACL / NPA coverage	165	197	188	191	191	190

(1) NALs divided by total loans and leases

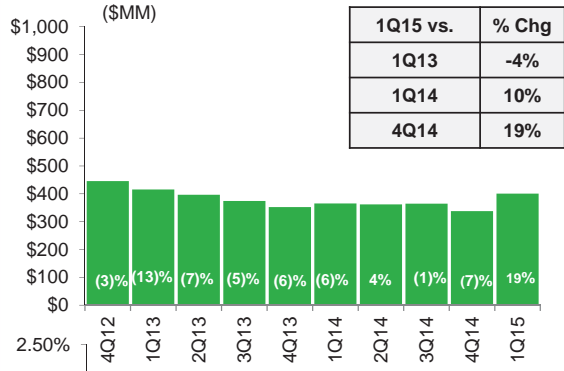
(2) NPAs divided by the sum of loans and leases, impaired loans held for sale, net other real estate and other NPAs

(3) Criticized assets = commercial criticized loans + consumer loans >60 DPD + OREO; Total criticized assets divided by the sum of loans and leases, impaired loans held for sale, net other real estate and other NPAs



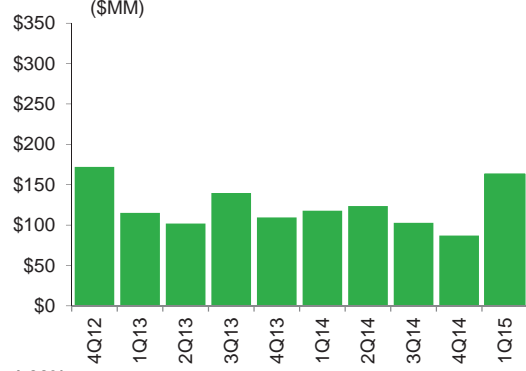
# Nonperforming Asset Trends

## NPAs – EOP

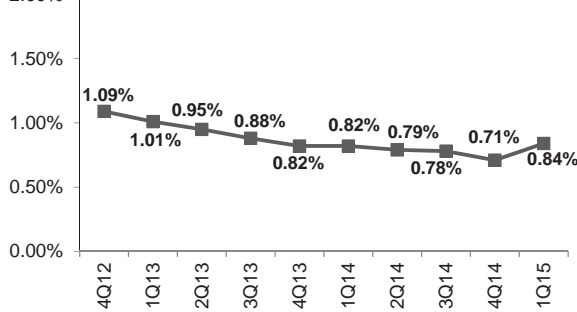


1Q15 vs.	% Chg
1Q13	-4%
1Q14	10%
4Q14	19%

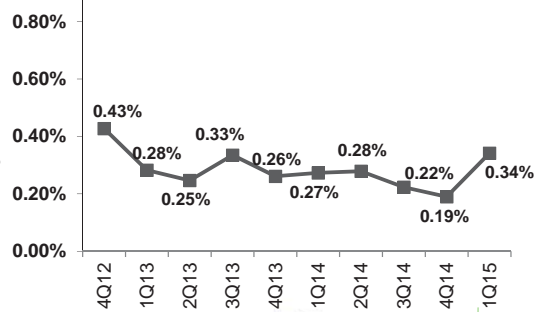
## NPA Inflows



## NPA Ratio – EOP

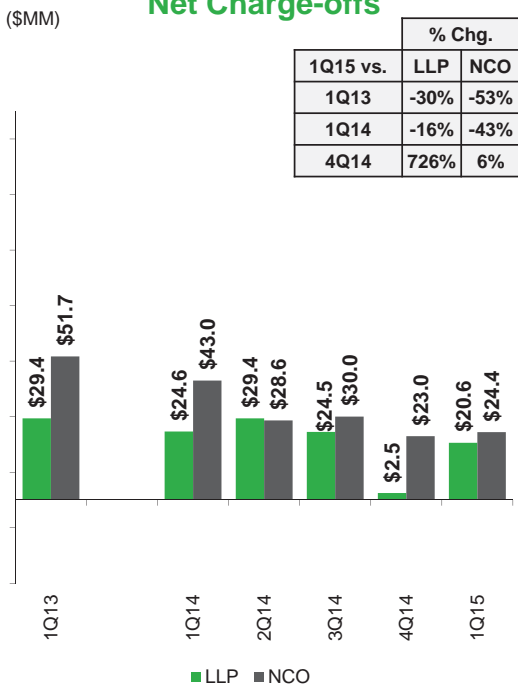


## NPA Inflows % of BOP Loans



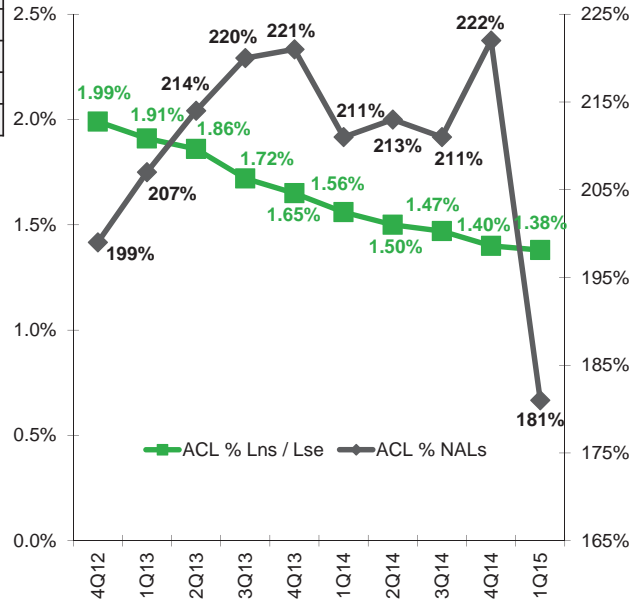
# Provision, NCO, and ACL

## Loan Loss Provision vs. Net Charge-offs



	% Chg.	
1Q15 vs.	LLP	NCO
1Q13	-30%	-53%
1Q14	-16%	-43%
4Q14	726%	6%

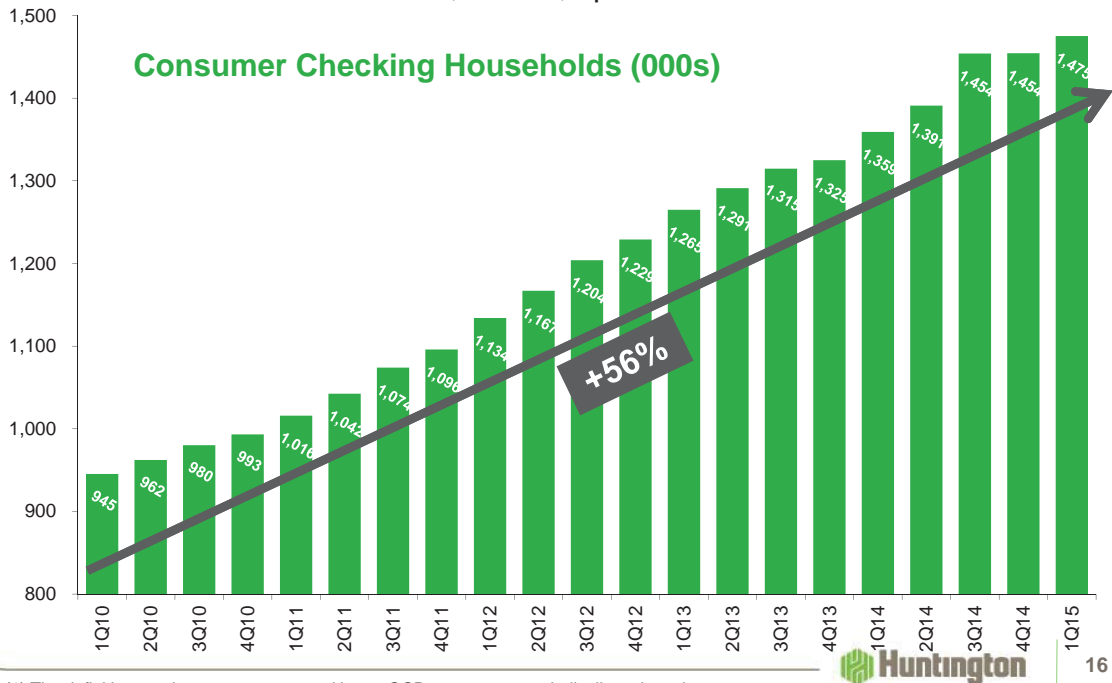
## Allowance for Credit Losses vs. NALs





# Consumer Checking Account Household Growth

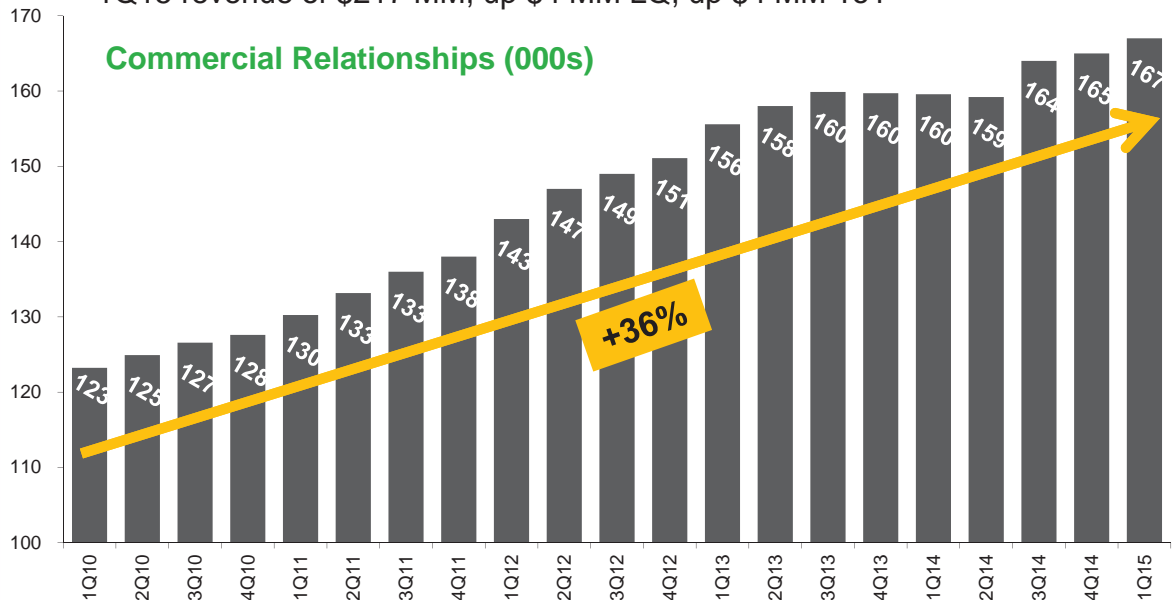
- 1Q15: 1.4% annualized linked quarter growth, 8.5% YoY growth
- 50.2% with 6+ products or services penetration<sup>(1)</sup>, up from 48.0% a year ago
- 1Q15 revenue of \$261 MM, flat LQ, up \$21 MM YoY



(1) The definitions and measurements used in our OCR process are periodically reviewed

# Commercial Relationship<sup>(1)</sup> Growth

- 1Q15: 1.2% annualized linked quarter growth, 4.7% YoY growth<sup>(2)</sup>
- 42.7% with 4+ products or services penetration<sup>(3)</sup>, up from 39.5% a year ago.
- 1Q15 revenue of \$217 MM, up \$4 MM LQ, up \$4 MM YoY



(1) Checking account required (2) 1Q14 implementation of fee changes on Business Banking checking products accelerated the closing of certain lower balance business checking accounts (3) The definitions and measurements used in our OCR process are periodically reviewed

# Operating Leverage YTD

(\$MM)	2015	2014	Y/Y Change	
	Actual	Actual	\$	%
Net interest income	\$ 467.7	\$ 437.5		
FTE adjustment	7.6	5.9		
<b>FTE Net interest income</b>	<b>\$ 475.2</b>	<b>\$ 443.4</b>	31.8	7.2 %
Noninterest income	\$ 231.6	\$ 248.5		
Net gain (loss) MSR hedging	(4.5)	0.1		
Merger-related gain	-	0.8		
<b>Adjusted noninterest income</b>	<b>\$ 236.1</b>	<b>\$ 247.6</b>	(11.5)	(4.6) %
<b>Adjusted total revenue</b>	<b>\$ 711.4</b>	<b>\$ 691.0</b>	20.4	2.9 %
Noninterest expense	\$ 458.9	\$ 460.1		
Merger and acquisition expenses	3.4	12.6		
Addition to litigation reserves	-	9.0		
Goodwill impairment	-	3.0		
<b>Adjusted noninterest expense</b>	<b>\$ 455.5</b>	<b>\$ 435.5</b>	20.0	4.6 %

## Important Messages

- 2015 Expectations
  - Excluding Significant Items, net MSR activity, and acquisitions, we expect to deliver positive operating leverage in 2015 with revenue growth exceeding noninterest expense growth of 2-4%
  - Overall, asset quality metrics are expected to remain near current levels, although moderate quarterly volatility also is expected
- Focus on delivery of consistent, through the cycle, shareholder returns
- Driving growth in 2015 through execution and a differentiated customer experience
  - Past investments continue to deliver growth
  - Enhancing sales management to improve productivity
  - Data analytics to increase revenue generating product penetration
- High level of employee and shareholder alignment

# Reconciliation

## Noninterest Expense from Continuing Operations (GAAP)

(in millions)	2015		2014			Change (%)	
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	LO	YOY
<b>Noninterest Expense</b>							
Personnel costs	\$264.9	\$ 263.3	\$ 275.4	\$ 260.6	\$ 249.5	1 %	6 %
Outside data processing and other services	50.5	53.7	53.1	54.3	51.5	(6)	(2)
Net occupancy	31.0	31.6	34.4	28.7	33.4	(2)	(7)
Equipment	30.2	32.0	30.2	28.7	28.8	(5)	5
Professional services	12.7	15.7	13.8	17.9	12.2	(19)	4
Marketing	13.0	12.5	12.6	14.8	10.7	4	21
Deposit and other insurance expense	10.2	13.1	11.6	10.6	13.7	(22)	(26)
Amortization of intangibles	10.2	10.7	9.8	9.5	9.3	(4)	10
Other expense	36.1	50.9	39.5	33.4	51.0	(29)	(29)
<b>Total noninterest expense</b>	<b>\$458.9</b>	<b>\$ 483.3</b>	<b>\$ 480.3</b>	<b>\$ 458.6</b>	<b>\$ 460.1</b>	<b>(5) %</b>	<b>---</b> %

## Impacts of Significant Items

(in millions)	2015		2014		
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter
<b>Noninterest Expense</b>					
Personnel costs	\$ 0.0	\$ 2.2	\$ 15.3	\$ 0.0	\$ 2.3
Outside data processing and other services	0.1	0.3	0.3	0.6	4.3
Net occupancy	-	4.1	5.2	0.1	1.7
Equipment	0.0	2.0	0.1	-	0.1
Professional services	3.3	-	0.0	0.1	2.2
Marketing	0.0	0.0	0.8	0.0	0.5
Other expense	0.0	11.6	1.1	0.0	10.4
<b>Total noninterest expense</b>	<b>\$ 3.4</b>	<b>\$ 20.3</b>	<b>\$ 22.8</b>	<b>\$ 0.8</b>	<b>\$ 21.6</b>

## Adjusted Noninterest Expense (Non-GAAP)

(in millions)	2015		2014			Change (%)	
	First Quarter	Fourth Quarter	Third Quarter	Second Quarter	First Quarter	LO	YOY
<b>Noninterest Expense</b>							
Personnel costs	\$264.9	\$ 261.1	\$ 260.1	\$ 260.6	\$ 247.1	1 %	7 %
Outside data processing and other services	50.5	53.4	52.8	53.7	47.2	(5)	7
Net occupancy	31.0	27.4	29.2	28.6	31.7	13	(2)
Equipment	30.2	30.0	30.1	28.7	28.6	1	6
Professional services	9.4	15.7	13.8	17.8	10.1	(40)	(6)
Marketing	13.0	12.5	11.8	14.8	10.2	4	28
Deposit and other insurance expense	10.2	13.1	11.6	10.6	13.7	(22)	(26)
Amortization of intangibles	10.2	10.7	9.8	9.5	9.3	(4)	10
Other expense	36.1	39.2	38.4	33.4	40.7	(8)	(11)
<b>Total noninterest expense</b>	<b>\$455.5</b>	<b>\$ 463.0</b>	<b>\$ 457.5</b>	<b>\$ 457.9</b>	<b>\$ 438.5</b>	<b>(2) %</b>	<b>4 %</b>



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# Reconciliation

## Significant Items Impacting Financial Performance Comparisons<sup>(1)</sup>

(in millions, except per share amounts)

Net income - reported earnings

Net income applicable to common shares

Significant items - favorable (unfavorable) impact:

Merger and acquisition related expenses

1Q15	
After-tax	EPS
\$ 165.9	
\$ 157.9	\$ 0.19
Earnings <sup>(2)</sup>	EPS
\$ -	\$ -

(in millions, except per share amounts)

Net income - reported earnings

Net income applicable to common shares

Significant items - favorable (unfavorable) impact:

Merger and acquisition related expenses

Addition to litigation reserves

Franchise repositioning related expense

(1) After-tax (35%)

(2) Pre-tax

4Q14		3Q14		2Q14		1Q14	
After-tax	EPS	After-tax	EPS	After-tax	EPS	After-tax	EPS
\$ 163.6		\$ 155.0		\$ 164.6		\$ 149.1	
\$ 155.7	\$ 0.19	\$ 147.1	\$ 0.18	\$ 156.7	\$ 0.19	\$ 141.2	\$ 0.17
Earnings <sup>(2)</sup>	EPS	Earnings <sup>(2)</sup>	EPS	Earnings <sup>(2)</sup>	EPS	Earnings <sup>(2)</sup>	EPS
\$ -	\$ -	\$ (3.0)	\$ (0.00)	\$ -	\$ -	\$ (12.0)	\$ (0.01)
(12.0)	(0.01)	-	-	-	-	(9.0)	(0.01)
(9.0)	(0.01)	(19.0)	(0.02)	-	-	-	-



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# Huntington

Welcome.™

Appendix

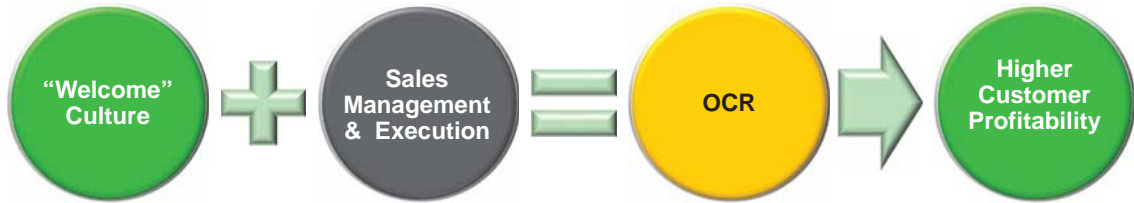
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## OCR Performance Review

# OCR Drives Higher Customer Profitability

## The Optimal Customer Relationship (OCR) Model



- Clearly outlined activities by segment
- Defined accountability for relationships, by segment
- Aligned goals and incentives at all levels and in all business segments
- One relationship management system – MAX
- Weekly executive results tracking, accountability, and action meetings

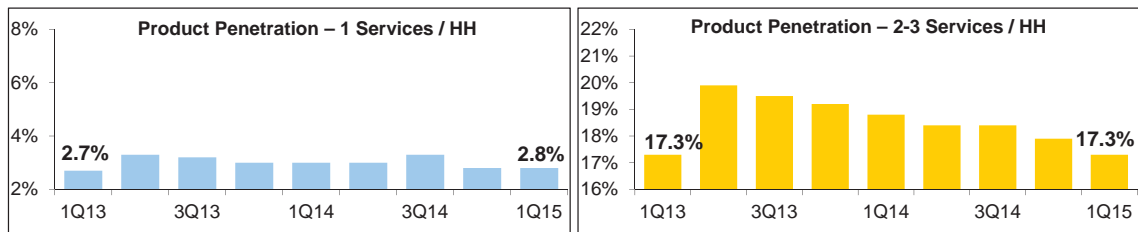
**Competitive Advantage**  
**One Bank / One Team for the Customer**



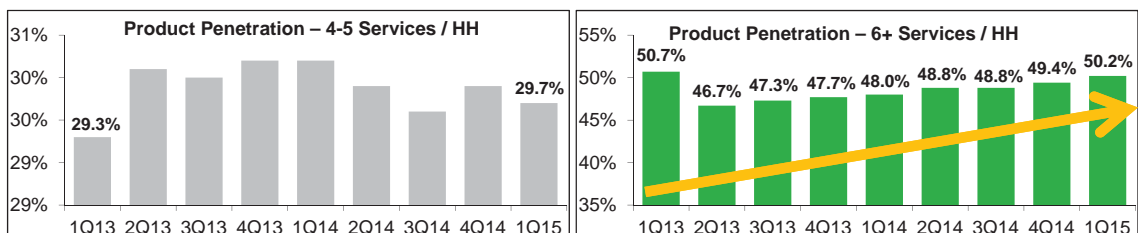
## Consumer Relationship Product Penetration

- Over 20 potential products or services counted: checking, savings, online bill pay, credit card, mortgage, brokerage account, insurance, etc.<sup>(1)</sup>

### Product Penetration – 1-3 Services / HH



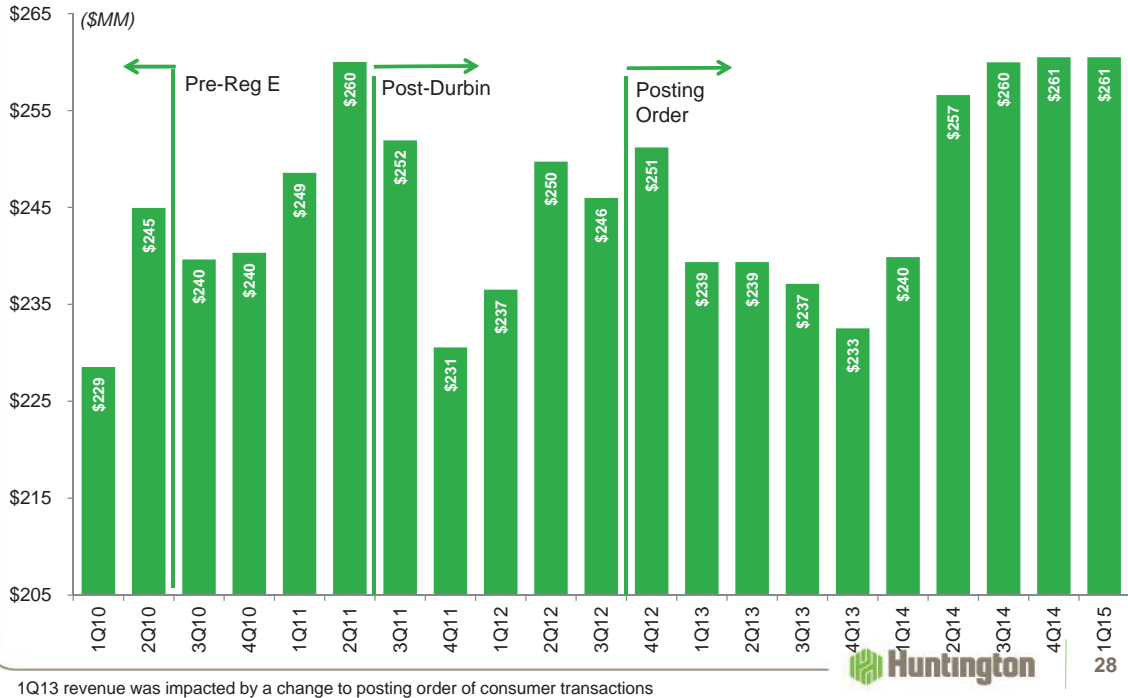
### Product Penetration – 4+ Services / HH



(1) The definitions and measurements used in our OCR process are periodically reviewed

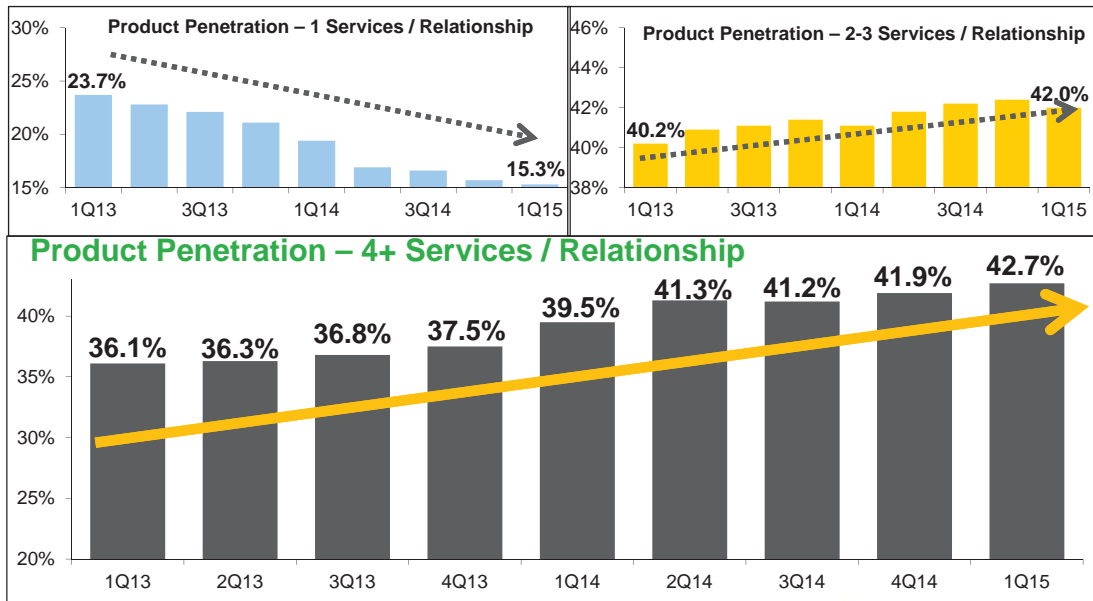
# Consumer Checking Household Revenue

- 4Q14, adjusted for debit card interchange fee impact, exceeds pre-“Fair Play” and Reg E level
- Includes net interest income and noninterest income



# Commercial Relationship<sup>(1)(2)</sup> Product Penetration

- Deepening relationships and accelerating product or service cross-sell

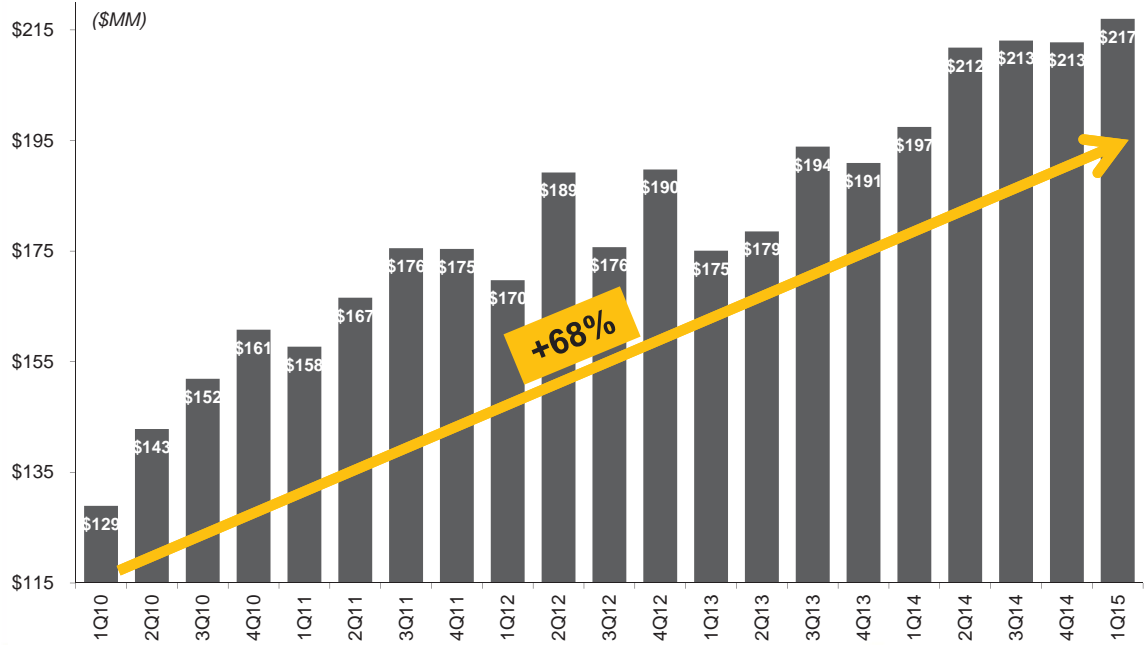


(1) Checking account (2) The definitions and measurements used in our OCR process are periodically reviewed



# Commercial Relationship<sup>(1)</sup> Revenue

- Migration from credit-dependent to relationship-based / cross-sell culture



(1) Checking account



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## Income Statement

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# Mortgage Banking Income Summary

(\$MM)	1Q15	4Q14	3Q14	2Q14	1Q14
Origination and secondary marketing	\$20.0	\$12.9	\$15.5	\$14.3	\$14.5
Servicing fees	10.8	8.0	10.8	10.9	10.9
Amortization of capitalized servicing	(7.0)	(6.0)	(6.1)	(6.0)	(6.0)
Other mortgage banking income	3.5	2.9	4.1	4.2	3.5
Sub-total	27.4	17.8	24.3	23.4	23.0
MSR recovery (impairment)	(9.2)	(7.1)	1.0	(3.0)	(1.6)
Net trading gains (losses)	4.7	3.3	(0.2)	2.3	1.7
Total	\$23.0	\$14.0	\$25.1	\$22.7	\$23.1
Investor servicing portfolio <sup>(1)</sup> (\$B)	\$15.6	\$15.6	\$15.6	\$15.6	\$15.6
Weighted average coupon	4.35%	4.38%	4.39%	4.41%	4.43%
Originations (\$B)	\$1.0	\$0.9	\$1.0	\$1.0	\$0.7
Mortgage servicing rights <sup>(1)</sup>	\$145.9	\$155.6	\$161.9	\$159.9	\$163.3
MSR % of investor servicing portfolio <sup>(1)</sup>	0.94%	1.00%	1.04%	1.03%	1.05%

(1) End-of-period



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## Balance Sheet

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# Assets

(\$ in millions)	2015	2014		Change (%)	
	Mar. 31,	Dec. 31,	Mar. 31,	LQ	YOY
<b>Assets</b>					
Cash and due from banks	\$ 900	\$ 1,221	\$ 973	(26) %	(8) %
Interest bearing deposits in banks	74	65	71	15	4
Trading account securities	48	42	40	13	18
Loans held for sale	1,621	416	295	289	449
Available-for-sale securities	9,922	9,385	7,755	6	28
Held-to-maturity securities	3,337	3,380	3,735	(1)	(11)
Loans and leases:					
Commercial and industrial loans and leases	20,109	19,033	18,046	6	11
Commercial real estate loans	5,067	5,197	5,032	(3)	1
<b>Total commercial</b>	<b>25,176</b>	<b>24,231</b>	<b>23,078</b>	<b>4</b>	<b>9</b>
Automobile	7,803	8,690	6,999	(10)	11
Home equity loans	8,492	8,491	8,373	---	1
Residential mortgage loans	5,795	5,831	5,542	(1)	5
Other consumer loans	430	414	361	4	19
<b>Total consumer</b>	<b>22,520</b>	<b>23,425</b>	<b>21,275</b>	<b>(4)</b>	<b>6</b>
Loans and leases	47,696	47,656	44,354	---	8
Allowance for loan and lease losses	(605)	(605)	(632)	---	(4)
<b>Net loans and leases</b>	<b>47,091</b>	<b>47,051</b>	<b>43,722</b>	<b>---</b>	<b>8</b>
Bank owned life insurance	1,725	1,718	1,682	---	3
Premises and equipment	607	616	629	(1)	(3)
Goodwill	678	523	505	30	34
Other intangible assets	73	75	91	(3)	(20)
Accrued income and other assets	1,927	1,807	1,647	7	17
<b>Total assets</b>	<b>\$ 68,003</b>	<b>\$ 66,298</b>	<b>\$ 61,146</b>	<b>3 %</b>	<b>11 %</b>

# Liabilities & Shareholders' Equity

(\$ in millions)	2015	2014		Change (%)	
	Mar. 31,	Dec. 31,	Mar. 31,	LQ	YOY
<b>Liabilities</b>					
Demand deposits - non-interest bearing	\$ 15,960	\$ 15,393	\$ 14,314	4 %	12 %
Demand deposits - interest bearing	6,537	6,248	5,970	5	10
Money market deposits	18,933	18,986	17,693	---	7
Savings and other domestic deposits	5,288	5,048	5,115	5	3
Core certificates of deposit	2,709	2,936	3,557	(8)	(24)
<b>Total core deposits</b>	<b>49,427</b>	<b>48,612</b>	<b>46,649</b>	<b>2</b>	<b>6</b>
Other domestic deposits of \$250,000 or more	189	198	289	(4)	(34)
Brokered deposits and negotiable CDs	2,682	2,522	2,074	6	29
Deposits in foreign offices	534	401	337	33	58
<b>Total deposits</b>	<b>52,833</b>	<b>51,732</b>	<b>49,349</b>	<b>2</b>	<b>7</b>
Short-term borrowings	2,007	2,397	1,723	(16)	16
Federal Home Loan Bank advances	8	758	8	(99)	(3)
Other long-term debt	4,167	2,599	1,843	60	126
Subordinated notes	984	979	981	1	---
Accrued expenses and other liabilities	1,542	1,505	1,066	2	45
<b>Total liabilities</b>	<b>61,541</b>	<b>59,970</b>	<b>54,970</b>	<b>3</b>	<b>12</b>
<b>Shareholders' equity</b>					
Preferred stock	386	386	386	-	-
Common stock	8	8	8	---	(2)
Capital surplus	7,186	7,222	7,372	---	(3)
Less treasury shares, at cost	(14)	(13)	(9)	3	58
Accumulated other comprehensive loss	(161)	(222)	(202)	(28)	(20)
Retained earnings	(944)	(1,052)	(1,380)	(10)	(32)
<b>Total shareholders' equity</b>	<b>6,462</b>	<b>6,328</b>	<b>6,176</b>	<b>2</b>	<b>5</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 68,003</b>	<b>\$ 66,298</b>	<b>\$ 61,146</b>	<b>3 %</b>	<b>11 %</b>

## Deposits

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### Total Core Deposit Trends

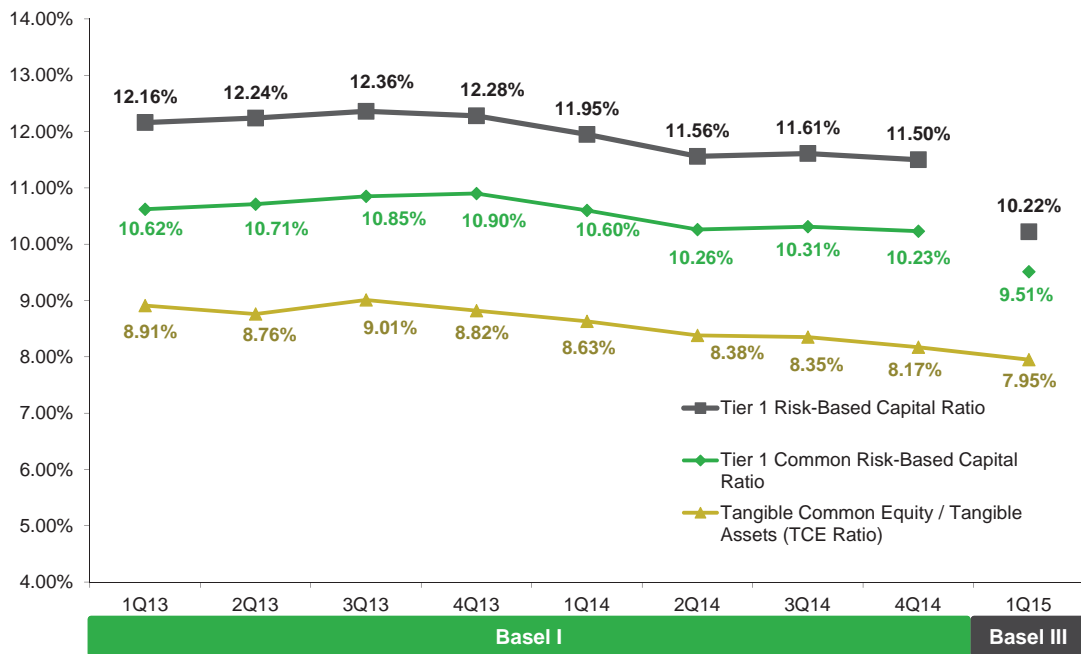
Average (\$B)	1Q15	Annualized Growth <sup>(1)</sup>		
		1Q15 v 4Q14	4Q14 v 3Q14	1Q15 v 1Q14
<b>Commercial</b>				
Demand deposits - non-interest bearing	\$ 12.5	(4) %	35 %	15 %
Demand deposits - interest bearing	1.0	14	(32)	15
Other core deposits <sup>(2)</sup>	9.2	33	14	18
Total	22.7	35	22	16
<b>Consumer</b>				
Demand deposits - non-interest bearing	2.8	48	1	30
Demand deposits - interest bearing	5.1	26	(9)	7
Other core deposits <sup>(2)</sup>	18.2	6	(10)	(1)
Total	26.1	14	(9)	3
<b>Total</b>				
Demand deposits - non-interest bearing	15.3	33	19	14
Demand deposits - interest bearing	6.2	18	(2)	7
Other core deposits <sup>(2)</sup>	27.4	19	(1)	7
Total	\$ 48.8	10 %	13 %	8 %

(1) Linked-quarter percent change annualized

(2) Money market deposits, savings / other deposits, and core certificates of deposit

# Capital

## Capital Ratios<sup>(1)</sup>

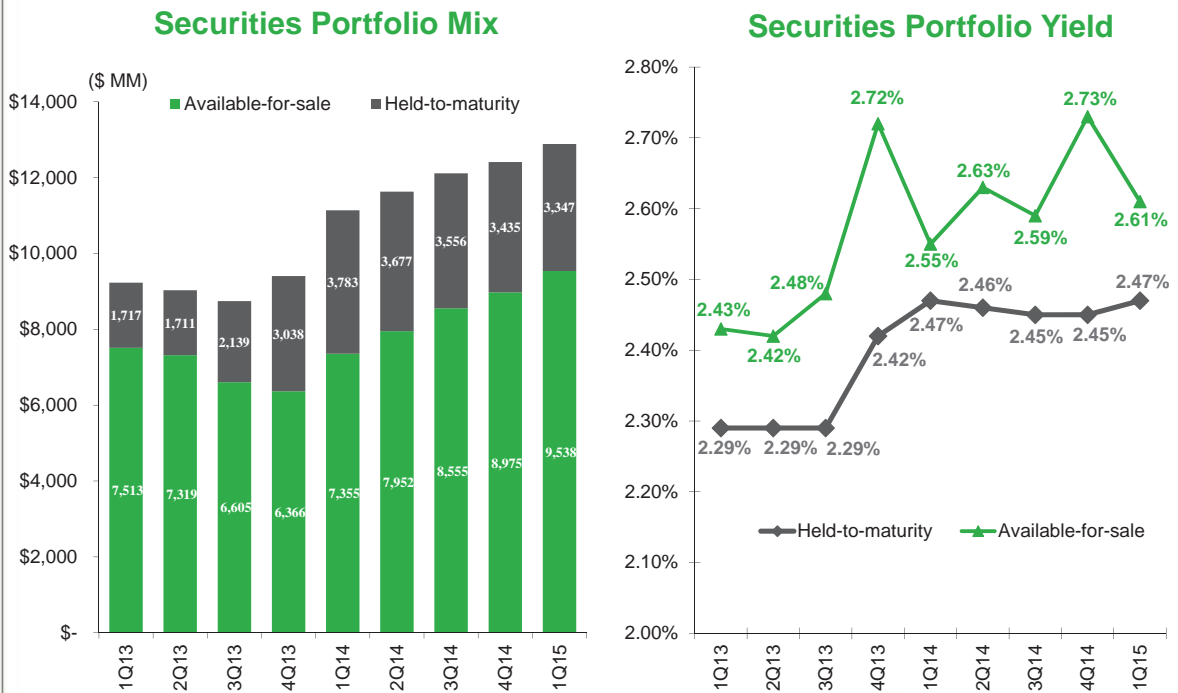


(1) End-of-period

# Investment Securities

40

## Securities Mix & Yield<sup>(1)</sup>



(1) Average balances

# Securities Overview – 03/31/15

- Portfolio weighted average life of 5.0 years, average duration of 3.9 years

## Available-for-sale, and other securities (\$MM)

	Fair Value	Credit Rating of Fair Value Amount <sup>(1)</sup>					
		AAA	AA +/-	A +/-	BBB +/-	<BBB-	Not Rated
US Treasury	\$ 11	\$ ---	\$ 11	\$ ---	\$ ---	\$ ---	\$ ---
Agency (Debt, P/T, & CMO's)	6,134	---	6,134	---	---	---	---
<b>Asset Backed</b>							
Alt-A mortgage-backed securities	---	---	---	---	---	---	---
Auto/Fleet Lease backed securities	29	29	---	---	---	---	---
Pooled-trust-preferred securities <sup>(2)</sup>	89	---	---	---	---	89	---
Floorplan/Rental Fleet backed securities	187	187	---	---	---	---	---
Credit Card backed securities	64	64	---	---	---	---	---
All other asset backed securities	463	308	---	156	---	---	---
Private label CMO securities	40	10	---	---	10	20	---
Municipal securities <sup>(3)(4)</sup>	2,039	200	231	---	---	---	1,608
FHLB/FRB Stock	332	---	---	---	---	---	332
Other	507	0	5	48	431	10	12
<b>Total</b>	<b>\$ 9,895</b>	<b>\$ 797</b>	<b>\$ 6,381</b>	<b>\$ 203</b>	<b>\$ 441</b>	<b>\$ 120</b>	<b>\$ 1,952</b>
Variable rate demand notes <sup>(3)</sup>	\$ 27	---	---	---	---	---	---
<b>Total available-for-sale, and other</b>	<b>\$ 9,922</b>	---	---	---	---	---	---

## Held-to-maturity securities

	Amortized Cost	Credit Rating of Amortized Cost Amount <sup>(1)</sup>					
		AAA	AA +/-	A +/-	BBB +/-	<BBB-	Not Rated
Agency (Debt, P/T, & CMO's)	3,329	---	3,329	---	---	---	---
Municipal securities	8	---	8	---	---	---	---
<b>Total held-to-maturity</b>	<b>\$ 3,337</b>	<b>\$ ---</b>	<b>\$ 3,337</b>	<b>\$ ---</b>	<b>\$ ---</b>	<b>\$ ---</b>	<b>\$ ---</b>

<sup>(1)</sup> Credit ratings reflect the low est current rating assigned by a nationally recognized credit rating agency.

<sup>(2)</sup> Primarily trust preferred for banks/insurance companies

<sup>(3)</sup> Variable rate demand notes included in municipal securities in external reporting.

<sup>(4)</sup> Loans that were reclassified to securities included.

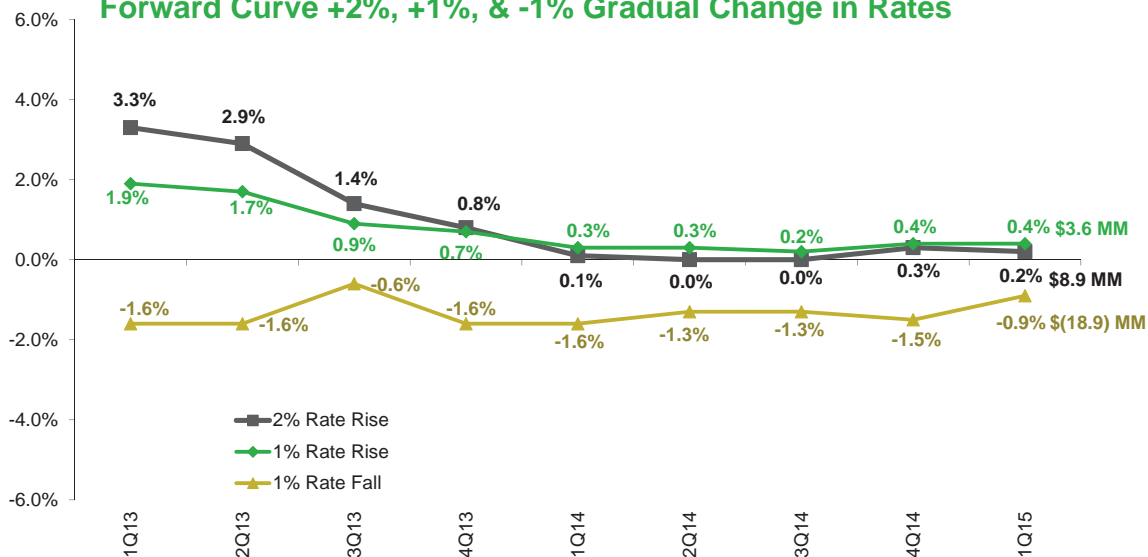


# Managing Interest Rate Risk

02/28/2015

## Net Interest Income at Risk<sup>(1)</sup>

### Forward Curve +2%, +1%, & -1% Gradual Change in Rates



(1) Estimated impact on annualized net interest income over the next 12-month period assuming a gradual change in rates over the next 12-month period above and beyond any rate change already implied in the current yield curve.





The background of the slide is a honeycomb pattern of hexagons. Some hexagons are outlined in a light green color, while others are outlined in a light grey color. The pattern is dense and covers the entire slide area.

## **Loan Portfolio Overview**

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The background of the slide is a honeycomb pattern of hexagons. Some hexagons are outlined in a light green color, while others are outlined in a light grey color. The pattern is dense and covers the entire slide area.

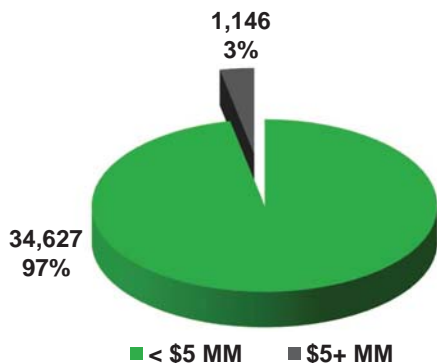
## **Total Commercial Loans**

45

# Total Commercial Loans – Granularity

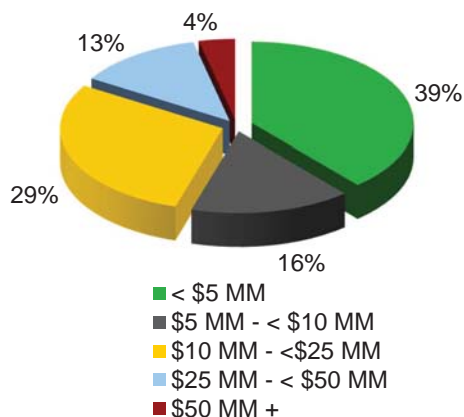
## EOP Outstandings – \$25.2 Billion

### # of Loans by Size



\$5 MM - < \$10 MM	560
\$10 MM - < \$25 MM	479
\$25 MM - < \$50 MM	95
> \$50 MM	12
<b>Total</b>	<b>1,146</b>

### Loans by Dollar Size



## Commercial and Industrial: \$20.1 Billion<sup>(1)</sup>

- Diversified by sector and geographically within our Midwest footprint
- Focuses on middle market companies with \$20-\$500 MM in sales and Business Banking <\$20 MM in sales
- Lend to defined relationship oriented clients where we understand our client's market / industry and their durable competitive advantage
- Underwrite to historical cash flows with collateral as a secondary repayment source while stress testing for lower earnings / higher interest rates
- Follow disciplined credit policies and processes with quarterly review of criticized and classified loans

	1Q15	4Q14	3Q14	2Q14	1Q14
<b>Period end balance (\$MM)</b>	<b>\$20,109</b>	\$19,033	\$18,791	\$18,899	\$18,046
<b>30+ days PD &amp; accruing</b>	<b>0.20%</b>	0.14%	0.16%	0.14%	0.26%
<b>90+ days PD &amp; accruing<sup>(2)</sup></b>	<b>0.03%</b>	0.03%	0.04%	0.05%	0.06%
<b>NCOs<sup>(3)</sup></b>	<b>0.24%</b>	0.01%	0.27%	0.23%	0.20%
<b>NALs</b>	<b>0.66%</b>	0.38%	0.48%	0.40%	0.32%
<b>ACL</b>	<b>1.63%</b>	1.77%	1.78%	1.71%	1.74%

(1) End of period (2) All amounts represent accruing purchased impaired loans acquired in the Fidelity transaction. Under the applicable accounting guidance (ASC 310-30), the loans were recorded at fair value upon acquisition and remain in accruing status.

(3) Annualized

# C&I – Auto Industry

End of period balances

## Outstandings

(\$MM)	1Q15	4Q14	3Q14	2Q14	1Q14
<b>Suppliers<sup>(1)</sup></b>					
Domestic	\$ 317	\$ 285	\$ 273	\$ 258	\$ 226
Foreign	0	0	0	12	20
Total suppliers	317	285	273	270	246
<b>Dealers</b>					
Floorplan-domestic	1,118	1,196	1,011	1,141	1,131
Floorplan-foreign	669	636	516	562	621
Total floorplan	1,787	1,832	1,527	1,704	1,752
Other	572	576	541	537	521
Total dealers	2,359	2,408	2,068	2,240	2,273
<b>Total auto industry</b>	<b>\$2,676</b>	<b>\$2,692</b>	<b>\$2,341</b>	<b>\$2,511</b>	<b>\$2,519</b>
<b>NALs</b>					
Suppliers	0.00%	0.01%	0.03%	0.00%	0.00%
Dealers	0.00	0.00	0.00	0.00	0.00
<b>Net charge-offs<sup>(2)</sup></b>					
Suppliers	0.05%	0.08%	0.08%	0.12%	0.11%
Dealers	0.0	0.0	0.0	0.0	0.0

(1) Companies with > 25% of their revenue from the auto industry (2) Annualized



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## Commercial Real Estate: \$5.1 Billion<sup>(1)</sup>

Long-term meaningful relationships with opportunities for additional cross-sell

- Primarily Midwest footprint projects generating adequate return on capital
- Proven CRE participants... 28+ years average CRE experience
- >95% of the loans have personal guarantees
- >79% is within our geographic footprint
- \$392 MM of “Special Assets” with a 21% average credit mark

### Credit Quality Trends

	1Q15	4Q14	3Q14	2Q14	1Q14
<b>Period end balance (\$MM)</b>	<b>\$5,067</b>	\$5,197	\$4,991	\$4,990	\$5,031
<b>30+ days PD &amp; accruing</b>	<b>0.40%</b>	0.56%	0.84%	1.00%	1.14%
<b>90+ days PD &amp; accruing<sup>(2)</sup></b>	<b>0.32%</b>	0.36%	0.53%	0.55%	0.73%
<b>NCOs<sup>(3)</sup></b>	<b>(0.31)%</b>	(0.01)%	(0.48)%	(0.17)%	(0.08)%
<b>NALs</b>	<b>0.97%</b>	0.93%	1.20%	1.31%	1.42%
<b>ACL</b>	<b>2.10%</b>	2.09%	2.45%	2.90%	3.37%

(1) End of period (2) All amounts represent accruing purchased impaired loans acquired in the Fidelity transaction. Under the applicable accounting guidance (ASC 310-30), the loans were recorded at fair value upon acquisition and remain in accruing status.

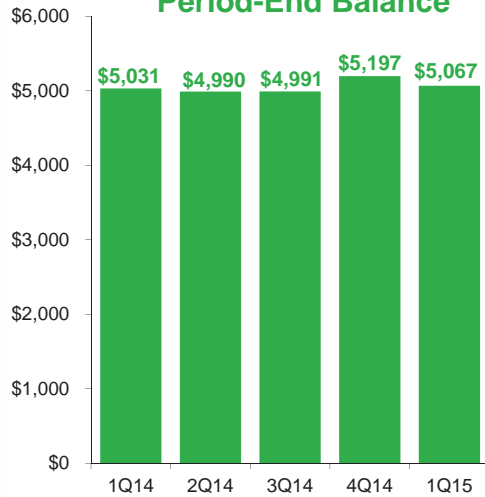
(3) Annualized



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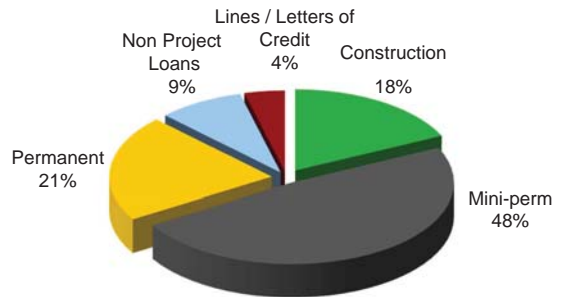
# CRE – Portfolio Composition

Period-End Balance



	1Q15 vs. 4Q14	1Q15 vs. 1Q14
New	\$ 112	\$ 985
Takedowns	406	1771
Net payments / payoffs / other	(646)	(2703)
Charge-offs	(3)	(17)
<b>Net change</b>	<b>\$(130)</b>	<b>\$35</b>
	<b>(2.5)%</b>	<b>0.7%</b>

By Loan Type



**Mini-perm** - Loans with 5 years or less term with properties that have reached a stabilized physical occupancy and exhibit an operational cash flow which would qualify for permanent financing during normalized market conditions.

**Permanent** – Amortizing loans with terms of up to 10 years, amortizing up to 25 years.



## Total Consumer Loans and Leases

# Indirect Auto: \$7.8 Billion<sup>(1)</sup>

- **Deep local relationships with high quality Dealers**
  - Consistently in the market for over 60 years
  - #1 Bank in the U.S. in Dealer Satisfaction, with dominant market position in the Midwest with over 3,500 dealers
  - Floorplan and dealership real estate lending, core deposit relationship, full Treasury Management, Private Banking, etc.
  - That deep relationship adds value... buy rates are 20 to 50 basis points higher compared with other banks competing in the prime space
- **Relationships create the flow of auto loans**
  - Super-prime customers, average FICO ~760
  - Low LTVs, averaging <90%
  - Custom Score, utilized to further segment FICO eligible to enhance predictive modeling
- **Operational efficiency and scale leverages expertise**
  - Highly scalable decision engine evaluates >70% of applications - over 1,000 point pricing matrix based on FICO and custom score
  - Underwriters directly compensated on credit performance by vintage

Credit Quality Trends	1Q15	4Q14	3Q14	2Q14	1Q14
Period end balance (\$MM)	\$7,803	\$8,690	\$8,322	\$7,686	\$6,999
30+ days PD & accruing	0.70%	0.83%	0.72%	0.65%	0.63%
90+ days PD & accruing	0.06%	0.07%	0.06%	0.04%	0.06%
NCOs	0.19%	0.28%	0.20%	0.16%	0.27%
NALs	0.06%	0.05%	0.06%	0.06%	0.09%

(1) End of period



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## Auto Loans – Production and Credit Quality Overview

	1Q15	4Q14	3Q14	2Q14	1Q14	4Q13	3Q13	2Q13
<b>Originations</b>								
Amount (\$MM)	\$1,048	\$1,230	\$1,481	\$1,463	\$1,068	\$994	\$1,166	\$1,088
% new vehicles	44%	48%	50%	50%	47%	47%	46%	44%
Avg. LTV	89%	90%	89%	89%	89%	89%	89%	89%
Avg. FICO	759	765	767	765	759	763	762	759
Expected cumulative loss	0.91%	0.88%	0.81%	0.85%	0.88%	0.89%	0.91%	0.92%
<b>Portfolio Performance</b>								
30+ days PD & accruing %	0.70%	0.83%	0.72%	0.65%	0.63%	0.88%	0.72%	0.68%
NCO %	0.19%	0.28%	0.20%	0.16%	0.28%	0.23%	0.18%	0.11%
<b>Vintage Performance<sup>(1)</sup></b>								
6-month losses			0.03%	0.05%	0.04%	0.05%	0.07%	0.04%
9-month losses				0.11%	0.11%	0.10%	0.13%	0.11%
12-month losses					0.15%	0.18%	0.18%	0.17%

(1) Annualized



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## Home Equity: \$8.5 Billion<sup>(1)</sup>

- Focused on geographies within our Midwest footprint with relationship customers
- Focused on high quality borrowers... 1Q15 originations:
  - Average FICO scores of >750+
  - Average LTVs of <80% for junior liens and <70% for 1st-liens
  - Approximately 65% are 1st-liens
- Portfolio: average FICOs >750 with >50% 1st-liens
- Began exit of broker channel in 2005... <5% of outstandings today
- Conservative underwriting – manage the probability of default while stress testing rates

Credit Quality Trends	1Q15	4Q14	3Q14	2Q14	1Q14
Period end balance (\$MM)	\$8,492	\$8,491	\$8,436	\$8,405	\$8,373
30+ days PD & accruing	0.69%	0.80%	0.91%	0.89%	1.00%
90+ days PD & accruing	0.13%	0.14%	0.18%	0.18%	0.19%
NCOs	0.22%	0.30%	0.31%	0.41%	0.75%
NALs	0.93%	0.93%	0.86%	0.82%	0.85%

(1) End of Period



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## Residential Mortgages: \$5.8 Billion<sup>(1)</sup>

- Focused on geographies within our Midwest footprint
- Traditional product mix... very limited nontraditional exposure as we never originated sub-prime, payment option ARMs, or negative amortization loans
- Early identification of loss mitigation. “Home Savers” program, 25%–30% recidivism
- Average 1Q15 origination: FICO of 742, new / refi mix approx. 55/45%

Credit Quality Trends	1Q15	4Q14	3Q14	2Q14	1Q14
Period end balance (\$MM)	\$5,795	\$5,831	\$5,788	\$5,707	\$5,542
Originations (\$MM)	\$980	\$922	\$997	\$982	\$658
30+ days PD & accruing	3.35%	3.84%	3.95%	3.96%	4.16%
90+ days PD & accruing	1.28%	1.51%	1.52%	1.43%	1.55%
NCOs	0.19%	0.21%	0.38%	0.24%	0.58%
NALs	1.69%	1.66%	1.70%	1.94%	2.20%

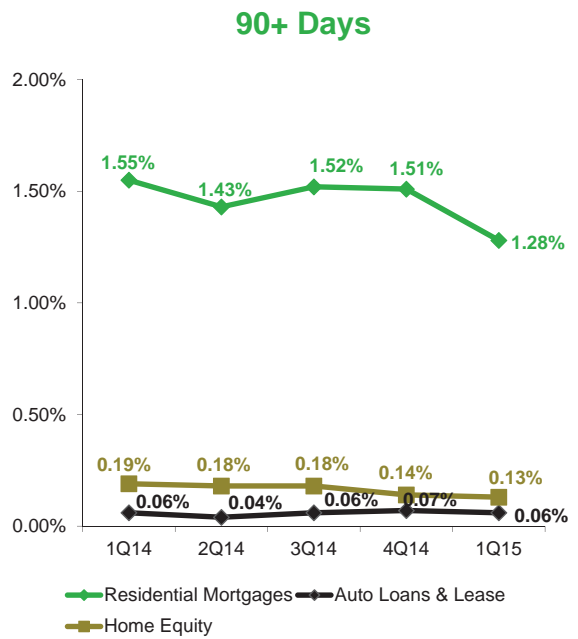
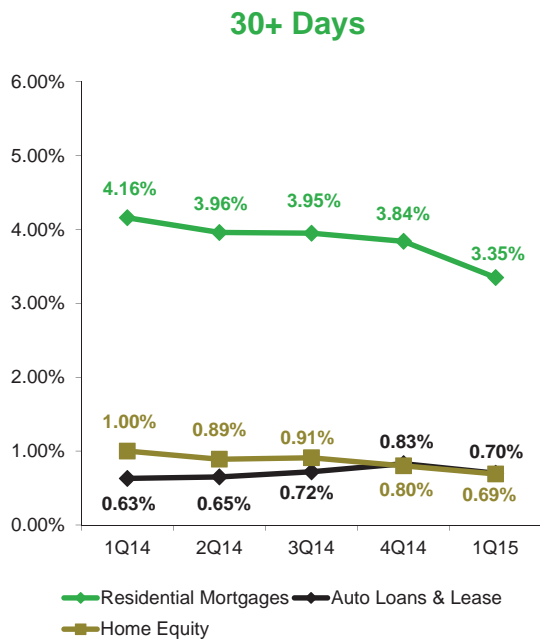
(1) End of Period



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# Credit Quality Review

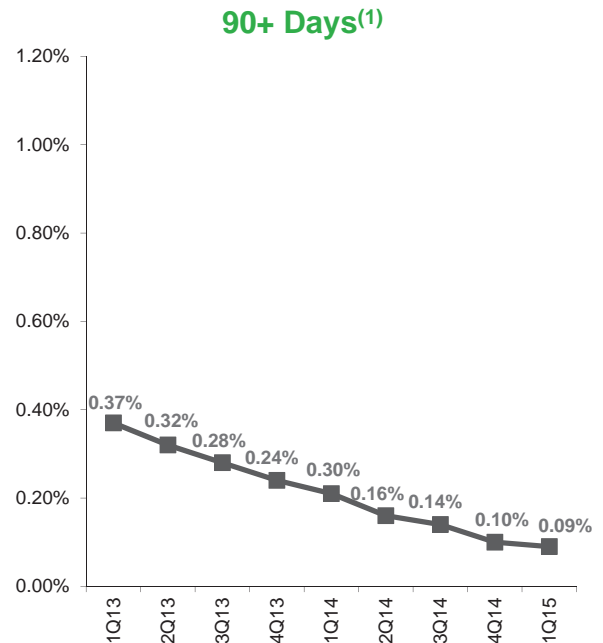
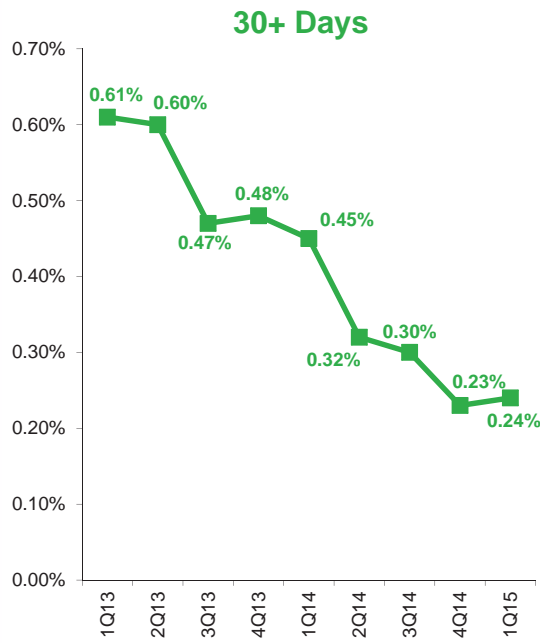
## Consumer Loan Delinquencies<sup>(1)</sup>



(1) End of period; delinquent but accruing as a % of related outstandings at EOP



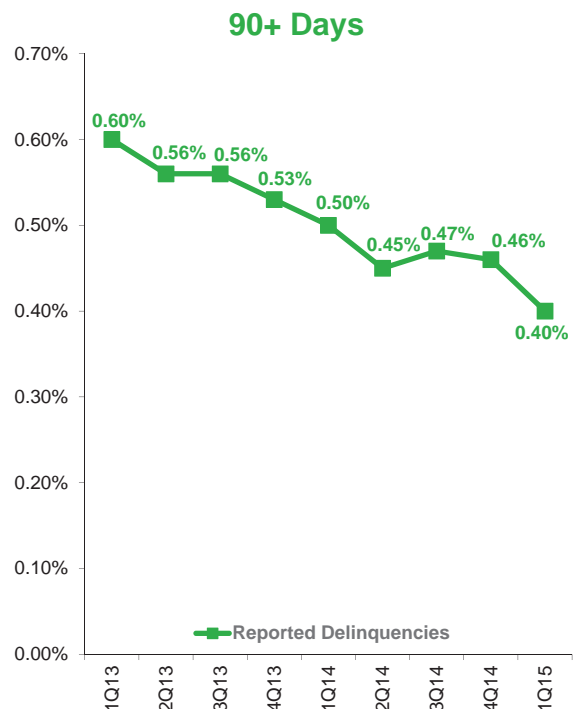
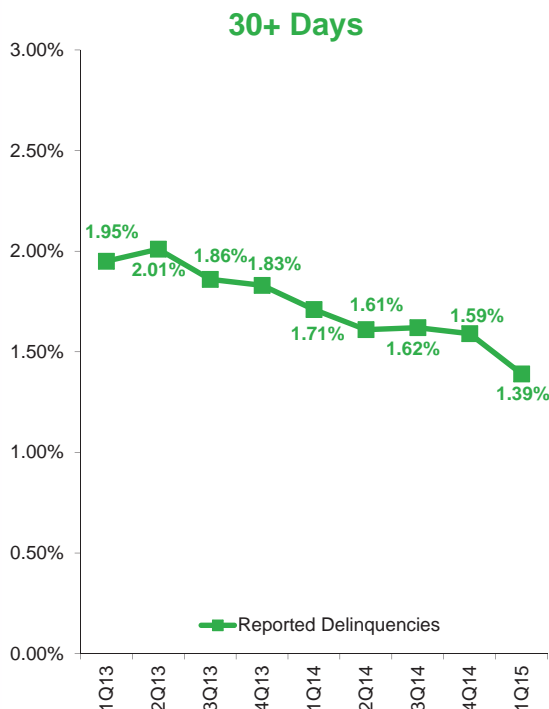
# Total Commercial Loan – Delinquencies



(1) All delinquencies represent accruing purchased impaired loans acquired in the Fidelity transaction. Under the applicable accounting guidance (ASC 310-30), the loans were recorded at fair value upon acquisition and remain in accruing status.



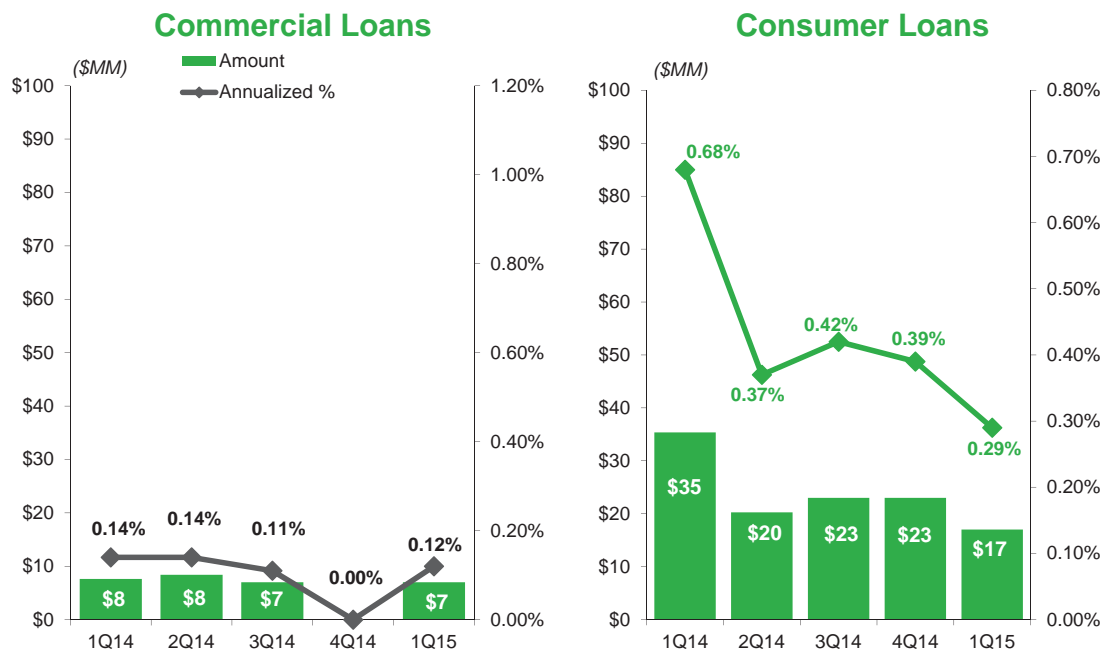
# Total Consumer Loan Delinquencies<sup>(1)</sup>



(1) End of period; delinquent but accruing as a % of related outstandings at EOP



# Net Charge-Offs



# Nonperforming Asset Flow Analysis

(\$MM)	1Q15	4Q14	3Q14	2Q14	1Q14
NPA beginning-of-period	\$337.7	\$364.5	\$362.1	\$365.3	\$352.2
Additions / increases	162.9	87.0	102.8	123.6	117.8
Return to accruing status	(18.0)	(20.0)	(24.9)	(23.0)	(9.3)
Loan and lease losses	(41.6)	(36.1)	(36.4)	(54.6)	(47.6)
OREO gains (losses)	0.0	0.0	0.9	2.3	0.4
Payments	(30.6)	(48.6)	(29.1)	(41.9)	(39.2)
Sales & other	(9.7)	(9.0)	(10.9)	(9.5)	(8.9)
NPA end-of-period	\$400.8	\$337.7	\$364.5	\$362.1	\$365.3
Percent change	19%	(7)%	1%	(1)%	4%

# Total Commercial Loans – Criticized Loan Flow Analysis

## End of Period

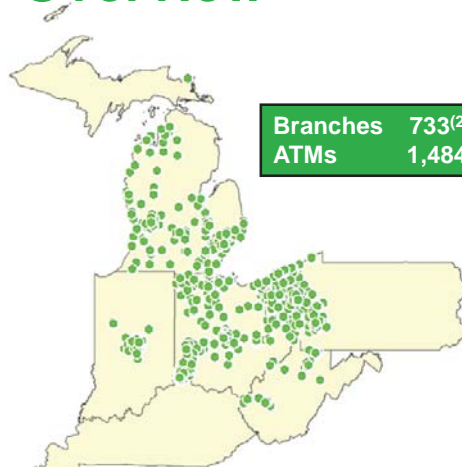
(\$MM)	1Q15	4Q14	3Q14	2Q14	1Q14
Criticized beginning-of-period	\$1,454	\$1,285	\$1,344	\$1,345	\$1,360
Additions / increases	277	442	218	308	214
Advances	108	67	69	65	85
Upgrades to “Pass”	(113)	(105)	(104)	(125)	(96)
Paydowns	(193)	(212)	(219)	(224)	(194)
Charge-offs	(26)	(22)	(24)	(25)	(25)
Criticized end-of-period	\$1,510	\$1,454	\$1,285	\$1,344	\$1,345
Percent change	4%	12%	(5)%	(0)%	(1)%

## Franchise and Leadership

# Huntington Bancshares Overview

Midwest financial services holding company

Founded - 1866  
 Headquarters - Columbus, Ohio  
 Total assets - \$68 Billion  
 Employees<sup>(1)</sup> - 11,949  
 Franchise:



## Deposits - Top 10 MSAs

MSA	Rank	Branches	Deposits	Share
Columbus, OH	1	88	\$14,879	27.6%
Cleveland, OH	5	89	4,782	8.4
Detroit, MI	6	59	4,753	4.5
Indianapolis, IN	4	45	2,852	7.4
Pittsburgh, PA	8	38	2,487	2.5
Cincinnati, OH	4	41	2,274	2.9
Toledo, OH	2	35	2,238	23.4
Grand Rapids, MI	2	38	2,111	11.8
Youngstown, OH	1	42	2,017	22.9
Canton, OH	1	28	1,610	26.0

	% Deposits
#1 Share markets	40%
#1- #4 Share markets	68%

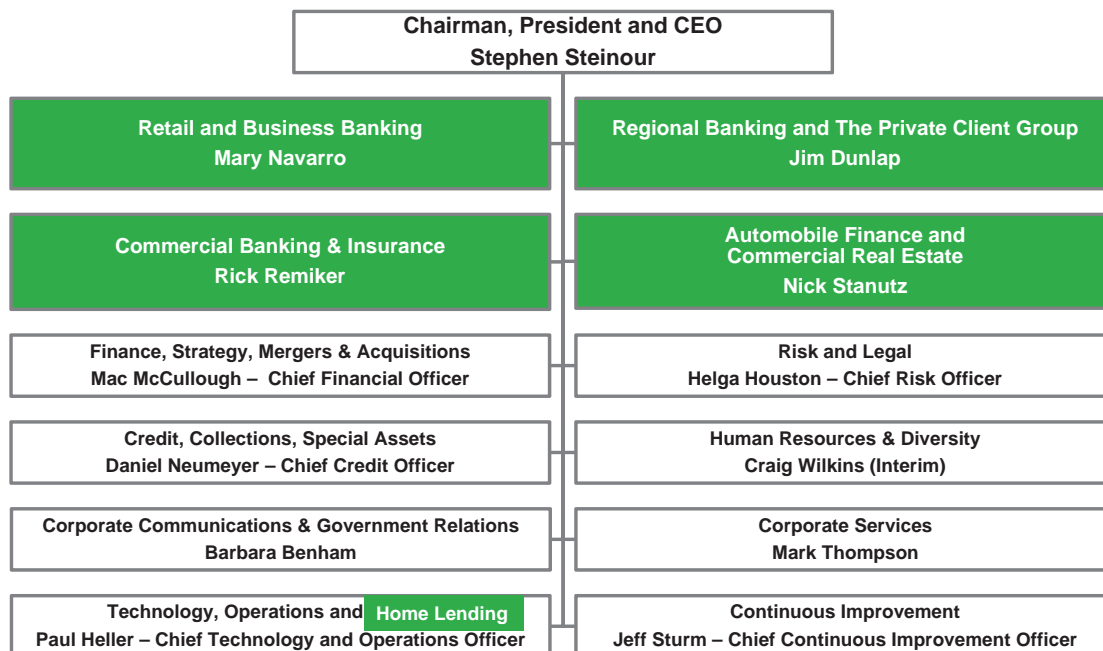
State	Branches	ATMs
Ohio	404	909
Michigan	181	242
Pennsylvania	48	102
Indiana	45	68
West Virginia	31	148
Kentucky	10	23

Source: SNL Financial, company presentations and filings  
 FDIC deposit data as of June 30, 2014



(1) 1Q15 Average full-time equivalent (FTE) (2) Includes 14 Private Client Group Offices

# Leadership Team





# Huntington

Welcome.™